



# IT Schedule 70 Monthly Report

Compiled From the Universal Report Specifying Application (URSA)

PUBLISHED BY THE CENTER FOR IT SCHEDULE OPERATIONS | FY 2009 | Feb 28, 2009 Weeks 19-22 | [WWW.GSA.GOV/ITCENTER](http://WWW.GSA.GOV/ITCENTER)

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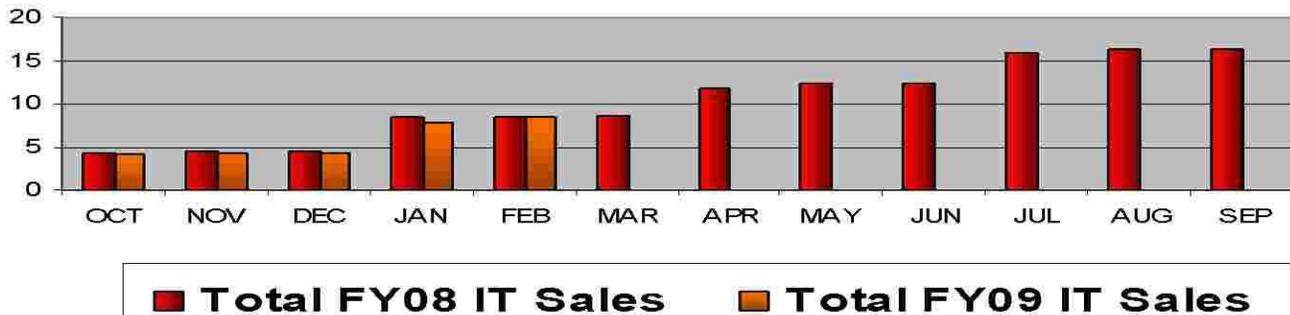
- IT Schedule 70 Sales continued their strong performance increasing 5.8% or \$484 Million this month to a total of \$8.41 Billion.
- Federal Sales were also strong increasing 5.9% to \$8.16 Billion in February.
- State/Local Sales (COOP) reported an increase of 2.3% to \$251.34 Million.
- Disaster Recovery sales saw an increase of 3.6% to \$219,837.
- Consolidated Sales also saw an increase of 4.5% or \$5.3 Million reaching \$119.26 Million.

## The Quick and Dirty Index:

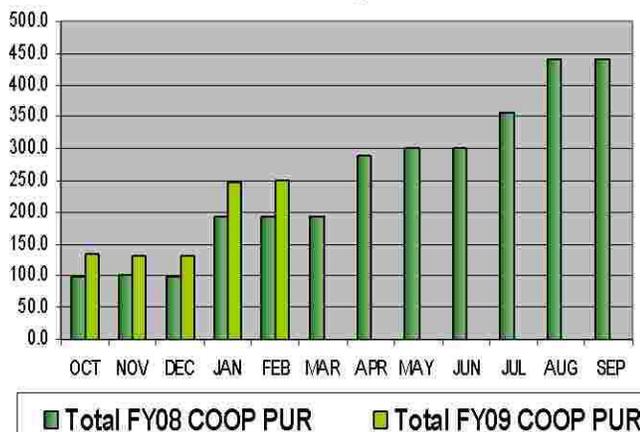
**TOTAL IT Sales:**  
**\$8,409,560,509**  
**Federal Sales:**  
**\$8,157,997,229**  
**State/Local Sales:**  
**\$251,343,443**  
**Disaster Recovery Sales:**  
**\$219,837**  
**00Corp IT Sales:**  
**\$119,256,452**

## The Monthly Tracker – February 2009

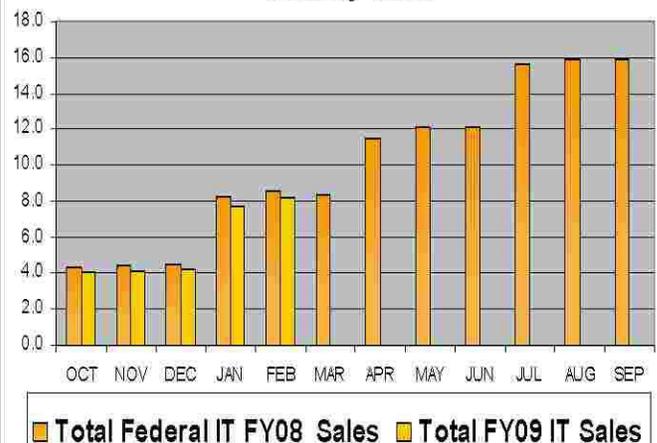
### Total Schedule 70 FY 2009 vs FY 2008 Monthly Sales (\$Billions)



### Cooperative Purchasing FY 2009 vs FY 2008 Monthly Sales



### Federal IT Schedule 70 FY 2009 vs FY 2008 Monthly Sales



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**TOTAL SALES**

SIN	FY-09-SALES
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**Hardware:**

132 3	\$16,962,898
132 4	\$701,405
132 8	\$1,623,389,381
<b>\$1,641,053,684</b>	

**Software:**

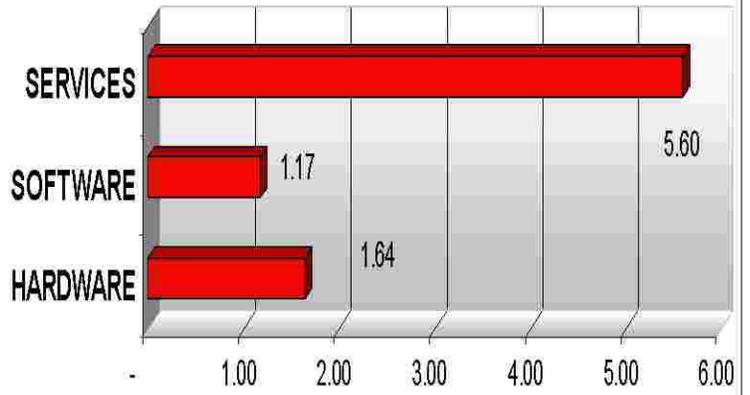
132 32	\$107,992,679
132 33	\$1,058,123,920
<b>\$1,166,116,599</b>	

**Services:**

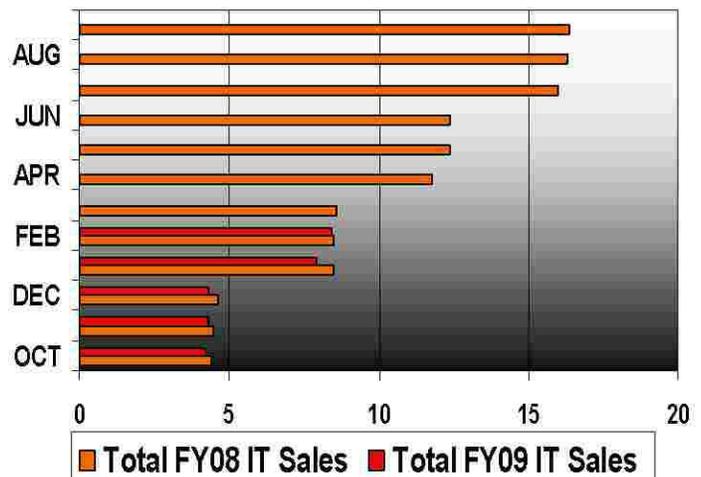
132 12	\$324,625,883
132 34	\$695,874,991
132 50	\$71,435,368
132 51	\$4,178,146,578
132 52	\$67,024,365
132 53	\$249,717,220
132 60	\$99,623
132 61	\$0
132 62	\$15,466,198
<b>\$5,602,390,226</b>	

<b>Total:</b>	<b>\$8,409,560,509</b>
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Total IT Schedule 70 Sales FY 09 Breakdown (\$Billions)



Total Schedule 70 FY 2009 Monthly Sales vs FY 2008 Monthly Sales (Billions\$)



FEDERAL SALES - [www.gsa.gov/itcenter](http://www.gsa.gov/itcenter)

FEDERAL SALES

SIN	FY-09-SALES
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**Hardware:**

132 3	\$16,077,756
132 4	\$701,405
132 8	\$1,593,380,224
	<b>\$1,610,159,385</b>

**Software:**

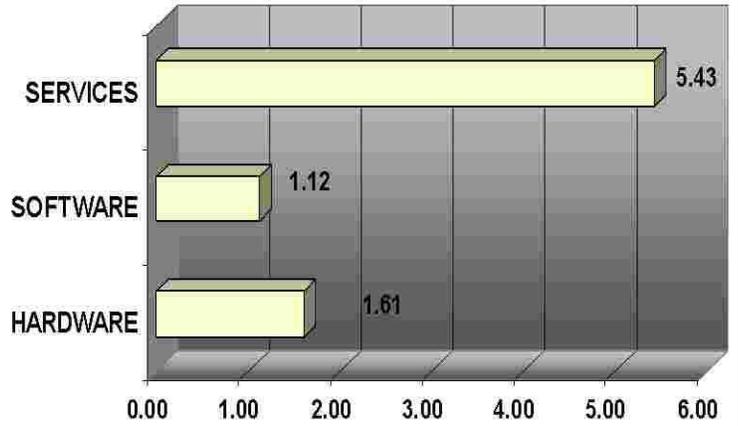
132 32	\$99,981,241
132 33	\$1,021,380,487
	<b>\$1,121,361,728</b>

**Services:**

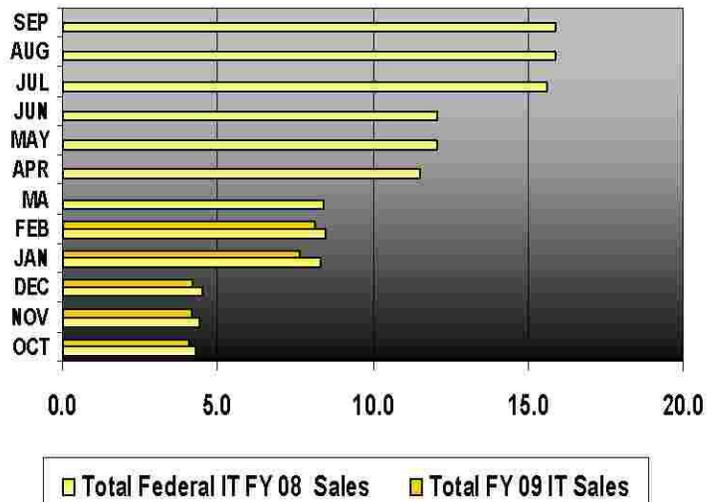
132 12	\$314,420,254
132 34	\$650,584,134
132 50	\$66,399,998
132 51	\$4,141,797,022
132 52	\$64,565,238
132 53	\$173,228,543
132 60	\$99,623
132 61	\$0
132 62	\$15,381,304
	<b>\$5,426,476,116</b>

**Total: \$8,157,997,229**

Federal IT Schedule 70 FY 09 Sales Breakdown (\$Billions)



Federal IT Schedule 70 FY 2009 vs FY 2008 Monthly Sales



**COOPERATIVE PURCHASING SALES- [www.gsa.gov/cooperativepurchasing](http://www.gsa.gov/cooperativepurchasing)**

**STATE & LOCAL**

SIN	FY-09-SALES
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**Hardware:**

132 3STLOC	\$855,238
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132 4STLOC	\$0
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132 8STLOC	\$30,001,357
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**\$30,856,595**

**Software:**

132 32STLOC	\$8,011,438
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132 33STLOC	\$36,719,974
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**\$44,731,412**

**Services:**

132 12STLOC	\$10,205,629
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132 34STLOC	\$45,290,857
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132 50STLOC	\$5,023,103
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132 51STLOC	\$36,203,149
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132 52STLOC	\$2,459,127
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132 53STLOC	\$76,488,677
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132 60STLOC	\$0
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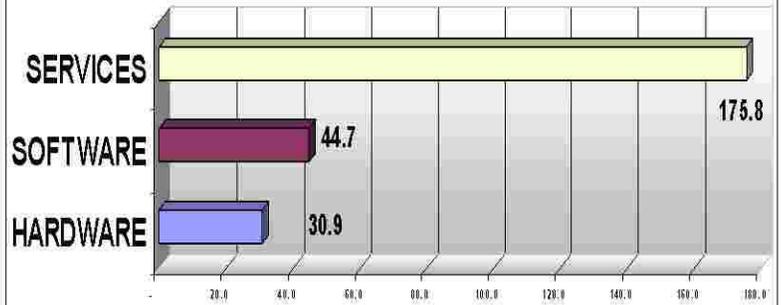
132 61STLOC	\$0
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132 62STLOC	\$84,894
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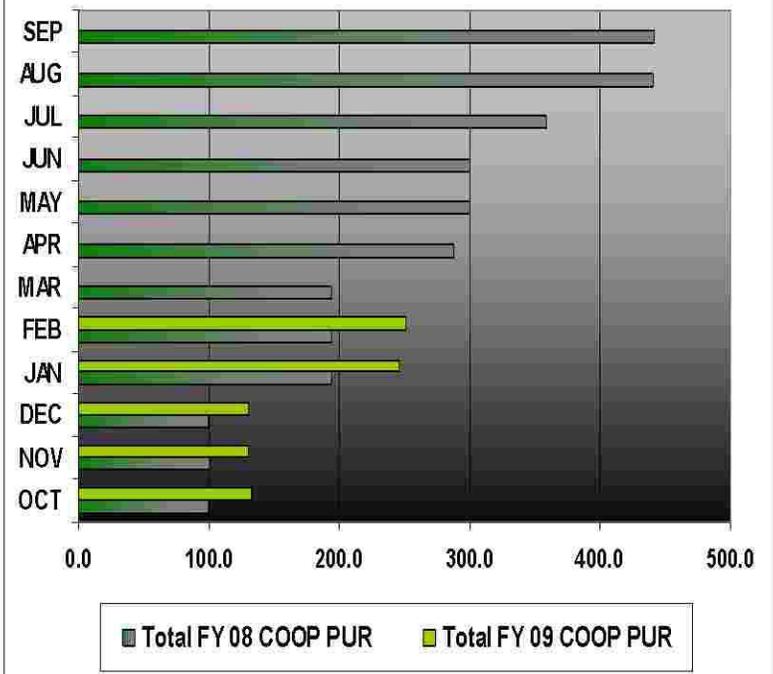
**\$175,755,436**

**Total: \$251,343,443**

**Cooperative Purchasing (IT Schedule 70)  
FY 09 Sales Breakdown (\$Millions)**



**Cooperative Purchasing FY 2009 vs FY 2008  
Monthly Sales**



**TOP 25 IT SCHEDULE 70 VENDORS**

<b>RANK</b>	<b>CONTRACTOR NAME</b>	<b>TOTAL FY09 SALES</b>
1	DELL MARKETING L.P.	\$590,628,403
2	INTERNATIONAL BUSINESS MACHINES	\$245,417,929
3	NORTHROP GRUMMAN INFORMATION TEC	\$239,497,723
4	HEWLETT-PACKARD COMPANY	\$165,818,044
5	ORACLE USA, INC.	\$161,815,782
6	CELLCO PARTNERSHIP	\$153,629,051
7	BOOZ ALLEN HAMILTON INC.	\$151,466,572
8	IMMIXTECHNOLOGY, INC.	\$148,568,989
9	SCIENCE APPLICATIONS INTERNATION	\$137,390,454
10	COMPUTER SCIENCES CORPORATION	\$133,353,832
11	ELECTRONIC DATA SYSTEMS, LLC	\$128,047,721
12	DLT SOLUTIONS, INC.	\$119,769,711
13	SOFTWARE SPECTRUM, INC.	\$106,558,350
14	HARRIS CORPORATION	\$96,904,507
15	RAYTHEON COMPANY	\$90,829,394
16	MYTHICS, INC.	\$81,141,938
17	ACCENTURE LLP	\$81,068,638
18	CARAHSOFT TECHNOLOGY CORPORATION	\$80,864,458
19	MOTOROLA, INC.	\$77,870,470
20	ACCENTURE NATIONAL SECURITY SERV	\$74,817,445
21	SOFTMART GOVERNMENT SERVICES, IN	\$74,609,541
22	BEARINGPOINT, LLC	\$70,105,333
23	SYSTEMS RESEARCH AND APPLICATION	\$69,025,403
24	GENERAL DYNAMICS INFORMATION TEC	\$66,715,212
25	CDW GOVERNMENT INC	\$66,609,969

<b>Total of Sales for Top 25 IT Vendors:</b>	<b>\$3,412,524,869.00</b>
<b>Total Current IT Sales for FY 09:</b>	<b>\$8,409,560,509.00</b>
<b>Top 25 Vendors' Percentage of Sales:</b>	<b>40.58%</b>

## TOP 25 COOPERATIVE PURCHASING IT VENDORS

RANK	CONTRACTOR NAME	TOTAL FY09 SALES
1	CELLCO PARTNERSHIP	\$69,929,334
2	DLT SOLUTIONS, INC.	\$18,790,433
3	MYTHICS, INC.	\$15,828,420
4	I2 INC.	\$14,990,353
5	ORACLE USA, INC.	\$13,012,448
6	CDW GOVERNMENT INC	\$9,956,050
7	IMMIXTECHNOLOGY, INC.	\$7,939,041
8	T.R. SYSTEMS, INC.	\$7,270,389
9	PLANNED SYSTEMS INTERNATIONAL, I	\$5,450,272
10	BAYTEK CONSULTING INC	\$3,004,330
11	ALLTEL CORPORATION	\$2,847,104
12	SPRINT COMMUNICATIONS COMPANY LP	\$2,615,805
13	LEARNING TREE INTERNATIONAL, USA	\$2,251,169
14	SYMANTEC CORPORATION	\$2,226,625
15	COMMUNICATIONS SUPPLY CORPORATIO	\$1,957,074
16	HYLAND SOFTWARE, INC.	\$1,948,602
17	TECPORT SOLUTIONS, INC.	\$1,700,675
18	CARAHSOFT TECHNOLOGY CORPORATION	\$1,598,857
19	PROMARK TECHNOLOGY, INC.	\$1,584,868
20	AVAYA FEDERAL SOLUTIONS, INC.	\$1,550,034
21	NU-VISION TECHNOLOGIES, INC.	\$1,442,546
22	TCOOMBS & ASSOCIATES LLC	\$1,373,788
23	INTERGRAPH CORPORATION	\$1,331,616
24	ADVANTAGED SOLUTIONS, INC.	\$1,296,120
25	SIRIUS COMPUTER SOLUTIONS, LTD.	\$1,229,286

<b>Total of Sales for Top 25 IT Vendors:</b>	<b>\$</b>	<b>193,125,239.00</b>
<b>Total Current IT Cooperative Purchasing Sales for FY 09:</b>	<b>\$</b>	<b>251,343,443.00</b>
<b>Top 25 Vendors' Percentage of Sales:</b>		<b>76.84%</b>

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# Sales % by Type of Business

## FY 09 IT Schedule 70 Sales by Business Size

