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U.S. General Services Administration

The GSA SATCOM-II Program Pre-Proposal Conference

February 14, 2006

GSA Federal Technology Service

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- Peggy Van Tassel
  - Contracting Officer, SATCOM-II
- John C. Johnson
  - Assistant Commissioner,
    Office of Service Development & Delivery
- Jim Russo
  - Program Manager, SATCOM-II

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Opening Remarks

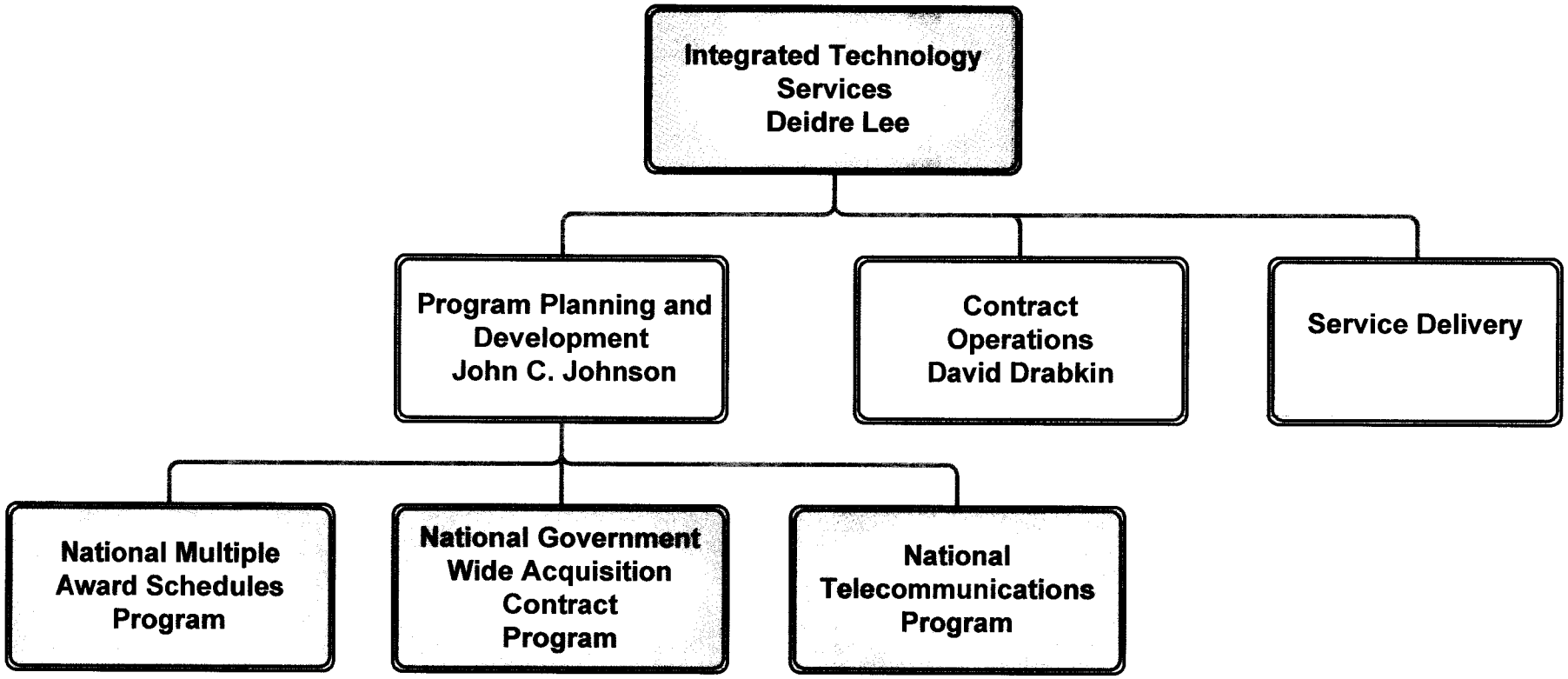
Fred Schobert

Director Program Management and Technical Requirements,
Office of Service Delivery
And
Networx Program Manager

February 14, 2006

GSA Federal Technology Service

Future ITS Organization (Draft)



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Integrated Technology Services Major Acquisition Channels

Multiple Award Schedules (MASs)

- Over 5,300 contracts for IT and telecom hardware, software, and supporting professional services
- Cooperative purchasing allows state and local access to equipment and services on schedules

Government-Wide Acquisition Contracts (GWACs)

- Fully competed Indirect Delivery/ Indefinite Quantity (IDIQ) contracts enabling purchase of complete IT solutions within broadly defined technical categories
- Convenient for purchase of tailored solutions

Government-Wide and Local Telecomms Contracts

- Flexible customer access to fixed price commercial telecommunications services
- Contracts can be used to acquire network-based IT applications or services, such as Web hosting

Purpose of Pre-Proposal Conference

- Ground Rules
- Overview
- Requests For Information Process
- Feedback Process

SATCOM-II Overview

- Multiple-award, 5 year IDIQ Fixed Price contracts
  - 5 year base period – No option periods
  - Minimum revenue guarantee - $100
- FAR Part 12, commercial offerings
- Large and Small Business participation
- Partial Set Aside for Small Business – Professional Support Services
- All Task Orders will be Fixed Price

SATCOM-II RFP Information

- All questions should be directed to:
  - Ms. Peggy Van Tassel
    - Phone: 703-306-6469
    - E-Mail: peggy.vantassel@gsa.gov
- Continue to watch FedBizOpps for further announcements
- More information on our website
  - http://www.gsa.gov/satcom

Section B- (Supplies or Services and Prices/Costs)

- Pricing Tables
  - Each pricing element will be identified by CLIN
  - CLIN ranges are allocated by service type
  - The offeror shall propose fixed prices for each year of the five year base period.
  - CLIN numbering
    - Base Year 1 – CLIN 100000
    - Base Year 2 – CLIN 100000-1
    - Base Year 3 – CLIN 100000-2
    - Base Year 4 – CLIN 100000-3
    - Base Year 5 – CLIN 100000-4

Section C – Statement of Work

- Mandatory Service Requirements
  - SATCOM-II services are grouped into four service types
  - The Offeror shall, at a minimum, offer one service from Service Type I, one service from Service Type II, and shall offer all services within Service Type III to be considered eligible for award.
  - In addition to Service Types I, II, and III, small businesses may offer Service Type IV which is a small business set aside.

Section C – Statement of Work

- **Service Type I – Satellite Transport Services**
  - Mobile Satellite Service
  - Fixed Satellite Service
  - The Offeror shall offer Mobile Satellite Service, Fixed Satellite Service, or both.

Section C – Statement of Work

- **Service Type II – Satellite Application Services –**
  - The Offeror shall provide one or more of the following Satellite Application Services:
    - Distance Learning
    - Emergency Response/Continuity of Operations
    - Telemedicine
    - Streaming Video
    - Broadcast Satellite Service (BSS)

Section C – Statement of Work

- **Service Type III – Design, Engineering, and Maintenance Support Services**
  - The minimum requirement for Design, Engineering, and Maintenance Support Services is the ability to provide each of the services identified below:
    - a) Design and Engineering Services
    - b) Ongoing Maintenance and Operational Support Services
    - c) Customer Care and Helpdesk Support
    - d) Training
  - Fixed Price Work Products

Section C – Statement of Work

In addition to Service Types I, II, and III, Small Businesses may also offer Service Type IV

Service Type IV: Satellite Professional Support Services

- Independent of the delivery of Type I, II and III services.
- Task Orders are Fixed Price
- Task orders are **not** T&M

Other Sections

- Section F – Deliverables
- Section G – Contract Administration Data
  - Tracking & Ordering System (TOS)
  - IT Solutions Shop (ITSS)
  - Central Contractor Registration (CCR)
  - GSA Management Fee
- Section H – Special Contract Requirements
  - Fixed Price – IDIQ
  - All Task Orders Fixed Price
  - 5 Year Base – No option periods
  - Minimum Revenue
    - $100.00

Section L – Instructions, Conditions & Notices to Offerors

- Each offer shall include three separate volumes:
  - Volume I – Management Proposal
  - Volume II – Technical Proposal
  - Volume III – Price Proposal
- The Government will evaluate proposals in accordance with the evaluation criteria set forth in Section M of this solicitation.

Section M – Evaluation Factors for Award

- The following factors will be used to evaluate proposals:
  - Technical
  - Past Performance
  - Management
  - Price
- All factors are equal in importance.

Questions and Answers