

Debbie Haama

Judy French

Tristan Stewart

Jack Hayes

Our Family Tim Bawit
Gary Wellington
Eun Apchurch

Rose Ann



Lacey Jenkins

Kim Kettell

Mary Broddley

Jennifer Haglman

During the Holiday Season more than ever, our thoughts turn gratefully to those who have made our progress possible. In this spirit we say simply, but sincerely

Thank You and Best Wishes

for the Holiday Season and a Happy New Year

Ross Miller

Jennifer Dupless

Lou Meredith
Cerey Sharp





2008 Year in Review



Center Accomplishments

Business Volume

FY08 Goal \$732,000,000

FY08 Results \$804,776,000

Cycle Time to Process Offers

FY08 Goal 59 days

FY08 Results 41.6 days

Offers Received

FY07 - 184 offers

FY08 - 259 offers

(40.9% Increase)

Schedule 03FAC SIN Expansion

Cemetery Maintenance

Repair and Alterations

Dry Docking and Dockside Maintenance

Expanded Energy Management Services SINs

Direct Cost as a % of Revenue

FY08 Goal 56.4%

FY08 Results 49.35%

Cycle Time to Process Modifications

FY08 Goal 10 days

FY08 Results 7.8 days

Modification Requests Processed

FY07 - 491 modifications

FY08 - 791 modifications

(61.1% Increase)

Year-End Financial Outlook

	FY 2007 <u>Final</u>	FY08 <u>Final</u>	Percent <u>Increase</u>
51V	605,492	609,781	0.71%
03FAC	<u>143,854</u>	<u>194,995</u>	<u>35.55%</u>
TOTAL	\$749,346	\$804,776	7.40%

Sales in FY08 increased 0.71% for Schedule 51V and 35.55% for Schedule 03FAC with a total sales growth of 7.40%. Outstanding!



Save the date for the 10th annual Industry Event. The Center for Facilities Maintenance and Hardware will host the annual training event on April 14-16, 2009. An email with details will follow soon.