



**E-Gov Travel**

# **E-Gov Travel Service**

## **Pricing Guide**

**Version 2.15**

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## Company Point of Contacts and Contract Numbers

### CW Government Travel (CWGT)

**Contract Number – GS-33F-N0017**

PM – Robert McCauley (703) 682-7350 e-mail: rmccauley@cwtsatotravel.com

Contracts – Lee Templeman (703) 682-7273 e-mail: ltempleman@cwtsatoravel.com

### Electronic Data Systems (EDS)

**Contract Number – GS-33F-P0015**

PM – Scott Smith (703) 742-1187 e-mail: scott.smith@eds.com

Contracts – Eddi Loredó (703) 742-1671 e-mail: eddi.loredo@eds.com

### Northrop Grumman Mission Systems (NGMS)

**Contract Number – GS-33F-N0018**

PM – Dan Gildea (703) 803-5752 e-mail: Daniel.gildea@ngc.com

Contract – Ted Bernstein (703) 561-4805 e-mail: theodore.bernstein@ngc.com

## SECTION B – SUPPLIES OR SERVICES AND PRICES/COSTS

### B.1 PRICING DEFINITIONS

**E-Gov Travel Service (ETS):** The services and support involved in providing an integrated, web-based, end-to-end travel management service for use by Executive Branch departments and agencies of the Federal Government and other authorized users.

**Initial Operational Capability (IOC):** IOC represents the first step in demonstrating operational capability of the ETS. It is a limited duration implementation at the first ordering agency for each awardee that facilitates the establishment of ETS Full Operational Capability. As defined herein, IOC involves a specified minimum number of travelers and transactions, specific implementation and operational support activities, ETS configuration requirements, and the establishment of data exchange capabilities. This can only be ordered by GSA.

**Non-Self Service Transaction:** As used in this contract, a non-self service transaction is one in which the services of a customer support agent are used explicitly for making and/or fulfilling travel arrangements. The use of ETS customer support services for technical support or assistance in completing self service actions shall not constitute a non-self service transaction.

**Self Service Transaction:** As used in this contract, a self service transaction is one in which travel reservations and fulfillment are initiated and completed online; i.e., without direct contact between the traveler or travel arranger with a customer support agent for the explicit purpose of making and/or fulfilling travel arrangements.

**Task Order:** An order for services placed against this contract. For the purposes of this contract, the terms “task order” and “delivery order” shall be considered synonymous.

**Transaction A – Air and/or Rail Ticket with or without Lodging and/or Car Rental Reservations:**

Transaction A fee applies for all arrangements and reservations related to one itinerary for which an air or rail ticket is issued. The fee includes making and changing arrangements (air/rail, lodging, and/or car rental) for one or multiple locations. The fee may only be charged at time of ticket issuance and is not required to be refunded if the travel is subsequently cancelled. The transaction fee covers the processing of refunds or credits for unused tickets. An additional transaction fee may be incurred if changes in the itinerary require the issuance of a new ticket. The contractor shall not charge a fee for cancellations made prior to issuance of tickets. Activities that do not result in the issuance of a ticket (e.g., research of travel arrangements, changes to existing arrangements prior to ticket issuance, air and /or rail reservations for which tickets are not issued, etc.) shall not be considered Type A transactions.

**Transaction B - Lodging and/or Car Rental Reservations:**

Transaction B fee applies for all arrangements and reservations related to one itinerary for which an air or rail ticket is **not** issued. The fee includes making and changing lodging and/or car rental arrangements for one or multiple locations when air or rail transportation is not included in the itinerary. Research of travel arrangements and activities that result in changes to or cancellation of lodging and/or car rental reservations prior to the check-in or pickup date shall not be considered Type B transactions.

**Travel Voucher:** A digitally signed claim for reimbursement of expenses incurred in the performance of official travel. For the purposes of pricing, the travel voucher includes travel planning authorization, travel advance and travel voucher functionalities described in this contract.

Temporary Duty (TDY) Travel Voucher: Claim for expenses incurred in connection with travel away from an employee's official duty station, where the employee is authorized to travel.

Local Travel Voucher: Claim for expenses, including taxi and mass transit fares, privately owned vehicle (POV) mileage, and other miscellaneous expenses incurred while performing official business within the vicinity of an employee's designated post of duty, not connected with TDY travel.

**Paper Ticket:** A paper ticket is the paper instrument identifying the transportation to which the traveler is entitled. For the purposes of this contract, paper ticket refers to all physical documents (e.g., flight coupon, passenger receipt, detailed itinerary, etc.) related to a single travel itinerary.

**Emergency Travel Service:** Emergency Travel Service provides reservation and ticketing support for travel needs meeting the following criteria: The call occurs before/after established business hours (contract defined) and the travel will commence within the following 24 hours or the need to travel arises over the weekend or during a holiday for travel that will commence over the weekend or on the next business day, and the traveler cannot wait until the next business day to process reservations.

**Non-Emergency After Hours Travel Service:** Calls requesting travel services not meeting the definition of Emergency Travel Services that occur before/after established business hours (contract defined).

Examples of non-emergency travel service requests include, but are not limited to:

- 1) Request for flight schedule information,
- 2) Transaction fee questions,
- 3) Technical assistance with Electronic Travel Service (ETS) booking engine,
- 4) Requests for a copy of invoice,
- 5) Requests to update traveler profiles,
- 6) Requests to add frequent flyer information to reservation, and
- 7) Requests to change seat assignments.

**NGMS Contract:**

**VIP TMC Travel Service will include some or all of the following services, as negotiated and ordered by the customer agency:**

- a) **A dedicated 24 Hour toll free number as well as a collect call-in number for International travelers. The collect call-in number for international travelers will be fully staffed during core hours of 8:00 am through 5:00 PM eastern time. After 5:00 PM eastern time, both the dedicated VIP**

toll free number and the international collect call number will automatically roll to the NGMS Executive Service team at the San Antonio Service call center until 9:00 PM. Both the dedicated toll free number and the international collect number will be listed on the traveler's itinerary.

b) VIP service will be provided by designated travel counselors, and the following telephone standards will apply:

a. The caller has the option of leaving a message for the designated agent via voicemail, or holding for another VIP agent, if time is of the essence. If the voicemail option is chosen, and the call is received during core hours, the call will be returned within one hour.

b. The TMC will maintain a 70/30 service level of service, which means that 70% of the calls will be answered in 30 seconds or less. NGMS will provide one standard TMC call status report to each customer who requests it, on a monthly basis, at no additional cost to the Government.

c) VIP agents supporting VIP travelers will originate and/or change arrangements or reservations (air/rail, lodging, car rental) and ticketing, for one or multiple locations, including group travel. For airline travel purposes, a standard definition of a group is ten or more travelers on the same itinerary. The designated VIP agent will work with the customer agency travel arranger on a given reservation through to its conclusion. Prior to the day of travel, the designated agent will contact the agency travel arranger to confirm all reservations and all other VIP travel services needed for that itinerary.

d) The appropriate VIP CLIN transaction fee will be charged at time of ticket issuance and is NOT required to be refunded if the travel is subsequently cancelled.

e) Only those VIP agents who are most skilled in domestic and international arrangements, and who have proven proficient customer service experience, will be assigned to the VIP teams.

f) Itinerary and all special assistance services will be reconfirmed when the supplier must be contacted on behalf of the traveler.

g) Liaison with any and all airline special service desks when special VIP consideration is required.

h) VIP assistance with:

- 1) Enrollment in preferred car rental programs
- 2) Enrollment in hotel frequent flyer stay programs
- 3) Processing air carrier frequent traveler upgrades
- 4) Restaurant reservations throughout the entire itinerary as requested prior to the tickets being issued.

i) VIP agents will utilize the Internet or other means to book air reservations only when the option is not available through GovTip or the Global Distribution System

j) Agents monitoring for follow up with the traveler, or travel arranger, to provide expedited notification of flight changes, weather delays, etc.

k) Calculation of fares for multiple routings of the same trip, resulting in the traveler having multiple options from which to choose. Choices are to be predicted on airfare, schedules and routings and fare restrictions.

l) VIP agent advice on passports and visas, NOTE: the actual acquisition and delivery of such documents is accomplished through third party vendors. Additional negotiated fees apply depending on the services requested.

m) Travel authorizations will be created in GovTrip on behalf of travelers (book-on-behalf) under these VIP CLINs to support both connected and disconnected travelers without access to the system, due to extenuating circumstances. VIP agents will not provide "book on behalf" services within three business days of travel. All reservations made in the three business days prior to travel will be booked in Sabre. "Book on behalf" will not apply to those calls received after core hours. All after hours will be booked in Sabre only. The TMC assumes no legal liability for "book on behalf" transactions.

## **B.2 INDUSTRIAL FUNDING FEE**

The Industrial Funding Fee (IFF) reimburses the General Services Administration (GSA) for the costs of operating the ETS, and recoups those operating costs from ordering activities. The IFF has been added by the Government to the contract price and is reflected in the total amount charged to the ordering activities. The IFF will be reviewed by the Government on a semi-annual basis and the Contractor will be notified of any resultant change in the IFF amount.

Changes to the IFF will be made by the Contractor at no additional cost to the Government. For the base period (CLINs 0003AA and 0003AB), option period 1 (CLINs 0021AA and 0021AB), option period 2 (CLINs 0041AA and 0041AB), and option period 3 (CLINs 0061AA and 0061AB), the IFF amount is \$3.50.

The contractor may offer a price reduction to an ordering agency for any and all CLINs except: 0001-0003, 0020-0021, 0040-0041 and 0060-0061. The terms and conditions of any agency specific price reduction shall be negotiated between the contractor and the Agency Contracting Officer.

### B.3 PRICING

<b>BASE PERIOD November 12, 2003-November 11, 2006</b>					
<b>CLIN</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>NGMS UNIT PRICE</b>	<b>EDS UNIT PRICE</b>	<b>CWGT UNIT PRICE</b>
<b>0001</b>	<b>ETS Initial Operational Capability (IOC)</b>	Voucher <sup>1</sup>	<b>Note: IOC Agency Order Only, Non-IOC Agencies not authorized to order CLIN 0001.</b>		
<b>0002</b>	<b>ETS Reservation and Fulfillment Services</b>	<b>Note: Prices negotiated at the Master Contract Level.</b>			
0002AA	Self Service Domestic or International Travel with Air and/or Rail	Transaction A	<b>\$5.25</b>	<b>\$11.00</b>	<b>\$10.50</b>
0002AB	Self Service Domestic or International Travel without Air and/or Rail (Lodging and/or Rental Car Only)	Transaction B	<b>\$4.00</b>	<b>\$8.37</b>	<b>\$5.00</b>
0002AC	Non-Self Service Domestic Travel with Air and/or Rail	Transaction A	<b>\$28.50</b>	<b>\$27.09</b>	<b>\$24.50</b>
0002AD	Non-Self Service International Travel with Air and/or Rail	Transaction A	<b>\$35.50</b>	<b>\$29.70</b>	<b>\$24.50</b>
0002AE	Non-Self Service Domestic or International Travel without Air and/or Rail (Lodging and/or Car Rental Only)	Transaction B	<b>\$17.00</b>	<b>\$10.60</b>	<b>\$10.00</b>
0002AF	Self Service Domestic or International <b>Reservation Only</b> with Air and/or Rail	Transaction A	<b>\$4.75</b>	<b>\$5.38</b>	<b>\$4.50</b>
0002AG	Self Service Domestic or International Travel <b>Reservation Only</b> without Air and/or Rail (Lodging and/or Rental Car Only)	Transaction B	<b>\$3.50</b>	<b>\$5.14</b>	<b>\$4.50</b>
<b>0003</b>	<b>ETS Authorization and Voucher Services</b>	<b>Note: Prices negotiated at the Master Contract Level. Includes GSA Industrial Funding Fee.</b>			
0003AA	Local Authorization and/or Voucher	Local Voucher	<b>\$12.50</b>	<b>\$4.84</b>	<b>\$5.00</b>
0003AB	TDY Authorization and/or Voucher	TDY Voucher	<b>\$16.25</b>	<b>\$11.01</b>	<b>\$14.00</b>
<b>Agency may negotiate price reductions directly with the Contractor for CLINs 0004 through 0019, except CLIN 0005.</b>					
<b>0004</b>	<b>Paper Ticket Issuance and Delivery</b>				
0004AA	Paper Ticket with U.S. Mail Delivery	Ticket	<b>\$3.50</b>	<b>\$5.89</b>	<b>\$1.50</b>
0004AB	Paper Ticket with Express Delivery	Ticket	<b>\$10.25</b>	<b>\$13.48</b>	<b>\$7.00</b>
0004AC	Paper Ticket with Courier Delivery	Ticket	<b>\$15.75</b>	<b>\$29.56</b>	<b>\$20.00</b>
<b>0005</b>	<b>Business Data Warehouse</b>	Lot <sup>2</sup>	<b>DELETED</b>		

The contractor may offer a price reduction to an ordering agency for any and all CLINs except: 0001-0003, 0020-0021, 0040-0041 and 0060-0061. The terms and conditions of any agency specific price reduction shall be negotiated between the contractor and the Agency Contracting Officer.

<b>BASE PERIOD November 12, 2003-November 11, 2006</b>					
<b>CLIN</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>NGMS UNIT PRICE</b>	<b>EDS UNIT PRICE</b>	<b>CWGT UNIT PRICE</b>
<b>0006</b>	<b>Standard Implementation Services</b>	Lot <sup>3</sup>	Agency may negotiate price reductions directly with the Contractor.		
0006AA	Service Level A	Lot <sup>3</sup>	\$125,235.00	\$42,446.40	\$30,000.00
0006AB	Service Level B	Lot <sup>3</sup>	\$229,578.00	\$84,892.80	\$60,000.00
0006AC	Service Level C	Lot <sup>3</sup>	\$477,946.00	\$127,339.20	\$90,000.00
0006AD	Service Level D	Lot <sup>3</sup>	\$957,231.00	\$407,492.97	\$250,000.00
<b>0007</b>	<b>On-Site Reservation and Fulfillment Services</b>	Hour	\$50.88	\$43.72	\$30.00
	<b>NGMS CONTRACT <sup>1,2</sup></b>				
<b>0008</b>	<b>Other</b>				
0008AA	Travel				
0008AB	Reserved				
0008AC	Reserved				
0008AD	SAML software to include maintenance and upgrade in support of E-Authentication integration		Note: For GSA use only.		
	<b>EDS CONTRACT <sup>2</sup></b>				
<b>0008</b>	<b>Other</b>				
0008AA	Travel				
0008AB	Reserved				
0008AC	Receipt Imaging	Page		\$0.22	
0008AD	SAML software to include maintenance and upgrade in support of E-Authentication integration		Note: For GSA use only.		
	<b>CWGT CONTRACT</b>				
<b>0008</b>	<b>Other</b>				
0008AA	Travel				
0008AB	Receipt Imaging	Page			\$0.25
0008AC	International Desk Rate	Transaction			\$25.00
0008AD	SAML software to include maintenance and upgrade in support of E-Authentication integration		Note: For GSA use only.		

<sup>1</sup> Receipt Imaging is included in other NGMS prices.

<sup>2</sup> International Desk Rate is included in other NGMS and EDS prices.

The contractor may offer a price reduction to an ordering agency for any and all CLINs except: 0001-0003, 0020-0021, 0040-0041 and 0060-0061. The terms and conditions of any agency specific price reduction shall be negotiated between the contractor and the Agency Contracting Officer.

<b>BASE PERIOD November 12, 2003-November 11, 2006</b>					
<b>CLIN</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>NGMS UNIT PRICE</b>	<b>EDS UNIT PRICE</b>	<b>CWGT UNIT PRICE</b>
<b>0009</b>	<b>Supplemental Customer Support Services</b>	Hour	<b>\$105.79</b>	<b>\$80.67</b>	<b>\$150.00</b>
<b>0010</b>	<b>Supplemental Training Services</b>	Hour	<b>\$105.79</b>	<b>\$70.14</b>	<b>\$75.00</b>
<b>0011</b>	<b>Supplemental Security Services</b>	Hour	<b>\$161.80</b>	<b>\$118.32</b>	<b>\$180.00</b>
<b>0012</b>	<b>Custom Report Development</b>	Hour	<b>\$105.79</b>	<b>\$76.65</b>	<b>\$50.00</b>
<b>0013 through 0019</b>	<b>Reserved</b>				

The contractor may offer a price reduction to an ordering agency for any and all CLINs except: 0001-0003, 0020-0021, 0040-0041 and 0060-0061. The terms and conditions of any agency specific price reduction shall be negotiated between the contractor and the Agency Contracting Officer.

<b>OPTION PERIOD 1 November 12, 2006 – November 11, 2008</b>					
<b>CLIN</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>NGMS UNIT PRICE</b>	<b>EDS UNIT PRICE</b>	<b>CWGT UNIT PRICE</b>
<b>0020</b>	<b>ETS Reservation and Fulfillment Services</b>	<b>Note: Prices negotiated at the Master Contract Level.</b>			
0020AA	Self Service Domestic or International Travel with Air and/or Rail	Transaction A	<b>\$4.60</b>	Nov 12, 2006 – Dec 31, 2006: <b>\$8.18</b>	Nov 12, 2006 – Jan 31, 2007: <b>\$9.00</b>
				Jan 1, 2007 – Nov 11, 2008: <b>\$10.03</b>	Feb 1, 2007 – Sep 30, 2007: <b>\$11.00</b>
					Oct 1, 2007 – Nov 11, 2008: <b>\$10.99</b>
0020AB	Self Service Domestic or International Travel without Air and/or Rail (Lodging and/or Rental Car Only)	Transaction B	<b>\$4.00</b>	<b>\$7.24</b>	<b>\$4.75</b>
0020AC	Non-Self Service Domestic Travel with Air and/or Rail	Transaction A	<b>\$27.75</b>	Nov 12, 2006 – Dec 31, 2006: <b>\$28.10</b>	Nov 12, 2006 – Jan 31, 2007: <b>\$26.25</b>
				Jan 1, 2007 – Nov 11, 2008: <b>\$29.95</b>	Feb 1, 2007 – Sep 30, 2007: <b>\$28.25</b>
					Oct 1, 2007 – Nov 11, 2008: <b>\$28.24</b>
0020AD	Non-Self Service International Travel with Air and/or Rail	Transaction A	<b>\$36.25</b>	Nov 12, 2006 – Dec 31, 2006: <b>\$32.40</b>	Nov 12, 2006 – Jan 31, 2007: <b>\$26.25</b>
				Jan 1, 2007 – Nov 11, 2008: <b>\$34.25</b>	Feb 1, 2007 – Sep 30, 2007: <b>\$28.25</b>
					Oct 1, 2007 – Nov 11, 2008: <b>\$28.24</b>
0020AE	Non-Self Service Domestic or International Travel without Air and/or Rail (Lodging and/or Car Rental Only)	Transaction B	<b>\$17.25</b>	<b>\$12.45</b>	<b>\$11.00</b>
0020AF	Self Service Domestic or International Travel <b>Reservation Only</b> with Air and/or Rail	Transaction A	<b>\$4.85</b>	<b>\$5.27</b>	<b>\$4.50</b>
0020AG	Self Service Domestic or International Travel <b>Reservation Only</b> without Air and/or Rail (Lodging and/or Rental Car Only)	Transaction B	<b>\$4.25</b>	<b>\$5.04</b>	<b>\$4.50</b>
<b>0021</b>	<b>ETS Authorization and Voucher Services</b>	<b>Note: Prices negotiated at the Master Contract level include GSA Industrial Funding Fee.</b>			
0021AA	Local Authorization and/or Voucher	Local Voucher	<b>\$6.50</b>	<b>\$4.82</b>	<b>\$5.00</b>
0021AB	TDY Authorization and/or Voucher	TDY Voucher	<b>\$13.50</b>	<b>\$10.64</b>	<b>\$13.75</b>
<b>Agency may negotiate price reductions directly with the Contractor for CLINs 0022 through 0039, except CLIN 0030</b>					

The contractor may offer a price reduction to an ordering agency for any and all CLINs except: 0001-0003, 0020-0021, 0040-0041 and 0060-0061. The terms and conditions of any agency specific price reduction shall be negotiated between the contractor and the Agency Contracting Officer.

<b>OPTION PERIOD 1 November 12, 2006 – November 11, 2008</b>					
<b>CLIN</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>NGMS UNIT PRICE</b>	<b>EDS UNIT PRICE</b>	<b>CWGT UNIT PRICE</b>
<b>0022</b>	<b>Paper Ticket Issuance and Delivery</b>				
0022AA	Paper Ticket with U.S. Mail Delivery	Ticket	\$3.75	\$6.73	\$2.50
0022AB	Paper Ticket with Express Delivery	Ticket	\$10.50	\$15.45	\$8.00
0022AC	Paper Ticket with Courier Delivery	Ticket	\$16.75	\$29.56	\$23.00
<b>0023</b>	<b>Standard Implementation Services</b>	Lot <sup>4</sup>			
0023AA	Service Level A	Lot <sup>4</sup>	\$130,099.00	\$46,687.20	\$30,000.00
0023AB	Service Level B	Lot <sup>4</sup>	\$237,740.00	\$93,374.40	\$60,000.00
0023AC	Service Level C	Lot <sup>4</sup>	\$491,188.00	\$140,061.60	\$90,000.00
0023AD	Service Level D	Lot <sup>4</sup>	\$991,201.00	\$448,205.49	\$250,000.00
<b>0024</b>	<b>On-Site Reservation and Fulfillment Services</b>	Hour	\$55.44	\$46.32	\$33.00
	<b>NGMS CONTRACT <sup>1,2</sup></b>				
<b>0025</b>	<b>Other</b>				
0025AA	Travel				
0025AB	Reserved				
0025AC	Reserved				
0025AD	SAML software to include maintenance and upgrade in support of E-Authentication integration		<b>Note: For GSA use only.</b>		
	<b>EDS CONTRACT <sup>2</sup></b>				
<b>0025</b>	<b>Other</b>				
0025AA	Travel				
0025AB	Reserved				
0025AC	Receipt Imaging	<b>Page</b>		\$0.22	
0025AD	SAML software to include maintenance and upgrade in support of E-Authentication integration		<b>Note: For GSA use only.</b>		

The contractor may offer a price reduction to an ordering agency for any and all CLINs except: 0001-0003, 0020-0021, 0040-0041 and 0060-0061. The terms and conditions of any agency specific price reduction shall be negotiated between the contractor and the Agency Contracting Officer.

<b>OPTION PERIOD 1 November 12, 2006 – November 11, 2008</b>					
<b>CLIN</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>NGMS UNIT PRICE</b>	<b>EDS UNIT PRICE</b>	<b>CWGT UNIT PRICE</b>
	<b>CWGT CONTRACT</b>				
<b>0025</b>	<b>Other</b>				
0025AA	Travel				
0025AB	Receipt Imaging	Page			<b>\$0.25</b>
0025AC	International Desk Rate	Transaction			<b>\$25.00</b>
0025AD	SAML software to include maintenance and upgrade in support of E-Authentication integration		<b>Note: For GSA use only.</b>		
<b>0026</b>	<b>Supplemental Customer Support Services</b>	Hour	<b>\$116.65</b>	<b>\$89.56</b>	<b>\$165.00</b>
<b>0027</b>	<b>Supplemental Training Services</b>	Hour	<b>\$116.65</b>	<b>\$77.84</b>	<b>\$83.00</b>
<b>0028</b>	<b>Supplemental Security Services</b>	Hour	<b>\$178.42</b>	<b>\$131.41</b>	<b>\$198.00</b>
<b>0029</b>	<b>Custom Report Development</b>	Hour	<b>\$116.65</b>	<b>\$85.08</b>	<b>\$55.00</b>
<b>0030</b>	<b>Business Data Warehouse Operations and Maintenance</b>	Lot	<b>DELETED</b>		
<b>0031</b>	<b>Non-Emergency After Hours Travel Service</b>	Call	<b>\$15.00</b>	<b>\$17.24</b>	<b>\$18.00</b>
<b>0032</b>	<b>VIP TMC Travel Service</b>	Transaction			
<b>0032AA</b>	<b>Non-Self Service Domestic VIP Travel with Air and/or Rail</b>	Transaction	<b>\$50.89</b>		
<b>0032AB</b>	<b>Non Self Service International VIP Travel with Air and/or Rail</b>	Transaction	<b>\$59.39</b>		
<b>0033 through 0039</b>	<b>Reserved</b>				

Notes:

<sup>1</sup> Receipt Imaging is included in other NGMS prices.

<sup>2</sup> International Desk Rate is included in other NGMS and EDS prices.

The contractor may offer a price reduction to an ordering agency for any and all CLINs except: 0001-0003, 0020-0021, 0040-0041 and 0060-0061. The terms and conditions of any agency specific price reduction shall be negotiated between the contractor and the Agency Contracting Officer.

<b>OPTION PERIOD 2 November 12, 2008 – November 11, 2010</b>					
<b>CLIN</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>NGMS UNIT PRICE</b>	<b>EDS UNIT PRICE</b>	<b>CWGT UNIT PRICE</b>
<b>0040</b>	<b>ETS Reservation and Fulfillment Services</b>	<b>Note: Prices negotiated at the Master Contract Level.</b>			
0040AA	Self Service Domestic or International Travel with Air and/or Rail	Transaction A	\$4.35	\$8.18	\$6.00
0040AB	Self Service Domestic or International Travel without Air and/or Rail (Lodging and/or Rental Car Only)	Transaction B	\$4.00	\$7.24	\$4.50
0040AC	Non-Self Service Domestic Travel with Air and/or Rail	Transaction A	\$28.25	\$30.98	\$27.75
0040AD	Non-Self Service International Travel with Air and/or Rail	Transaction A	\$37.00	\$33.74	\$27.75
0040AE	Non-Self Service Domestic or International Travel without Air and/or Rail (Lodging and/or Car Rental Only)	Transaction B	\$17.50	\$13.32	\$12.00
0040AF	Self Service Domestic or International Travel <b>Reservation Only</b> with Air and/or Rail	Transaction A	\$4.60	\$5.16	\$4.50
0040AG	Self Service Domestic or International Travel <b>Reservation Only</b> without Air and/or Rail) (Lodging and/or Rental Car Only)	Transaction B	\$4.25	\$4.94	\$4.50
<b>0041</b>	<b>ETS Authorization and Voucher Services</b>	<b>Note: Prices negotiated at the Master Contract Level. include GSA Industrial Funding Fee.</b>			
0041AA	Local Authorization and/or Voucher	Local Voucher	\$6.25	\$4.79	\$5.00
0041AB	TDY Authorization and/or Voucher	TDY Voucher	\$13.50	\$10.28	\$13.50
<b>Agency may negotiate price reductions directly with the Contractor for CLINs 0042 through 0059, except CLIN 0050</b>					
<b>0042</b>	<b>Paper Ticket Issuance and Delivery</b>				
0042AA	Paper Ticket Issuance with U.S. Mail Delivery	Ticket	\$4.00	\$7.36	\$3.50
0042AB	Paper Ticket Issuance with Express Delivery	Ticket	\$11.00	\$16.98	\$9.00
0042AC	Paper Ticket Issuance with Courier Delivery	Ticket	\$17.75	\$29.56	\$25.00
<b>0043</b>	<b>Standard Implementation Services</b>	Lot <sup>5</sup>			
0043AA	Service Level A	Lot <sup>5</sup>	\$136,087.00	\$50,296.32	\$30,000.00
0043AB	Service Level B	Lot <sup>5</sup>	\$247,768.00	\$100,592.64	\$60,000.00
0043AC	Service Level C	Lot <sup>5</sup>	\$507,436.00	\$150,888.96	\$90,000.00
0043AD	Service Level D	Lot <sup>5</sup>	\$1,032,919.00	\$482,853.75	\$250,000.00
<b>0044</b>	<b>On-Site Reservation and Fulfillment Services</b>	Hour	\$59.37	\$48.15	\$36.00

The contractor may offer a price reduction to an ordering agency for any and all CLINs except: 0001-0003, 0020-0021, 0040-0041 and 0060-0061. The terms and conditions of any agency specific price reduction shall be negotiated between the contractor and the Agency Contracting Officer.

<b>OPTION PERIOD 2 November 12, 2008 – November 11, 2010</b>					
<b>CLIN</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>NGMS UNIT PRICE</b>	<b>EDS UNIT PRICE</b>	<b>CWGT UNIT PRICE</b>
	<b>NGMS CONTRACT <sup>1,2</sup></b>				
<b>0045</b>	Other				
0045AA	Travel				
0045AB	Reserved				
0045AC	Reserved				
0045AD	SAML software to include maintenance and upgrade in support of E-Authentication integration		<b>Note: For GSA use only.</b>		
	<b>EDS CONTRACT <sup>2</sup></b>				
<b>0045</b>	<b>Other</b>				
0045AA	Travel				
0045AB	Reserved				
0045AC	Receipt Imaging	Page		<b>\$0.22</b>	
0045AD	SAML software to include maintenance and upgrade in support of E-Authentication integration		<b>Not Note: For GSA use only.</b>		
	<b>CWGT CONTRACT</b>				
<b>0045</b>	<b>Other</b>				
0045AA	Travel				
0045AB	Receipt Imaging	Page			<b>\$0.25</b>
0045AC	International Desk Rate	Transaction			<b>\$25.00</b>
0045AD	SAML software to include maintenance and upgrade in support of E-Authentication integration		<b>Note: For GSA use only.</b>		
<b>0046</b>	<b>Supplemental Customer Support Services</b>	Hour	<b>\$126.16</b>	<b>\$97.01</b>	<b>\$182.00</b>
<b>0047</b>	<b>Supplemental Training Services</b>	Hour	<b>\$126.16</b>	<b>\$84.31</b>	<b>\$91.00</b>

The contractor may offer a price reduction to an ordering agency for any and all CLINs except: 0001-0003, 0020-0021, 0040-0041 and 0060-0061. The terms and conditions of any agency specific price reduction shall be negotiated between the contractor and the Agency Contracting Officer.

<b>OPTION PERIOD 2 November 12, 2008 – November 11, 2010</b>					
<b>CLIN</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>NGMS UNIT PRICE</b>	<b>EDS UNIT PRICE</b>	<b>CWGT UNIT PRICE</b>
<b>0048</b>	<b>Supplemental Security Services</b>	Hour	<b>\$192.98</b>	<b>\$142.40</b>	<b>\$218.00</b>
<b>0049</b>	<b>Custom Report Development</b>	Hour	<b>\$126.16</b>	<b>\$92.16</b>	<b>\$60.00</b>
<b>0050</b>	<b>Business Data Warehouse Operations and Maintenance</b>		<b>DELETED</b>		
<b>0051</b>	<b>Non-Emergency After Hours Travel Service</b>	Call	<b>\$16.50</b>	<b>\$18.67</b>	<b>\$19.00</b>
<b>0052</b>	<b>VIP TMC Travel Service</b>	Transaction			
<b>0052AA</b>	<b>Non Self Service Domestic VIP Travel with Air and/or Rail</b>	Transaction	<b>\$54.69</b>		
<b>0052AB</b>	<b>Non Self Service International VIP Travel with Air and/or Rail</b>	Transaction	<b>\$63.44</b>		
<b>0053-through 0059</b>	<b>Reserved</b>				

<sup>1</sup> Receipt Imaging is included in other NGMS prices.

<sup>2</sup> International Desk Rate is included in other NGMS and EDS prices.

The contractor may offer a price reduction to an ordering agency for any and all CLINs except: 0001-0003, 0020-0021, 0040-0041 and 0060-0061. The terms and conditions of any agency specific price reduction shall be negotiated between the contractor and the Agency Contracting Officer.

<b>OPTION PERIOD 3 November 12, 2010-November 11, 2013</b>					
<b>CLIN</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>NGMS UNIT PRICE</b>	<b>EDS UNIT PRICE</b>	<b>CWGT UNIT PRICE</b>
<b>0060</b>	<b>ETS Reservation and Fulfillment Services</b>	<b>Note: Prices negotiated at the Master Contract Level.</b>			
0060AA	Self Service Domestic or International Travel with Air and/or Rail	Transaction A	<b>\$4.35</b>	<b>\$7.49</b>	<b>\$4.50</b>
0060AB	Self Service Domestic or International Travel without Air and/or Rail (Lodging and/or Rental Car Only)	Transaction B	<b>\$4.00</b>	<b>\$7.24</b>	<b>\$4.25</b>
0060AC	Non-Self Service Domestic Travel with Air and/or Rail	Transaction A	<b>\$28.50</b>	<b>\$32.41</b>	<b>\$29.50</b>
0060AD	Non-Self Service International Travel with Air and/or Rail	Transaction A	<b>\$37.75</b>	<b>\$35.26</b>	<b>\$29.50</b>
0060AE	Non-Self Service Domestic or International Travel without Air and/or Rail (Lodging and/or Car Rental Only)	Transaction B	<b>\$17.75</b>	<b>\$14.00</b>	<b>\$13.00</b>
0060AF	Self Service Domestic or International Travel <b>Reservation Only</b> with Air and/or Rail	Transaction A	<b>\$4.60</b>	<b>\$5.06</b>	<b>\$4.50</b>
0060AG	Self Service Domestic or International Travel <b>Reservation Only</b> without Air and/or Rail (Lodging and/or Rental Car Only)	Transaction B	<b>\$4.25</b>	<b>\$4.84</b>	<b>\$4.50</b>
<b>0061</b>	<b>ETS Authorization and Voucher Services</b>	<b>Note: Prices negotiated at the Master Contract Level includes GSA Industrial Funding Fee.</b>			
0061AA	Local Authorization and/or Voucher	Local Voucher	<b>\$6.50</b>	<b>\$4.77</b>	<b>\$5.00</b>
0061AB	TDY Authorization and/or Voucher	TDY Voucher	<b>\$13.50</b>	<b>\$9.94</b>	<b>\$12.50</b>
<b>Agency may negotiate price reductions directly with the Contractor for CLINs 0062 through 0079, except CLIN 0070</b>					
<b>0062</b>	<b>Paper Ticket Issuance and Delivery</b>				
0062AA	Paper Ticket Issuance with U.S. Mail Delivery	Ticket	<b>\$4.25</b>	<b>\$8.41</b>	<b>\$4.50</b>
0062AB	Paper Ticket Issuance with Express Delivery	Ticket	<b>\$11.50</b>	<b>\$19.47</b>	<b>\$10.00</b>
0062AC	Paper Ticket Issuance with Courier Delivery	Ticket	<b>\$18.75</b>	<b>\$29.56</b>	<b>\$27.00</b>
<b>0063</b>	<b>Standard Implementation Services</b>	Lot <sup>6</sup>			
0063AA	Service Level A	Lot <sup>6</sup>	<b>\$142,627.00</b>	<b>\$55,202.88</b>	<b>\$30,000.00</b>
0063AB	Service Level B	Lot <sup>6</sup>	<b>\$258,739.00</b>	<b>\$110,405.76</b>	<b>\$60,000.00</b>
0063AC	Service Level C	Lot <sup>6</sup>	<b>\$525,243.00</b>	<b>\$165,608.64</b>	<b>\$90,000.00</b>
0063AD	Service Level D	Lot <sup>6</sup>	<b>\$1,078,591.00</b>	<b>\$529,957.69</b>	<b>\$250,000.00</b>
<b>0064</b>	<b>On-Site Reservation and Fulfillment Services</b>	Hour	<b>\$64.92</b>	<b>\$50.06</b>	<b>\$40.00</b>

The contractor may offer a price reduction to an ordering agency for any and all CLINs except: 0001-0003, 0020-0021, 0040-0041 and 0060-0061. The terms and conditions of any agency specific price reduction shall be negotiated between the contractor and the Agency Contracting Officer.

<b>OPTION PERIOD 3 November 12, 2010-November 11, 2013</b>					
<b>CLIN</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>NGMS UNIT PRICE</b>	<b>EDS UNIT PRICE</b>	<b>CWGT UNIT PRICE</b>
	<b>NGMS CONTRACT <sup>1,2</sup></b>				
<b>0065</b>	<b>Other</b>				
0065AA	Travel				
0065AB	Reserved				
0065AC	Reserved				
0045AD	SAML software to include maintenance and upgrade in support of E-Authentication integration		<b>Note: For GSA use only.</b>		
	<b>EDS CONTRACT <sup>2</sup></b>				
<b>0065</b>	<b>Other</b>				
0065AA	Travel				
0065AB	Reserved				
0065AC	Receipt Imaging	Page		<b>\$0.22</b>	
0065AD	SAML software to include maintenance and upgrade in support of E-Authentication integration		<b>Note: For GSA use only.</b>		
	<b>CWGT CONTRACT</b>				
<b>0065</b>	<b>Other</b>				
0065AA	Travel				
0065AB	Receipt Imaging	Page			<b>\$0.25</b>
0065AC	International Desk Rate	Transaction			<b>\$25.00</b>
0065AD	SAML software to include maintenance and upgrade in support of E-Authentication integration		<b>Note: For GSA use only.</b>		
<b>0066</b>	<b>Supplemental Customer Support Services</b>	Hour	<b>\$139.21</b>	<b>\$107.17</b>	<b>\$200.00</b>
<b>0067</b>	<b>Supplemental Training Services</b>	Hour	<b>\$139.21</b>	<b>\$93.12</b>	<b>\$100.00</b>
<b>0068</b>	<b>Supplemental Security Services</b>	Hour	<b>\$212.93</b>	<b>\$157.38</b>	<b>\$240.00</b>

The contractor may offer a price reduction to an ordering agency for any and all CLINs except: 0001-0003, 0020-0021, 0040-0041 and 0060-0061. The terms and conditions of any agency specific price reduction shall be negotiated between the contractor and the Agency Contracting Officer.

<b>OPTION PERIOD 3 November 12, 2010-November 11, 2013</b>					
<b>CLIN</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>NGMS UNIT PRICE</b>	<b>EDS UNIT PRICE</b>	<b>CWGT UNIT PRICE</b>
<b>0069</b>	<b>Custom Report Development</b>	Hour	<b>\$139.21</b>	<b>\$101.81</b>	<b>\$65.00</b>
<b>0070</b>	<b>Business Data Warehouse Operations and Maintenance</b>		<b>DELETED</b>		
<b>0071</b>	<b>Non-Emergency After Hours Travel Service</b>	Call	<b>\$18.15</b>	<b>\$20.62</b>	<b>\$20.00</b>
<b>0072</b>	<b>VIP TMC Travel Service</b>				
<b>0072AA</b>	<b>Non Self Service Domestic VIP Travel with Air and/or Rail</b>	Transaction	<b>\$58.47</b>		
<b>0072AB</b>	<b>Non Self Service International VIP Travel with Air and/or Rail</b>	Transaction	<b>\$67.72</b>		
<b>0073 through 79</b>	<b>Reserved</b>				

<sup>1</sup> Receipt Imaging is included in other NGMS prices.

<sup>2</sup> International Desk Rate is included in other NGMS and EDS prices.

## **B. 4 Pricing Footnotes**

### **Northrop Grumman, EDS, and CW Government Travel Common Footnotes**

- 1 CLIN 0001 represents a single use CLIN with a definite delivery quantity that will be ordered under the first task order placed with each contract awardee in accordance with Section D.13 Order Limitations for CLINs 0001 and 0005.
  - 2 \*CLIN 0005 represents a single use CLIN to be ordered by the GSA only in accordance with Section D.13 Order Limitations for CLINs 0001 and 0005.
- \*CLIN 0005 has been deleted.

### **Northrop Grumman and CW Government Travel Common Footnotes**

- 3 CLIN 0006 represents a multiple use CLIN that will be included (at a minimum) in an ordering agency's first task order placed with a particular contract awardee in accordance with Section D.12 Order Limitations.
- 4 CLIN 0023 represents a multiple use CLIN that will be included (at a minimum) in an ordering agency's first task order placed with a particular contract awardee in accordance with Section D.12 Order Limitations.
- 5 CLIN 0043 represents a multiple use CLIN that will be included (at a minimum) in an ordering agency's first task order placed with a particular contract awardee in accordance with Section D.12 Order Limitations.
- 6 CLIN 0063 represents a multiple use CLIN that will be included (at a minimum) in an ordering agency's first task order placed with a particular contract awardee in accordance with Section D.12 Order Limitations.

### **EDS Unique Footnotes**

- 3 CLIN 0006 represents a multiple use CLIN that will be included (at a minimum) in an ordering agency's first task order placed with a particular contract awardee in accordance with Section D.12 Order Limitations. EDS will include all integration labor necessary to interface with one AMS FFS-based financial system for each agency within the basic pricing. If an agency does not have this type of financial system, EDS will discount integration services (labor and software) associated with agency-side integration if the agency chooses to use EDS for that integration. The discount will be no less than 10% of this separately priced integration task order.
- 4 CLIN 0023 represents a multiple use CLIN that will be included (at a minimum) in an ordering agency's first task order placed with a particular contract awardee in accordance with Section D.12 Order Limitations. EDS will include all integration labor necessary to interface with one AMS FFS-based financial system for each agency within the basic pricing. If an agency does not have this type of financial system, EDS will discount integration services (labor and software) associated with agency-side integration if the agency chooses to use EDS for that integration. The discount will be no less than 10% of this separately priced integration task order.
- 5 CLIN 0043 represents a multiple use CLIN that will be included (at a minimum) in an ordering agency's first task order placed with a particular contract awardee in accordance with Section D.12 Order Limitations. EDS will include all integration labor necessary to interface with one AMS FFS-based financial system for each agency within the basic pricing. If an agency does not have this type of financial system, EDS will discount integration services (labor and software) associated with agency-side integration if the agency chooses to use EDS for that integration. The discount will be no less than 10% of this separately priced integration task order.
- 6 CLIN 0063 represents a multiple use CLIN that will be included (at a minimum) in an ordering agency's first task order placed with a particular contract awardee in accordance with Section D.12 Order Limitations. EDS will include all integration labor necessary to interface with one AMS FFS-based financial system for each agency within the basic pricing. If an agency does not have this type of financial system, EDS will discount integration services (labor and software) associated with agency-side integration if the agency chooses to use EDS for that integration. The discount will be no less than 10% of this separately priced integration task order.

## **Task Order Price Negotiation Constraints – CLAUSE D.39**

### **D.39 D-FBG-801 PRICE REDUCTIONS CLAUSE**

In accordance with the ordering procedures established in Section D.17 the contractor **may not** offer a price reduction at the task order level for the following CLINs: 0002-0003, 0020-0021, 0040-0041, 0060-0061. The contractor may offer a price reduction at the master contract for these CLINs. Any modification to the master contract with respect to a price reduction shall automatically be effective on all current and subsequent task orders with the effective date of the modification to the master contract.

Agencies need not modify their task order to take advantage of any price reduction incorporated to the master contract through modification.

The contractor may offer a price reduction to an ordering agency for any and all CLIN's except: 0002-0003, 0020-0021, 0040-0041, 0060-0061. The terms and conditions of any agency specific price reduction shall be negotiated between the contractor and the Agency Contracting Officer.