



GSA Governmentwide Acquisition Contracts (GWACs) Contract Comparison Matrix

Selection of the right contract vehicle depends on your project's specific requirements. To determine which vehicle is best for you, we've developed this GWAC Comparison Matrix containing information designed to help you make the best decision. For more information on any of these GWACs, visit our website at www.gsa.gov/gwacs.

CRITERIA	ANSWER	MILLENNIA	MILLENNIA LITE	8(a) STARS	HUBZone
Website address	http://www.gsa.gov/answer	http://www.gsa.gov/millennia	http://www.gsa.gov/millennialite	http://www.gsa.gov/8astars	http://www.gsa.gov/hubzone
Cost Recovery	.75% of total invoice amount included in the hourly rate (G.3.3)	.75% up to a maximum of \$25,000 for GSA issued TOs. CAF on DO/DBs is .75% of total task order	.75% of total invoice amount (G.3)	.75% of total invoice amount (G7.d)	.75% of the total invoice amount (G)
Contract Support	Call Center is available to assist on all contractual, technical, and procedural questions: (877) 534-2208	Call Center is available to assist on all contractual, technical, and procedural questions: (925) 735-1641 or (877) 534-2208	Customer Service Support center is available to assist on all questions: 1-877-929-4822 or 1-817-574-2434	Assistance available on all contractual, technical, and procedural questions: (877) 327-8732	Assistance available on all contractual, technical, and procedural questions: (877) 327-8732
Geographical Reach	Worldwide (B.1)	Worldwide (C.2)	Worldwide (B.3)	Worldwide	Worldwide (C)
Number of Contracts	10 Primes with unlimited teaming partners. Teaming partners can easily be added to the contract	9 Primes; unlimited number of teaming partners	33 contracts and unlimited number of teaming partners. Teaming partners can easily be added to the contract. Prime contract awards by Functional Area (FA): FA 1- 6 Primes; FA 2- 10 Primes; FA 3- 9 Primes; FA 4- 10 Primes	427 8(a) contracts awarded by Functional Area (FA)	61 contracts awarded by Functional Area (FA)
Contract Maximum Ceiling	\$25 Billion (H.3)	\$25 Billion (H.1)	\$20 Billion (H.2)	\$15 Billion (H.2)	\$2.5 Billion (H)
Labor Categories	188 labor categories	17 labor categories	251 labor categories	Each FA has its own unique labor categories based on particular NAICS	Each FA has its own unique labor categories based on particular NAICS

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Period of Performance	10 years - Two-year base with eight (8) successive option years; expires 12/2008 (H.1). The Contractor must complete performance on task order within five (5) years of task order award. (F.2 & I.9)	10 years - Five-year base with one (1) five-year option; expires 4/2009. The Contractor must complete performance on task orders within five (5) years of task order award (F.4).	10 years- 3 yr. base with 7 award term options. ML includes Award Term provisions where an option is not exercised unless the contractor has met the required performance criteria spelled out in the contract. Offers incentive for performance (F.4)	7 year contract with a base period of three years and two, two-year options. Expires 6/2011	5-year contract with a base period of two years and three 1-year options. Expires 01/2008.
Price Reasonableness Task Order (TO)	Ceiling price rates have been determined to be fair and reasonable. (B.2)	Ceiling rates and indirect handling rates have been determined to be fair and reasonable at the contract level. (B.2 and B Tables)	Ceiling price rates and ODC Multiplier have been determined to be fair and reasonable	Ceiling price rates have been determined to be fair and reasonable. Significantly reduced rates can be negotiated at the TO level	Ceiling price rates have been determined to be fair and reasonable. Significantly reduced rates can be negotiated at the TO level (B)
Ceiling Rates and Price Reductions	Discounts from ceiling rates are based on competition at the TO level. Further reductions can occur through negotiation at the TO level (B.1)	Discounts from ceiling rates are based on competition at the TO level. Further reductions can occur through negotiation at the TO level	Discounts from ceiling rates are based on competition at the TO level. Further reductions can occur through negotiation at the TO level (B.2)	Discounts from ceiling rates are available per TO	Discounts from ceiling rates are available per TO (B)
Labor Rates for Geographical Areas	Ceiling rates. 7 geographical rate areas defined nationwide (B.1)	Ceiling rates. One geographical rate area nationwide	Ceiling rates. One geographical rate area nationwide. Worldwide rate methodology negotiated at the contract level. (B.2 and 3)	Ceiling rates. One geographical rate area nationwide (B.3)	Ceiling rates. One geographical rate area nationwide (B)
Contract Types	Firm Fixed Price (FFP), Fixed Price Incentive (FPI), Fixed Price Award Fee (FPAF), Time and Material (T & M) and Labor Hour (Section I)	Fixed Price (FP) and/or Cost Reimbursement task orders (G.3.1). Cost Plus Award Fee (CPAF) (G.3.1.1). Fixed Price (FP) or Cost-reimbursable incentive task orders (G.3.1.2)	Fixed Price (FP), (all types), T & M and Labor Hour; Cost-reimbursement (all types) (B.2)	Fixed Price (FP), (all types), Labor Hour, Time and Material (B.3)	Fixed Price (FP) (all types) Time and Material (I)
Functional Area (FA)	Comprehensive scope covering all facets of IT (Section C)	Broad scope of IT services including new and emerging technologies intended to cover all requirements for IT. Three FAs (Software Engineering, Communications, & Systems Integration) with general tasks that apply to any of the FAs that may be required. (Section C).	Four (4) FAs encompassing all IT requirements (C.2)	Fixed Price (FP) (all types), Labor Hour, Time and Material (B.3)	Fixed Price (FP) (all types) Time and Material (I)

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Dedicated Program Manager (PM) / Group Manager (GM)	PM and GM are dedicated to the contract and included in overhead. GMs shall be assigned on a full-time basis and shall be required for every full multiple of 35 people	The Corporate Officer shall be the overall manager of the contract and the single POC for resolution of contract-related issues. The Corporate Officer is included in overhead, and not separately priced. (H.9.2)	Dedicated PM. Other management personnel are as proposed by each contractor (H.17.2)	Personnel may be specified at TO level. Contract Manager (CM) dedicated to contract	Personnel may be specified at TO level. Contract Manager (CM) dedicated to contract
RFP Response	As requested, the contractor shall submit the task proposal, via the GSA electronic system, to the CO no later than 5 working days after the issue date of the task request, or by a date indicated in the task request (G.2.2)	Established in TO request (G.3.2)	Established in TO request (G.5.2)	Established in TO request	Established in TO request (G)
Education and Experience	All Contractor personnel are required to meet minimum education and experience requirements (Section C)	IAW FAR 39.104 minimum experience or education requirements will not be specified, unless needs of agency cannot be met without requirements (C.6)	Performance based contract. All contract personnel must perform at the level specified in Section J regardless of their education and experience (H.17.1 and Section J)	All contractor personnel are required to meet minimum education and experience requirements	All contractor personnel are required to meet minimum education and experience requirements (Section J)
Training	40 hours of ongoing training per full-time equivalent per year to keep current on leading edge and state of the art technologies (H.15)	Contractor shall provide fully trained and experienced technical and lead personnel required for performance (H.10)	Contractor staff performing on TOs required to maintain currency on leading edge and state of the art technologies and methods. Training is included in overhead (H.8.3)	The Contractor shall provide fully trained and experienced technical and lead personnel required for performance of a task order	The Contractor shall provide fully trained and experienced technical and lead personnel required for performance of a task order
Security	Up to top-secret clearance, perhaps higher (top secret specialized compartmentalized information) (H.6)	Up to top-secret clearance, perhaps higher (top secret specialized compartmentalized information) (H.8)	Up to top-secret clearance, higher (top secret specialized compartmentalized information) available if required. (H.15)	Security clearances may be specified at the task order level	Security clearances may be specified at the task order level
Monthly Reporting	Monthly Financial Summary and Monthly Technical Summary are included in overhead and not separately priced (G.1)	Monthly Status Report, Problem Notification Report, Trip Report and In-Progress Review (IPR) Report. Reports included in the overhead and not separately priced (Section J)	Monthly Task Status Report and Contractor Performance Evaluation Report, Final Acceptance/ TO Completion Report and Performance Management Report are included in overhead (G.4.3, G.4.4, G.4.5, G.4.6)	Reports may be specified at the TO level; Subcontracting Reports (submitted quarterly)	Reports may be specified at the TO level; Subcontracting Reports (submitted annually)

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Product Flexibility for State of the Art Products	The government may require the contractor to purchase hardware, software, firmware, related supplies and other direct costs (ODCs) that are integral and necessary for the IT being acquired under the order (H.26)	Solutions-based contract that may require the contractor to purchase hardware, software and related supplies critical and related to the services being acquired under the TO (H.4.2)	NO CBD requirement, no dollar limitation on hardware, software, and related supplies related to the services being acquired under the TO. Millennium Lite is a solutions-based contract. Contractors provide services, hardware and software to provide a total solution to meet customer's requirements (H.13.2)	Solutions based contract derived from the applicable NAICS codes	Solutions based contract derived from the applicable NAICS codes
Technical Refreshment Clause	ANSWER has a technical refreshment clause that authorizes changes to improve performance, or react to changes in technology (H.17)	Millennia incorporates a service improvement clause that encourages the contractors to propose improvement to the skills, services, features, or other requirements of the contract (H.16)	Millennia Lite has a service improvement clause that encourages the contractors to propose improvement to the skills, services, features, or other requirements of the contract (H.23)	Solutions based contracts. Continuously updated based on NAICS code applicability	Solutions based contracts. Continuously updated based on NAICS code applicability (C)
Special Personnel Skills	Highly specialized skills that are not explicitly defined in a skill category description can be negotiated on a task-by-task basis by the PCO (H.9)	Specialized skills can be added by COs at the TO level (H.9.1 and H.9.8)	Highly specialized skills that are not explicitly defined in a skill category description can be negotiated on a task-by-task basis by the delegated ACO (H.17.3)	Specialized skills can be added by COs within the ordering office at the task order level using Other Direct Costs	Specialized skills can be added by COs within the ordering office at the task order level using Other Direct Costs (B)
Staffing Requirements	30 day staffing requirement for personnel specified in a TO. However, individual TOs can specify an earlier date, if the requirement so states (G.2.4)	Negotiated separately per each TO. Project Manager and other key personnel must be available on the effective day of TO (F.5, H.9.3)	Negotiated separately for each TO. Requirement to have key personnel specified in the TO available on the effective date of the TO (H.17.5)	Negotiated separately per each TO	Negotiated separately per each TO
Fair Opportunity	IAW FAR 16.505(b)	IAW FAR 16.505(b)	IAW FAR 16.505(b)	Unique feature: Sole source task/delivery orders can be issued under this contract up to \$3M competitive threshold IAW FAR 19 >\$3M IAW 16.505(b)	IAW FAR 16.505(b)
Protests	FAR 16.505(b)(9) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract	FAR 16.505(b)(9) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract	FAR 16.505(b)(9) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract	FAR 16.505(b)(9) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract	FAR 16.505(b)(9) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract