



U.S. General Services Administration

Federal Acquisition Service

MARIA GUTIERREZ, GSA, SF

MOVING SPECIALIZED COMMODITIES

WEDNESDAY, JANUARY 31, 2007



Introducing.....

Maria Gutierrez

GSA, Region 9

Transportation Management Branch

450 Golden Gate Avenue

San Francisco, CA 94102



Unique Cargo

- Tree seedlings
- FAK: Alaska remote locations
- Full Container Loads of Perishable Food
- FAA Antennas
- Specialized Equipment



Our Strengths and Key Benefits

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- **GSA has negotiation power**
= equals savings to you
- **Benefits:**
 - **Save transportation dollars**
 - **Receive tailored assistance**
 - **Save time & effort**
 - **Receive friendly, courteous, professional and prompt assistance!**



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Specialized SROs to accommodate specific customers' needs...

Gather information

- * *Assemble traffic volume*
- * *Commodity characteristics*
- * *Origin(s)*
- * *Destination(s)*
- * *Specific transportation requirements*

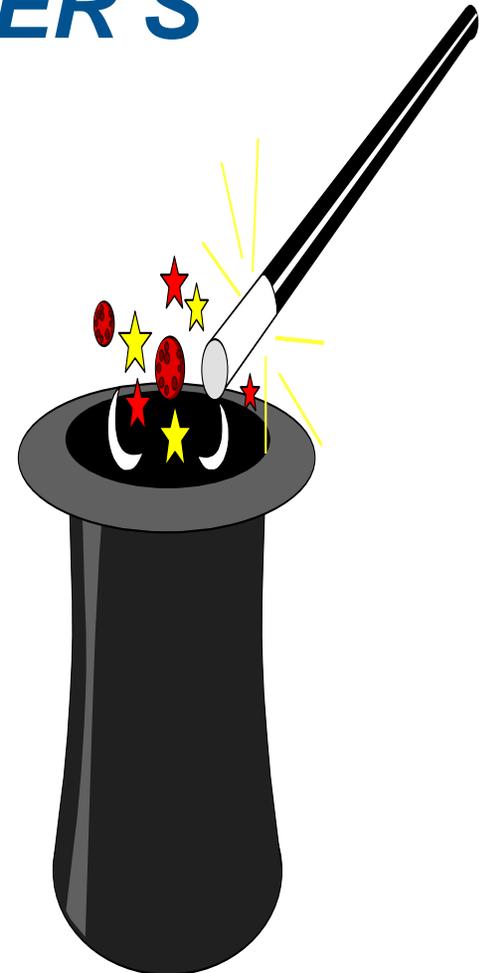




TAILORING TO OUR CUSTOMER'S NEEDS

SOLICITATIONS

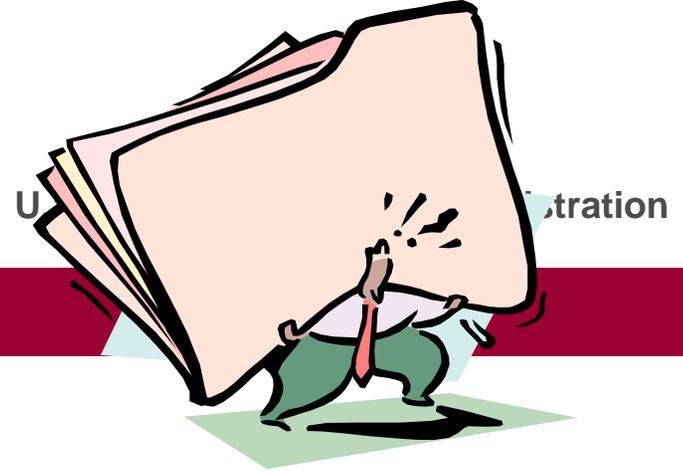
- **Packages processed via TMSS**
- **Packages processed manually**





NEXT STEP...

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SPECIALIZED STANDING ROUTE ORDER

- 1. Save transportation dollars**
- 2. Save time & effort**
- 3. Personalized**

TREE SEEDLINGS

Boxing Lifted Seedlings



Seedling Rack



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REMOTE LOCATIONS IN ALASKA





SPECIALIZED COMMODITIES...

Perishable Food

580 Full Container Loads to Marshall Islands



Kern's

Kern's

Kern's

Kern's

Kern's

48-6 OZ.

UNLABELED

BASKET OF PINEAPPLE JUICE

0371A

092





SPECIALIZED COMMODITIES...

FAA

SRO Requirements:

2 hour TSP response time

Expedited Service

Continuous Movement



Specialized Equipment - ***-NOT!!!***

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GSA Approved - Specialized equipment

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QUESTIONS.....

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