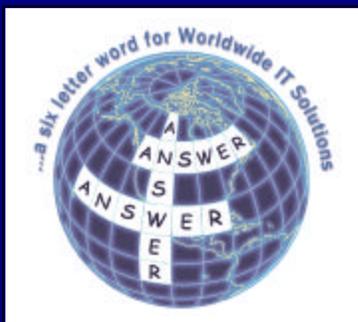


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ANSWER IT

A MONTHLY PUBLICATION BY THE ANSWER SOLUTIONS DEVELOPMENT CENTER

The ANSWER SDC Forges Partnership with the FTS Office of Service Delivery

Mimi Bruce

Over the past two months, the FTS Office of Service Delivery and the ANSWER SDC have worked closely together in constructing a task and selecting a contractor to support several service-wide initiatives. Cathie Skoog and Lyle Hull have partnered effectively to address solutions to a variety of information challenges. The most critical initiatives include the new FTS University, the US Government Blue Pages, and "DOT GOV" registration. The FTS University project will include the design, development, and management of the Portal Infrastructure system to host the FTS University. In addition, the portal and infrastructure will serve as the entry point for users to access various Internet based applications and will also provide system capabilities for the .gov domain registration process, Blue Pages updates and FTS University programs. The FTS University will be a high quality training source for Federal employees worldwide who work in the telecommunications field and want to achieve high quality training at reduced costs. The Blue Pages effort will help customers access government services by improving the way Government services are listed and organized in telephone directories. The .gov administration will continue to handle all registration procedures for the .gov and .fed.us domains. These initiatives will be coordinated and managed by ANSWER Partner, SAIC. The success of the initiatives will ultimately rest in the joint partnership between OSD and SAIC who will share these initiatives with other Federal agencies worldwide.

ANSWER Project Receives Hammer Award

Staff

This year brought welcome recognition to clients at Navy PWC, Anteon partners, and GSA FTS in the form of the prestigious Hammer Award from the National Partnership for Reinventing Government. Navy Project Manager for Public Works in San Diego, Rod Soule, Anteon Group Manager, Max Voigtritter, and GSA FTS Information Technology Manager, Dan Santos, were delighted that the results of the Site Characterization and Analysis Penetrometer System (SCAPS) program was singled out as a system of real reinvention. The Hammer Award is given in recognition of teams who make large impacts on bottom-line results, streamline government, and save money—teams achieving exemplary results in government problem solving. Using the GSA ANSWER contract, PWC, GSA FTS, and Anteon were able to expand services and reduce project time and costs (a savings of \$3.2 million) even while launching a new system technology to
(continued on next page)

Netifice Leads The Way for DSL¹ Contract

Jill Schillinger

Under the DSL¹ contract, Netifice has received orders with the Department of Defense, Treasury, and the Veteran's Administration. The most recent Task Order is with the Navy Recruiting Office in San Diego. The initial task orders have been primarily for telecommuters and small offices utilizing a wide spectrum of DSL, including ADSL, SDSL, and IDSL. Much of this success can be attributed to the tireless efforts of Angela West, Netifice's representative for the DSL¹ contract. She has charged ahead with aggressive marketing and a "feet on the street" strategy and proposals that reflect a strong sense of competitive advantage positioning Netifice ahead of the pack on the DSL¹ contract. Founded in 1994 and based in Atlanta, Georgia, Netifice Communications is a leading network service provider offering a complete solution for secure workforce connectivity with clients who include American Express, Marriott International and Bank of America.

(ANSWER Project Receives Hammer Award, continued from previous page)

identify sites with subsurface fuel contamination. When compared to using conventional systems for data analysis of soil and groundwater sampling, SCAPS site characterizations are far more accurate and up to 50% less in cost.

R9 Corporate Council of San Diego Supports Fleet Week Staff

When San Diego's Fleet Week 2001 festivities take place during October 12-28, 2001, the Region 9 Corporate Council (PBS, FSS, and FTS) will be there. San Diego's Fleet Week is the largest military appreciation event on the West Coast. This year, the estimated number of spectators is anticipated to be over 250,000. The ANSWER SDC is an active sponsor of San Diego's Fleet Week 2001, and is proud to participate with the Military Affairs Advisory Council (MAAC) and its GSA sister organizations on October 16th for morning meetings. The goal of the MAAC is to engage the community to support a strong military posture, while maintaining effective communications between the military and the residents of the local community in the San Diego area.

Solutions Edu Offers Client Tailored Training in Millington, Tennessee ***Mimi Bruce***

During the week of July 30th, Solutions Edu conducted a seminar on constructing Performance Based Statements of Work (PBSOW) in Millington, Tennessee. This class was notable because it was in response to a direct request from Information Technology Manager, John Mayes, in Region 4, who was seeking to bring the latest in performance based contracting to his client base. John was looking for an education venue that would customize a seminar to the needs and desires of his customers; one that would be relevant to their mission needs and provide an in-class flexibility to address additional client specific topics as they arose. Student attendees included representatives from the IRS, US Army Recruiting Command, Navy Personnel Command, Army Corps of Engineers, and SPAWAR clients. As with all of the Solutions Edu classes, the instructor worked with the class as a whole and with individual attendees to meet their objectives. The class was composed of 34 students, all of whom brought their projects to class in order to develop a performance-based SOW. One of the students, Navy Commander Teresa Robinson, in charge of a systems modernization project, indicated that she was able to take a lengthy 30 page requirement and shorten it to a three page Performance-based SOW! The class was well received, timely, and incredibly successful for all those involved in the process.

The ITC and FEA Draw Youth Toward Government Service ***Ann Gladys***

Once a month, the Information Technology Council of Southern California and Arizona and the Federal Executive Association of San Diego, hold a mid-day seminar to focus on timely issues and topics that are of interest to professionals in both the public and private sectors. The August 15th meeting proved to be somewhat unique in that the two organizations partnered with the Association of Public Administrators of San Diego to present scholarships to two newly graduated high school seniors from the local area. Making the event more special was that the scholarships were awarded to individuals with a sincere desire and intention to enter government service upon graduation from college. Following a seminar dedicated to innovations in technology, scholarships were presented to Lauren DeMitchell (a Communications major heading for University of California, Davis) and Paula Encarnacao (an International Relations and Political Science major about to begin her coursework at Georgetown University). Scholarships were presented by Pat Frosio, President of ASPA, and Ann Gladys, Chair for the ITC and FEA. The next seminar is slated for later in the fall and has a focus on Information Assurance and Contingency Planning, and will be held in Los Angeles. Following the meeting, IT recognition awards will be presented to three Federal IT professionals for their efforts to further the use of IT in support of mission effectiveness. To be included on the mailing list for future events, please call Sherrie Householder at 858.537.2201.

Connecting with Connections ***Paul Martin***

The Connections acquisition now has a procurement-specific e-mail address at connections@gsa.gov. The Connections Project Team can view questions and respond to inquiries posed by the Telecom Industry and other interested parties via this new email address. A Connections website, hosting the RFP solicitation and other Connections-related information, is anticipated. Connections will be a totally web-based procurement; no hard copies of the solicitation will be issued.

September / October Events

Date: 9/13/01 (postponed)
Location: Washington, DC
Event: ANSWER Presentation at e-Learning Conference

Date: 10/11/01
Location: Albuquerque, NM
Event: ANSWER Board Meeting

Date: 10/12/01
Location: Albuquerque, NM
Event: ANSWER Presentation to Native American Consortium

Date: 10/23/01
Location: Kansas City, MO
Event: Reg. Program Mtg.

Date: 10/24/01
Location: Chicago, IL
Event: Reg. Program Mtg.

Date: 10/29 - 11/2/01
Location: Kansas City, MO
Event: Solutions Edu Advanced Performance-Based SOW

Date: 10/29 - 11/2/01
Location: Ft. Worth, TX
Event: Solutions Edu Performance-Based SOW Training

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