

#### **Client Enrichment Series**

# Welcome to today's presentation GSA Project Management Practices The presentation will start at Noon Mountain Time

**Note:** Phones are automatically muted during the presentation. You have the ability to send questions and feedback to the **host** through the chat feature.

If there are multiple attendees at your location, please indicate your city and the number in your group in the chat window (i.e. San Francisco – 3)







#### **Client Enrichment Series**

**Project Management Practices** 

Presented by
Darin C. Frost, Director
Office of the Commissioner



## Agenda

- Why Project Management?
- Project Initiation
- Communications
- Requirements Development
- Schedule Management
- Project Close-Out
- Wrap Up



## Importance of Project Management

#### **PBS Mission**

To Promote Effective, Mobile, Sustainable workplace solutions for federal agencies at best value for the American Taxpayer

#### PBS's emphasis on Project Management practices:

- 1. Ensures the right people with the right skills lead project teams
- 2. Fosters a collaborative approach where resources across the organization can be leveraged to deliver projects
- 3. Promotes mission focus through PM standards, measurement, and quality assurance

**Result:** Solutions that meet our clients needs and exceeds their expectations

The Project Management discipline is essential to delivery of PBS's mission

## Client Transaction Survey - You Told Us...

Increased <u>communications</u>, I have expiring lease and I don't know what their status is...when someone is sick, no one takes over, so they need to <u>improve handoffs</u> on sickness, transfers, etc.

Better <u>communication</u>, instead of waiting for weekly conference calls, have more one on one discussions More frequent updates by the project manager

Just be more responsive, provide a little more clear follow-up. It was mainly communication, trying to get in touch with people

Put the <u>agency's</u> <u>concerns</u> before GSA More forcefully to stick to an agreed upon <u>schedule</u> that was put into place at the beginning of the project

They could have managed the schedule better and could have been more cognizant of our requirements

Communication is really lacking. Not responding at all is worse than giving bad news

There needs to be established guidelines and procedures that come from PBS headquarters that we could have in hand. PBS needs to communicate what we should be getting as customers that are the standard



## **Project Challenges - Themes**

- Client feedback themes
  - Poor communication
  - No schedule
  - Takes too long
  - Surprises
  - Over budget
  - Requirements not met
  - Poor client experience
- PM practices vary across project types
- Inconsistent levels of service delivery



## Project Lifecycle

Initiation Planning Closeout Execution **Kickoff Meeting** Assign PM / Sponsor Contract Award Contract and Financial Closeout Develop Project Charter Refine Project Management Maintain Project Rhythm with Plan (PMP) Regular Meetings and Updates Administrative Transition Form Core Project Team Refine Risks and Constraints Track Change Orders Customer Follow-up Hold Kick-Off Meeting -Begin Project Management Develop Technical Monitor Risks Lessons Learned Plan as a group Requirements Monitor and Control Contract Celebrate! Define Goals & Objectives / Develop Closeout & Change Activities Risks & Constraints Control Process Revisit Project Parameters Gather Functional Develop Communication Plan Requirements Review Project Parameters **Develop Innovative Options** and Solutions Finalize initial: Scope/Schedule/Budget Prepare Order of Magnitude **Obtain Funding Commitment** Estimate



#### **Project Initiation**

#### Improvement strategies

- Project Manager is assigned early, engages customer early
- Project Manager is the primary point of contact through life of project
- No intentional hand-offs throughout project
- Necessary resources identified early
- Core team formed early
- Timely acknowledgement of requests
- Proactive planning for expiring leases

#### **Client benefits of improved Project Initiation**

- Reduces late notification of space actions
- Allows time for options to be explored
- Allows time for requirements to be fully developed



## Project Initiation – Q&A

Use your chat feature now to ask a question or send us feedback.

**Option A:** Questions or Written Feedback. Ask a question or send us a few sentences describing how we are doing at starting projects.

**Option B:** Score the following statement:

I am seeing improvement in how GSA personnel are starting my projects with my organization

1 = getting worse, not better 2 = no improvement

3 = improvement, but still inconsistent

4 = improvement, and getting more consistent



## **Project Communication**

#### **Improvement Strategies**

- Every project has a communication plan, tailored to meet communication preferences of client
- Regular project meetings, project updates
- Strategies for stakeholder communication
- Identify key decision makers on project GSA and client
- Risk planning & identify how problems will be escalated if/when needed

#### Client benefits with improved project communication

- Key decisions documented
- Fewer / no surprises to client
- Improved coordination between GSA team members, GSA contractors
- Improved coordination between GSA, broker, and lessor
- Improved coordination between various stakeholder groups



#### Project Communication – Q&A

Use your chat feature now to ask a question or send us feedback.

**Option A:** Questions or Written Feedback. Ask a question or send us a few sentences describing how we are doing at managing project communications

**Option B:** Score the following statement:

I am seeing an improvement in how GSA is managing project communications with my organization

1 = getting worse, not better

2 = no improvement

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## Requirements Development

#### **Improvement Strategies**

- Ensure we understand your needs before we jump to acquisition solution
- Ensure the right Subject Matter Experts are included in requirements development process
- Ensure viable options are developed and considered
- Engage client in trade-off discussions regarding scope, schedule, and budget options
- Developing various tools and approaches to better understand and develop your requirements

#### Client benefits with improved requirements development

- Ensure scope meets your needs
- Reduce likelihood of scope / schedule / budget surprises later
- Find cost saving alternative approaches



## Requirements Development – Q&A

Use your chat feature now to ask a question or send us feedback.

**Option A:** Questions or Written Feedback. Ask a question or send us a few sentences describing how we are doing at developing requirements.

**Option B:** Score the following statement:

I am seeing an improvement in how GSA is understanding and development my project requirements

1 = getting worse, not better

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## Schedule Management

#### **Improvement Strategies**

- Every project is required to have a detailed schedule
- Project manager is required to work with client to develop the schedule
- Ensure key milestones are agreed upon with PM and client
- Ensure durations within schedule are realistic

#### Client benefits with improved project scheduling

- Establish realistic timelines for project completion
- Ensure enough time is allotted for key reviews and decisions
- Ensure all steps are included in schedule GSA and client driven
- Help manage client and stakeholder interests

## Schedule Management – Q&A

Use your chat feature now to ask a question or send us feedback.

**Option A:** Questions or Written Feedback. Ask a question or send us a few sentences describing how we are doing at developing and managing schedules

**Option B:** Score the following statement:

I am seeing an improvement in how GSA is developing and managing schedules with my organization

1 = getting worse, not better

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## **Project Closeout**

#### **Improvement Strategies**

- Advanced comprehensive closeout planning is required in project plan
- Help client with transition requirements anticipated such as move coordination, furniture, IT needs
- Including key personnel such as facilities staff in project turnover
- PM stays engaged in post project client follow-up
  - Addressing outstanding issues post occupancy
  - Assessment and feedback on how we did
  - Lessons learned completed with client

#### Client benefits from improved project close-out

- Loose ends are addressed, issues are not lost in transition
- Smoother transition results in less disruption, down time to client
- Allows for timely return of unused funds



## Project Closeout – Q&A

Use your chat feature now to ask a question or send us feedback.

**Option A:** Questions or Written Feedback. Ask a question or send us a few sentences describing how we are doing at closing projects

**Option B:** Score the following statement:

I am seeing an improvement in how GSA is closing out my projects with my organization

1 = getting worse, not better 2 = no improvement

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## **Project Management Success Factors**

- 1. Assign Project Manager Early
- Select Project Manager For Best Fit
- 3. Ensure a Constructive Team Dynamic
- 4. Establish Project Goals and Objectives With Customer
- 5. Emphasis on Up Front Requirements Development
- 6. Use Consistent PM Practices
- 7. Plan for Project Closeout
- 8. Manager As Sponsor
- 9. Client As Team Member
- 10. Business Line Collaboration



## Questions?