Client Enrichment Series

Welcome to today’s presentation on: 

Introduction to the Federal Acquisition Service

the presentation will start at 2:00PM EDT

Note: Phones are automatically muted during the presentation. You have the ability to send questions to the host and presenters through your questions pane. They will answer as many of the questions as possible throughout and at the end of the presentation. All questions will be captured, and answers sent to all participants within 2 weeks.
Client Enrichment Series

Introduction to the Federal Acquisition Service

Hosted by: Leah Fant, National Account Manager, PBS Office of Client Solutions, GSA Central Office

Presented by: Andrea Azarcon Heller, National Account Manager, Federal Acquisition Service Office of Customer Accounts and Research

GSA Public Buildings Service
Agenda

- Multiple Award Schedule (MAS) Program
- Portfolios
- Federal Strategic Sourcing Initiative - (FSSI)
- Integrated Workplace Acquisition Center
- Personal Property Management
- FAS Sustainability Tools
- eTools
- Customer Accounts and Research
- Questions
Multiple Award Schedule (MAS) Program

- Long-term, government-wide contracts with commercial firms
  - Access to millions of commercial products/services at volume discount pricing
- 31 GSA Schedules with a variety of offerings
- Over 17,000 contractors
  - Approximately 80% are small businesses
- **MAS Desk Reference**
General Supplies and Services

• Responsible for acquisition services and comprehensive supply chain management
• Acquisition Operations
  – Manages large part of Schedules program (non-IT)
  – Acquisition Centers
    • National Administrative Services and Office Supplies Acq. Ctr.
    • Facilities Maintenance and Hardware Acq. Ctr.
    • Greater Southwest Acq. Ctr.
    • Integrated Workplace Acq. Ctr.
    • Center for Innovative Acq. Development
    • Management Services Center
    • OASIS Program Management Office
General Supplies and Services

- Supply Operations
  - Global Supply
  - Enterprise Supply Chain Solutions
- Personal Property Management
  - Disposal
General Supplies and Services

• Areas of Interest
  • Facilities Maintenance and Hardware Acq. Ctr.
    • 03FAC - Facilities Maintenance and Management Schedule
    • 51 V - Hardware Superstore
  • Greater Southwest Acq. Ctr.
    • 56 - Buildings and Building Materials/Industrial Supplies and Services
    • 73 Food Service, Hospitality, Cleaning Equipment and Supplies, Chemicals, and Services
General Supplies and Services

- Areas of Interest
  - Integrated Workplace Acq. Ctr.
    - 36 - Office, Imaging, and Document Solutions
    - 58 I - Professional Audio/Visual, Telecommunications, and Security Solutions
  - 71 - Furniture
  - 71 II K - Comprehensive Furniture Management Solutions
  - 78 - Sports, Promotional, Outdoor, Recreation, Trophies, and Signs (SPORTS)
  - Management Services Center
    - 899 - Environmental Services
    - 874 V - Logistics Worldwide (LOGWORLD)
    - 871 - Professional Engineering services
Integrated Technology Services

- Strategic Programs
- IT Schedule Programs
- Network Services Programs
- Acquisition and Operations
- Planning and Portfolio Management
- Management and Program Support
- Areas of Interest
  - 70 - General Purpose Information Technology Equipment, Software, and Services
  - Networx
- IT Solutions Navigator
Travel, Motor Vehicle, and Card Services

- Office of Charge Card Management
  - SmartPay (fleet, travel, and purchase cards)
- Office of Motor Vehicle Management
  - Fleet (leasing)
    - Fleet Management Centers
  - Automotive (purchase)
- Office of Travel and Transportation
  - FedRooms, fedrooms.com
- Acquisition Operations
- Areas of Interest
  - 23 V - Automotive Superstore
Assisted Acquisition Services

● Client Support Centers
  ○ Nine Regional Offices
  ○ FEDSIM
● Performance-based contracting solutions
● Expertise
  ○ Integrated IT Projects
  ○ Software Development
  ○ Professional Services
● Fee-for-service
● Augment existing procurement resources
Federal Strategic Sourcing Initiative (FSSI)

- Solutions developed collaboratively across government agencies and to help customers:
  - Realize significant savings with competitive pricing
  - Reduce contracting/program management requirements through consolidated efforts
  - Improve understanding and management of spend with access to detailed spend data
  - Achieve socio-economic goals with direct access to small businesses
Federal Strategic Sourcing Initiative (FSSI)

- **Solutions**
  - Domestic Delivery Services 2
  - Wireless
  - Print Management

- **In the works**
  - Maintenance, Repair, and Alterations
  - Janitorial and Sanitation
  - Furniture
  - Third generation of Office Supplies
  - Third generation of Domestic Delivery Services
Integrated Workplace Acquisition Center

● Furniture Assisted Acquisitions
  ○ Menu of Services
  ○ Project Intake Form

● Total Workplace FIT
  ○ Allows agencies to finance furniture over a five-year period and IT over a three-year period
Personal Property Management

- Internal Screening
- Direct Transfer
  - <$10,000 per line item
  - >$10,000 per line item, with GSA-approved prearranged transfer
- Screening by other federal agencies
- Screening by State and Local agencies/organizations
- Exchange/Sales
  - GSA Auctions, gsaauctions.gov
- Abandonment/Destruction
- Area Property Officers (GSA) and National Utilization Officers (within client agencies)
FAS Sustainability Tools

- Carbon Footprint Tool
- Travel MIS
- SF Tool
- Comprehensive Professional Energy Services BPA
- GSA AutoChoice
eTools

- **eLibrary**, www.gsa.elibrary.gsa.gov
- **eBuy**, www.ebuy.gsa.gov
- **GSA Advantage!**, www.gsaadvantage.gov
- **Reverse Auctions**, reverseauctions.gsa.gov
- **Interact**, interact.gsa.gov
GSA Advantage! Online

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Featured Content
Questions and Answers from Furniture Industry Meeting are now available
Seeking Industry Feedback: GSA’s Forecast of Contracting Opportunities

Get Started
Welcome to GSA Interact, an open, collaborative community for connecting, communicating, learning and engaging across GSA topics. Our

Featured Groups
Services Ordering Solutions: Avoiding...
The purpose of this group is to help Federal Government Agencies avoid professional services using...

Interact, interact.gsa.gov
Customer Accounts and Research

- Central Office
  - Customer Outreach and Events
  - Research and Analysis
  - Customer Relationship Management
    - National Account Managers (NAMs)
    - Work with PBS Regional Account Managers (RAMs)/PBS NAMs/FAS Customer Service Directors (CSDs)
    - Assigned by agency
    - gsa.gov/fasnams

- Regions
  - Customer Service Directors
    - Work with RAMs/NAMs
    - Assigned primarily by geographical territory
    - gsa.gov/csds
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Check GSA FAS out on Twitter at @FAS_Outreach or twitter.com/FAS_Outreach
Questions?
Thank you for joining us today for a discussion on Introduction to the Federal Acquisition Service

**Future sessions**
- July – GSA PBS Pricing Policy
- August – GSA PBS Occupancy Agreements

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ClientEnrichmentSeries@gsa.gov
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Thank you!