Selection of Law Enforcement Equipment
GSA Fleet
Vehicle Purchasing
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GSA Fleet Value Proposition

Right Vehicle  Right Price  Great Service

and the data required to effectively and efficiently manage a fleet.
Standard Law Enforcement (LE) Upfits

*The Goals:*

- Create shared government standard
- Streamline procurement lead time & ordering process
- Enhance transferability/utility
- Drive savings
Standard Law Enforcement Upfits

*The Process:

- Established interagency team
- Targeted, existing law enforcement packages
- Formalized vehicle standards
- Secured commitment to use
- Coordinated with industry partners
Standard Law Enforcement Upfits

Voice of the Customer:

• Interagency Team
  o DOD – Army, Navy, Air Force, and Marines
  o Federal Protective Service
  o United States Park Police
  o National Oceanic and Atmospheric Administration

• Suppliers - GM, Ford, FCA, and RP Automotive
  o Ford is the only OEM offering LE equipment packages
  o GM, FCA, RP Automotive require aftermarket approach
  o Schedule 23V and 84 can be used to obtain LE equipment
Standard Law Enforcement Upfits

Goal 1: Shared Standards

- Partnered across the Federal Law Enforcement Community
  - Conducted extensive market research and analysis
  - Facilitated in-depth collaboration with stakeholders
  - Develop detailed purchase descriptions

- Implemented transformational standardized solutions for 66
  - Balanced competing interests to build common solutions
  - Aggregated demand

- Impact 5,000+ vehicle orders annually
Standard Law Enforcement Upfits

**Goal 2: Streamlined Acquisition**

- Resulted in national vs. local procurement strategy
- Exited local upfit markets (which are more expensive)
- Eliminated AREQ process
- Your FSR or Agency Fleet manager now have order codes
- Reduced labor intensive procurement processes as equipment packages are no longer needed for each vehicle request

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**Goal 3: Enhance Transferability/Usability**

- Standard packages enable vehicle reassignments
- Enhances utilization / better able to leverage assets
- Improves equipment installation quality
- Eases operational issues and training for agencies
  - Supporting LE equipment is the same
  - Location of equipment in the vehicle is standard
Standard Law Enforcement Upfits

Goal 4: Drive Savings

• Aggregate purchases lower costs; seeing significant savings

• Realized 20% cost reduction for basic upfit

• Enabled uniform product warranty; reducing maintenance cost

• Achieved 50% reduction in acquisition timeline

• Facilitated leasing vs. owning law enforcement vehicles
  o Extends GSA Fleet value proposition to law enforcement market
  o Equipment owned by GSA
  o Eases budgetary/capital requirements for agencies
  o Anticipate greater market share
GSA Standard Items

- SIN 17 Sedan - Pursuit Rated
- SIN 10B Sedan
- SIN 100L SUV - Pursuit Rated
- SIN 105A SUV
- SIN 55 Full Size Crew Cab Pick Up
- SIN 55C Full Size Crew Cab Pick Up Special Service
- SIN 57 Full Size Crew Cab Pick Up
- SIN 59A Full Size Crew Cab Pick Up (dually)
Sample Uniform Build Sheet

Summary Requirements for DOD-1 Patrol Sedan
Base Vehicle GSA Item 17
GSA Options: DTG, RDI, SLED, AREQ

OEM Content (OEM Options) Features:
• side marker LED fender light
• pre wire for grill LED lights, siren and speaker
• front head light solution including wig wag
• tail lamp lighting solution white LEDs only
• rear lighting solution, DS red/PS blue

Center Console Features:
The center console shall include tilt and swivel armrest, cup holder, filler plates, mounting for siren control, two (2) power ports for 12-volt ignition, USB and Aux input jack for mobile devices, mounting provisions for warning and flood light controls, and a 300 watt inverter. The center console shall include mounting and installation provisions for the following equipment.

A. One (1) faceplate for Motorola XTL5000 radio head
B. One (1) face plate for Harris MACOM 7300 radio head (ship loose)
C. One (1) siren remote control head
D. One (1) siren face plate
E. One (1) 3" face plate with two (2) DC outlet holes
F. Two (2) DC outlets
G. One (1) 1" filler plate
H. One (1) 2" filler plate
I. One (1) 4" internal dual beverage holder
# Law Enforcement Package - DOD-3 Patrol Pickup

## Summary Requirements

**Emergency Lighting, Siren, and PA Features:**
The vehicle shall be equipped with a complete all LED emergency lighting system with siren and PA and other controllers, relays, harnesses, and up-fit items as required. The system shall only draw power from the vehicle battery when the ignition switch is in the "On" or "Run" positions. The siren shall be equipped with a horn ringer sequencer feature, allowing the driver to scroll through wail, yelp, and phase tones by tapping the vehicle horn for "hands-free" control when the siren selector is in the standby position.

## Anti Theft Features:
The vehicle shall be equipped with an anti-theft system that maintains functionality of all electronic functions including environmental controls, radios, lights, computers, etc., without leaving the vehicle vulnerable to theft. The system shall be activated anytime the key is removed from the ignition.

## Fire Extinguisher Features:
A 5 pound minimum fire extinguisher, BC dry chemical, shall be mounted in the trunk.

## Manual Features:
The operator's manual and full shop parts, preventive maintenance, and service manuals (including schematics) shall be provided for each vehicle, in both hard copy and electronic formats.

## Warranty Features:
The upfitting shall be warranted for 3 years or 36,000 miles matching the terms of the base vehicle.

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**Right Vehicle. Right Price. Great Service.**
Requirements

• The GSA LU Options Include:
  Detailed Configuration of the required base vehicle options

Detailed Technical Requirements- Upfit

Detailed Configuration of Components & Operation of Systems
Requirements

- GSA LU options include:
  - Quality & Workmanship Requirements
  - Validation & Testing Requirements
  - Operation & Maintenance Manuals
  - Comprehensive Warranty
COMPONENTS/SYSTEMS

• COMBINATION OF OEM AND AFTERMARKET COMPONENTS
• BUNDLED OEM OPTIONS (LEGACY PACKAGES)
• CENTER CONSOLES
• WEAPONS MOUNTS/WEAPONS LOCKERS
• EQUIPMENT TRAYS
• SECURITY/PRISONER PARTITIONS
• K-9/MWD PROVISIONS
• RADIO PREP PACKAGES
• ROBUST DC ELECTRICAL SYSTEMS
• EMERGENCY LIGHTS AND SIRENS
• ANTI-THEFT SYSTEMS
• FIRE EXTINGUISHERS
• SPECIAL EQUIPMENT
• OPERATOR/MAINTENANCE/PARTS MANUALS
Branding Graphics

• Some GSA LU options include branding- graphics
• Purchase customers must coordinate with GSA Engineering prior to order placement
  – Customer must provide agency approved artwork and layout prior to order placement.
  – GSA and customer work with vendor to proof and approve graphics
• A significant challenge on the government to manage complex and various configurations of vehicle graphics
• GSA reserves the right to reject orders with graphics
• GSA customers may continue to procure and install graphics after delivery
POST ORDER PLACEMENT

• VALIDATION PROCESS INCLUDES THE FOLLOWING ACTIVITIES
  – POST AWARD REVIEW WITH ALL PARTIES
  – DESIGN REVIEW ON SITE OR VIRTUALLY
  – END ITEM INSPECTION OF FIRST ORDERS BY GSA AND CUSTOMER REPRESENTATIVES
  – RELEASE OF BALANCE OF ORDERS FOR PRODUCTION
  – PRIME AND UPFITTER BUILDS AND SHIPS VEHICLES
GSA OPTION LU04 - PATROL (DOD-1)
SIN 17

- AUTOCHOICE TYPE- POLICE USE VEHICLES SEDANS
- SEDAN, POLICE USE, 4 DOOR
- PURSUIT RATED
- PATROL AND TRANSPORT
- REPRESENTATIVE MODELS
  - FORD TAURUS INTERCEPTOR SEDAN
  - DODGE CHARGER
SIN 17 OPTIONS

- LU01 BASIC (LEGACY PUF)
- LU02 BASIC SLICK TOP (LEGACY PUF)
- LU04 PATROL (DOD-1)
- LU05 INVESTIGATIONS (DOD-4)
- LU07 MARKED (USPP-1)
- LU08 TRANSPORT (USPP-2)
- LU11 PATROL (FPS-4)
- LU12 UNMARKED (FPS-5)
GSA OPTION LU04 - PATROL (DOD-1)
GSA OPTION LU05 - INVESTIGATIONS (DOD-4)
SIN 10B

- AUTOCHOICE TYPE- SEDANS AND SUVS
- MIDSIZE SEDAN, 4 DOOR
- NOT PURSUIT RATED
- ADMIN AND COVERT MISSIONS
- REPRESENTATIVE MODELS
  - FORD TAURUS
  - DODGE CHARGER
  - CHEVROLET IMPALA
GSA OPTION LU34 - PATROL (DOD-2)
SIN 100L OPTIONS

• LU31 BASIC (LEGACY PUF)
• LU32 BASIC SLICK TOP (LEGACY PUF)
• LU34 PATROL (DOD-2)
• LU35 PATROL + MWD (DOD-5)
• LU36 MWD (DOD-6)
• LU38 K-9 (USPP-3)
• LU39 MARKED (USPP-4)
• LU40 TRANSPORT (USPP-5)
• LU41 UNMARKED (USPP-6)
SIN 100L OPTIONS CONT’

- LU44 UNMARKED (FPS-1)
- LU45 PATROL (FPS-2)
- LU46 K-9 (FPS-3)
- FORD INTERCEPTOR (Explorer body style)
- CHEVROLET TAHOE
GSA OPTION
LU34 – PATROL (DOD-2)
GSA OPTION
LU35 – PATROL-MWD (DOD-5)
SIN 105A

- AUTOCHOICE TYPE- LIGHT TRUCKS 4X4
- 4X4 SUV, INTERMEDIATE, 4 DOOR
- NOT PURSUIT RATED
- ADMIN AND COVERT MISSIONS
- REPRESENTATIVE MODELS
  - FORD EXPLORER
  - JEEP GRAND CHEROKEE
  - GMC ACADIA SLE
SIN 55

- AUTOCHOICE TYPE- LIGHT TRUCKS 4X4
- 4X4 PICK-UP, FULL SIZE, CREW CAB, MIN 6700 GVWR
- NOT PURSUIT RATED
- ENFORCEMENT AND COVERT MISSIONS
- REPRESENTATIVE MODELS
  - FORD F150
  - RAM 1500
  - CHEVROLET SILVERADO 1500
SIN 55 OPTIONS

• LU65 MARKED (NOAA-1)
• LU68 UNMARKED (NOAA-4)
GSA OPTION LU65 – MARKED (NOAA-1)
SIN 55C

- AUTOCHOICE TYPE- LIGHT TRUCKS 4X4
- 4X4 PICK-UP, FULL SIZE, CREW CAB, MIN 6700 GVWR
- SPECIAL SERVICE PACKAGE
- ENFORCEMENT
- REPRESENTATIVE MODELS
  - FORD F150 SSV
  - FCA RAM 1500 SSV
  - CHEVROLET SILVERADO K1500 SSV
SIN 55C OPTIONS

• LU61 PATROL (DOD-3)
• LU62 PATROL MWD (DOD-7)
• LU69 BASIC
GSA OPTION LU61 – PATROL (DOD-3)
GSA OPTION LU61 – PATROL (DOD-3)
GSA OPTION
LU62 – PATROL
MWD (DOD-7)
GSA OPTION LU62 – PATROL MWD (DOD-7)
GSA OPTION LU62 – PATROL MWD (DOD-7)
SIN 57

- AUTOCHOICE TYPE- LIGHT TRUCKS 4X4
- 4X4 PICK-UP, FULL SIZE, CREW CAB, MIN 9201 GVWR
- NOT PURSUIT RATED
- ENFORCEMENT
- REPRESENTATIVE MODELS
  - FORD F250
  - RAM 2500
  - CHEVROLET SILVERADO K2500HD
GSA OPTION
LU57 – MARKED (NOAA-2)
SIN 59A

- AUTOCHOICE TYPE- LIGHT TRUCKS 4X4
- 4X4 PICK-UP, FULL SIZE, CREW CAB, 10, 001 GVWR
- NOT PURSUIT RATED
- ENFORCEMENT AND HEAVY TOW- DUALLY
- REPRESENTATIVE MODELS
  - FORD F350
  - RAM 3500
  - CHEVROLET SILVERADO K3500HD
SIN 59A OPTIONS

• LU67 MARKED (NOAA-3)

• Special note: Agency customers may have interest in this marked heavy duty tow vehicle with fifth wheel towing provisions for Trailer and Safe 33 Full Cabin Boats
GSA OPTION LU67 – MARKED (NOAA-3)
GSA OPTION LU67 – MARKED (NOAA-3)
Aftermarket Upfits Via Schedule 23V

- A 2 Step Process:
  - The base vehicle is acquired on AutoChoice
  - The equipment package & installation is acquired via Schedule 23V - Category 190 07 -“Upfitting of Government-owned Emergency Response Vehicles to Provide Turn-key Solutions”

- GSA or your Agency can issue a multi year blanket purchase agreement
TSA VIPR CONTENT

- CENTER CONSOLE WITH RADIO PREP PACKAGE
- TINTED WINDOWS
- WEAPONS Locker
- FLASHLIGHT CHARGER
- FIRE EXTINGUISHER
- DC-AC INVERTER
- EMERGENCY LIGHTS AND SIREN
- ANTI-THEFT SYSTEM
- GOBS AND GOBS OF AVAILABLE PAYLOAD
MAS23V & Non-Standard Vehicle Programs

• GSA offers Assisted Acquisition Services for these standard & custom LU packages
• GSA has other specialty vehicles
  – Command Centers
  – First Response
  – Mass Casualty
  – Communications
  – Undercover & Clandestine operations
SPECIALITY VEHICLES
SPECIALITY VEHICLES
GSA WEBSITES

AutoChoice

https://autochoice.fas.gsa.gov/

Federal Vehicle Standards

http://vehiclestd.fas.gsa.gov
GSA CONTACTS

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