



## **FEMA R6, Denton Campus Facility Maintenance Services Contract Market Research Report**

On February 15, 2019 GSA issued a request for information (RFI) on behalf of the Federal Emergency Management Agency (FEMA) to the Building Maintenance and Operation (BMO) Small Business Zone 4. Responses were due by March 1, 2019.

The requirement was summarized as follows: The Contractor must provide management, supervision, labor, transportation, materials, equipment, and supplies and shall be responsible for the efficient, effective, economical, and satisfactory operation, scheduled and unscheduled maintenance, and repair of equipment and systems located within the property line of the FEMA Region 6 located at 800 N. Loop 288, Denton, Texas 76210. The Contractor shall plan, schedule, coordinate, and ensure effective and economical completion of actions required to perform the operation, maintenance, repairs, and miscellaneous utility work.

The NAICS Codes designated for the research was 561210 – Facilities Support Services and the scope was determined compatible with BMO.

**This Market Report has been filtered to remove Industry Partners who do not want their business information shared on the Acquisition Gateway.**

### **Overview of Building Maintenance and Operation (BMO) Zone 4 – (Texas and Oklahoma):**

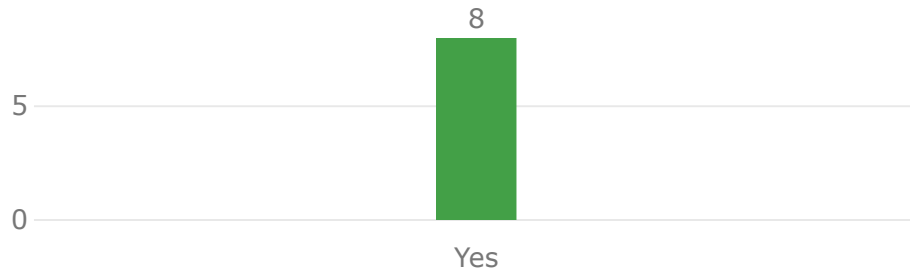
The BMO program is composed of multiple award, indefinite delivery/indefinite quantity (MA-IDIQ) contracts. The contracts consist of a base period of five (5) years with one (1) five-year option period and one (1) two-year option period. The purpose of BMO is to meet the varied building maintenance and operations needs of customers, ranging from complete facilities maintenance to single service solutions, through a streamlined method of



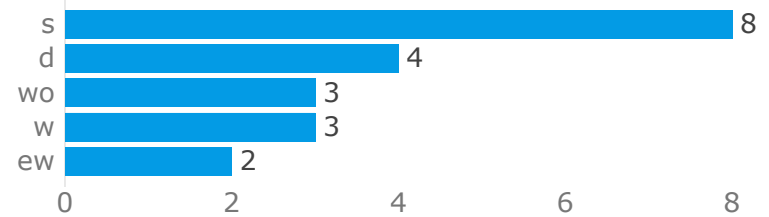
procurement at a reduced cost. To create the flexibility required to optimally address any requirement, BMO allows for various contract types and pricing structures at the task order level.

Link: <https://www.gsaelibrary.gsa.gov/ElibMain/scheduleSummary.do>

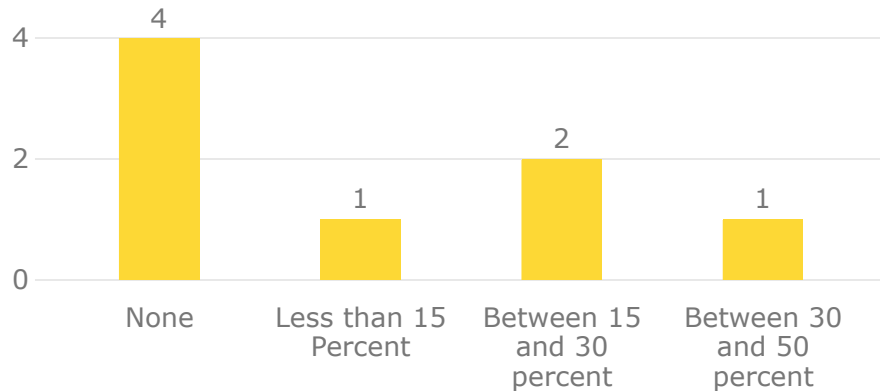
### Total Interested Parties



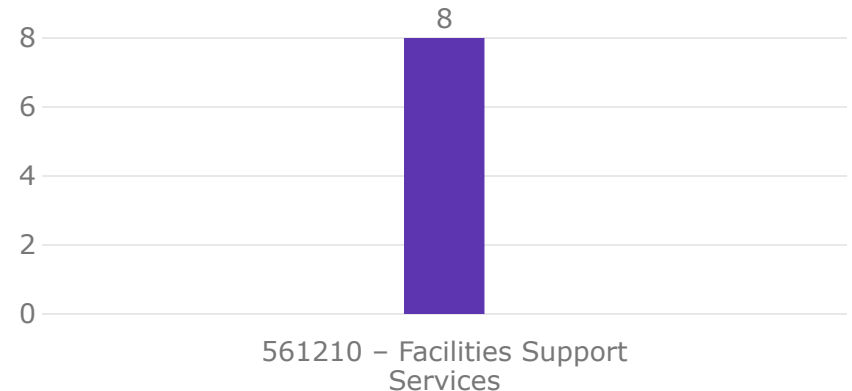
### Socio-Economic Breakdown



### Subcontracting Breakdown



### Recommended NAICS Code





### Interested Parties - BMO SB Zone 4

Company Name:	Point of Contact	POC Email:	Business Size	D & B Number
UNITED Facility Services	Mr. Steven Brown	<a href="mailto:sbrown@eastcobuildingservices.com">sbrown@eastcobuildingservices.com</a>	s - Small business.	60-5119932
Action Facilities Management, Inc.	Donald Hill III	<a href="mailto:dhill@actionfacilities.com">dhill@actionfacilities.com</a>	s - Small business., w - Woman Owned business., wo - Women Owned Small business (WOSB)., ew - Economically Disadvantaged Women Owned Small business (EDWOSB)., d - SBA Certified Small Disadvantaged business.	129304551
Ben Fitzgerald Real Estate Services, LLC dba Rosemark	Jonathan Tate	<a href="mailto:jonathan.tate@rosemarkonline.com">jonathan.tate@rosemarkonline.com</a>	s - Small business.	053117149
Native Energy & Technology, Inc.	Misty Clardy	<a href="mailto:mclardy@native-energy.com">mclardy@native-energy.com</a>	s - Small business.	080778868
Action Facilities Management, Inc.	Donald Hill III	<a href="mailto:dhill@actionfacilities.com">dhill@actionfacilities.com</a>	s - Small business., w - Woman Owned business., wo - Women Owned Small business (WOSB)., ew - Economically Disadvantaged Women Owned Small business (EDWOSB)., d - SBA Certified Small Disadvantaged business.	129304551
Global Precision Systems, LLC	Cathi Peterson	<a href="mailto:cpeterson@beringstraits.com">cpeterson@beringstraits.com</a>	s - Small business., d - SBA Certified Small Disadvantaged business.	805596710
Brown Point Facility Management Solutions, LLC.	Christopher P. Riendeau	<a href="mailto:cpriendeau@brownpoint.com">cpriendeau@brownpoint.com</a>	s - Small business., w - Woman Owned business., wo - Women Owned Small business (WOSB).	080438446



## Interested Parties FEMA Specific Capabilities Files

Company Name:	Capability URL
UNITED Facility Services	<a href="https://feedback.gsa.gov/jfe/file/F_2SCATCjRV22F5GY">https://feedback.gsa.gov/jfe/file/F_2SCATCjRV22F5GY</a>
Action Facilities Management, Inc.	<a href="https://feedback.gsa.gov/jfe/file/F_1FgQ6o0WPmLXieE">https://feedback.gsa.gov/jfe/file/F_1FgQ6o0WPmLXieE</a>
Ben Fitzgerald Real Estate Services, LLC dba Rosemark	<a href="https://feedback.gsa.gov/jfe/file/F_1f9I6SH0ph62SyC">https://feedback.gsa.gov/jfe/file/F_1f9I6SH0ph62SyC</a>
Native Energy & Technology, Inc.	<a href="https://feedback.gsa.gov/jfe/file/F_3esrKwL4NR4uoX0">https://feedback.gsa.gov/jfe/file/F_3esrKwL4NR4uoX0</a>
Action Facilities Management, Inc.	<a href="https://feedback.gsa.gov/jfe/file/F_OeDXbrgnfVRUwhj">https://feedback.gsa.gov/jfe/file/F_OeDXbrgnfVRUwhj</a>
Global Precision Systems, LLC	<a href="https://feedback.gsa.gov/jfe/file/F_3ERptzelD9oL2i6">https://feedback.gsa.gov/jfe/file/F_3ERptzelD9oL2i6</a>
Brown Point Facility Management Solutions, LLC.	<a href="https://feedback.gsa.gov/jfe/file/F_1jddlsWCYCNBg40">https://feedback.gsa.gov/jfe/file/F_1jddlsWCYCNBg40</a>

## Interested Party Websites & General Capabilities URLs

Company Name:	Company Website:	Capability statement Website (URL Only):
UNITED Facility Services	<a href="http://eastcobuildingservices.com/">http://eastcobuildingservices.com/</a>	<a href="http://eastcobuildingservices.com/">http://eastcobuildingservices.com/</a>
Action Facilities Management, Inc.	<a href="http://www.actionfacilities.com">www.actionfacilities.com</a>	<a href="http://www.actionfacilities.com">www.actionfacilities.com</a>
Ben Fitzgerald Real Estate Services, LLC dba Rosemark	<a href="http://www.rosemarkonline.com">www.rosemarkonline.com</a>	<a href="http://www.rosemarkonline.com">www.rosemarkonline.com</a>
Native Energy & Technology, Inc.	<a href="http://native-energy.com/">http://native-energy.com/</a>	<a href="http://native-energy.com/bmo-zone-2/">http://native-energy.com/bmo-zone-2/</a>
Action Facilities Management, Inc.	<a href="http://www.actionfacilities.com">www.actionfacilities.com</a>	<a href="http://www.actionfacilities.com">www.actionfacilities.com</a>
Global Precision Systems, LLC	<a href="https://sites.beringstraits.com/gps/">https://sites.beringstraits.com/gps/</a>	<a href="https://sites.beringstraits.com/gps/about/">https://sites.beringstraits.com/gps/about/</a>
Brown Point Facility Management Solutions, LLC.	<a href="http://www.brownpoint.com">www.brownpoint.com</a>	<a href="http://www.brownpoint.com">www.brownpoint.com</a>



### FEMA Technical Yes or No Questions

Field	Yes	No
1. After reviewing the attached PWS can your Company perform the entirety of this requirement?	8	0
2. Will you be able to provide 30 days of transition startup service prior to the contract start date?	8	0
3. Can you provide a monthly progress report describing the status of maintenance and operations?	8	0

### Interested Parties Technical Yes/No Responses

Company Name:	1.	2.	3.
UNITED Facility Services	Yes	Yes	Yes
Action Facilities Management, Inc.	Yes	Yes	Yes
Ben Fitzgerald Real Estate Services, LLC dba Rosemark	Yes	Yes	Yes
Native Energy & Technology, Inc.	Yes	Yes	Yes
Action Facilities Management, Inc.	Yes	Yes	Yes
Global Precision Systems, LLC	Yes	Yes	Yes
Brown Point Facility Management Solutions, LLC.	Yes	Yes	Yes



### Interested Parties Optional Feedback

Company  
Name:

Optional Feedback:

Action Facilities Management, Inc.	Will the anticipated solicitation be Best value? It is our experience that a Best Value procurement rather than a lowest price technically acceptable, gives the customer the flexibility of selecting a partner with value added knowledge and resources. We hope you will consider using Best Value procurement. We hope FEMA and GSA will consider a Woman-Owned Small Business Set-aside using the BMO Zone 4 Schedule. We understand Safety is critical to FEMA and GSA. We hope GSA and FEMA will have safety and quality assurance as technical factors on the anticipated procurement. Can GSA provide a timeline for the solicitation release? Would GSA allow us the opportunity to present our capabilities with an in person meeting prior to the solicitation release?
Action Facilities Management, Inc.	We hope you will consider a Best value procurement, rather than LPTA. We understand GSA and FEMA are looking for a value-added partner, and to achieve this a Best value procurement will help achieve your operational goals. We hope you will consider a Woman-Owned Small Business (WOSB) Set-aside. We look forward to the opportunity to grow our excellent working relationship with both FEMA and GSA.



## Recommendations

This market research study contributes to understanding of the FEMA Denton Campus Facility Maintenance Services requirement industry interest level and technical capabilities under BMOSB Zone 4. Based on the above report, GSA believes it is reasonable to hypothesize:

- The FEMA will receive adequate competition under the BMOSB Zone 4 contract researched,
- It appears there will be companies technical capable of meeting the FEMA requirements based on the quantity of responses.
- The FEMA will be able to set-aside for Small Business under BMOSB Zone 4.
- The majority of interested parties recommend NAICS 561210;

These hypotheses should be independently verified by the FEMA based on the data provided in this report, the attached capabilities statements, and other sources.

Finally, GSA is committed to providing the FEMA support throughout their acquisition lifecycle through data, training, assistance modifying base level contracts, and acquisition advice and services related to our contracts. Should you have any questions in regards to the BMO, please contact Jack Peterson at [jack.peterson@gsa.gov](mailto:jack.peterson@gsa.gov).

Thank you for the opportunity to research this requirement.

GSA Market Research! Visualize Results

**Please note this version of the market report differs than the report provided to the client as we have removed industry partner responses who did not authorize sharing on the Acquisition Gateway. The summary totals are accurate.**



US General Services Administration - Market Research Report - FEMA R6, Denton Campus Facility  
Maintenance Services Contract - For Internal Government Use Only - Sensitive But Unclassified