

# Best-in-Class & Spend Under Management

*Last updated: February 5, 2018*

## Best-in-Class (BIC) Acquisition Solutions

The Best-in-Class acquisition designation identifies government-wide contracts that satisfy [key criteria](#) defined by the Office of Management and Budget (OMB). Best-in-Class solutions are vetted, well-managed, and recommended—and in some cases required<sup>1</sup>—for use. Interagency government-wide category teams have worked to designate over 30 Best-in-Class contracts to reduce the amount of effort individual buyers spend finding and researching acquisition solutions. Widespread adoption of Best-in-Class solutions will—

- Maximize the government’s shared purchasing power, allowing agencies to leverage volume discounts;
- Help agencies operate more efficiently by reducing administrative costs and contract duplication; and
- Expand collection and sharing of government-wide buying data, leading to better-informed business decisions.

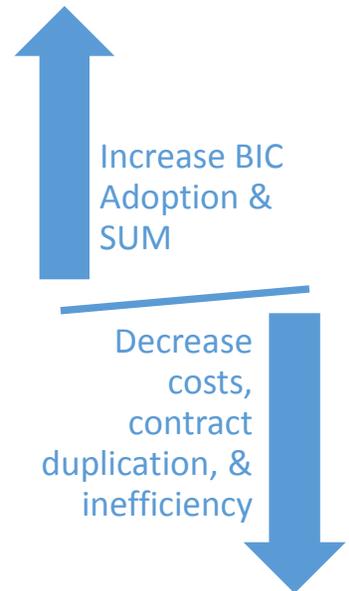
Best-in-Class solutions designated as of the date noted at the top of this document appear on the next page. For the most current information, always check [Solutions Finder](#) and the [BIC Resource Page](#) on the Acquisition Gateway.

## Spend Under Management (SUM)

Generally speaking, spend under management (SUM) is the percentage of an organization’s spend that is actively managed according to category management principles—or smart decision-making where agencies buy the same kinds of goods and services through best value solutions. Increasing SUM will eliminate redundancies, increase efficiency, and deliver more value and savings.

Within the context of the government-wide category management initiative, OMB defines SUM as spend on contracts that meet defined criteria for management and data-sharing maturity. OMB uses the following tiered rating scale to evaluate agency spend:

- **Tier 3, Best-in-Class (BIC) Solutions** – Dollars obligated on Best-in-Class contracts.
- **Tier 2, Multi-Agency Solutions** – Dollars obligated on multi-agency contracts that satisfy rigorous standards set for leadership, strategy, data, tools, and metrics.
- **Tier 1, Mandatory-Use Agency-Wide Solutions** – Dollars obligated on agency-wide contracts with mandatory-use or mandatory-consideration policies, along with standards set for data-sharing and other criteria.
- **Tier 0, Spend NOT Aligned to Category Management Principals** – Dollars obligated on contracts that do not fit into one of the three tiers above. Agencies should analyze Tier 0 spend to find opportunities for shifting to higher-tier solutions.



<sup>1</sup> Pursuant to OMB Memoranda or other policy.

Using vetted, approved buying channels like Best-in-Class solutions helps bring more of the government's spend under management. As agencies work to increase SUM, the government will build more robust government-wide buying data, that will result in keener insights on buying behaviors and ultimately result in better means of improving the way the government buys common goods and services.

## Current\* BIC Solutions by Category

\*This list is current as of the distribution date noted at the top of this document. **For the latest list, always check [Solutions Finder](#) and the [BIC Resource Page](#) on the Acquisition Gateway.**

### Transportation & Logistics

1. **MANDATORY BIC-** DOD Next Generation Delivery Service (NGDS) • Mandatory for small package delivery services per [OMB Memo M-17-29](#)
2. **MANDATORY BIC-** AutoChoice for Vehicle Purchasing • Mandatory for non-tactical vehicle purchases per [41 CFR 26.501-1](#)
3. **MANDATORY BIC-** DLA Direct Delivery Fuels Solution • Mandatory for annual commercial fuel requirements ≥10,000 gallons in accordance with [41 CFR 101-26.602-3](#)
4. GSA Fleet for Vehicle Leasing

### IT Category

5. **REQUIRED SOURCE FOR WIRELESS-** FSSI Wireless • Directed for civilian agency use per [OMB Memo M-16-20](#)
6. Veterans Technology Services (VETS2)
7. Alliant
8. Alliant Small Business  
  
**CMLC-APPROVED GSS WORKSTATION BICs** • *Three authorized sources for laptop and desktop purchases for civilian agencies per [OMB Memo M-16-02](#):*
9. NASA SEWP (fully BIC-designated)
10. NITAAC CIO-CS (fully BIC-designated)
11. IT Schedule 70 (BIC designation applies only to hardware and software SINs)  
  
**AUTHORIZED DOD GSS WORKSTATION BIC** • *Authorized DOD source for GSS workstations per [OMB Memo M-16-02](#):*
12. ARMY CHESS ADMC2 (fully BIC-designated)

### Industrial Products & Services

13. FSSI Janitorial & Sanitation Supplies (Jan/San)
14. FSSI Maintenance, Repair & Operations (MRO)

### Professional Services

15. **MANDATORY BIC-** Identity Protection Services (IPS) • Preferred usage, mandatory consideration per [OMB Memo M-16-14](#)
16. SmartPay
17. OASIS
18. OASIS Small Business

### Travel

19. **MANDATORY BIC-** City Pair Program • Mandatory with limited exceptions for civilian employee air travel per [41 CFR 301-10](#)
20. FedRooms
21. Civilian Employee Relocation (on Schedule 48)
22. U.S. Government Rental Car Program

### Medical

23. DOD/VA Joint National Contracts for Generic Pharmaceuticals
24. VA Hearing Aids

### Human Capital

25. OPM/GSA Human Capital & Training Solutions (HCaTS)
26. OPM USA Learning

### Office Management

27. FSSI Office Supplies (OS3)

### Facilities & Construction

28. FSSI Building Maintenance & Operations (BMO)
29. USACE Facilities Reduction Program (FRP)

### Security & Protection

30. DHS Body Armor III
31. Reduced Hazard Training Ammunition (RHTA)