Digital Tools for Professional Services Acquisitions

About

CALC (Contract-Awarded Labor Category), launched in 2015, assists Contracting Officers and contracting specialists with market research and price analysis for labor categories on federal government contracts. The tool offers ceiling prices, fully burdened costs, services data, and worldwide rates.

CALC can be used to:
- Find commonly used commercial labor-category titles by viewing autocomplete suggestions
- Compare awarded hourly rates at the master-contract level
- Inform acquisition strategy
- View contract-level pricing by labor category and begin to build an Independent Government Cost Estimate (IGCE)

Key Features
- Search by company name or contract number
- Filter by education level, experience, worksite, business size, and contract year
- Get hundreds of comparable results in seconds to support costs estimates and price negotiations

Benefits
- Save time on price-reasonable determinations with quick searches across thousands of awarded prices rather than searching GSA*Advantage!*® files
- Improved cost estimates and price negotiations
- Ensure stewardship of taxpayer dollars through informed pricing decisions on offers
- Vendors have the opportunity to review contract labor categories' pricing so they can price their services competitively and reduce negotiation time

https://calc.gsa.gov/

About

Discovery is a market-research tool that allows the federal contracting community to research data on governmentwide service contracts and their awarded vendors.

Current contracts include GSA's One Acquisition Solution for Integrated Services (OASIS), Human Capital and Training Services (HCaTS), Professional Services Schedule, and Building Maintenance and Operations (BMO) solutions.

Discovery streamlines the process for developing scenarios for set-asides on various contract vehicles to reduce, replace, or support requests for information (RFI), saving time and cost for the federal government and contractors.

Key Features
- Search by NAICS Code, keyword, or Product Service Code
- Refine searches with small-business designation, zone (BMO locality filter), and contract vehicle
- Compare contracts to determine whether an existing contract meets the acquisition need
- Filter small businesses for set-asides

Benefits
- Compare contracts to determine whether an existing contract meets the acquisition need
- Filter small businesses for set-asides
- View historical vendor contractual activity, based on scope
- Compare contracts side by side
- Download search results for future reference

https://discovery.gsa.gov/

About
Steps to Performance Based Acquisition (SPBA) is a Web-based application that captures the steps of Performance Based Acquisition (PBA) in a streamlined, easy-to-reference format.

The application assists acquisition professionals in improving service-contracting skills and performance outcomes. Using **SPBA** helps produce measurable results from planning through closeout.

Key Features
- More than 100 PBA templates, samples, and examples
- Links and references on PBA-related policies
- Guidance on using PBA
- Streamlined content and easy navigation
- Advanced content search
- Modern, clean user-interface experience

Benefits
- Increased focus on results instead of process
- Better value and enhanced performance
- Collaborative, performance-oriented, and team-focused acquisition
- Easy navigation and application of principles of PBA
- Dynamic, interactive resource and guide

https://pba.app.cloud.gov/app/#/pba

About
The OASIS Price Estimating Tool (PET) is a resource that helps acquisition professionals build an Independent Government Cost Estimate (IGCE) by identifying applicable labor-hour rates for GSA's One Acquisition Solution for Integrated Services (OASIS) task orders.
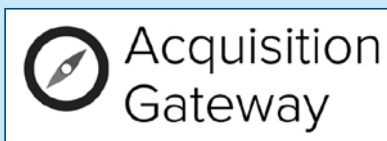
Key Features
- Every labor occupation in the Department of Labor's Standard Occupational Classification (SOC) System
- The Department of Labor's Bureau of Labor Statistics (BLS) database of wage statistics for the SOC occupations across the nation and several territories (Guam, Puerto Rico, and Virgin Islands) determined by surveys conducted by the BLS
- Precise performance locations defined as Metropolitan Statistical Areas by the BLS
- Low, average, and high indirect cost wrap rates to generate fully burdened labor rates

Benefits
- Conduct wage comparisons across different occupations, experience and qualification levels, indirect rate levels, and metropolitan statistical areas
- Index pricing to approximately 640 precise geographic locations
- Develop task-order pricing strategies
- Generate Cost Build IGCEs in Excel or PDF formats

https://oasispet.gsa.gov/cpet/view

The Acquisition Gateway (**https://hallways.cap.gsa.gov/app/#/**) is a workspace for acquisition professionals and federal buyers to connect with resources, tools, and each other to improve acquisition governmentwide. The Acquisition Gateway features a "hallway" for each of the 10 governmentwide categories of spend. The **Professional Services hallway** (**https://hallways.cap.gsa.gov/app/#/gateway/professional-services**) is a repository of governmentwide solutions, program information, tools, and best practices useful for conducting informed and effective services-related acquisitions. The hallway houses a number of resources, including shared best practices, lessons learned, expert articles, and documents intended to inform and support the work of acquisition professionals practicing within the professional-services and human-capital categories.