



FY2015

GSA Region 4 Federal Acquisition Service Story Book

- Assisted Acquisition Services Division
- Customer Accounts And Research Division
- Direct Client Support Division
- Fleet Management Division
- Network Services Division
- Personal Property Management Division
- National IT Commodities Program



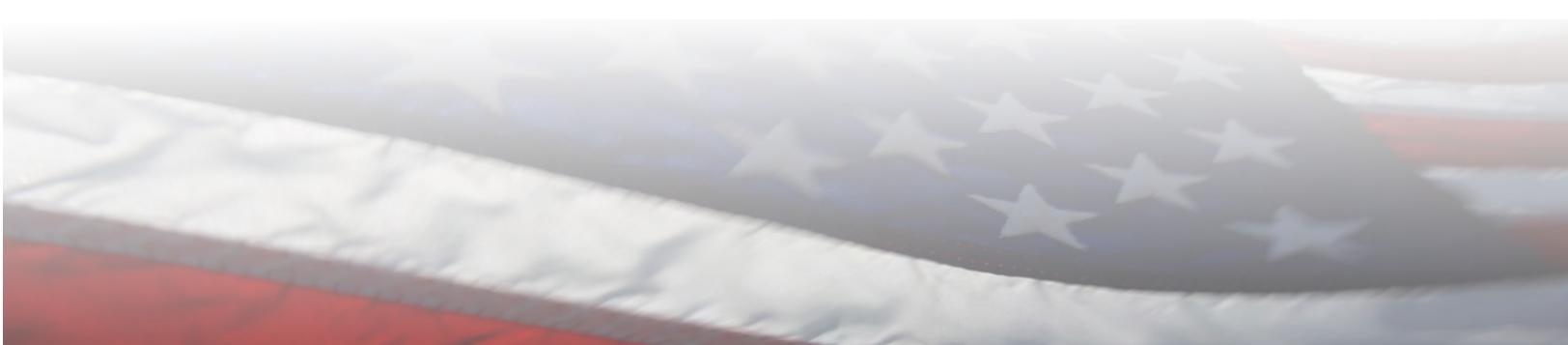
Military
State & Local Government
Federal Civilian Agencies





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Story Book



INTRODUCTION

GSA Region 4, Federal Acquisition Service employees are proud servants of a great Government. Our goals and objectives are directly aligned with the needs of our government customers from the military, federal civilian agencies and state and local government communities.

Because we continue to enjoy success in helping customers achieve their needs through acquisition support, promoting sustainability through the reuse of personal property and partnering with customers on committees and/or evaluation teams, we want to share examples with you of how we provide customer support to enable mutual organizational success.

Please read the following R4 FAS Story Book to better understand how we collaborated with customers through our respective business lines to help them achieve critical mission objectives.

GSA R4 Federal Acquisition Service

Story Book



OVERVIEW

Assisted Acquisition Services Division Alcohol Tobacco Firearms Explosives

Challenge

Award a complex training, accreditation, and curriculum support contract for The National Center for Explosive Training and Research (NCETR), a division of the Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF), including seven (7) training programs with an annual throughput of approximately 2000 students.

Action

Collaborated with ATF during all phases of contract award to ensure requirements were identified, documented and addressed. Developed an innovative and streamlined evaluation scheme focused on deciphering and evaluating key discriminators between offerors.

Solution

GSA awarded a highly competitive open market contract structured predominantly as a Firm Fixed Price (FFP) using oral technical demonstrations as the interview style and primary evaluation factor.

Result

Contract awarded ahead of schedule for \$14.9M with a 2% savings based on the IGE amount.

Reference

Shonn (Kevin) McNeil, Special Agent, Acting Explosive Chief ATF/NCETR

For more information see "The Complete Story".



THE COMPLETE STORY

Assisted Acquisition Services Division Alcohol Tobacco Firearms Explosives

The National Center for Explosive Training and Research (NCETR), a division of the Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF) located in Huntsville, AL, has seven (7) explosive training programs with an annual throughput of approximately 2,000 students. Additional NCETR requirement needs included project management, curriculum development, equipment/material acquisition to support training needs, accreditation support, and technology/weapons technical intelligence support. Having fulfilled these requirements over the years with a patchwork of various contracts, the NCETR sought out GSA's Assisted Acquisition Services Division (AASD) to provide a long-term and comprehensive acquisition solution.

AASD Senior Contracting Officer (SCO) Susan Humann and Contract Specialist (CS) Dustin Teal worked tirelessly with NCETR to review every requirement to ensure it was adequately defined to produce a comprehensive requirement document. Susan and Dustin collaborated extensively with industry through multiple Request for Information (RFIs) to build interest for the acquisition to ensure a healthy competition and to ensure the acquisition document was current with technological evolutions occurring within the marketplace.

Susan and Dustin worked closely with NCETR to ensure the acquisition package included an evaluation scheme that would allow the truly superior offerors to differentiate themselves among the competition. As a result, Susan and Dustin employed an "interview style oral capability demonstration" as their primary evaluation factor. This gave offerors an opportunity to verbally demonstrate their knowledge and expertise in the areas that truly mattered to NCETR and in turn allowed for a streamlined evaluation.

The result from everyone's hard work was a highly competitive acquisition where an award was made ahead of schedule and under the Independent Government Estimate (IGE). Shonn (Kevin) McNeil, Special Agent, Acting Explosive Chief ATF/NCETR noted shortly after award, "that in all his years of being apart of major acquisitions that this one stands out as the most smoothly run and both cost and schedule targets were met." The contract was successfully kicked off in September 2014 and to date the transition has been seamless.

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OVERVIEW

Assisted Acquisition Services Division U.S. Army Redstone Test Center

Challenge

Award a complex Engineering Test Support Services (ETSS) competitive contract for the U.S. Army Redstone Test Center (RTC), Aviation Flight Test Directorate (AFTD), to ensure soldiers receive the best and safest aircraft and aviation systems possible on a very aggressive acquisition schedule without risking a break in service.

Action

GSA Assisted Acquisition Services Division (AASD) quickly found a streamlined acquisition solution in GSA's new primer OASIS Small Business contact vehicle. AASD collaborated extensively with RTC, the OASIS program office, and industry during all phases of contract award to ensure requirements were identified, documented and addressed.

Solution

Through hard work, open communication, and collaboration with all parties, AASD was able sufficiently define the requirement to predominately structure the requirement as Firm Fixed Price (FFP), position OASIS small business partners to be able to create high quality proposals, and generate ample interest to have a highly competitive timely competition.

Result

A highly competitive OASIS contract award to a local small business executed on schedule for \$78M with a greater than 20% savings based on the Independent Government Estimate (IGE).

Reference

Larry Martin, U.S. Army Redstone Test Center Contracts Chief

For more information see "The Complete Story".



THE COMPLETE STORY

Assisted Acquisition Services Division Army Redstone Test Center Project

The U.S. Army Redstone Test Center (RTC), Aviation Flight Test Directorate (AFTD), located in Huntsville, AL, provides engineering, test, and logistical support services to ensure soldiers receive the best and safest aircraft and aviation systems possible. In July 2013 however RTC was struggling to meet the acquisition needs for one of their key support contracts know as Engineering Test Support Services (ETSS). With the current ETSS contract expiring at the end of the calendar year and the pending \$100M Army acquisition only in its infancy, RTC was faced with a very difficult challenge of how to maintain their necessary contract support without a break in service given so little time for such a large competitive acquisition.

With RTC seeking possible solutions, GSA's Assisted Acquisition Services Division (AASD) was given an opportunity to showcase their capabilities and provide RTC with a viable acquisition solution which mitigated their risks and included the use of GSA's new primer OASIS Small Business contract. AASD was ready for the challenge and RTC made the decision to off-load the requirement to GSA AASD.

From the very beginning, communication which was the hallmark of OASIS' initial development continued in its operation by AASD on this acquisition with great success. Eric Heaton, AASD Senior Contracting Officer (SCO), lead the drive for this acquisition and collaborated extensively with the OASIS Program Management Office (PMO) team to review draft documents and helped define the most effective pool of pre-qualified vendors to utilize. Eric posted multiple Requests for Information (RFIs) and utilized regular industry collaboration.

As a result of this extensive collaboration, the SCO was able to ensure the requirement was clearly defined and as result transition the project from previous high risk contract type to a contract type solution that maximized a Firm Fixed Priced (FFP) contract type. This collaboration helped our industry partners better understand RTC's needs enabling them to provide high quality proposals that ultimately saved taxpayers more than 20% from original cost estimates in a very robust competition!

In respect to the aggressive acquisition schedule, OASIS' flexibility allowed the SCO to create customized ordering procedures, significantly streamlining the evaluation process. As a direct result, the SCO was able to award this very competitive and complex acquisition in just over sixty (60) days from the solicitation date. Additionally, performance began seven (7) business days later over the end of year holidays all with no interruption of service.

Finally, with the ETSS requirement awarded, transitioned, and no protest received, RTC leadership was very satisfied with AASD's contract award, the significant saving received, and our commitment to delivering our services on time as promised!

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OVERVIEW

Assisted Acquisition Services Division Health and Human Services

Challenge

Award a complex competitive contract for The Office of Medicare Hearings and Appeals (OMHA) a division of the U.S. Department of Health and Human Services (HHS) to transform the appeals process from “paper process” to a modified commercial of the shelf (COTS) solution to provide an integrated, configurable, and dynamic electronic case management solution known as The Electronic Case Adjudication and Processing Environment (ECAPE).

Action

GSA Assisted Acquisition Services Division (AASD) collaborated extensively with OMHA holding bi-weekly meetings to discuss every element of the requirement documents. GSA issued multiple Request for Information (RFIs), collaborated across multiple GSA Subject Matter Experts (SMEs), and worked at length with OMHA to answer hundreds of questions from vendors to facilitate a full understanding of the OMHA intended requirement among industry.

Solution

Through hard work, open communication, and collaboration with all parties, GSA was able to sufficiently define the requirement and generate ample industry interest to have a highly competitive timely competition.

Result

A highly competitive Alliant task order award for \$32M with a greater than 15% savings based on the Independent Government Estimate (IGE).

Reference

Bruce Goldin, Program Manager, Information Management and Systems Division, OMHA

For more information see “The Complete Story”.



THE COMPLETE STORY

Assisted Acquisition Services Division Health and Human Services Project

The Office of Medicare Hearings and Appeals (OMHA) is a part of the U.S. Department of Health and Human Services (HHS). The Medicare Modernization Act of 2003 created the OMHA office with a mission to simplify the appeals process and make it more efficient! The OMHA Chief Administrative Law Judge, Nancy J. Griswold, reports directly to the Secretary of HHS. OMHA administers nationwide hearings at Level 3 of the Medicare claims appeal process and consists of five field offices and a headquarters office. OMHA began processing appeals in 2005 and its workload has grown continuously growing ever since. In 2013, OMHA's claims and entitlement workload had grown to approximately over 375,000 claims across 500 employees. The largest challenge to OMHA was that the entire appeal process was a paper file review process that included moving physical paper files among reviewers.

To tackle this challenge, OMHA chose to collaborate with GSAAAS in an assisted acquisition in order to pursue a modified commercial of the shelf (COTS) solution to provide an integrated, configurable, and dynamic electronic case management solution. The new OMHA information technology (IT) system was referred to as The Electronic Case Adjudication and Processing Environment (ECAPE). To turn OMHA's ECAPE vision into reality, GSAAAS assigned Senior Contracting Officer (SCO) Bernard Fordham and Customer Account Manager (CAM) Jennifer Metcalf to the task and from the beginning they knew the success of this acquisition depended primarily on quality requirement definition and industry involvement.

Bernard and Jennifer collaborated extensively with OMHA holding bi-weekly meetings to discuss every element of the Performance Work Statement (PWS) and other requirement documents. They issued multiple Request for Information (RFIs) to industry across multiple GSA IT GWACs to both leverage their knowledge in requirement definition, but also to identify the best acquisition method. They collaborated across multiple GSA Subject Matter Experts (SMEs) ranging from legal counsel on data rights issues to IT experts regarding Service Level Agreements (SLAs). Bernard and Jennifer worked at length with OMHA to answer hundreds of questions from vendors to facilitate a full understanding of the OMHA intended requirement among industry.

As a result of this extensive requirement definition and industry involvement, the acquisition was a tremendous success! ECAPE was awarded in March 2015 to CACI for \$32M at a significant savings to the government when compared to the original Independent Government Estimate (IGE). Through Bernard and Jennifer's hard work and diligence the ECAPE solution is one that is sustainable for the long term and finally allows OMHA to fulfill its original mission to simplify the appeals process and make it more efficient! At the contract kickoff, the GSA Team received high praise from Chief Administrative Law Judge, Nancy J. Griswold who said her, "confidence in our (GSA's) team's abilities to handle this project goes a long way toward its success!"

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OVERVIEW

Direct Client Support Division ACC-Redstone Contracting Support

Challenge

GSA's largest Schedules client, the U.S. Army Contracting Command - Redstone (ACC-R), who spends \$1.6B annually against GSA's Multiple Award Schedules (MAS) program, faced severe resource shortages coupled with an anticipated upsurge in workload requirements in FY14, and extending into FY15, for its Schedules based EXPRESS program.

Action

Leverage the Direct Client Support (DCS) model to offer contracting staff and expertise to support to this high-value customer during their critical time of need.

Solution

Provided four (4) additional (eight (8) total) Contract Specialists to support ACC-Redstone's EXPRESS office and ensured mission-critical customer requirements were met in a timely manner.

Result

The DCS acquisition support allowed the client to redistribute their workload and increased the overall output of the office. This action reduced their overall burden and allowed them to concentrate on additional customer requirements. In addition, by expanding the current support offered to the client, the relationship between GSA and ACC-Redstone has grown significantly and led ACC-Redstone leadership to instruct their staff to seek out GSA solutions for future requirements to ensure that this partnership continues to flourish.

Reference

Eddie Mills, Direct Client Support Division, GSA, FAS, Region 4

For more information see "The Complete Story".



THE COMPLETE STORY

Direct Client Support Division ACC-Redstone Contracting Support

The Expedited Professional and Engineering Support Services (EXPRESS) program is managed by the U.S. Army Contracting Command – Redstone (ACC-Redstone) and is a multiple award Blanket Purchase Agreement (BPA) contract vehicle that leverages GSA Multiple Award Schedules to provide advisory and assistance services to organizations across Redstone Arsenal.

This program uses contractor team arrangements across GSA's professional services Schedules, which involves 24 teams and over 1,000 contractors, to offer the right mix of professional and highly-technical services to its customer base. The program obligated over \$1.6 Billion against GSA Schedules in FY13 and has obligated over \$10.5 Billion since its inception in the Spring of 2005.

On June 11th, 2014, FAS Region 4 leadership participated in a meeting with ACC-Redstone executives to discuss current EXPRESS issues and ACC-Redstone's need for additional resources to support acquisition operations within the EXPRESS division. ACC-Redstone Executive Director, Ms. Rebecca Weirick, noted that over 300 contractors had to be sent home due to a lapse in contract coverage and that her organization needed GSA's assistance to help them get above and stay above water. Ms. Weirick also noted that ACC-Redstone anticipated significant budget increases across their customer base over the next two years and that the work they currently have will only increase as a result.

At the time of the meeting, GSA had been supporting ACC-Redstone's EXPRESS program through various means, including providing four (4) GS-13 Contract Specialists through the Direct Client Support model. This model embeds contracting personnel within the acquisition operations of large, high-value client agencies. At the conclusion of the meeting, it was decided to increase this level of support by four (4) FTE, increasing the total number of Contract Specialists embedded at ACC-Redstone to eight (8).

This offer was met with elation by the customer, as it allowed them to redistribute their current workload and continue their support to their very demanding customer base with ever increasing requirements. The increased level of support also helped to cement the ACC-Redstone / GSA partnership which is best demonstrated through ACC-Redstone Executive Director Rebecca Weirick's edict to her staff that any future acquisition strategy for requirements outside of the scope of the EXPRESS BPAs consider: a) the best value to the customer and the taxpayer, b) the best opportunity to promote small business in the local community and c) whether or not a GSA solution would fit.

This level of support and partnership positions GSA to assist ACC-Redstone well into the future and provide planning and strategy support to their EXPRESS Next Generation contract vehicle.

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OVERVIEW

Fleet Management Division Electronic Vehicle (PEV) Pilot

Challenge

In the President's 2011 State of the Union address, President Obama called for putting one million electric vehicles on the road by 2015. GSA manages 1/3 of the Federal Fleet (203,432 vehicles), and approximately 20% of that is managed by Region 4. Federal Agencies are interested in obtaining electric vehicles, but are facing tight budget constraints.

Action

Integrate electric vehicles into the Federal Fleet. Identify customers who meet the driving requirements to participate in pilot. Within normal replacement cycles of GSA Fleet vehicles, order electric vehicles and charging infrastructure. Provide customers with guidance on supporting infrastructure installation.

Solution

GSA absorbed the incremental cost of the electric vehicle, and the purchase cost of the charging stations.

Result

As of September of 2015, 44 vehicles allocated to Region 4 for phase II of the PEV pilot have been delivered and in service for between 14 and 16 months. 34 of the 41 charging stations have been installed and are operational. The vehicles are averaging over 600 miles per month. Based on the number of vehicles in Region 4, the PEVs have used approximately 23,258 kwh of electricity since phase II of the pilot began, saving approximately 9,768 kg of GHG emissions and 2,919 gallons of gas!

Reference

James Allen, GA Fleet Manager, GSA Fleet - Zone 2

For more information see "The Complete Story".



THE COMPLETE STORY

Fleet Management Division Electric Vehicle (PEV) Pilot

In the President's 2011 State of the Union address, President Obama called for putting one million electric vehicles on the road by 2015. GSA's Office of Fleet Management began the process of integrating electric vehicles into the federal fleet in December 2009 by awarding the first electric vehicle contracts for use by the federal government. GSA awarded contracts to three medium & heavy-duty electric truck manufacturers: Zero Truck, Enova, and Smith Electric.

May 5th, 2011 was a landmark day for the agency as the first electric sedan awards were made. The Chevrolet Volt, Nissan Leaf, and Think City were awarded contracts for purchase or lease by federal agencies. These 116 vehicles made up the inventory for phase I of GSA Fleet's plug-in electric vehicle (PEV) pilot.

A crucial element to the pilot was the installation of infrastructure that allowed our customers to charge their PEVs. GSA awarded multiple contracts for vendors to provide the Level II charging stations that our customers needed to participate in the pilot. Because of customer budget constraints GSA absorbed the incremental cost of the PEVs and the cost of procuring the charging stations for the customer agencies that participated in the pilot. Outside of the monthly lease / mileage rates for the vehicles, participating customer agencies were only responsible for the cost of installing the charging stations that came with the vehicles.

In October 2013 Region 4 was selected to participate in phase II of GSA Fleet's plug-in electric vehicle (PEV) pilot. Phase II added an additional 200 vehicles to the pilot. These 200 vehicles consisted of a mix of commercially available vehicles to include the: Chevrolet Volt, Ford CMAX Energi, Ford Focus (Battery Electric Vehicle), and the Mitsubishi iMIEV. Region 4 was allocated 44 plug-in electric vehicles for phase II. Several federal agencies within Region 4 including: Air Force, Army, DHS (Coast Guard & Federal Law Enforcement Training Center), Dept. of Energy (Savannah River Site), EPA, GSA, HHS (Centers for Disease Control), NASA, Dept. of Transportation (FAA), and the VA were identified to participate in phase II.

In order to allow sufficient lead time for customer agencies to secure funding and install the PEV charging stations, the charging stations were ordered before the vehicles. Charging stations were delivered in March of 2014 with the vehicles following in May, June, and July of 2014.

As of September of 2015, All 44 vehicles allocated to Region 4 for phase II of the PEV pilot have been delivered and in service for between 14 and 16 months. 34 of the 41 charging stations have been installed and are operational. The vehicles are averaging over 600 miles per month. Based on the number of vehicles in Region 4, the PEVs have used approximately 23,258 kwh of electricity since phase II of the pilot began, saving approximately 9,768 kg of GHG emissions and 2,919 gallons of gas!

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OVERVIEW

National Information Technology Commodity Program (NITCP) Assisted Acquisition Services Solutions

Challenge

Successfully pass The General Services Administration (GSA) Office of Governmentwide Policy (OGP), Procurement Management Review Division (PMRD) assessment.

Action

Focused on improving the quality of contract actions as well as reducing the processing time for awards by developing and utilizing client specific templates, engaging in comprehensive strategy sessions, and continuously brainstorming and sharing knowledge to ensure a consistent understanding of acquisition policies and the application of said policies.

Solution

Good contracting practices and procedures that support each of the Four Cornerstones framework provided by the Office of Federal Procurement Policy (OFPP) and contract files in compliance with procurement laws and regulations.

Result

Assessment results of 99 points out of a possible 100, an “Overall Entity Scorecard Result” of 99%.

Reference

Joyce Mayberry, Branch Chief- Senior Contracting Officer, National IT Commodity Program (NITCP) Team

For more information see “The Complete Story”.



THE COMPLETE STORY

National Information Commodity Program (NITCP) Assisted Acquisition Services Solution

The General Services Administration (GSA) Office of Government-wide Policy (OGP), Procurement Management Review Division (PMRD) assesses GSA acquisition centers and activities in order to report on compliance with procurement laws and regulations. One of the goals of the PMRD is to identify problem areas so that solutions can be developed that will strengthen the acquisition processes and outcomes.

From July 14 – 18, 2014, the PMRD performed both an Entity and Transactional level assessment of acquisitions performed by the National Information Technology Commodity Program (NITCP) using a two-step process where entity level reviews “look at the organization as a whole to see if we have good practices and procedures in place that support each of the Four Cornerstones framework provided by the Office of Federal Procurement Policy (OFPP)” and transactional level reviews look at contract files for “evidence of compliance”. More specifically, the Entity level review looked at the following areas:

- Organizational Alignment and Leadership
- Policies and Processes
- Human Capital
- Information Management and Stewardship

And, the transactional level review focused on the following:

- Acquisition Planning;
- Solicitation, Preparation, Approval and Issuance;
- Receipt and Evaluation of Offers;
- Award Decision and Documentation; and
- Contract Administration and Management

The Senior Contracting Officers and Contract Specialists within NITCP diligently focused on improving the quality of contract actions as well as reducing the processing time for awards by developing and utilizing client specific templates, engaging in comprehensive strategy sessions, and continuously brainstorming and sharing knowledge to ensure a consistent understanding of acquisition policies and the application of said policies.

The PMRD reviewed 27 contract actions and the selection of those actions was based on risk. For the Entity level review, the program received 99 points out of a possible 100 resulting in an “Overall Entity Scorecard Result” of 99%. For the Transactional Level review, the following task order specific observations were made by the PMRD:

- In at least one instance, Region 4 explained why the lowest-priced offeror was not selected, by describing in detail why the proposal was technically unacceptable. This was identified as a “Good Practice”.
- One delivery order was terminated for cause, and the file contained excellent documentation. The termination process was correctly followed.

Additionally, Lisa Grant, former Acting Assistant Commissioner for Acquisition Management stated that the files reviewed in NITCP were “some of the best files she'd ever seen”. Lastly, on December 9, 2014, Mary Davie, ITS Assistant Commissioner, stated during her visit to the NITCP when referring to the PMR Score received, that “I've never seen a score like that”, and commended the program for their efforts.

GSA R4 Federal Acquisition Service
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OVERVIEW

National Information Commodity Program (NITCP) 2nd Year Anniversary - ReverseAuctions.gsa.gov

Challenge

Continue to develop the capabilities of the government managed reverse auction platform through new enhancements that would increase opportunities and allow our customers to experience greater flexibilities for cost savings.

Action

Collaborate with customer agencies and industry to enhance the platform and meet the federal acquisition community policy standards and requirements.

Solution

Enhancements to the platform that increase competition, ease of use and transparency.

Result

The Reverse Auction Platform has resulted in savings over Independent Government Estimate (IGE) of \$2,932,978.12 to-date this year and over \$14 million taxpayer dollars since launch.

Reference

Drand Dixon, Business Development Specialist, National IT Commodity Program (NITCP) Team

For more information see "The Complete Story".



THE COMPLETE STORY

National Information Technology Commodity Program (NITCP) 2nd Year Anniversary - ReverseAuctions.gsa.gov

On July 1, 2015, the General Services Administration (GSA) will celebrate the second year anniversary of the GSA Reverse Auctions Platform. Since the launch of the GSA Reverse Auctions Platform, GSA continues to develop the capabilities of the system through new enhancements that would increase opportunities and allow our customers to experience greater flexibilities for cost savings.

GSA has listened to their customers. Through enhancements such as Multiple Schedules and Multiple SIN selections our Buyers are able to increase the pool of Bidders providing an even greater opportunity for competitive bidding on each and every line item. Additional noteworthy enhancements include: Two Step Procurement Enhancement, Auction Forwarding, New Unit Price Field for IGE (Buyer), New Contract Price Field for Bid Submission (Vendor), and New Unit Price Field for Flat/Proxy Bidding (Vendor), and Automatic Total Price Calculation.

The GSA Reverse Auction platform has increased competition among the GSA schedule holders by creating a platform that provides transparency among the vendors. Performance is reflected in participation. The number of bidders has increased from 2.33 last year to 2.53. The number of auctions has increased from 361 last year to 649 this year, same time. Savings over IGE for the current year is at 9.74% compared to 8.52% same period last year. Savings against highest bidder is at 8.69% for the month and 17.86% for the year. Savings against contract of 4.41% for the month brings the year's savings to 5.34%. The Reverse Auction Platform has resulted in savings over Independent Government Estimate (IGE) of \$2,932,978.12 to-date this year and over \$14 million taxpayer dollars since launch.

The Reverse Auction lays to rest the myth of limiting small business participation. Through the use of the GSA Reverse Auction Platform 88.67% of all awarded auctions goes to small business concerns. This is equal to \$25,997,254 in value which represents 95.66% of the total value of all auctions awarded through the platform. The opportunities are there for small businesses through the GSA Reverse Auction Platform, but it's incumbent upon small business to take advantage of those opportunities.

GSA continues to develop new and innovative features. One of these is the "Open Market" functionality. With this feature, GSA is creating a diverse acquisition environment where Buyers will be provided additional flexibility on how they procure their requirements.

The Reverse Auction Platform supports the GSA, Federal Acquisition Services Category Management Initiative. A key result of this enhancement is improving the government's visibility into what it is buying open market (GSA's Reverse Auction Platform captures Level III detailed transactional data) so that more effective government wide contract solutions can be developed that address potential gaps currently being filled by open market procurements. This is one of several GSA and OMB Category Management initiatives aimed at improving capabilities to capture quality prices paid data and reduce contract duplication.

From the beginning, GSA has listened and interacted with multiple federal agencies to design a reverse auction platform that meets the federal acquisition community policy standards and requirements. GSA is committed to our customers and dedicated to providing a high quality acquisition platform to the acquisition community.

We are extremely excited about the future and look forward to working with our users to develop the next iteration of creative enhancements for this platform.

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OVERVIEW

Personal Property Management Division CDC Mobile Hospital Kits Disposal

Challenge

Dispose of 18 mobile hospital kits with each containing the equipment to set up a temporary hospital with 250 beds. Each kit is stored in an undisclosed location around the United States.

Action

Utilize Personal Property's experience in disposal to develop potential issues and solutions to handle the kits in undisclosed locations to meet the customer's requirements.

Solution

Develop reporting requirements for the mobile hospital kits that addressed the undisclosed location and size issues – each kit required approximately five semi-load trucks to transport. For Federal agencies, the location of the kits would only be disclosed to the ultimate recipients. For States and local communities, the CDC would pay the to ship the kits to them

Result

The disposal of the mobile hospital kits was a success. All of the kits were transferred, 1 kit to Health and Human Services, Indian Health Services, and 17 kits to various States and local communities. Through these transfers, a total savings of \$3,545,650 was realized by taxpayers on the Federal, State and local level. In addition, with this equipment now transferred, the CDC is going to consolidate some of their undisclosed storage locations which will result in additional cost savings.

Reference

Juan McLemore, GSA Area Property Officer, (404) 331-3041

Dwight Rogers, Property Disposal Officer, Centers for Disease Control, (770) 488-0848

For more information see "The Complete Story".



THE COMPLETE STORY

Personal Property Management Division CDC Mobile Hospital Kits Disposal

In July 2014, the Centers for Disease Control's James Porta contacted Juan McLemore, GSA Area Property Officer, inquiring about how to dispose of mobile hospitals that the CDC no longer wanted to keep. There were 18 of the mobile hospital kits and each kit had the equipment to set up a 250 bed hospital. Each kit requires approximately five semi-load trucks to transport. The CDC was interested in giving these directly to States and local communities. During discussions with Mr. Porta, and Dwight Rogers, Property Disposal Officer for the CDC, Juan explained that excess federal property had to first be offered to other federal agencies by law. If there were no federal requests for the property, then it could be donated to the States.

In addition, the CDC informed GSA that the mobile hospitals were stored in secured, undisclosed locations. The CDC did not want these locations to be revealed to anyone. CDC would only reveal the location of the kit to the Federal agency that was approved to receive that kit so that Federal agency could make transportation arrangements. If the kit was given to a State or local community, the CDC would pay the cost to ship the kit to those local recipients.

The CDC reported all 18 of the kits to GSA for disposal through the GSAXcess system on July 29, 2014. The GSAXcess system makes the property available, and visible to Federal agencies and the State Agencies for Surplus Property located within each State.

After reporting the kits, the CDC then became concerned about the growing Ebola crisis in Africa and the possibility of it spreading to the USA. Rather than allow the disposal of the kits to continue, the CDC decided they should retain the kits in case if they were needed to fight the Ebola crisis. All of the kits were withdrawn from disposal on September 30, 2014.

As time went by, the CDC continued to evaluate their asset needs for the Ebola crisis and, in December 2014, approached GSA again about disposing of the kits. The CDC asked the GSA to re-offer the kits to Federal agencies and the States and local communities starting on January 5, 2015.

Only one request was received from a Federal agency, the Department of Health and Human Services, Indian Health Services. While the interest in the kits from Federal agencies was minimal, the States and local communities were very interested. There were approximately 15 - 18 requests nationwide for each kit. After the one Federal request, there were only 17 kits remaining.

With more requests from States and local communities than available kits, GSA had to utilize various allocating criteria found in the Federal Management Regulations to determine to whom to allocate the remaining kits. Shelia Blount, Regional Allocator for the Personal Property

Please continue on next page



THE COMPLETE STORY

CONTINUED - Personal Property Management Division CDC Mobile Hospital Kits Disposal

Management Division in Atlanta, evaluated criteria such as population to be served, per capita income of the area served, property received in the past year, and, letters submitted by each organization explaining their request and how they would utilize the kit.

After this evaluation, the following States were allocated one kit:

Arkansas	Wyoming	Georgia
Idaho	Illinois	Kentucky
Maine	Mississippi	North Carolina
North Dakota	Oregon	South Carolina
South Dakota	Texas	Utah

The following State received two kits:

Florida

These kits will ultimately be used by agencies such as the Florida Department of Health in Pasco County, the South Dakota Department of Health, the Wyoming Department of Health, and the Mississippi Department of Health. These Health Departments plan to use the mobile hospitals during emergencies and disasters. They will allow them to set up temporary hospitals to assist the public when other facilities may not be available. These kits will be invaluable assets to help the public on the local level.

In summary, one kit was given to a the U.S. Department of Health and Human Services. This kit had an original acquisition cost of \$196,981.

Seventeen kits were given to various States and local communities. These kits had a total original acquisition cost of \$3,348,677.

Below is a picture of one of the mobile hospital kits set up on in a basketball arena:



January 2015

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OVERVIEW

Personal Property Management Division Electronic Recycling Event

Challenge

Offer a “Green” solution to federal agencies that have the ongoing issue of how to dispose of their scrap electronics. Coordinate Electronics Recycling Event in Southeast Sunbelt Region. Target/promote E-Recycle Day to all Federal Tenants in the Atlanta Federal Center, Martin Luther King building, and GSA tenants in the Summit Building. Partner with UNICOR to assist with removal of federally owned electronics that qualify for Abandonment & Destruction (FMR 102-36.305 - 330).

Action

Provided Property Disposal Training/Electronics Recycling Event Awareness at AFC All Tenants Meeting February 3, 2015. Marketed event to building managers and tenants throughout process. Additional training provided April 1 & April 22, 2015 to ensure participating tenants were following Federal Management Regulations. Topics included Proper Disposal of Electronics, Abandonment & Destruction, Computers for Learning, B-34 Bulletin, and UNICOR's Electronics Recycling Program. Provided additional information on the proper disposal of electronics through emails and on websites. Compiled list of electronics, federal agencies looking to recycle, and provided updates to UNICOR to prepare for event.

Solution

GSA hosted the Southeast Sunbelt Region's 1st Electronics Recycling Day event in Atlanta. GSA partnered with UNICOR for this event. UNICOR is a public body that provides environmentally sound electronics recycling. Both agencies are committed to the environment.

Result

13 Agencies participated in the event and 43,586 lbs (Over 21 tons) of electronics were recycled. 57 pallets/skids of electronics were removed from offices/buildings and carried off in multiple truck loads to UNICOR's recycling facility in Mariana, FL at no cost to GSA or participating federal agencies. The response to the event was so large the event had to be spread out over 3 days (June 3 - 4, 2015 & July 16, 2015).

Reference

Drew Short, UNICOR Recycling Program Manager

For more information see “The Complete Story”.



THE COMPLETE STORY

Personal Property Management Division Electronic Recycling Event

GSA Personal Property partnered with UNICOR to host the Southeast Sunbelt Region's First Electronics Recycling Event. The event was focused in Atlanta and targeted federal agencies located in the Atlanta Federal Center (AFC), Martin Luther King (MLK) Building, and Summit Building. The event was held to provide a “Green” solution to federal agencies that have the ongoing need of disposing of scrap electronics. Federal agencies can generate large amounts of scrap electronics due to computer refreshes, electronics breaking, or the electronics becoming outdated. Using an electronics recycler reduces the impact on our landfills and keeps the environment cleaner.

UNICOR (Federal Prison Industries, INC.) is part of U.S. Department of Justice. UNICOR operates a network of electronic recycling centers nationwide and their recycling facilities have obtained Responsible Recycling (R2) Certification. UNICOR collects disposed electronics and de-manufactures the equipment for recycling. The components are then sold.

Brent Crawley (Utilization & Donation Team Lead) kicked off awareness for the event by providing Property Disposal Training at the AFC All Tenants Meeting February 3rd, 2015. Attending this meeting allowed GSA to gauge the demand for such an event. To prepare for the event and to ensure participating agencies were compliant with Federal Management Regulations, training was provided to federal agencies on April 1st and April 22nd by Brent Crawley, Angel Paschall-Harmon (Property Disposal Specialist, Computer for Learning Program Lead) and Drew Short (UNICOR Recycling Program Manager). Leading up to the event, Brent Crawley, Barbara Holzworth (GSA Marketing Graphics Specialist) and Saudia Muwwakkil (GSA Public Affairs Specialist) promoted the event to federal agencies through different channels (weekly emails, websites, flyers, EarthDay kickoff event at AFC).

The event was originally held at the AFC Building loading docks on June 3, 2015. The response for the event was so large, not all of the electronics could be removed in one day. Two more dates were scheduled with UNICOR to arrange pick up of the remaining electronics located at the MLK (June 4, 2105) and Summit (July 16, 2015) buildings. Over 21 tons (43,586 lbs) of electronics were recycled by 13 different federal agencies. This consisted of 57 pallets/skids of electronics that were hauled off in multiple truck loads by UNICOR. The electronics would end up at UNICOR's recycling center located in Marianna, FL. Some members of GSA's Personal Property Staff were able to later visit UNICOR's recycling center in Marianna, FL on September 15, 2015 and get a tour of the facility. Drew Short showed everyone the recycling program and explained how it works. Talks have already started in regards to hosting a second event in a different part of the Southeast Sunbelt Region.