Fleet Solutions Team

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Learning Objectives

- What is the state of GSA’s telematics program?
- What is the current implementation timeline?
- How can GSA’s telematics program benefit your leased fleet?
- What are specific service capabilities available through this telematics subscription for GSA customers?
Overview

GSA Leased Vehicles

📍 Provider: Geotab, Inc.

🚗 Cost: $13/vehicle/month

📍 Installation: Separate Databases, Automated Mileage Reporting
WHAT IT IS

- “Big Brother”
- GPS for GSA Fleet
- For Agency Owned
- Limited by Vehicle Type

WHAT IT IS NOT...
EXCITING NEWS!

FedRAMP In Progress!

FedFleet 2020
Why This Matters

• No contracting

• Installs facilitated by GSA Fleet

• Access to sophisticated and customizable database

• Simplified invoicing

• Device and service management

• Cost savings
Cost Savings Example

Table 12. Potential Per-Vehicle Cost Savings from Telematics

<table>
<thead>
<tr>
<th>Measure</th>
<th>Annual Cost Savings</th>
</tr>
</thead>
<tbody>
<tr>
<td>Safety</td>
<td>$553</td>
</tr>
<tr>
<td>Idling</td>
<td>$143</td>
</tr>
<tr>
<td>Aggressive driving</td>
<td>$112</td>
</tr>
<tr>
<td>Reduced VMT</td>
<td>$123</td>
</tr>
<tr>
<td>Maintenance</td>
<td>$99</td>
</tr>
<tr>
<td>Reporting</td>
<td>$312</td>
</tr>
<tr>
<td>Inventory optimization</td>
<td>$895</td>
</tr>
<tr>
<td>Total</td>
<td>$2,037</td>
</tr>
</tbody>
</table>
Use Case Examples

- Shuttle Bus Planning
- Range Safety Control
- Accident Reconstruction
- Maintenance Tracking
That’s Great…When Can I Have It?

- Marshaling Sites: Q2 FY20
- Systems Development: Q3 FY20
- Replacement Vehicles: Q3 FY20
- Retrofits: FY21
How Can I Have It?
Resources

https://help.geotab.com/gsa
https://gsa.gov/telematics
fleetsolutions@gsa.gov