How To Partner With GSA Fleet Leasing

Steve Olds and Lander Allin
Our Pledge to You

Right Vehicle
Right Price
Great Service
Required Data
How Do You Like Us Now?

- Zone 1
  - Europe
  - Africa
  - Middle East
  - U.S. Virgin Islands
  - Puerto Rico

- Zone 2

- Zone 3

- Zone 4
  - American Samoa
  - East Asia
  - Guam

FedFleet 2020
The FSR

Our Connection To YOU

Ordering vehicles
Utilization
Managing expenses
Billing
Vendor Mnmgt
Maint & Repair Assistance
GSA Offers Full Service Leases!

- Vehicles & Replacements
- GSA Fleet Drive-thru
- Maintenance & Accident Management
- Fuel & Fleet Services Card
- Disposal of Replaced Vehicles
- National Safety Program and Recall Management
- And more!
Got Short Term Needs?

- Vehicle & Equipment Rentals
- New Vehicle & Equipment Offerings in 2020
- Short-Term Rental (STR) OnDemand

gsa.gov/str
Become a Customer!

- Transfer agency-owned vehicles to GSA Fleet
- Enjoy the benefits of being a GSA full service customer
- No capital requirement & smoother budgeting
- Safer, more reliable fleet
- Reduce agency fleet administrative costs/burden
It All Starts With You

- Replacement Criteria
  - New Sedan Criteria
- Customer Acquisition Module (CAM)
- Approval Process: Local/Mid/Hdqtrs

Customer planning

Vehicles delivered

Guidance, Ordering begins

Orders reviewed and placed
Going From Old to New

- Before appointment
- Day of appointment
- After the exchange
Paying For It All – Almost All

- Issued to every GSA leased vehicle for fuel & maintenance
- WEX Acceptance - refer to WEX connect APP
Call When You Need A Hand…
Get Your PMs Done!

- Preventative Maintenance is essential to maintaining a safe and reliable vehicle
- Have the PM done when notified
- Report your completed PMs
Need Help on the Road?

- Roadside Assistance is always available
- Manufacturers offer FREE roadside assistance for vehicles under warranty
- Not under warranty or uncertain - call the MCC
- After hours - Call WEX
Involved in an Accident?

- We’re here to assist you
- Call AMC within 5 business days
- Use Accident Reporting Kit
Take Action on Recalls!

- This is a safety issue
- Act when notified
- Don’t wait – make recalls a priority
Help Us Help You

- Practice safe driving
- Day-to-day care
- Safeguard all Gov’t property
- No Smoking (including e-cigs)
Customer Do’s

- Review the Customer Leasing Guide and Guide to your Fleet Vehicle
- Pick up new vehicles within 8 business days
- Complete PMs when notified or when OLS light prompts you
- Update mileage

- Driver’s Licenses required
- Only use vehicles for official purposes
- Only use the fleet card for authorized fuel and services
- Register in VCSS and pull bills monthly
Customer Don’ts

- DON’T- Authorize any vendor to work on vehicles without:
  - Approved modification form
  - MCC/AMC approval for maintenance and repairs over $100

- Purchase food, beverages or other items for personal use with the Fleet Card

- Install exterior vehicle markings without GSA Fleet authorization
Thank You!

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