OASIS BIC Announcement

OASIS Designated Best in Class
One of Several Tools and Practices Improving How Agencies Buy Professional Services

A cross-government team of acquisition experts recently designated the OASIS and OASIS Small Business contracts as “Best in Class” (BIC). The designation is just the latest of several initiatives around customer-centric tools, templates, and best practices that the government-wide Professional Services category is using to:

- Improve requirements development, procurement and management
- Partner strategically with industry
- Reduce contract duplication
- Understand the Professional Services category and subcategory markets

Best in Class

BIC is a contracting and acquisition designation used to denote contracts that meet rigorous category management performance criteria as defined by Office of Management and Budget. OASIS and OASIS Small Business (SB) are multiple award, indefinite delivery indefinite quantity (IDIQ) contracts, providing a comprehensive range of professional services delivering experience and innovation.

OASIS is unique in its simple, streamlined approach for complex professional services. The ordering contracting officer may exercise broad discretion in developing appropriate order placement procedures. OASIS and OASIS SB:

- Span many areas of expertise and mission spaces;
- Span multiple professional service disciplines;
- Allow flexibility for all contract types, including hybrids and cost-reimbursement, at the task-order level; and
- Allow ancillary support components, commonly referred to as Other Direct Costs (ODC), at the task-order level.
- Allow all contract types, including fixed-price, labor hour, time and material, cost-reimbursement and hybrids of these types
- Incorporate aggregated invoice data into the OASIS Dashboard for improved visibility and to support informed decision making
- Has an estimating tool is designed to assist you in preparing the labor portion of your Independent Government Cost Estimate (IGCE).
- Facilitate agency management of its SB program and goals through awards in every SB category, including socioeconomics, and business intelligence provisioning via dashboards on SB performance.

The BIC designation allows acquisition experts to take advantage of pre-vetted, government-wide contract solutions where they exist; supports a government-wide migration to a solution that is mature and market-proven; assists in the optimization of spend, within the government-wide category management framework; and increases the transactional data available for agency level and government-wide analysis of buying behavior.

Other Professional Services contracts that have been designated as BIC include GSA SmartPay 2, GSA SmartPay 3 (to be awarded in 2018), and the Identity Protection Services Blanket Purchase Agreement. The following solutions have also undergone the BIC evaluation process and have been designated to date: BMO - Building Maintenance and Operations, MRO - Maintenance Repair and Operations Supplies, JanSan - Janitorial and Sanitation Supplies, Next Generation Delivery Service (NGDS) (award expected in Summer 2017), Identity Protection Services BPA, FedRooms, City Pair Program, USACE Facilities Reduction Program, OS3 - Office Supplies 3rd Generation and Human Capital and Training Solutions (HCaTS) USA Learning.

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Innovative Digital Tools

In addition to the best-in-class approach, the Professional Services category supports digital tools that programs and contracting staff can leverage to procure services more efficiently, including:

- **Acquisition Gateway’s (AG) Professional Services Hallway** - tools, templates, articles and digital tools support sound acquisition practices -- from requirements development to market research through service delivery and contract close-out.

- **Contract Awarded Labor Category (CALC)** - a digital tool that allows contracting officers to conduct market research and price analysis for professional labor and information technology categories across a database of contract awarded prices for 48,000 labor categories from more than 5,000 recent GSA contracts.

- **Document Library** - houses 50 content types, including Statements of Work (SOW), Performance Work Statements (PWS), Requests for Information (RFI), and other templates that can be used as the basis of future acquisitions.

- **Steps to Performance Based Acquisition (SPBA)** - a digital tool currently under development that will include references, examples, best practices, and templates to correctly and efficiently solicit, award, and manage performance-based contracts.

Supporting Sound Acquisition Practices

One of the greatest challenges in acquiring professional services is effectively employing sound acquisition practices -- from requirements development and market research to service delivery and contract close-out. The Professional Services category is working to improve acquisition through inter-agency collaboration, sharing good practices in services acquisition. For example, the category currently leads a working group that is exploring a civilian agency contract audit services contracting strategy. The category team is also beginning to develop a proactive supplier relationship management program that is focused on a government wide and strategic approach to better manage contractor performance.

Category management is a management practice that the Federal government is implementing to buy smarter and more like a single enterprise. The purpose of category management is to drive a fundamental shift from managing purchases and prices individually across thousands of procurement units to managing entire categories of common spend and their total cost. The Professional Services category is committed to providing agencies with tools that deliver savings, value, and efficiency for Federal agencies; eliminate unnecessary contract redundancies; and continue to meet the government’s small business goals.

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