Contractor Teaming Arrangements: CTAs

Quality Partnership Council Meeting
June 10, 2021
Topics

- Existing Resources
- Privity of Contract
- One vs. Multiple Orders
- Practical Considerations
Existing Resources

- **GSA YouTube Videos** (one presentation in 6 minute videos)
- **www.gsa.gov/cta** page provides very good descriptive information from the standpoint of the ordering activity.

- Takeaways from GSA guidance
  - Suggests one order for the CTA team
  - Suggests evaluation of agreements.

- Particularly as it pertains to the number of orders and evaluations of CTA documents, contracting staffs may exercise broad discretion based on internal policy and system limitations.
Privity of Contract

- Privity of contract exists between the Government and each team member
  - No prime-sub relationships
- One designated lead vendor, *not a prime contractor*
- The lead vendor and its partners determine the terms of the teaming agreement, *not the Government*
- The contracting officer should evaluate the agreement to consider performance risk, but *not dictate the terms*
# One Order Versus Multiple

<table>
<thead>
<tr>
<th>One Order</th>
<th>Multiple Orders</th>
</tr>
</thead>
<tbody>
<tr>
<td>One set of invoices</td>
<td>Invoices per team member</td>
</tr>
<tr>
<td>Only lead reported in CPARS</td>
<td>All members reported in CPARS</td>
</tr>
<tr>
<td>Lead business size reported</td>
<td>Each member business size reported</td>
</tr>
<tr>
<td>Complete set asides Only</td>
<td>Complete or partial set asides</td>
</tr>
</tbody>
</table>
Practical Considerations

• Systems Limitations
  – Federal Procurement Data System (FPDS)
  – Contractor Performance and Rating System (CPARS)

• Invoicing
  – Approval and cash flow implications

• Ancillary Services
  – Project Management (Particularly Overall PM)
  – Installation
  – Design
Questions?