The Automated Advanced Acquisition Program (AAAP)
May 25, 2017
PBS National Office of Leasing – Industry Outreach
Automated Advanced Acquisition Program
Agenda: May 25, 2017

1. **Introduction** – Joel Tabatcher, Acting Director: Real Estate Acquisition Division (5 minutes)

2. **Welcome** – Chris Wisner, Assistant Commissioner: National Office of Leasing (5 minutes)

3. **AAAP** – Gina DiTommaso, Program Manager: Center for Lease Policy and PJ Brennan, Program Analyst: Center for Lease Policy (60 minutes)

4. **Questions and Answers:** (20 minutes)

5. **Wrap Up:** Chris Wisner, Assistant Commissioner: National Office of Leasing (5 minutes)
The Automated Advanced Acquisition Program

Industry Day: May 25, 2017
Introductions

Gina DiTommaso
gina.ditommaso@gsa.gov
202-401-2872

P. J. Brennan
pj.brennan@gsa.gov
202-501-1572
Automated Advanced Acquisition Program
About the GSA Leasing Program

- GSA is the largest tenant in the U.S.
- 8,000+ leases nationwide
- 192 million square feet
- $5.6 billion annually
- 56% leases under 10,000 square feet
- AAA Credit Rating

www.gsa.gov/iolp
Background

- 1991 - Started as the Advanced Acquisition Program In National Capital Region (NCR)
- 2005 - Became the Automated Advanced Acquisition Program
- 2014 - Was Implemented in all regions
- 2015 - Expanded into all national markets
Reduced Lease Cycle Time
Online offer platform
REQUIREMENT #1
- Delineated Area
- Range of ABOA SF
- Term

REQUIREMENT #2
- Delineated Area
- Range of ABOA SF
- Term

REQUIREMENT #3
- Delineated Area
- Range of ABOA SF
- Term

$23
$18
$27
Get Started in the AAAP today!!!
I. Register for a AAAP Account

Website: https://aaap.gsa.gov

Video Tutorial: AAAP - Homepage Orientation and Registration
2. Get familiar with the AAAP RLP Package

- Request for Lease Proposals (RLP)
  - Statement of Requirements
  - Eligibility and Preference for Award
  - How to Offer
  - Method of Award
- Lease
- Other Forms
  - Solicitation Provisions
  - General Clauses
  - Construction Schedule
  - Etc...
2. Get familiar with the AAAP RLP Package
2. Get familiar with the AAAP RLP Package

RLP Clauses

- 1.02 Amount & Type of Space
- 2.01 Efficiency of Layout
- 3.03 Pricing Terms
- 3.07 Tenant Improvements Included in the Offer
- 3.08 Security Improvements Included in the Offer
- 4.03 Award Based on Price
- 4.04 Present Value Evaluation
2. Get familiar with the AAAP RLP Package

“The Government intends to evaluate proposals and award a lease without discussions with offerors (except clarifications as described in FAR 15.306(a)). Therefore, the offeror’s initial proposal should contain the offeror’s best terms from a cost or price and technical standpoint. The Government reserves the right to conduct discussions if the Contracting Officer later determines them to be necessary.”
3. Submit an Offer

Lease Clause 2.01 G.

Office Area. For the purposes of this Lease, Space shall be measured in accordance with the standard (Z65.1-1996) provided by American National Standards Institute/Building Owners and Managers Association (ANSI/BOMA) for Office Area, which means “the area where a tenant normally houses personnel and/or furniture, for which a measurement is to be computed.” References to ABOA mean ANSI/BOMA Office Area.

www.boma.org
4. Add & Update Offers

- Open Period = 1st - 7th of each month
- Closed Period = 8th - end of each month
- Review AAAP Awards
For an optimal competitive edge...

- Keep your offers current (Monitor & Modify)
- Obtain an Energy Star Label
- Submit ALL your vacant space in your portfolio to AAAP
SUBMIT
...vacant space online at aaap.gsa.gov

UPDATE
...offers to ensure yours is the lowest

RECEIVE
...a lease transmittal letter

DESIGN & CONSTRUCT
...the space for your new federal tenant

COLLECT
...rent!
Benefits

● Web based application
● Reduced Lease Procurement Time
  ○ Advanced RLP development, advertisement, and offer period
● Submit your offer one time
● Offers compete for multiple requirements
Summary

Eligible Offers/Projects
- Office Space
- 500+ ABOA SF
- Compliant with RLP
- New/New Replacing

Get Started Today
1. Register in AAAP
2. Read RLP Package
3. Submit Offer
4. Add & Update Offers

Awards
- Lowest Priced/Technically Acceptable
  - Present Value
  - Delineated Area
  - ABOA SF
  - Term
  - Meet the requirements in the RLP Package
QUESTIONS
AAAP.Manager@gsa.gov
AAAP Application (aaap.gsa.gov)

AAAP Part 1 -

- Introduction to the Home Page
- How to find and view RLPs
- How to Register
- How to log in
AAAP Part 2 -

- How to create an offer
- How to submit an offer
- How to view your offer
- How to edit your offer
- How to copy your offer
GSA's Lease Offer Platform

The Lease Offer Platform (LOP) provides the opportunity for building owners and building owner representatives to electronically offer building space to the Federal Government. The offer submission process is completely web-enabled, allowing all registered participants to submit and update offers for lease space to the Federal Government within specified timeframes, in response to a Request for Lease Proposal (RLP) package. The Lease Offer Platform consists of:

The Automated Advanced Acquisition Program (AAAP) is a multiple award lease procurement tool. The AAAP allows the market to compete for multiple federal leases by submitting a single offer through a simple online portal. The AAAP collects best and final offers, for generic office space needs, that remain in a secure database throughout the fiscal year (Oct 1 - Sept 30). Offerors are encouraged to submit all available office space, for three lease term options, with consideration to GSA's minimum requirements. The AAAP positions the GSA to expeditiously address the future leasing needs of the Government.

COMING SOON: The Requirement Specific Acquisition Program (RSAP) is a single award lease procurement tool. The RSAP migrates GSA's traditional lease procurement method to an e-commerce procurement and transaction tool, collecting online offers for a specific space requirement. The RSAP uses a single RLP for a specific space requirement and allows offerors to tailor initial offers by utilizing a streamlined workflow. The RSAP positions the GSA to address complex space requirements electronically.

Who Are We?

The General Services Administration (GSA) is the "business side" of the U.S. government. The GSA is an independent agency of the United States government, established in 1949 to help manage and support the basic functioning of federal agencies, to include leasing space for federal agencies, so that government employees have space to perform their work. Today's GSA lease portfolio consists of more than 8,000 leases, consisting of about 192 million RSF with a total contract value exceeding 5.6 billion dollars in annual rent.
COMING SOON: The Requirement Specific Acquisition Program (RSAP) is a single award lease procurement tool. The RSAP migrates GSA’s traditional lease procurement method to an e-commerce procurement and transaction tool, collecting online offers for a specific space requirement. The RSAP uses a single RLP for a specific space requirement and allows offers to tailor initial offers by utilizing a streamlined workflow. The RSAP positions the GSA to address complex space requirements electronically.

Who Are We?
The General Services Administration (GSA) is the “business side” of the U.S. government. The GSA is an independent agency of the United States government, established in 1949 to help manage and support the basic functioning of federal agencies, to include leasing space for federal agencies, so that government employees have space to perform their work. Today’s GSA lease portfolio consists of more than 8,000 leases, consisting of about 152 million SF with a total contract value exceeding 5.6 billion dollars in annual rent.

View AAAP Solicitations for Offer Package

Select a Region:

Select a Region

View RLPs
### RLP General Information

<table>
<thead>
<tr>
<th>RLP #</th>
<th>Title</th>
<th>Region</th>
<th>RLP Replaced</th>
<th>RLP Replaced By</th>
<th>Category</th>
<th>Office</th>
</tr>
</thead>
<tbody>
<tr>
<td>17-REG03</td>
<td>Region 3 Request for Lease Proposal</td>
<td>Region 3</td>
<td>16-REG03</td>
<td>Patrick Brennan</td>
<td>Office</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Cancel Date</th>
<th>Status Change Date</th>
<th>Cancel Reason</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Last Amended Date
- 10/25/2011

### Open Period Information

<table>
<thead>
<tr>
<th>This Month’s open period Begin</th>
<th>End</th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Next Month’s open period Begin</th>
<th>End</th>
</tr>
</thead>
<tbody>
<tr>
<td>7</td>
<td></td>
</tr>
</tbody>
</table>

### Attachments List

<table>
<thead>
<tr>
<th>ATT #</th>
<th>ATTACHMENT NAME</th>
<th>OTHER ATTACHMENT NAME</th>
<th>FILE NAME</th>
<th>DATE SUBMITTED</th>
<th>VIEW FILE</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Request for Lease Proposal</td>
<td>17-REG03-AAAP REQUEST FOR LEASE PROPOSALS.pdf</td>
<td>10/05/2016</td>
<td>📝</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Lease Contract</td>
<td>17-REG03-AAAP LEASED.pdf</td>
<td>10/01/2016</td>
<td>📝</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Proposal to Lease Space (Form 1394C)</td>
<td>Form 1394C - Proposal to Lease Space.pdf</td>
<td>10/01/2016</td>
<td>📝</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Lessors Annual Cost Statement (Form 1217)</td>
<td>Form 1217 - Lessors Annual Cost Statement.pdf</td>
<td>10/01/2016</td>
<td>📝</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>General Clauses (Form 3517)</td>
<td>Form 3517 - General Clauses.pdf</td>
<td>10/01/2016</td>
<td>📝</td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Pre-construction and Certification (Form 3513)</td>
<td>Form 3513 - Pre-construction and Certification.pdf</td>
<td>10/01/2016</td>
<td>📝</td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Solicitation Attachments #1 - AAAP Construction Schedule</td>
<td>AAAP Construction Schedule [FY17].pdf</td>
<td>10/01/2016</td>
<td>📝</td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>Other Attachment - Lessors Annual Cost Statement (Form 1217a)</td>
<td>Form 1217a - Lessors Annual Cost Statement Attachment.pdf</td>
<td>10/01/2016</td>
<td>📝</td>
<td></td>
</tr>
</tbody>
</table>
GSA REQUEST FOR LEASE PROPOSALS
NO. 17-REG03
Mid-Atlantic Region

Offers due by end of an Open Period
To be considered an offer must be submitted by the end of the Open Period which will typically be the 1st through 7th of each month, as advertised on FedBizOpps.gov (HTTP://FEDBIZ.GOV) or the AAP website (HTTP://AAP.GSA.GOV), ending at 11:59 PM (EST) on the 7th of the month, unless otherwise stated by the Government. Offers must be submitted no later than 11:59 PM (EST) on the Offer Due Date. The Government, at its discretion, may modify the date and frequency of the Open Period.

This Request for Lease Proposals (RFP) sets forth instructions and requirements for proposals for a Lease described in the RFP documents. Proposals conforming to the RFP requirements will be evaluated in accordance with the Method of Award set forth herein to select an Offeror for award. The Government will award the Lease to the selected Offeror, subject to the conditions herein.

The information collection requirements contained in the CostShare/Context, that are not required to be repaid, are approved by the Office of Management and Budget pursuant to the Paperwork Reduction Act and assigned the OMB Control No. 1105-0036.

AAAP RLP
GSA FORM R100_AAAP (10/16)

TABLE OF CONTENTS
AAAP RLP
SECTION 1 STATEMENT OF REQUIREMENTS
1.01 GENERAL INFORMATION (AAP VARIATION (SEP 2016)) ........................................................................................................... 1
1.02 AMOUNT AND TYPE OF SPACE, LEASE TERM (AAP VARIATION (OCT 2016)) .......................................................... 1
1.03 AREA OF CONSIDERATION (AAP VARIATION (JUN 2013)) .......................................................................................... 2
1.04 NEIGHBORHOOD, PARKING, LOCATION AMENITIES, AND PUBLIC TRANSPORTATION (AAP VARIATION (OCT 2016)) ........................................................................................................... 3
1.05 LIST OF RLP DOCUMENTS (AAP VARIATION (APR 2015)) .......................................................................................... 3
1.06 AMENDMENTS TO THE RLP (JUN 2012) .......................................................................................................................... 3
1.07 LEASE DESCRIPTION (AAP VARIATION (OCT 2016)) ........................................................................................................... 3
1.08 RELATIONSHIP OF RLP BUILDING MINIMUM REQUIREMENTS AND LEASE OBLIGATIONS (OCT 2016) .......................................................... 4
1.09 PRICING OF SECURITY REQUIREMENTS (AAP VARIATION (OCT 2016)) ........................................................................................................... 4
1.10 SECURITY LEVEL DETERMINATION FOR FACILITY HOUSING OTHER FEDERAL TENANTS (AAP VARIATION (APR 2011)) ........................................................................................................... 4
1.11 INSPECTION—RIGHT OF ENTRY (JUN 2012) .......................................................................................................................... 5
1.12 AUTHORIZED REPRESENTATIVES (AAP VARIATION (OCT 2018)) .......................................................................................... 5

SECTION 2 ELIGIBILITY AND PREFERENCES FOR AWARD

SECTION 3 HOW TO OFFER

SECTION 4 METHOD OF AWARD

SECTION 5 ADDITIONAL TERMS AND CONDITIONS

AAAP RLP
GSA FORM R100_AAAP (10/16)

TABLE OF CONTENTS
GSA's Lease Offer Platform

The Lease Offer Platform (LOP) provides the opportunity for building owners and building owner representatives to electronically offer building space to the Federal Government. The offer submission process is completely web-enabled, allowing all registered participants to submit and update offers for lease space to the Federal Government within specified timeframes, in response to a Request for Lease Proposal (RLP) package. The Lease Offer Platform consists of:

- **Automated Advanced Acquisition Program (AAAP)**: A multiple award lease procurement tool. The AAAP allows the market to compete for multiple federal leases by submitting a single offer through a simple online portal. The AAAP collects best and final offers, for generic office space needs, that remain in a secure database throughout the fiscal year (Oct 1 - Sept 30). Offerors are encouraged to submit all available office space, for three lease term options, with consideration to GSA's minimum requirements. The AAAP positions the GSA to expeditiously address the future leasing needs of the Government.

**COMING SOON:** The Requirement Specific Acquisition Program (RSAP) is a single award lease procurement tool. The RSAP migrates GSA's traditional lease procurement method to an e-commerce procurement and transaction tool, collecting online offers for a specific space requirement. The RSAP uses a single RLP for a specific space requirement and allows offerors to tailor initial offers by utilizing a streamlined workflow. The RSAP positions the GSA to address complex space requirements electronically.

Who Are We?

The General Services Administration (GSA) is the "business side" of the U.S. government. The GSA is an independent agency of the United States government, established in 1949 to help manage and support the basic functioning of federal agencies, to include leasing space for federal agencies, so that government employees have space to perform their work. Today's GSA lease portfolio consists of more than 8,000 leases, consisting of about 192 million RSF with a total contract value exceeding $5.6 billion dollars in annual rent.
By clicking the checkbox, you agree to the terms in the Content to Use Information and the [Online Terms and Conditions](#) documents.
GSA's Lease Offer Platform

The Lease Offer Platform (LOP) provides the opportunity for building owners and building owner representatives to electronically offer building space to the Federal Government. The offer submission process is completely web-enabled, allowing all registered participants to submit and update offers for lease space to the Federal Government within specified timeframes, in response to a Request for Lease Proposal (RLP) package. The Lease Offer Platform consists of:

The Automated Advanced Acquisition Program (AAAP) is a multiple award lease procurement tool. The AAAP allows the market to compete for multiple federal leases by submitting a single offer through a simple online portal. The AAAP collects best and final offers, for generic office space needs, that remain in a secure database throughout the fiscal year (Oct 1 - Sept 30). Offerors are encouraged to submit all available office space, for three lease term options, with consideration to GSA's minimum requirements. The AAAP positions the GSA to expeditiously address the future leasing needs of the Government.

COMING SOON: The Requirement Specific Acquisition Program (RSAP) is a single award lease procurement tool. The RSAP migrates GSA’s traditional lease procurement method to an e-commerce procurement and transaction tool, collecting online offers for a specific space requirement. The RSAP uses a single RLP for a specific space requirement and allows offerors to tailor initial offers by utilizing a streamlined workflow. The RSAP positions the GSA to address complex space requirements electronically.

Who Are We?

The General Services Administration (GSA) is the "business side" of the U.S. government. The GSA is an independent agency of the United States government, established in 1949 to help manage and support the basic functioning of federal agencies, to include leasing space for federal agencies, so that government employees have space to perform their work. Today's GSA lease portfolio consists of more than 8,000 leases, consisting of about 192 million RSF with a total contract value exceeding $6 billion dollars in annual rent.
Login Step 2:
AAAP Login Second Level Authentication

A verification code has been sent via email to gindit727@gmail.com. When you receive the code, enter it below and click “Next”. The verification code will expire in 1 hour. If you close the window and login from the AAAP Homepage again, a new verification code will be sent.

Enter your verification code:

~39111

Attempt 1 of 5. After 5 invalid attempts, your account will be logged out.

Note: The verification code is different from your first level AAAP password.

Didn’t receive the email?

Sometimes automated messages get categorized as spam. Check your spam folder. If you still have questions, contact AAAP.Manager@gsa.gov.

Next
GSA's Automated Advanced Acquisition Program

Welcome, P. J. Brennan!

The Automated Advanced Acquisition Program (AAAP) allows people and businesses the opportunity to submit all space available for consideration, for future leasing needs of the Government. The AAAP is a multiple-award lease acquisition platform with adaptable technological features that standardizes the lease acquisition process and leads the commercial real estate industry in improving the delivery of office space to our customer agencies in a cost effective and timely manner. The AAAP enables building owners to electronically submit offers, which reduces offer submission time.

For additional information contact AAAP.manager@gsa.gov.

For the Offer Status Definitions, please Click Here

My AAAP Offers

<table>
<thead>
<tr>
<th>BUILDING NAME</th>
<th>STREET ADDRESS</th>
<th>CITY</th>
<th>STATE</th>
<th>ZIP CODE</th>
<th>STATUS</th>
<th>RLP NAME</th>
</tr>
</thead>
<tbody>
<tr>
<td>Faux Building</td>
<td>1800 F Street Northwest</td>
<td>Washington</td>
<td>DC</td>
<td>20006</td>
<td>Draft</td>
<td>17-REG11</td>
</tr>
<tr>
<td>GSA Building</td>
<td>1800 F Street Northwest</td>
<td>Washington</td>
<td>DC</td>
<td>20006</td>
<td>Draft</td>
<td>17-REG11</td>
</tr>
<tr>
<td>GSA Building</td>
<td>1800 F Street Northwest</td>
<td>Washington</td>
<td>DC</td>
<td>20006</td>
<td>Draft</td>
<td>17-REG11</td>
</tr>
</tbody>
</table>
GSA's Automated Advanced Acquisition Program

Building Information

1. Select an RLP: 

RLP can be found by clicking RLP & LEASE DOCUMENTS at the top of the page. Please review the RLP before proceeding with offer submission.
## GSA's Automated Advanced Acquisition Program

### Building Information

1. **Select an RLP:**
   
   - RLP can be found by clicking **RLP & LEASE DOCUMENTS** at the top of the page. Please review the RLP before proceeding with offer submission.

2. **Building Name**

3. **Street Address**  
   - 1000 Liberty Ave

4. **City**
   - Pittsburgh

5. **State**
   - PA

6. **Zip Code**
   - 15222

---

- Click on 'Validate Address' every time you change address for the offer.

- After you click the 'Validate Address' button, review the map below to confirm that your address has plotted correctly on the map. If it is correct, click the address in the table immediately above the map and a pop-up box will appear for you to click 'OK' to confirm the location. If the address is not plotting correctly, contact AAAPManager@gsa.gov.
<table>
<thead>
<tr>
<th>Street</th>
<th>City</th>
<th>State</th>
<th>Zip</th>
<th>County</th>
<th>Latitude</th>
<th>Longitude</th>
</tr>
</thead>
<tbody>
<tr>
<td>1000 Liberty Avenue</td>
<td>Pittsburgh</td>
<td>PA</td>
<td>15222</td>
<td>Allegheny County</td>
<td>40.4435483</td>
<td>-79.994514</td>
</tr>
</tbody>
</table>

Click on 'Validate Address' every time you change address for the offer.

Map Satellite
Street: 1000 Liberty Avenue
City: Pittsburgh
State: PA
Zip: 15222
County: Allegheny County
Latitude: 40.4435483
Longitude: -79.994514

Confirm Selected Address
Are you sure you wish to confirm the following address: 1000 Liberty Avenue
Pittsburgh, PA 15222 Allegheny County

- No
- OK
<table>
<thead>
<tr>
<th>Question</th>
<th>Answer</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Building Information</strong></td>
<td></td>
</tr>
<tr>
<td>1. Select an RFP:</td>
<td></td>
</tr>
<tr>
<td>2. Building Name:</td>
<td></td>
</tr>
<tr>
<td>3. Street Address:</td>
<td></td>
</tr>
<tr>
<td>4. City:                    Marvah</td>
<td></td>
</tr>
<tr>
<td>5. State:                   PA</td>
<td></td>
</tr>
<tr>
<td>6. Zip Code:                 19111</td>
<td></td>
</tr>
<tr>
<td>7. County:                  Allegheny County</td>
<td></td>
</tr>
<tr>
<td>8. Has the building held an Energy Star Label conferred by the Environmental Protection Agency (EPA) within one year prior to submission?</td>
<td>No</td>
</tr>
<tr>
<td>9. Is the building sprinklered?</td>
<td>No</td>
</tr>
<tr>
<td>10. Does the building have a building-wide alarm system?</td>
<td>No</td>
</tr>
<tr>
<td>11. Number of stories in the building:</td>
<td></td>
</tr>
<tr>
<td>12. Total amount of rentable square feet (RSF) in the building:</td>
<td></td>
</tr>
<tr>
<td><strong>General Purpose Office:</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Warehouse:</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Other:</strong></td>
<td></td>
</tr>
<tr>
<td>13. Total ANS/ASMA Office Area (ANS/ASMA square feet (SF) in the building:</td>
<td></td>
</tr>
<tr>
<td>14. What is the live floor load (lbs per square foot) for the building?</td>
<td></td>
</tr>
<tr>
<td>15. What is the site cost?</td>
<td></td>
</tr>
<tr>
<td><strong>Year the building constructed?</strong></td>
<td></td>
</tr>
<tr>
<td>16. Most recent building renovation year?</td>
<td></td>
</tr>
<tr>
<td>17. Is the building within 200 linear feet of a residential area?</td>
<td>No</td>
</tr>
</tbody>
</table>
GSA’s Automated Advanced Acquisition Program

Offer Parking

1. Number of parking spaces for the entire building under control of the offeror?
   - Structured: 50
   - Surface: 300
   - Total: 350

2. Number of parking spaces required by local code?
   - Structured: 20.00
   - Surface: 20.00
   - Total: 40.00

3. Number of parking spaces that will be available free of charge?
   - 50

4. What is the monthly amount ($) to be charged for:
   - Reserved
     - Structured: $150.00
     - Surface: $75.00
   - Non-Reserved
     - Structured: $200.00
     - Surface: $100.00

5. Is the Offeror capable of providing an option to the government to lease the entire parking area for security purposes?
   - Yes
   - No
   - Partial
1. What is the name of the property's recorded owner? [ ] ABC Real Estate LLC

2. Street Address: [ ] 123 Main Street

3. Country: [ ] United States

4. City: [ ] Pittsburgh

5. State: [ ] Pennsylvania

6. Zip Code: [ ] 15222

7. What is the main phone number for the property's recorded owner? [ ] 123-456-7890 Ext: __________________________

8. What is your relationship as the Offerer, to the property owner? [ ] Agent

9. What is the property owner's DUNS #? [ ] 123456789
Representation and Certification

1. How does the owner represent itself in submitting this offer?  
   - Not a Small Business  
   - Small Business

   * Waiver of Price Evaluation Preference. A HUBZone small business concern (SBC) Offeror may elect to waive the price evaluation preference provided in Section 4 of the RLP. In such case, no price evaluation preference shall apply to the evaluation of the HUBZone SBC, and the performance of work requirements set forth in Section 1 of the Lease shall not be applicable to a lease awarded to the HUBZone SBC Offeror under this solicitation. A HUBZone SBC desiring to waive the price evaluation preference should so indicate below.
   - I am a HUBZone SBC Offeror and I elect to waive the price evaluation preference.

2. The Contractor represents that—
   (a) The contractor is NOT a corporation that has any unpaid Federal tax liability that has been assessed, for which all judicial and administrative remedies have been exhausted or have lapsed, and that is not being paid in a timely manner pursuant to an agreement with the authority responsible for collecting the tax liability.
      - Yes  
      - No

   (b) The contractor is NOT a corporation that was convicted, or had an officer or agent of the corporation acting on behalf of the corporation convicted of a felony criminal violation under any Federal law within the preceding 24 months.
      - Yes  
      - No

3. The System for Award Management (SAM) is a centrally located, searchable database which assists in the development, maintenance and provision of sources for future procurements. The Offerer hereby certifies he is registered in SAM.
   - Registration Active and Copy Attached in Attachments Tab  
   - No, will activate registration
## Operating Costs

1. **Total Rentable Area** square feet (RFA) | 150,000
2. **Total Building Area**/BOA Office Area (ABOA) square feet (SF) | 135,000
3. **Common Area Factor** | 1.31
4. **Cost per ABOA SF** | $12.77

### Section I: Estimated Annual Cost of Services and Utilities Furnished By Lessor As Part of Rental Consideration Lessor’s Annual Cost For Entire Building

<table>
<thead>
<tr>
<th>Service Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Cleaning, Janitor and/or Chari Service</td>
<td></td>
</tr>
<tr>
<td>5. Salaries</td>
<td>$15,000.00</td>
</tr>
<tr>
<td>6. Supplies (wax, cleaners, cloths, etc.)</td>
<td>$300</td>
</tr>
<tr>
<td>7. Contract Services (windows washing, waste and snow removal)</td>
<td>$10,000.00</td>
</tr>
<tr>
<td>B. Heating</td>
<td></td>
</tr>
<tr>
<td>8. Salaries</td>
<td>$16,000.00</td>
</tr>
</tbody>
</table>
### Section I: Estimated Annual Cost of Operations

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>24. Social Security Tax and Workers' Compensation Insurance</td>
<td>$50,000.00</td>
</tr>
<tr>
<td>25. Lawn and Landscape Maintenance</td>
<td>$100,000.00</td>
</tr>
<tr>
<td>26. Other</td>
<td>$0.00</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$1,723,921.00</strong></td>
</tr>
</tbody>
</table>

### Section II: Estimated Annual Cost of Ownership Exclusive of Capital Charges

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>28. Real Estate Taxes</td>
<td>$284,329.00</td>
</tr>
<tr>
<td>29. Insurance (Hazard, Liability, etc.)</td>
<td>$32,432.00</td>
</tr>
<tr>
<td>30. Building Maintenance and Reserves for Replacement</td>
<td>$342.00</td>
</tr>
<tr>
<td>31. Lease Commission</td>
<td>$0.00</td>
</tr>
<tr>
<td>32. Management</td>
<td>$0.00</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$258,098.00</strong></td>
</tr>
</tbody>
</table>

Adjustment for Vacant premises: $239
Space and Rates

Space Summary Page

1. What is the total ANSI/BOMA Office Area (ABOA) square feet (SF) available for lease to the Government?

2. What is the max contiguous ABOA SF available?

Note: All vacant / available space should be entered below by clicking the 'Add New Space' or 'Add Continuing Need' buttons. New Space may be entered as one lump block at the same rates OR multiple spaces within the building at different rates. Continuing Need space should be entered to reflect the amount of space currently occupied by the Government.

Offered Spaces

Note: Refer to section 4.05 PRESENT VALUE PRICE EVALUATION of the AAAP Request for Lease Proposal (RLP) for description of the present value price evaluation.
New Space Information

3. Total ANSI/SOMA Office Area (ABOA) square feet (SF) Available for New Lease*:

   ○ All Available ABOA  ○ Range of ABOA

4. Range of ABOA SF Offered*:

   0 to 0

5. What is the date of availability of space for commencement of tenant improvements*?

   12/12/2016

6. Lessor’s overhead, administrative costs, profit, and fees as a percentage of the initial tenant improvements (Lessor’s PM fees), including change orders, for the block of space offered*?

   % 0.00

7. Architectural and engineering fees (in $ per ABOA SF or %) for construction of the initial tenant improvements, including change orders, for the block of space offered*?

   ○ $ Per ABOA SF  ○ %

   0.00

8. The total cost of markups for the Lessor’s overhead, administrative costs, profit, and fees and any other profit and/or fees charged against tenant improvements for recarpeting, or other tenant finish items not requiring architectural/engineering services.

   Calculate Mark-ups  Total Mark-ups: $0.00

Note: The fees entered below (questions 6 and 7) will be applied against the tenant improvement fund requirement of each request and will be treated as amortized tenant improvements in the net present value calculation for evaluation purposes only. For the purposes of initial evaluation, new leases shall use $32.31 per ABOA SF and continuing need leases shall use $12.08 per ABOA SF.
### Rate Information

<table>
<thead>
<tr>
<th>Description</th>
<th>15 Year Lease</th>
<th>10 Year Lease</th>
<th>10 Year Firm Term Lease</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Shell Rate per ANSI/BOMA Office Area (ABOA) square foot (SF) for the Warm-Lit Shell (excluding the cost of tenant improvements, services and utilities).</td>
<td>$110.0</td>
<td>$110.0</td>
<td>$110.0</td>
</tr>
<tr>
<td>2. The Base Year Operating costs for services and utilities per ABOA SF.</td>
<td>$12.77</td>
<td>$12.77</td>
<td>$12.77</td>
</tr>
<tr>
<td>3. The annual percentage rate (APR), compounded monthly, to be used by the Lessor to amortize the cost of the Tenant Improvements plus construction markups up to $32.31 per ABOA SF over the FIRM term of the lease.</td>
<td>2.0%</td>
<td>2.0%</td>
<td>2.0%</td>
</tr>
<tr>
<td>3a. The annual cost to amortize the Tenant Improvements allowance of $32.31 per ABOA SF. Such amortization is to be compounded monthly over the FIRM term of the lease.</td>
<td>$3.57</td>
<td>$6.80</td>
<td>$3.57</td>
</tr>
<tr>
<td>4. The APR, compounded monthly, to be used by the Lessor to amortize the cost of the Building Specific Amortized Capital (BSAC) up to $6.00 per ABOA SF over the FIRM term of the lease.</td>
<td>2.0%</td>
<td>2.0%</td>
<td>2.0%</td>
</tr>
<tr>
<td>4a. The annual amortized cost of the Building Specific Amortized Capital (BSAC) of $6.00 per ABOA SF. Such amortization is to be compounded monthly over the FIRM term of the lease.</td>
<td>$0.66</td>
<td>$1.26</td>
<td>$0.66</td>
</tr>
<tr>
<td>5. The fully serviced lease rate for the FIRM term per ABOA SF, including a $32.31 per ABOA SF Tenant Improvement allowance.</td>
<td>$27.00</td>
<td>$30.83</td>
<td>$27.00</td>
</tr>
</tbody>
</table>
6. Enter Shell Rate per ANSI/BOMA Office Area (ABOA) square foot (SF) for years 6-10 / years 11-15. If Shell Rate is unchanged from years 1-5 (or years 1-10), enter Shell Rate amount from #1 above.

7. The APR, compounded monthly, to be used by the Lessor to amortize the cost of the Tenant Improvements plus construction markups above $32.31 per ABOA SF over the FIRM term of the lease, up to $69.73 per ABOA SF.

*Note: The RLP does not allow for a second tier TI rate. First tier rate is applied.

8. The overtime rate for heating and cooling beyond normal hours specified in RLP.

9. Number of months of free rent being offered to the Government at the start of the firm term.
1. What is the total ANSI/BOMA Office Area (ABOA) square feet (SF) available for lease to the Government?

2. What is the max contiguous ABOA SF available*?

Note: All vacant / available space should be entered below by clicking the ‘Add New Space’ or ‘Add Continuing Need’ buttons. New Space may be entered as one lump block at the same rates OR multiple spaces within the building at different rates. Continuing Need space should be entered to reflect the amount of space currently occupied by the Government.

**Offered Spaces**

<table>
<thead>
<tr>
<th>SPACE #</th>
<th>LEASE TYPE</th>
<th>GSA LEASE #</th>
<th>SF OFFERED</th>
<th>10, 5 YEAR FS</th>
<th>10 YEAR FS</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>New</td>
<td></td>
<td>0</td>
<td>$27.00</td>
<td>$27.00</td>
</tr>
</tbody>
</table>

Note: Refer to section 4.05 PRESENT VALUE PRICE EVALUATION of the AAAP Request for Lease Proposal (RLP) for description of the present value price evaluation.
Continuing Need Space Information

3. Expiring GSA Lease Number:

4. Total ANSI/BOMA Office Area (ABOA) square feet (SF) that is expiring:

5. What is the date of availability of space for commencement of tenant improvements?

12/12/2016

12/12/2016

Note: The fees entered below (questions 6 and 7) will be applied against the tenant improvement fund requirement of each request and will be treated as amortized tenant improvements in the net present value calculation for evaluation purposes only. For the purposes of initial evaluation, new leases shall use $32.31 per ABOA SF and continuing need leases shall use $12.08 per ABOA SF.

6. Lessor's overhead, administrative costs, profit, and fees as a percentage of the initial tenant improvements (Lessor's PM fees), including change orders, for the block of space offered?

% 0.00

7. Architectural and engineering fees (in $ per ABOA SF or %) for construction of the initial tenant improvements, including change orders, for the block of space offered?

$ Per ABOA SF 0 %

0.00

8. The total cost of markups for the Lessor's overhead, administrative costs, profit, and fees and any other profit and/or fees charged against tenant improvements for recarpeting, or other tenant finish items not requiring architectural/engineering services.

Calculate Mark-ups

Total Mark-ups: $0.00

Exit Offered Space

Save Page

Next to Enter Rates

Cancel
<table>
<thead>
<tr>
<th>Rate Information</th>
<th>15 Year Lease (with termination rights after 10 years)</th>
<th>10 Year Lease (with termination rights after 5 years)</th>
<th>10 Year Firm Term Lease</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Shell Rate per ANSI/BOMA Office Area (ABOA) square foot (SF) for the Warm-Lit Shell (excluding the cost of tenant improvements, services and utilities).</td>
<td>$0.00</td>
<td>$0.00</td>
<td>$0.00</td>
</tr>
<tr>
<td>2. The Base Year Operating costs for services and utilities per ABOA SF.</td>
<td>$12.77</td>
<td>$12.77</td>
<td>$12.77</td>
</tr>
<tr>
<td>3. The annual percentage rate (APR), compounded monthly, to be used by the Lessor to amortize the cost of the Tenant Improvements plus construction markups up to $12.08 per ABOA SF over the FIRM term of the lease.</td>
<td>%0.00</td>
<td>%0.00</td>
<td>%0.00</td>
</tr>
<tr>
<td>3a. The annual cost to amortize the Tenant Improvements allowance of $12.08 per ABOA SF. Such amortization is to be compounded monthly over the FIRM term of the lease.</td>
<td>$0.00</td>
<td>$0.00</td>
<td>$0.00</td>
</tr>
<tr>
<td>4. The APR, compounded monthly, to be used by the Lessor to amortize the cost of the Building Specific Amortized Capital (BSAC) up to $6.00 per ABOA SF over the FIRM term of the lease.</td>
<td>%0.00</td>
<td>%0.00</td>
<td>%0.00</td>
</tr>
<tr>
<td>4a. The annual amortized cost of the Building Specific Amortized Capital (BSAC) of $6.00 per ABOA SF. Such amortization is to be compounded monthly over the FIRM term of the lease.</td>
<td>$0.00</td>
<td>$0.00</td>
<td>$0.00</td>
</tr>
<tr>
<td>5. The fully serviced lease rate for the FIRM term per ABOA SF, including a $12.08 per ABOA SF Tenant Improvement allowance.</td>
<td>$0.00</td>
<td>$0.00</td>
<td>$0.00</td>
</tr>
</tbody>
</table>
1. What is the total ANSI/SOMA Office Area (ABOA) square feet (SF) available for lease to the Government?

100000.0

2. What is the max contiguous ABOA SF available?

100000.0

Note: All vacant / available space should be entered below by clicking the 'Add New Space' or 'Add Continuing Need' buttons. New Space may be entered as one lump block at the same rates OR multiple spaces within the building at different rates. Continuing Need space should be entered to reflect the amount of space currently occupied by the Government.

**Offered Spaces**

<table>
<thead>
<tr>
<th>SPACE #</th>
<th>LEASE TYPE</th>
<th>GSA LEASE #</th>
<th>SF OFFERED</th>
<th>15, 10 YEAR FS</th>
<th>10, 5 YEAR FS</th>
<th>10 YEAR FS</th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td>Continuing</td>
<td>LPA-12345</td>
<td>20,000</td>
<td>$25.07</td>
<td>$26.86</td>
<td>$25.07</td>
</tr>
<tr>
<td>1</td>
<td>New</td>
<td></td>
<td>0</td>
<td>$27.00</td>
<td>$30.83</td>
<td>$27.00</td>
</tr>
</tbody>
</table>

Note: Refer to section 4.05 PRESENT VALUE PRICE EVALUATION of the AAAP Request for Lease Proposal (RLP) for description of the present value price evaluation.
**Offer Attachments**

The open period is closed - You may create and save draft offers at this time; however you may not submit your offers until the next open period. The Submit Offer button will reappear during the next open period. You may withdraw your offer at any time prior to lease award.

1. Attachment Type:
   - Choose File
   - No file chosen

   *Note - The SAM Registration, Seismic Certification (if applicable) and the Fire Life Safety Evaluation are not required to submit your offer, but are required prior to lease award. A floor plan of the offered space is required in order to submit.

2. Upload Attachment:
   - Choose File
   - No file chosen

   **Attachments List**

<table>
<thead>
<tr>
<th>ATTACHMENT #</th>
<th>ATTACHMENT TYPE</th>
<th>ATTACHMENT NAME</th>
<th>DATE SUBMITTED</th>
<th>VIEW FILE</th>
<th>DELETE FILE</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Floor Plan</td>
<td>AAAP Floor Plan.pdf</td>
<td>04/18/2016</td>
<td></td>
<td>X</td>
</tr>
</tbody>
</table>

   **Back** | **Save Page** | **Exit Offer** | **View Offer** | **Check Errors**
GSA's Automated Advanced Acquisition Program

View Offer

Building Name: GSA Pittsburgh Office
Street Address: 1000 Liberty Avenue
City: Pittsburgh
State: PA
Country: United States
Zip Code: 15222

Forms

Lessor's Annual Cost Statement (Form 1217)
Lessor's Annual Cost Statement (Form 1217 attachment)
GSA Form 1364C - STANDARD
Attachment #1 - Rate Structure (Attachment to GSA Form 1364-A)
Representations and Certifications (Form 3518)

Close Window
GSA’s Automated Advanced Acquisition Program

Offer Attachments

The open period is closed - You may create and save draft offers at this time; however you may not submit your offers until the next open period. The Submit Offer button will reappear during the next open period. You may withdraw your offer at any time prior to lease award.

1. Attachment Type:
   --None--

2. Upload Attachment:
   Choose File

Attachments List

<table>
<thead>
<tr>
<th>ATTACHMENT #</th>
<th>ATTACHMENT TYPE</th>
<th>ATTACHMENT NAME</th>
<th>DATE SUBMITTED</th>
<th>VIEW FILE</th>
<th>DELETE FILE</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Floor Plan</td>
<td>AAAP Floor Plan.pdf</td>
<td>04/18/2016</td>
<td><img src="icon" alt="View" /></td>
<td><img src="icon" alt="Delete" /></td>
</tr>
</tbody>
</table>

* Note - The SAM Registration, Seismic Certification (if applicable) and the Fire Life Safety Evaluation are not required to submit your offer, but are required prior to lease award. A floor plan of the offered space is required in order to submit.

[Click Here To Print This Page]
Submit Offer

1. I have read and agree to the terms and conditions specified in the following documents:

   A. RLP Number [14-NCR]  
   - Yes  
   - No

   B. Solicitation Provisions (GSA Form 3516A)  
   - Yes  
   - No

   C. General Clauses (GSA Form 35178)  
   - Yes  
   - No

   D. Representation and Certifications (GSA Form 3518)  
   - Yes  
   - No

2. I have been authorized by the owner to submit this offer and negotiate on their behalf

   - Yes  
   - No

3. I am representing other owners in response to this RLP

   - Yes  
   - No
4. If attached, I certify that the Fire Safety Certificate attached is genuine and complete.

5. I am aware that the Fire & Safety inspection needs to be certified by a fire engineer for floors 6 and above and by the offerer for all other floors.

First Name

Gina

Last Name

DiTommaso

Submission Date

6/26/2014
Your offer has been submitted successfully

The Automated Advanced Acquisition Program site has been developed to make it easier for people and businesses to interact with the government, save taxpayer dollars and streamline the leasing transaction process. The site offers the general public and businesses the opportunity to electronically offer building space for lease to the Federal Government. The offer submission process is completely web-enabled, allowing all registered participants to submit and update offers to lease space to the Federal Government within specified timeframes, in response to a Solicitation for Offers (SFO).

Participants may choose to browse through SFOs on this site or may choose to search for SFOs and submit offers. In order to submit an offer, participants must register first. To register, please go to the registration page.

Who Are We?

The General Services Administration is the "business side" of the U.S. government. The General Services Administration was established over 50 years ago by President Truman on July 1, 1949 by section 101 of the Federal Property and Administrative Services Act as a result of a recommendation by the Hoover Presidential commission. We provide business leadership and expertly managed services, and solutions, at the best value, to enable Federal employees to accomplish their missions.
Welcome, Gina DiTommaso!

The Automated Advanced Acquisition Program site has been developed to make it easier for people and businesses to interact with the government, save taxpayer dollars and streamline the leasing transaction process. The site offers the general public and businesses the opportunity to electronically offer building space for lease to the Federal Government. The offer submission process is completely web-enabled, allowing all registered participants to submit and update offers to lease space to the Federal Government within specified timeframes, in response to a Request for Lease Proposal (RLP).

Who Are We?

The General Services Administration is the "business side" of the U.S. government. The General Services Administration was established over 50 years ago by President Truman on July 1, 1949 by section 101 of the Federal Property and Administrative Services Act as a result of a recommendation by the Hoover Presidential commission. We provide business leadership and expertly managed services and solutions, at the best value, to enable Federal employees to accomplish their missions.

For the Offer Status Definitions, please Click Here

My Current Offers

<table>
<thead>
<tr>
<th>BUILDING NAME</th>
<th>STREET ADDRESS</th>
<th>CITY</th>
<th>STATE</th>
<th>ZIP CODE</th>
<th>STATUS</th>
<th>RLP NAME</th>
</tr>
</thead>
<tbody>
<tr>
<td>White House</td>
<td>1600 Pennsylvania Avenue Northwest</td>
<td>Washington</td>
<td>DC</td>
<td>20500</td>
<td>Draft</td>
<td>17-REG11</td>
</tr>
<tr>
<td>White House</td>
<td>1600 Pennsylvania Avenue Northwest</td>
<td>Washington</td>
<td>DC</td>
<td>20500</td>
<td>Pending Review</td>
<td>16-NCR</td>
</tr>
</tbody>
</table>
GSA's Automated Advanced Acquisition Program

Welcome, Gina DiTommaso!

The Automated Advanced Acquisition Program site has been developed to make it easier for people and businesses to interact with the government, save taxpayer dollars and streamline the leasing transaction process. The site offers the general public and businesses the opportunity to electronically offer building space for lease to the Federal Government. The offer submission process is completely web-enabled, allowing all registered participants to submit and update offers to lease space to the Federal Government within specified timeframes, in response to a Request for Lease Proposal (RLP).

Who Are We?

The General Services Administration is the "business side" of the U.S. government. The General Services Administration was established over 50 years ago by President Truman on July 1, 1949 by section 101 of the Federal Property and Administrative Services Act as a result of a recommendation by the Hoover Presidential commission. We provide business leadership and expertly managed services, and solutions, at the best value, to enable Federal employees to accomplish their missions.

My Current Offers

<table>
<thead>
<tr>
<th>BUILDING NAME</th>
<th>STREET ADDRESS</th>
<th>CITY</th>
<th>STATE</th>
<th>ZIP CODE</th>
<th>STATUS</th>
<th>RLP NAME</th>
</tr>
</thead>
<tbody>
<tr>
<td>White House</td>
<td>1600 Pennsylvania Avenue Northwest</td>
<td>Washington</td>
<td>DC</td>
<td>20500</td>
<td>Draft</td>
<td>17-REG11</td>
</tr>
<tr>
<td>White House</td>
<td>1600 Pennsylvania Avenue Northwest</td>
<td>Washington</td>
<td>DC</td>
<td>20500</td>
<td>Pending Review</td>
<td>16-NCR</td>
</tr>
</tbody>
</table>
GSA’s Lease Offer Platform

The Lease Offer Platform (LOP) provides the opportunity for building owners and building owner representatives to electronically offer building space to the Federal Government. The offer submission process is completely web-enabled, allowing all registered participants to submit and update offers for lease space to the Federal Government within specified timeframes, in response to a Request for Lease Proposal (RLP) package. The Lease Offer Platform consists of:

The Automated Advanced Acquisition Program (AAAP) is a multiple award lease acquisition tool. The AAAP allows the market to compete for multiple federal leases by submitting a single offer through a simple online portal. The AAAP collects best and final offers, for generic office space needs, that remain in a secure database throughout the fiscal year (Oct 1 - Sept 30). Offerors are encouraged to submit all available office space, for three lease term options, with consideration to GSA’s minimum requirements. The AAAP positions the GSA to expeditiously address the future leasing needs of the Government.

COMING SOON: The Requirement Specific Acquisition Program (RSAP) is a single award lease acquisition tool. The RSAP migrates GSA’s traditional lease procurement method to an e-commerce procurement and transaction tool, collecting online offers for a specific space requirement. The RSAP uses a single RLP for a specific space requirement and allows offerors to tailor initial offers by utilizing a streamlined workflow. The RSAP positions the GSA to address complex space requirements electronically.

Who Are We?

The General Services Administration (GSA) is the “business side” of the U.S. government. The GSA is an independent agency of the United States government, established in 1949 to help manage and support the basic functioning of federal agencies, to include leasing space for federal agencies, so that government employees have space to perform their work. Today’s GSA lease portfolio consists of more than 8,000 leases, consisting of about 152 million RSF with a total contract value exceeding 5.6 billion dollars in annual rent.

View AAAP Solicitations for Offer Package

Select a Region: 

Select a Region 

View Awarded Offers

Lease Offer Platform Login

Username (Email Address)

Password

Forgot Your Password?

Offer Submission Method

- RSAP Offer (Coming Soon)
- AAAP Offer

AAAP Resources

Check out these links for additional AAAP information:

- FAQ
- Register for AAAP Email List
- Update AAAP Email List Registration

For more information contact AAAP.Manager@gsa.gov
# GSA's Automated Advanced Acquisition Program

## Awarded Offers

<table>
<thead>
<tr>
<th>BUILDING NAME</th>
<th>BUILDING ADDRESS</th>
<th>REGION</th>
<th>NEW GSA LEASE#</th>
<th>CONTRACT DOLLAR AMOUNT</th>
<th>CONTRACT AWARD DATE</th>
<th>AWARDED ANSI/BOMA OASF</th>
<th>LEASE TERM</th>
<th>OWNER NAME</th>
</tr>
</thead>
<tbody>
<tr>
<td>One Independence Square</td>
<td>250 E Street Southwest Washington DC - 20024</td>
<td>National Capital Region</td>
<td>GS-OSP-LDC00060</td>
<td>$25,132,955.10</td>
<td>3/9/2017</td>
<td>41,548.00</td>
<td>10 years</td>
<td>Wells REIT - Independence Square LLC</td>
</tr>
<tr>
<td>MidTown Square</td>
<td>414 Summers Street Charleston WV - 25301</td>
<td>Region 3</td>
<td>GS-OSP-LWV00086</td>
<td>$554,189.25</td>
<td>3/9/2017</td>
<td>2,800.00</td>
<td>10 years</td>
<td>Midtown Partners, LLC</td>
</tr>
<tr>
<td>Emond Professional Building</td>
<td>104 Dean Street Taunton MA - 02780</td>
<td>Region 1</td>
<td>GS-OLP-LMA05064</td>
<td>$2,049,640.80</td>
<td>3/2/2017</td>
<td>6,575.00</td>
<td>10 years 5 years</td>
<td>Donald Emond</td>
</tr>
<tr>
<td>Wells Fargo Center</td>
<td>290 Main Street Salt Lake City UT - 84111</td>
<td>Region 8</td>
<td>GS-OSP-LUT00126</td>
<td>$4,131,193.80</td>
<td>3/2/2017</td>
<td>6,202.00</td>
<td>10 years 5 years</td>
<td>Wasatch Plaza Holdings, LLC</td>
</tr>
<tr>
<td>The Tower at Convention Center</td>
<td>555 M Street Fresno CA - 93721</td>
<td>Region 9</td>
<td>LCA03436</td>
<td>$776,261.25</td>
<td>2/28/2017</td>
<td>2,551.00</td>
<td>5 + 5 years</td>
<td>M.L. Street Properties, LLC</td>
</tr>
</tbody>
</table>
**GSA’s Lease Offer Platform**

The **Lease Offer Platform (LOP)** provides the opportunity for building owners and building owner representatives to electronically offer building space to the Federal Government. The offer submission process is completely web-enabled, allowing all registered participants to submit and update offers for lease space to the Federal Government within specified timeframes, in response to a Request for Lease Proposal (RLP) package. The **Lease Offer Platform** consists of:

- **Automated Advanced Acquisition Program (AAAP)** is a multiple award lease procurement tool. The AAAP allows the market to compete for multiple federal leases by submitting a single offer through a simple online portal. The AAAP collects best and final offers, for generic office space needs, that remain in a secure database throughout the fiscal year (Oct 1 - Sept 30). Offerors are encouraged to submit all available office space, for three lease term options, with consideration to GSA’s minimum requirements. The AAAP positions the GSA to expeditiously address the future leasing needs of the Government.

**COMING SOON:** **Requirement Specific Acquisition Program (RSAP)** is a single award lease procurement tool. The RSAP migrates GSA’s traditional lease procurement method to an e-commerce procurement and transaction tool, collecting online offers for a specific space requirement. The RSAP uses a single RLP for a specific space requirement and allows offerors to tailor initial offers by utilizing a streamlined workflow. The RSAP positions the GSA to address complex space requirements electronically.

**Who Are We?**

The General Services Administration (GSA) is the “business side” of the U.S. government. The GSA is an independent agency of the United States government, established in 1949 to help manage and support the basic functioning of federal agencies, to include leasing space for federal agencies, so that government employees have space to perform their work. Today’s GSA lease portfolio consists of more than 8,000 leases, consisting of about 192 million RSF with a total contract value exceeding $6 billion in annual rent.

**View AAAP Solicitations for Offer Package**

Select a Region:  

View AAAP Solicitations for Offer Package

- **AAAP Resources**
  - Check out these links for additional AAAP information:
    - FAQ
    - Register for AAAP Email List
    - Update AAAP Email List
    - Registration
    - Awarded Offers
  - for more information contact:  
    - AAAP.Manager@gsa.gov
Help and Training Files:

Learn how to navigate the AAAP:

1. How to Create and Submit an offer
2. How to Register to Offer Space
3. How to View and Print Offer Forms in the AAAP

AAAP Video Tutorials:

1. What is the AAAP?
GSA’s Lease Offer Platform

The Lease Offer Platform (LOP) provides the opportunity for building owners and building owner representatives to electronically offer building space to the Federal Government. The offer submission process is completely web-enabled, allowing all registered participants to submit and update offers for lease space to the Federal Government within specified timeframes, in response to a Request for Lease Proposal (RLP) package. The Lease Offer Platform consists of:

The Automated Advanced Acquisition Program (AAAP) is a multiple award lease procurement tool. The AAAP allows the market to compete for multiple federal leases by submitting a single offer through a simple online portal. The AAAP collects best and final offers, for generic office space needs, that remain in a secure database throughout the fiscal year (Oct 1 - Sept 30). Offerors are encouraged to submit all available office space, for three lease term options, with consideration to GSA’s minimum requirements. The AAAP positions the GSA to expeditiously address the future leasing needs of the Government.

COMING SOON: The Requirement Specific Acquisition Program (RSAP) is a single award lease procurement tool. The RSAP migrates GSA’s traditional lease procurement method to an e-commerce procurement and transaction tool, collecting online offers for a specific space requirement. The RSAP uses a single RLP for a specific space requirement and allows offerors to tailor initial offers by utilizing a streamlined workflow. The RSAP positions the GSA to address complex space requirements electronically.

Who Are We?

The General Services Administration (GSA) is the “business side” of the U.S. government. The GSA is an independent agency of the United States government, established in 1949 to help manage and support the basic functioning of federal agencies, to include leasing space for federal agencies, so that government employees have space to perform their work. Today’s GSA lease portfolio consists of more than 8,000 leases, consisting of about 192 million RSF with a total contract value exceeding 5.6 billion dollars in annual rent.

View AAAP Solicitations for Offer Package

Select a Region: 0

Lease Offer Platform Login

Username (Email Address)

Password

Login

Forgot Your Password?

Offer Submission Method

• RSAP Offer (Coming Soon)
• AAAP Offer

AAAP Resources

Check out these links for additional AAAP information

• FAQ
• Register for AAAP Email List
• Update AAAP Email List
• Registration
• Awarded Offers

For more information contact
AAAP.Manager@gsa.gov
QUESTIONS
GSA PBS Office of Leasing: Industry Outreach

Email: LeasingOutreach@gsa.gov

Website: gsa.gov/leasing

Next Session:
Topic: Executive Order: Enforcing the Regulatory Reform Agenda
Date: June 22, 2:30 EST
Location: Online