



# IS GSA RIGHT FOR YOU?

An Introduction to Doing Business with GSA



## OUR GOAL

To provide small businesses with key information and insight into being a successful business partner with our agency.



## OUR COMMITMENT

To reduce barriers for small businesses who want to contract through our agency.

- Position Your Company for Upcoming Opportunities
- Work with OSBU to Engage Resources

## OUR FOCUS

Product/Service Match  
Budget  
Best Value

**GSA** averages about **1.6B** out of 4B each year in contract sales to small businesses

ABOUT **40%**  
OF ELIGIBLE DOLLARS  
AWARDED  
TO SMALL  
BUSINESSES  
IN FY2014

- National Staff
- Virtual Training
- Business Development Events
- Counseling

## MATCH YOUR SERVICES TO A GSA BUSINESS LINE



FEDERAL ACQUISITION SERVICE



INTERNAL ACQUISITION SERVICE



PUBLIC BUILDINGS SERVICE

**Want to know more? Visit [www.gsa.gov/osbu](http://www.gsa.gov/osbu)**