



**DO YOU KNOW HOW TO DO BUSINESS WITH GSA?**

**OPPORTUNITIES FOR SMALL BUSINESSES**

**DID YOU KNOW?**

Federal government purchases valued at **\$3,500 - \$150,000** are automatically set aside for small businesses!

**FEDERAL SET-ASIDE GOALS INCLUDE:**

- Service-Disabled Veteran-Owned Small Businesses
- Women-Owned Small Businesses
- Small Disadvantaged Businesses
- HubZone Businesses
- Small Businesses



**HERE'S WHAT YOU NEED TO KNOW:**

**1**

To contract directly with GSA, you need to apply for and attain a GSA contract through either the Federal Acquisition Service or the Public Buildings Service.

**2**

Businesses who do not hold a contract should consider partnering with current GSA contractors through subcontracting, joint ventures, and/or the Mentor Protégé Program.

**3**

Leverage opportunities that align with the services you offer through the forecast of contract opportunities and [www.fbo.gov](http://www.fbo.gov).

**HERE ARE SOME OF MANY OPPORTUNITIES:**

<b>Federal Supply Schedules</b> - Opportunities for over 19,000 Contractors	<b>Green Power &amp; Utilities</b> - Opportunities in Energy Management
<b>Government-wide Acquisition Contracts (GWACs)</b> - Opportunities in GSA's Technology Solutions	<b>GSA Transportation</b> - Opportunities for Transportation Service Providers
<b>Telecommunications &amp; Network Services</b>	<b>GSA Fleet</b>
<b>Indefinite Delivery Indefinite Quantity Contracts (IDIQ)</b>	<b>Federal Travel</b> - Opportunities for Travel Service Providers
<b>Real Property Leasing</b> - Opportunities in Leasing Space to the Federal Government	<p align="center"><b>VISIT FOR MORE INFORMATION</b></p> <a href="http://www.gsa.gov/schedules">www.gsa.gov/schedules</a>   <a href="http://www.gsa.gov/mentorprotege">www.gsa.gov/mentorprotege</a>