



## ARE YOU CONSIDERING PURSUING A GSA SCHEDULE?



### PREPARATION CHECKLIST:

Ensure you have the time and resources. Dedicated personnel may be required and significant costs can be incurred. Remember, being on a GSA schedule is not a guarantee of government sales. Even once a contract is awarded, you still need to market and compete for the business. Not sure about GSA Schedules? Consider partnering with current GSA Schedule vendors instead! [www.gsa.gov/elibrary](http://www.gsa.gov/elibrary)

### I AM READY TO APPLY:

- 1 Visit the Vendor Support Center <http://vsc.gsa.gov> and take:
  - Pathway to Success
  - Readiness Assessment
- 2 Register on System for Award Management (SAM) [www.sam.gov](http://www.sam.gov)
- 3 Register for a Small Business Certification [www.sba.gov](http://www.sba.gov)
- 4 Register with the Data Universal Numbering System (DUNS) – *Required to Apply for a Schedule*
- 5 Apply for Past Performance Evaluation [www.ppereports.com](http://www.ppereports.com)
- 6 Consider Partnerships with other GSA Schedule Holders



### GREAT WAYS TO PARTNER WITH OR WITHOUT A GSA SCHEDULE

Subcontracting	Joint Ventures
Contractor Teaming Arrangements	Mentor Protégé Program