

Client Enrichment Series – Q & A



Topic: GSA Boosts Procurement Efficiency with the Lease Offer Platform - RSAP & AAAP

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Additional Lease Offer Platform Resources:

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Q1. Is RSAP a solicitation developing software?

A. *No, RSAP is a platform that enables building owners and their representatives to electronically offer building space to the federal government.*

Q2. Did the RSAP platform just roll out recently?

A. *Yes, it launched in October 2019.*

Q3. Is RSAP now being used for all in-house traditional procurements?

A. *RSAP can be used for all TI-allowance based leases that use the global lease model. The GSA Lease Contracting Officer (LCO) will determine when RSAP will be used.*

Q4. RSAP handles the submission of offers electronically. Is it easy to save these lease documents to other systems for the lease file?

A. *Yes, the RSAP connects directly to GSA's source system for leasing, allowing the LCO to manage and build the lease file.*

Q5. How are late proposals handled?

A. *In order to be considered for award, offers conforming to the requirements of the RLP shall be submitted through LOP/RSAP no later than the response date defined in the RLP.*

Q6. Does the AAAP system check if the offeror has an active SAM registration?

A. *The AAAP workflow includes language that informs offerors that they must have an active SAM registration prior to award. SAM registration checks are performed by the leasing team during due diligence.*

Q7. For AAAP, is a physical market survey conducted? And are the locations inspected before offers are received?

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A. *The AAAP saves time by eliminating the traditional market survey process. Instead, the leasing team will conduct a building tour during the due diligence process to confirm the lowest priced offeror meets the requirements. See [Leasing Desk Guide](#) Chapter 22 for more detail on the due diligence process.*

Q8. How long does RSAP retain documents?

A. *Upon submission of an offer in RSAP, all offer forms are transferred to GSA's source system for leasing where they are saved for record.*

Q9. Is the AAAP used for all leasing projects (e.g. new, succeeding, etc.)?

A. *New and new/replacing projects are eligible for the AAAP. For more information on AAAP criteria, see [Leasing Desk Guide](#) Chapter 22.*

Q10. Is RSAP fitted for prospectus level leases?

A. *Yes, prospectus-level projects can collect offers via the RSAP.*

Q11. Can the system direct offerors to SAM to get registered so they couldn't even submit an offer unless they were in SAM?

A. *The AAAP RLP includes language that informs offerors that they must have an active SAM registration (3.07(B.7)) prior to award, but does not require SAM registration prior to submittal.*

Q12. How much does the system cost to use?

A. *There are no costs to submit an offer through GSA's lease applications.*