

Multiple Award Schedules (MAS) Consolidation

Phase II

Frequently Asked Questions (FAQ) for Customers

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Overall MAS Consolidation

1. Why did GSA decide to consolidate the Multiple Award Schedules (MAS) program?

GSA decided to consolidate the MAS program specifically to improve the buying experience and address a lack of consistency across the Schedules. Consolidation will provide consistency in the program for all stakeholders, make it easier for customers to find total solutions under one contract vehicle, ensure terms and conditions meet the needs of our customers, and eliminate duplicate contracts.

2. What is the name of the new Schedule?

The name of the new Schedule is MAS (Multiple Award Schedule).

3. What are the phases of MAS Consolidation?

The MAS Consolidation effort is broken into three phases. Phase I was completed on Sept. 30, 2019 with the posting of the [new solicitation](#). Phase II (currently underway through July 2020) focuses on updating terms and conditions for all existing contract holders. Phase III begins August 2020 and focuses on consolidating contracts for current Schedule holders with multiple contracts. Please see the graphic on the next page for details on each phase.



Phase One

Develop the New Schedule

- ✓ Create a new solicitation for the single schedule
- ✓ Review every term and condition
- ✓ Map duplicate Special Item Numbers (SIN) across the current solicitations
- ✓ Use Category Management to better organize offerings
- ✓ Release new schedule and close existing schedules to new offers

Phase Two

Mass Modifications

- Complete mass modification for all existing contract holders (simply to update terms and conditions)
- Contracts retain current schedule contract number
- Vendors may select SINs that were previously on separate schedules

Phase Three

Multiple Contract Consolidation

- Consolidate multiple contracts into a single contract for those contractors

Overall Schedule Changes

1. How is the new Schedule structured?

The new Schedule is organized in large and subcategories. The 12 large categories include:

- Facilities
- Furniture & Furnishing
- Human Capital
- Industrial Products & Services
- Information Technology
- Miscellaneous
- Office Management
- Professional Services
- Scientific Management and Solutions
- Security and Protection
- Transportation and Logistics
- Travel

See our [Consolidated Schedule page](#) and [Available Offerings page](#) for more details.

2. What is the impact on the buying experience?

GSA designed the Schedule transition to ensure that customers would not experience any major disruption to the purchasing/ordering process. Customers can place orders throughout the phases of MAS Consolidation without interruption, including on Blanket Purchase Agreements (BPAs), as all current Schedule contracts remain in place. The major change customers may notice is 25 Schedules - the 24 legacy Schedules, plus the new Single Schedule - listed in eBuy & eLibrary from January to July 2020. GSA will begin removing legacy Schedule and SIN information from all systems in August 2020.

3. What can customers expect when Phase III starts in August 2020?

Phase III is when Multiple Contract Consolidation takes place. Customers can expect to see all contractors and their available offerings, organized by large and subcategories. Customers will notice industry partners focusing their work onto one contract that will house all of their products, services, and solutions. This will make searching and buying even easier.

4. In Phase III and beyond, will the taxonomy of each legacy Schedule number continue?

No. After July 2020, GSA will retire the taxonomy of all legacy Schedules. To ease the transition for all stakeholders, GSA is maintaining the legacy Schedules until July 2020. Consolidated MAS information will be organized at the large category level.

5. What doesn't change in the new single Schedule world?

Many items don't change with the new single Schedule: the scope of offerings, contract numbers, period of performance, price lists, what has been awarded, and any negotiated factors like delivery, warranty, and minimum order quantity. GSA is making consistent base terms & conditions for the Schedule and moving the legacy SIN structure to new SIN structure.

Ordering

1. Will agencies have to recompetete or move orders?

No, contract numbers are not changing so there is no need to recompetete or move orders.

2. Will there be an impact to Blanket Purchase Agreements (BPAs)?

No. Right now all BPAs are against legacy Schedules contract numbers, which is why we're not changing the contract number. GSA is maintaining the underlying legacy Schedule contracts until existing BPAs are either cancelled or expired. After July 2020, new BPAs will be against the new Schedule contract & SINs only.

3. If we are doing a RFQ against Schedules on eBuy, would we post the RFQ under the legacy SINs until eBuy is updated in July 2020?

Starting in January 2020, agencies can begin posting RFQs under the new SINs. GSA has

incorporated back-end mapping under the new SINs, so the corresponding legacy SIN contractor group will also receive the RFQ as well. Agencies can post RFQs on eBuy under legacy SINs until they are sunset after July 2020.

4. What changes did GSA make to the terms & conditions? Where are they available?

GSA assembled a special team to analyze existing terms & conditions and then remove those identified as duplicative or outdated.

Terms and Conditions for the consolidated Schedule are included in the basic solicitation and category specific terms and conditions can be found in the category attachments. The solicitation and category attachments are available to view on beta.SAM.gov.

5. Will state and local customers only be able to buy through certain SIN numbers? How will they know which SIN numbers to buy through?

State and local partners can continue to access all SINs under the Disaster Purchasing and Public Health Emergencies (PHE) Program. They can also view contractors participating in Cooperative Purchasing (COOP PURCH) and Disaster Purchasing (DISASTPURCH) in eLibrary and [GSA Advantage!®](#). Access to SINs is still restricted under Cooperative Purchasing and the 1122 program. Access was mapped from the legacy SIN to the new SINs in order to maintain consistent coverage as allowed under law.

Systems

1. What are the changes to GSA Advantage?

SINs will be updated in [GSA Advantage!®](#) to reflect the new consolidated Schedule SINs.

2. What are the changes to eBuy?

The biggest change for stakeholders is that 25 Schedules will be visible in eBuy starting in January 2020. GSA will sunset the 24 legacy Schedules after July 2020, leaving only the new single Schedule. Thanks to back-end system mapping, customers can select either the new SIN or legacy SIN to post a Request for Quote (RFQ) against, and the system will automatically include both the legacy and new SIN contractor pool. After July 2020, customers will be able to start their search with the Large Categories and filter down to Subcategories, then SINs. By allowing category-level searches, contractors can provide solutions in a way that actually fulfills the customer need, rather than maneuvering around SINs.

Customers are encouraged to create comprehensive, detailed RFQs and Statements of Work (SOWs) to specify the agency need.

3. What are the changes to eLibrary?

The biggest change stakeholders will see is that 25 Schedules will be visible in eLibrary starting in January 2020. GSA will sunset the 24 legacy Schedules after July 2020, leaving

only the new single Schedule.

As eLibrary is an inventory tool of what's awarded, customers will begin seeing current contractors once they accept the January Mass Mod and will start seeing new contractors once they are awarded under the new SINs. Customers will be able to view the new Schedule and SIN structure on eLibrary for reference.

4. What is the impact to FPDS?

There is no impact to FPDS. Contract numbers will not be changing so FPDS will remain intact with the same preponderance NAICS already assigned in the system.

5. Is the legacy Schedule solicitations still available for viewing?

Yes, legacy Schedule solicitations are available for viewing on beta.sam.gov and [eOffer](https://eOffer.gsa.gov). GSA will keep these solicitations available for viewing for the time being as there are still awards going against them.

Customer Training and Resources

1. Will GSA offer training for customers during this change?

Yes. The Office of Customer Accounts & Stakeholder Engagement (CASE) and MAS PMO are providing monthly MAS Consolidation training via FAITAS. All sessions will be recorded. Attendees will receive 2 Continuous Learning Points (CLPs). Customers will receive training details via Govdelivery. Visit our [GSA Events](#) page for more information and to sign up.

2. Where should customers go if they have questions or experience ordering disruptions?

If you're a customer and experience any disruptions in your purchasing process, please contact the National Customer Service Center (800-488-3111) or your GSA Customer Service Director (gsa.gov/csd).

For general MAS Consolidation inquiries, please reach out to maspmo@gsa.gov.

Industry Impacts

1. How is industry reacting to MAS Consolidation? What feedback has GSA received?

The new single Schedule solicitation was designed based on industry (and customer) feedback. The MAS PMO released two Requests for Information (RFIs) in July 2019 specific to new solicitation structure and content.

We received a total of 586 completed responses to the solicitation format and terms and conditions RFI from the industry community, including both current Schedule holders and prospective contractors. Results show that:

- Almost 94% of contractors agree the proposed solicitation format is clear.
- 88% agree the proposed solicitation format will be a benefit to industry.
- Nearly 88% agree it provides a benefit to federal agency customers.

For the large category, subcategory, and SIN RFI we received a total of 480 completed responses from the industry community, including both current Schedule holders and prospective contractors. Results showed that:

- 84% of current contractors agree that the mapping from current Schedules and SINs to the new large categories, subcategories and SINs is clear.
- 78% agree with the mapping of their current SINs.
- 91% of prospective offerors agree that the large categories are clear.
- 83% of prospective contractors agree that the subcategories and SINs are clear.

Read the full industry feedback summary on [Interact](#).

2. What can industry expect during Phase II?

In Phase II, industry can expect to sign a Mass Mod for each contract they hold in order to align with the new solicitation. Contracts retain their original contract number. The MAS PMO is giving industry monthly training and resources to answer questions and alleviate concerns. The Mass Mod is due July 31, 2020. Contractors who fail to meet this deadline will not have their items available on GSA eTools.

3. What can industry expect in Phase III?

Consolidation for industry partners with multiple MAS contracts begins after July 2020. The goals of the MAS PMO are to get every contractor down to one contract per unique entity identifier (UEI), such as a Data Universal Numbering System (DUNS) number, and allow for maximum runway. We will work directly with each contractor to help them identify which contract best fulfills the intent of their company and offering(s). During Phase III, contractors will identify a cancellation or expiration date for each retiring contract and the MAS PMO will ensure that no contractor has a cancellation or expiration date that conflicts with current open order(s) or BPA(s). This means Phase III will be ongoing over the next 5-10 years. Most contractors will have a plan in place by the end of CY20 ensuring coverage for current orders and BPAs.