**GSA Decision Tree for Item-by-item Evaluation (Supplies), Associated with FAR Case 2021-008**

**Does Buy American Act apply to this procurement?**
- Yes: Determine if alternate domestic content test applies. See FAR 25.101(d).
- No: STOP. This decision tree only applies to BAA procurements.

**Is procurement for multiple items?**
- No: Include appropriate BAA FAR clause and provision in solicitation. See FAR 25.11.
- Yes: Will award be made on a group basis? See FAR 25.503.

**Determine the “low offer”**

**Does a Trade Agreement apply?**
- Yes: STOP. See FAR 25.502(c).
- No: Is there a domestic offer?
  - Yes: Award to domestic offer.
  - No: Use price reasonableness factor of:
    - 20% if domestic offer is from large business
    - 30% if domestic offer is from small business

**Is item a critical item or critical component?**
- Yes: Use price reasonableness factor of:
  - 20%+enhanced preference, if domestic offer is from large business
  - 30%+enhanced preference, if domestic offer is from small business
- No:
  - **Is procurement for COTS or product consisting of wholly/predominantly iron or steel?**
    - Yes: Does low foreign offer exceed 55% domestic content (i.e. “fallback threshold”) and is manufactured in the US?
      - Yes: Use price reasonableness factor of:
        - 20% if fallback offer is from large business
        - 30% if fallback offer is from small business
      - No: Is there any foreign offer exceeding 55% domestic content? See FAR 25.106.
        - Yes: Award to foreign offer exceeding 55% domestic content.
        - No: Is there any foreign offer that exceeds 55% domestic content (i.e. “fallback threshold”) and is manufactured in the US?
          - Yes: Is item a critical item or critical component?
            - Yes: Use price reasonableness factor of:
              - 20%+enhanced preference, if fallback offer is from large business
              - 30%+enhanced preference, if fallback offer is from small business
            - No: Award to low foreign offer.
          - No: Does foreign offer exceeding 55% domestic content have reasonable cost?
            - Yes: Award to foreign offer exceeding 55% domestic content.
            - No: Award to low foreign offer.
        - No: Is item a critical item or critical component?
          - Yes: Use price reasonableness factor of:
            - 20%+enhanced preference, if fallback offer is from large business
            - 30%+enhanced preference, if fallback offer is from small business
          - No: Award to low foreign offer.
    - No: Does domestic offer have reasonable cost? See FAR 25.106.
      - Yes: Award to domestic offer.
      - No: Is there any foreign offer exceeding 55% domestic content? See FAR 25.106.
        - Yes: Award to foreign offer exceeding 55% domestic content.
        - No: Award to low foreign offer.