



GSA Office of Governmentwide Policy

Acquisition Letter MV-21-03
Supplement 1
3/29/2021

MEMORANDUM FOR ALL GSA CONTRACTING ACTIVITIES

FROM:

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Jeffrey Koses

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MARK J. LEE
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FEDERAL ACQUISITION SERVICE (FAS)

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Mark Lee

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3/26/2021

SUBJECT: Supplement to Clarify and Provide Guidance on Acquisition Letter MV-21-03 Waiver of Experience and Annual Financial Statement Requirements under the Multiple Award Schedule (MAS) Solicitation for COVID-19

On February 24, 2021, Mark Lee and I signed the subject Letter to provide a temporary waiver of three specific requirements contained within MAS solicitation provision SCP-FSS-001, *Instructions Applicable to All Offerors*, to support our country's response to the COVID-19 pandemic¹. Since then, we have heard from the MAS community as well as Industry regarding the need for additional clarity and guidance to support its implementation.

We are all aware there remains an urgent need to continue to combat and respond to the COVID-19 pandemic with the full capacity and capability of the Federal Government. One way for the acquisition community to support such efforts is to look for innovative and creative ways to accelerate the acquisition cycle and provide opportunities within the acquisition process that otherwise may not be available.

The MAS program is a vital solution for the Federal Government and other customers to secure the products, services, and solutions necessary for responding to this pandemic as well as ensuring our country is able to reopen as soon and safely as possible. Given the importance of the MAS program during this unprecedented time, it is vital for us to continue to take action and identify ways to further leverage industry resources and capabilities. This Letter, like many other actions taken by GSA over the past year, is

¹This Letter is limited to MAS solicitation provision SCP-FSS-001, *Instructions Applicable to All Offerors*, and does not waive the additional category/SIN specific technical requirements outlined in the MAS solicitation category attachments.

another way to continue supporting our country's COVID-19 efforts².

This Letter authorizes MAS Contracting Officers to award MAS contracts to new companies and to modify existing MAS contracts to add service SINS that directly support our country's response to the COVID-19 pandemic. This Letter does not diminish a MAS Contracting Officer's overarching responsibilities, such as determining fair and reasonable pricing, ensuring an offeror's compliance with solicitation requirements, and making a responsibility determination in accordance with FAR subpart 9.1.

This Letter provides an opportunity for companies to propose products, services, and solutions that directly support our country's response to the COVID-19 pandemic. Companies seeking to use this streamlined solicitation approach must submit a statement and an explanation which reflects that the offered products, services, and solutions directly support COVID-19 efforts. This Letter does not apply to non-COVID-19 related offerings.

To support the implementation of this Letter, FAS should conduct industry outreach and issue supplemental policy guidance for the acquisition workforce in the form of Frequently Asked Questions (FAQs), which will be updated as necessary³.

To that end, we appreciate your continued resilience, hard work, and dedication to the MAS program and our country's COVID-19 efforts.

If you have any ideas for how the MAS program or acquisition community as a whole can enhance its' support to COVID-19 efforts, please submit them to FAS Office of Policy and Compliance at opcpolycymailbox@gsa.gov and MAS Program Management Office at maspmo@gsa.gov.

²E.g., see the [Public Health Emergencies page](#) located in the GSA Acquisition Portal for further information on the various acquisition policies that GSA has issued to support COVID-19 efforts.

³This direction replaces in its entirety Section 4 entitled, "FAS Responsibility" of the Letter.



GSA Office of Governmentwide Policy

2/24/2021

Acquisition Letter MV-21-03

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2/24/2021

SUBJECT: Waiver of Experience and Annual Financial Statement
Requirements under the Multiple Award Schedule (MAS)
Solicitation for COVID-19

1. Purpose. The purpose of this memorandum is to temporarily waive the minimum corporate experience, relevant project experience, and annual financial statement requirements as prescribed by MAS solicitation provision SCP-FSS-001, *Instructions Applicable to All Offerors*, to facilitate America's response to the Novel Coronavirus Disease 2019 (COVID-19).

2. Background. The COVID-19 pandemic has caused great disruption in supply chains and has caused an unprecedented level of demand for supplies, services, and solutions to support American's response to COVID-19. Realizing the importance of GSA's responsibility to its customers and their efforts to support America's response to COVID-19, GSA continues to seek ways to leverage industry capacity and innovation.

Under the MAS solicitation, offers are required to have a minimum of two (2) years of corporate experience; one relevant project experience per Special Item Number (SIN); and to submit annual financial statements for the previous two years (audited, if available) for purposes of being considered for award. Offerors that are able to provide supplies, services, or solutions that support America's response to COVID-19 may not be able

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to meet these requirements to be considered for award.

The SPE has determined there is a need to temporarily waive these solicitation requirements in order to support America's response to COVID-19.

3. Applicability. This temporary waiver applies to the two (2) year corporate experience, relevant project experience, and annual financial statement requirements prescribed by MAS solicitation provision SCP-FSS-001, *Instructions Applicable to All Offerors*.

4. FAS Responsibility. FAS should identify and follow-up with any MAS offerors rejected within the past ninety (90) calendar days for not meeting the solicitation requirements covered by this temporary waiver.

5. Effective Date. This memorandum is effective immediately and will remain in effect until rescinded.

6. Point of Contact. Any questions regarding the content of this memorandum may be directed to GSARPolicy@gsa.gov.