Challenge: The Army Contracting Command - Redstone Arsenal (ACC-RSA) needed to replace a legacy workflow system called EXPRESSNet which supported a multiple-award BPA program for professional services that is awarded under GSA's Professional Services Schedule. This program, called EXPRESS (EXpedited PProfessional and Engineering Support Services), is a multi-billion dollar contract vehicle with over 30 BPA holders. EXPRESSNet was used by ACC-RSA customers to submit requirements, for contracting officers to request quotes and for EXPRESS BPA holders to submit quotes. The system had been in place since the inception of the EXPRESS program in 2005. In 2014 the EXPRESS office was informed that due to expiring certification and lack of funds to upgrade the system, that EXPRESSNet could no longer be supported by ACC-RSA and had to be replaced.

Action: ACC-RSA established a SharePoint site to support the internal submission of documents between the contracting office and the requirements offices. However, this system could not be used to submit requests for quote to BPA holders. Direct Client Support Division (DCSD) personnel who were working onsite within ACC-RSA's EXPRESS office realized that there was an opportunity for the GSA to provide a solution to the problem through GSA eBuy.

Solution: DCSD personnel worked with GSA's Federal Acquisition Service (FAS) Chief Information Officer (CIO) to facilitate loading the EXPRESS BPAs into the eBuy platform. They conducted training for the EXPRESS contracting officer's with the support of the local Customer Service Director and conducted eBuy contractor training for the BPA holders with the support of DCSD's industry liaison.

Result: This effort resulted in an efficient solution for ACC-RSA and provides cost-savings to the Army of $100,000 annually in licensing and maintenance costs for EXPRESSNet. Users are very satisfied with eBuy and it has proven to be an excellent tool for ACC-RSA to conduct Requests for Information and Requests for Quote.

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