

GSA Customer,

As we work toward implementing GSA's new RWA Fee Structure in Spring/Summer 2020, we wanted to share with you the details of the new fee. Full information regarding the new fee structure is also available online at www.gsa.gov/rwa on the "Policy & Guidance" page.

What is the new Fee Structure?

The new fee structure combines the current sliding scale fee and 4% fee associated with nonrecurring RWAs into a single fee, determined by a percentage of overall project cost. There are 18 cost ranges within the new fee structure, and a stepped fee percentage rate that decreases as total project cost rises. The chart below shows the new fee structure, including ranges and rates.

Note that this new fee structure will apply to all project costs with the exception of certain personal property expenses. Commensurate with the implementation of the new fee structure, the flat fee for recurring RWAs will increase to \$500.

Rate	Range - Low	Range - High	Maximum Fee For Range
Flat \$500	\$0	\$1,999	\$500
25%	\$2,000	\$4,999	\$1,250
23%	\$5,000	\$9,999	\$2,300
21%	\$10,000	\$14,999	\$3,150
19%	\$15,000	\$19,999	\$3,800
17%	\$20,000	\$24,999	\$4,250
15%	\$25,000	\$49,999	\$7,500
14%	\$50,000	\$99,999	\$14,000
13%	\$100,000	\$149,999	\$19,500
12%	\$150,000	\$199,999	\$24,000
11%	\$200,000	\$249,999	\$27,500
10%	\$250,000	\$349,999	\$35,000
9%	\$350,000	\$499,999	\$45,000
8%	\$500,000	\$749,999	\$60,000
7%	\$750,000	\$1,249,999	\$87,500
6%	\$1,250,000	\$1,999,999	\$120,000
5%	\$2,000,000	\$2,999,999	\$150,000
4%	\$3,000,000	\$4,999,999	\$200,000
3%	\$5,000,000	INFINITY	INFINITY

Example of the New Fee In Place

Under the current sliding scale fee structure, every dollar amount has a different overhead rate.

As shown in the table above, the new fee structure has an effective rate that applies to all dollar amounts within one of the 18 defined ranges.

For example, RWAs within the \$200,000 - \$249,999 range will have an 11% fee applied. Under the new fee structure, the fee for a project with a cost of \$200,000 would be \$22,000 while a project with a cost of \$240,000 would have a \$26,400 fee.

When Will the New Fee Structure Go Into Effect?

The new fee structure will go into effect in the Spring/Summer of 2020. We will share the specific implementation date with you once it is set.

Does the New Fee Impact Currently Accepted RWAs?

Any RWA that is currently accepted, or is accepted prior to the new fee implementation date, will utilize the existing fee structure (4% fee plus sliding scale fee) until it is completed and closed out. The original RWA acceptance date will determine the applicable fee structure; RWAs accepted before, but amended after, the new fee implementation will continue to utilize the existing 4% fee and sliding scale fee structure.

Resources and More Information

We will continue to share information with you regarding the new fee structure as it becomes available, including the implementation date. We will also host an online training session through our Client Enrichment Series. In the meantime, please share this information with the relevant personnel in your organization and visit www.gsa.gov/rwa for additional resources.