



City Pair Program

July 2020



FAST FACT SHEET: City Pair Program (CPP) FY21 Contract Awards

Participating Airlines

- **Awarded to 8 airlines:** United, American, Delta, Southwest, JetBlue, Hawaiian, Alaska and Silver Airways

Awarded Markets

- **Awarded to 11,936 markets in FY21** (9,641 Domestic and 2,295 International). Represents 91% of all trips flown by government travelers to complete their missions
- **2,178 markets awarded with Non-stop service**, for the first time CPP solicited all eligible non-stop service markets traveled by government travelers awarding 96.7%.
- The CPP results in **91.5% (or 10,924) of all awards having two discounted fares** - this provides flexibility for immediate travel and more deeply discounted fares for booking flights early

Savings

- Recognizing official travel has been reduced significantly due to the COVID-19 pandemic, the GSA City Pair Program will continue to save taxpayers an **estimated \$1.2B in FY21**. CPP fares benchmark **52% lower than commercial like fares** with no exchange fees, fully refundable, last seat availability, and no blackout dates.

Good News Stories

- Average domestic fares awarded in FY21 decreased to \$216 from \$229 in FY20. Average international fares awarded also decreased from \$749 in FY20 to \$740 in FY21.
- Boston (BOS) – Washington Reagan (DCA) at \$52 YCA/\$39 _CA benchmarks 61% lower than corporations a decrease from \$84 YCA/\$44 _CA in FY20.
- Washington Reagan (DCA) – San Diego (SAN) at \$208 YCA/\$128 _CA benchmarks 42% lower than corporations a decrease from \$254/\$156 in FY20.
- #1 International market (LON-WAS) benchmarks 69% less than corporations - \$281 YCA, \$271_CA, a decrease from \$299 in FY20
- The total FY21 contract value is **\$2.24B**