GSA Fleet Offerings

1. Purchasing
2. Leasing
3. Rental
4. Fleet Solutions

Provide the **right vehicle** at the **right price** with **great customer service** and the data required to effectively and efficiently manage your fleet.
Vehicle Purchasing:
Easy and Efficient Acquisition Process

Comprehensive Online Ordering
Knowledgeable Expertise
Large Discounts
## Case Study: Law Enforcement

### Problem:
Federal Government lacked standardization and a centralized process to procure law enforcement vehicles.

### Solution:
An interagency team was formed to develop detailed, customer-based purchase descriptions for law enforcement vehicles.

### Results:
- 50% reduction in procurement lead time
- 26% reduction in equipment
- 20% reduction in the cost of equipment
- 2,258 vehicle packages ordered in FY18
Vehicle Leasing: Full Service Fleet Management

- Acquisition
- Fleet Service Card
- Fleet Service Representative
- Maintenance and Accident Management
- Safety
- Automated Systems
- Telematics
- Remarketing
Value of Vehicle Leasing

- Improve productivity
- Minimize vehicle costs
- Compliance
- Guarantee modern, safe vehicle replacements
- Reduce administrative burden
- Data access in automated information systems
- Predictable budget planning
- No agency capital outlay & low financial risk
Vehicle & Equipment Rentals

Rentals for seasonal work, surge requirements and replacements during repairs

<table>
<thead>
<tr>
<th>120</th>
<th>365</th>
<th>24/7</th>
<th>$0</th>
<th>1.1M</th>
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<tbody>
<tr>
<td>Days for vehicle rental period</td>
<td>Days for equipment rental period</td>
<td>Online ordering</td>
<td>Fee for additional drivers</td>
<td>Rental days in FY18</td>
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Fleet Solutions

- Dispatch Reservation Module
- Federal Fleet Management System
- Federal Motor Vehicle Registration System
- Agency-owned Telematics
- AFV Guide & Acquisition Tool
- Electric Vehicle Charging Stations
GSA Fleet Look Ahead

- Improve core offerings
- New product offerings
- New service offerings