

# #AskMASAnything Q&A

## *Multiple Award Schedule Consolidation and Industry Partners*

This document compiles questions asked relating to the #AskMASAnything Industry Partners Twitter Chat hosted on the [@FAS\\_Outreach](#) handle on Thursday, July 16, 2020. Answers are provided by subject matter experts: Director of MAS Management Office, Stephanie Shutt and Regional Program Manager, Steve Sizemore.

**Q1) What is the current processing time for a new, non-FAST-lane MAS GSA Schedule?**

The processing time can range from 45 days to 110 days, depending on the complexity and completeness of the offer.

**Q2) I have had a GSA contract for years, but I was never the salesperson until now. How do I search for after-sales, search for sales, or promote my company?**

You can find information for marketing GSA contracts through the [Vendor Support Center](#).

**Q3) All of my company's current work is either as a subcontractor or on commercial (non-federal) work. How can I create labor categories that will be approved by a federal contracting officer for a MAS contract?**

Visit our [GSA.gov resources](#) on MAS large categories, subcategories, and SINs and the [MAS Roadmap](#) for a sample Labor Category matrix.

**Q4) How do I get a Schedule for special tools?**

All prospective contractors should use the [MAS Roadmap](#) to guide them through the contract process.



**Q5) If a customer purchases software under the new GSA Schedule 70/MAS at a lower rate, would this trigger the Price Reduction Clause (PRC)? Would it be required to refund past government payments made under our current schedule?**

This would depend on how your company negotiated pricing. Your Basis of Award identifies what customers would trigger the PRC. Also, you would provide a refund for any MAS sales that occurred once the PRC was triggered.

**Q6) Is it possible to add an escalation rate to a MAS contract that has already been awarded?**

It may be possible if there is a good business reason to do so, but it is not generally allowed. Please contact your GSA contracting officer for more information.

**Q7) What is the timeline for the final phase of the consolidation?**

The final Phase may take multiple years to ensure no contract is canceled that has an active BPA.

**Q8) How will size standards be determined for the MAS Schedule?**

Size standards are determined by the preponderance of work NAICS code assigned to the MAS contract.

**Q9) If an agency issues a Request for Proposal (RFP) on a Special Item Number (SIN) and the Order Level Materials (OLM) SIN, are contractors eligible to bid if they only have the OLM SIN?**

No, the OLM SIN may not be used as a stand-alone SIN. The contractor must have the primary SIN for the requirement and use the OLM SIN to support the requirement.

**Q10) How will labor categories be consolidated? For example, if a company has a Project Manager listed on PSS & IT 70, but the labor category has different descriptions/rates, how will they be incorporated into the MAS schedule?**

Each contract will keep its price list. During Phase III consolidation, contractors will need to do a modification to add SINs and labor categories to the contract they are using.

**Q11) If I have a Schedule 70, am I now permitted to sell my office supplies that would have been on 75? Can I see anything that I have a Letter of Supply (LOS) for, regardless of whether it is a technology Schedule 70 product or service?**

You cannot sell under any SIN that has not been awarded to your contract. You will need to add additional SINs to the contract if you want to offer those products or services on the Schedule. You must meet the qualification standards for each SIN.



**Q12) What exactly needs to be included and changed by the contractor on our GSA Advantage Schedule for the MAS Consolidation? Clauses? SINS...etc.?**

You can find instructions for updating your [GSA Advantage catalog](#).

**Q13) What is the deadline for GSA price schedules to be updated with MAS revisions?**

Your GSA Advantage catalog and price list must be updated by October 1, 2020. The Mass Mod is due July 31, 2020.

**Q14) What are the steps to consolidate Schedule IT 70 to the new?**

Sign the [mass modification A812](#) and update your price list.

**Q15) What type of PPE does the GSA allow to be carried on a schedule?**

Most types of PPE will fit under MAS SINS. TAA compliance is required but may be waived during the COVID-19 emergency response. After the emergency period, TAA compliance will be enforced. See the [Contract Requirements and Modification Guidance](#) for more information.

**Q16) Does a purchase by a government customer trigger the Price Reductions Clause?**

A) No, the Price Reductions Clause (PRC) does not apply to orders placed by government agencies.

**Q17) If I received the SF-30 for Mass Mod A812, have I completed Phase II?**

If you received an SF-30 for the Mass Mod A812, you have signed the Mass Mod. The remaining actions are to update your SIP file and your price list by October 1, 2020. Instructions and guidance can be found on [this Interact post](#).

**Q18) How long should the new offer review process take?**

This will be dependent on how complete your offer is. Please work with your Contracting Specialist to ensure open communication and provide any requested items as quickly as possible.

**Q19) How long should a Wage Determination (WD) modification take to review and approve?**

This depends on the workload of the current Contracting Officer and the completeness of the modification documentation.

*Have additional questions? Email us at [FAS\\_CAR@gsa.gov](mailto:FAS_CAR@gsa.gov).*