



U.S. ARMY CONTRACTING AGENCY
U.S. Army Contracting Agency



Army Contracting

Presented by

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Director, Northern Region Contracting Center

&

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Supporting Soldiers Through Contracting

ACA



Purpose

To provide an overview of the
Army Contracting Agency (ACA)
and the
Northern Region Contracting Center (NRCC).

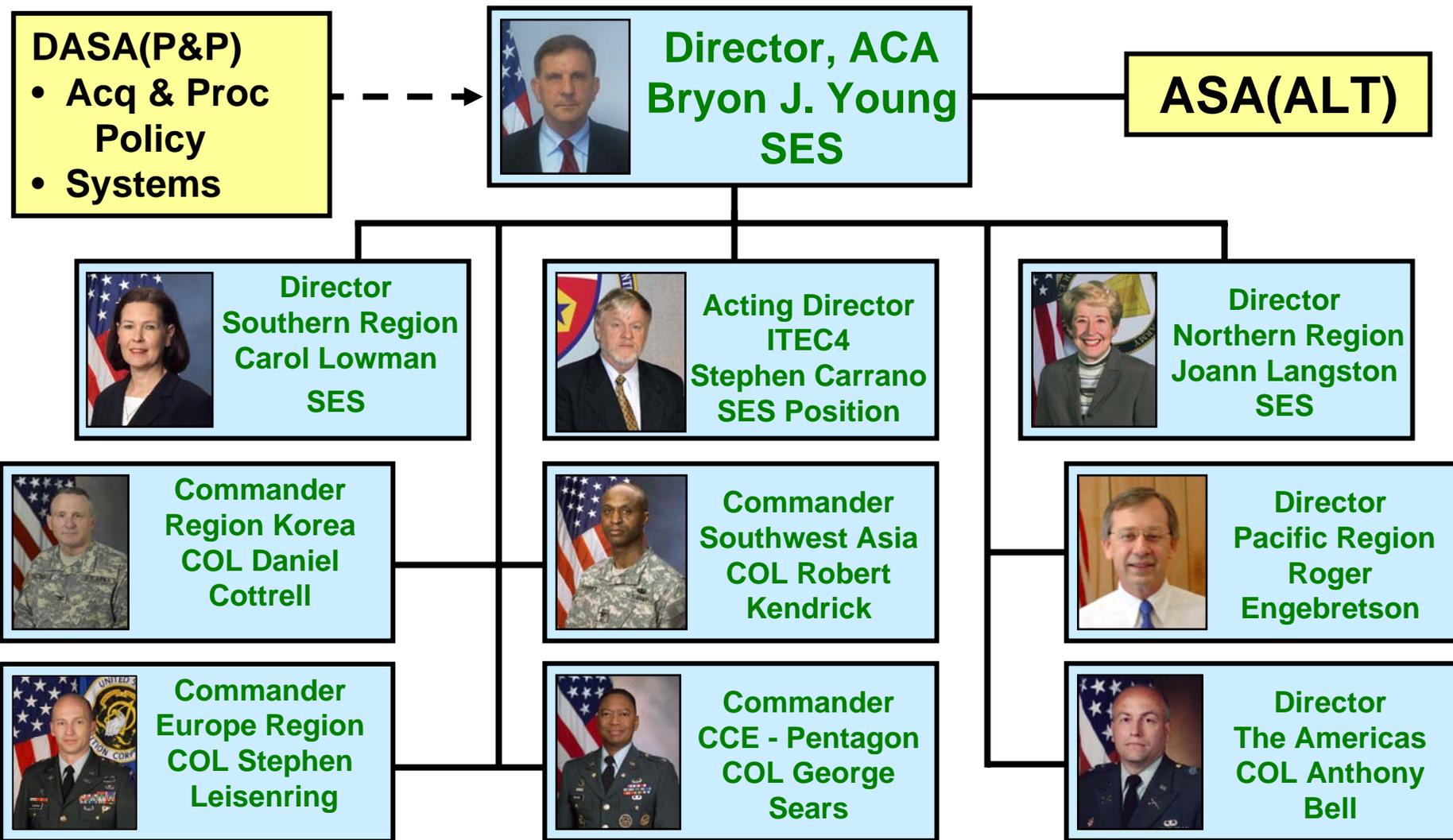


Organizational Structure

U.S. Army Contracting Agency



Supporting Soldiers Through Contracting





Bryon J. Young (Brian) Director, Army Contracting Agency



(Senior Executive Service) Mr. Young is the Director, Army Contracting Agency. Mr. Young retired from the United States Army in 2003 following the completion of 27 years of service highlighted by Lieutenant Colonel Command (DCMA Milwaukee) and Colonel Command (DCMA Raytheon). He is a graduate of the United States Army War College, a member of the Army Acquisition Corps, and dual certified at Level III (Contracting and Program Management). Mr. Young is the Head of the Contracting Activity (HCA) for the Army Contracting Agency. His previous Senior Executive Service assignment was as the Director, Information Technology, E-Commerce, and Commercial Contracting Center (ITEC4), Army Contracting Agency.

ACA – Mission & Vision Statement

Mission:

Enable Soldiers to accomplish their mission with strategically developed business solutions and innovative contracting techniques.

Vision:

Provide world-class contracting services to Soldiers – in peace and war – anytime, anywhere.

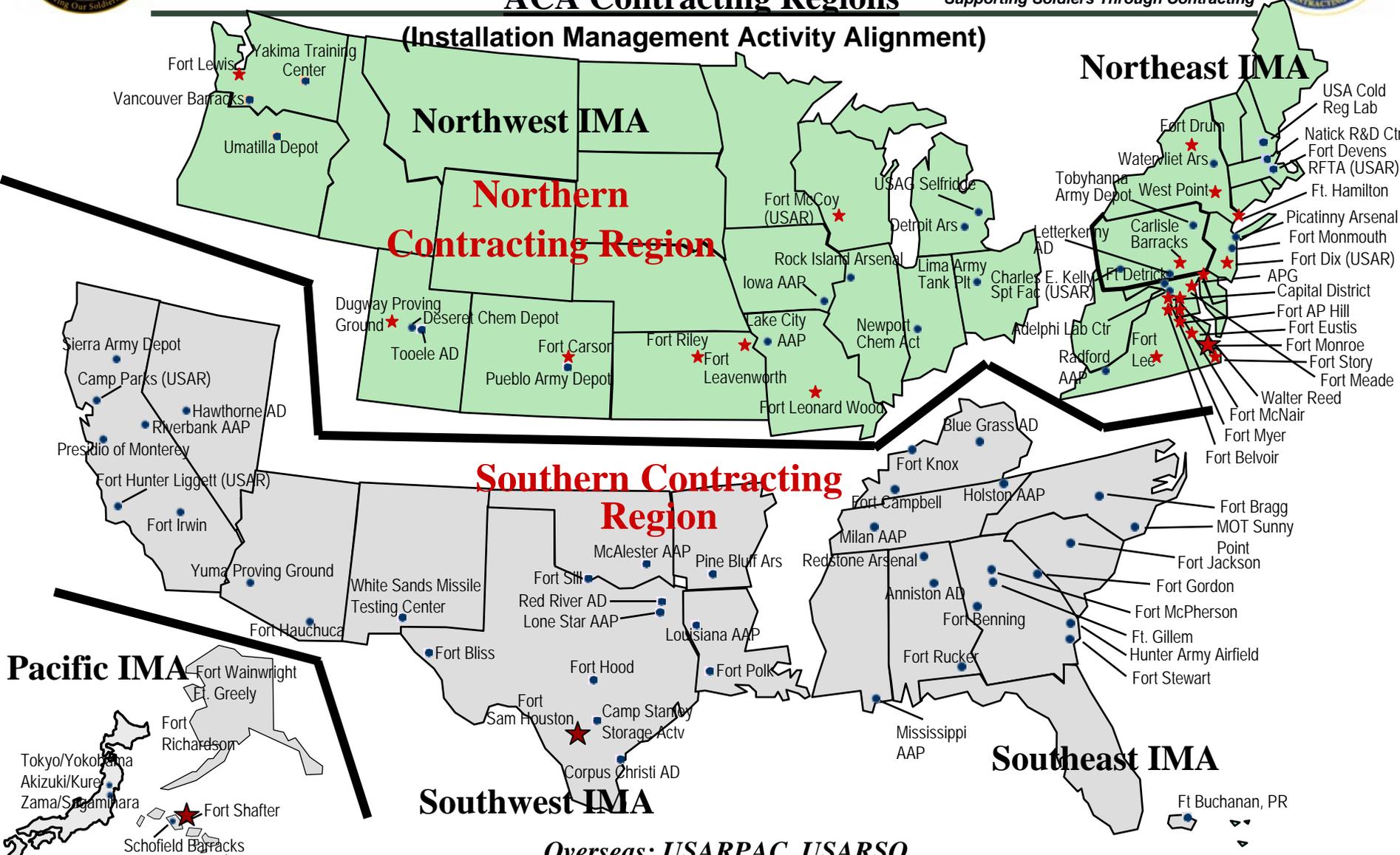


U.S. Army Contracting Agency

ACA Contracting Regions

Supporting Soldiers Through Contracting

(Installation Management Activity Alignment)



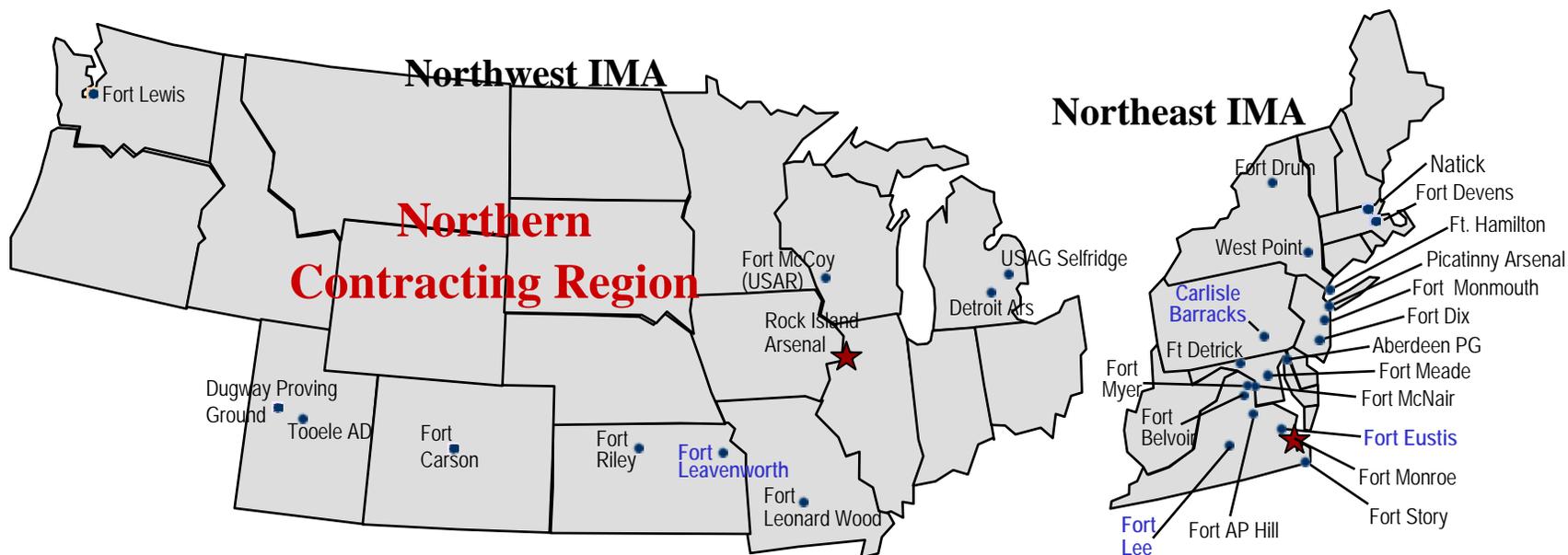
Overseas: USARPAC, USARSO,

3rd Army, USAREUR, and 8th Army

<http://aca.saalt.army.mil>



Northern Region Area of Responsibility



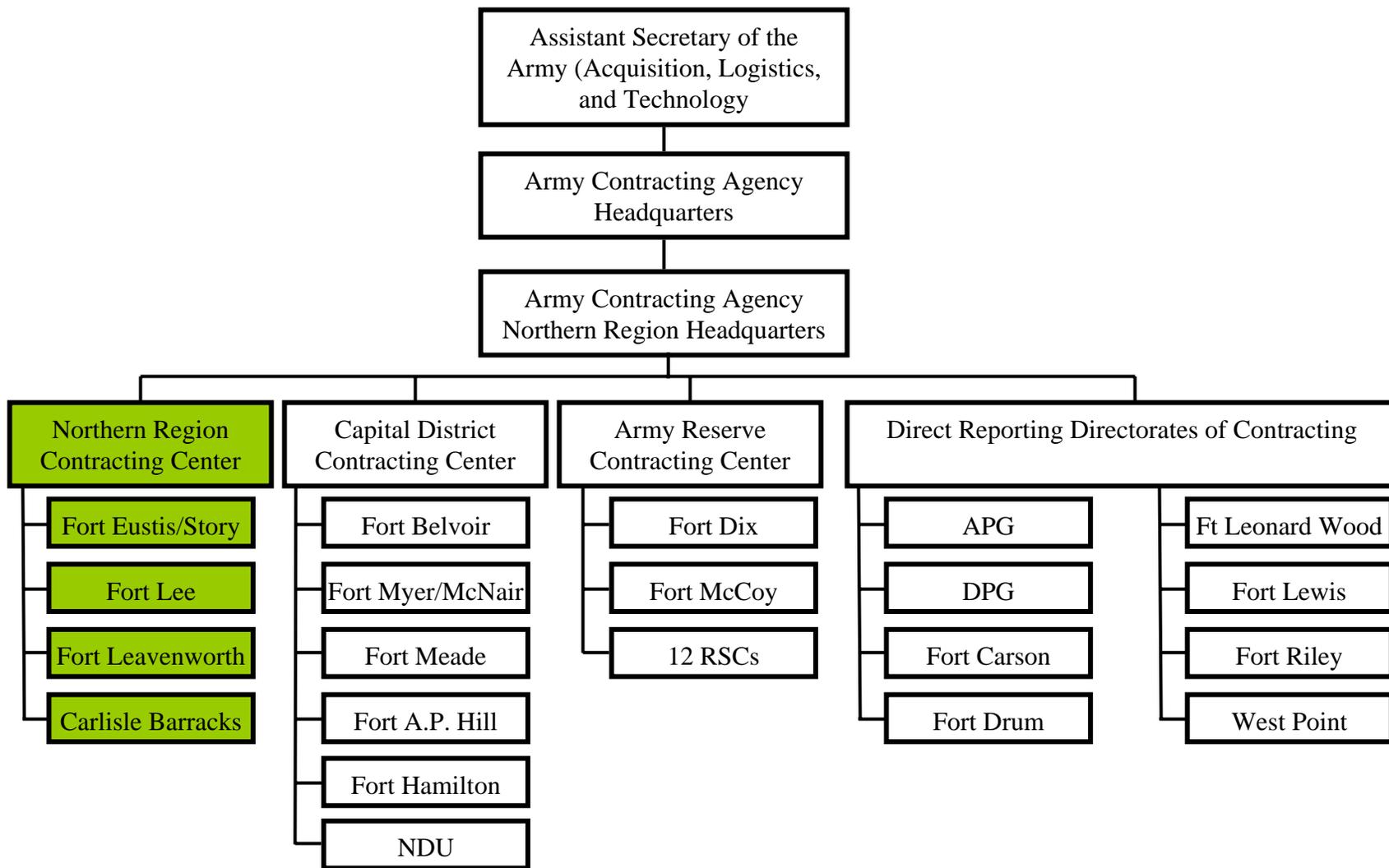
- ❖ **BASOPS Support: IMA and Garrison Tenant Organizations**
- ❖ **Mission Support: TRADOC, MDW, Cadet Command, USAREC, Accessions Command**



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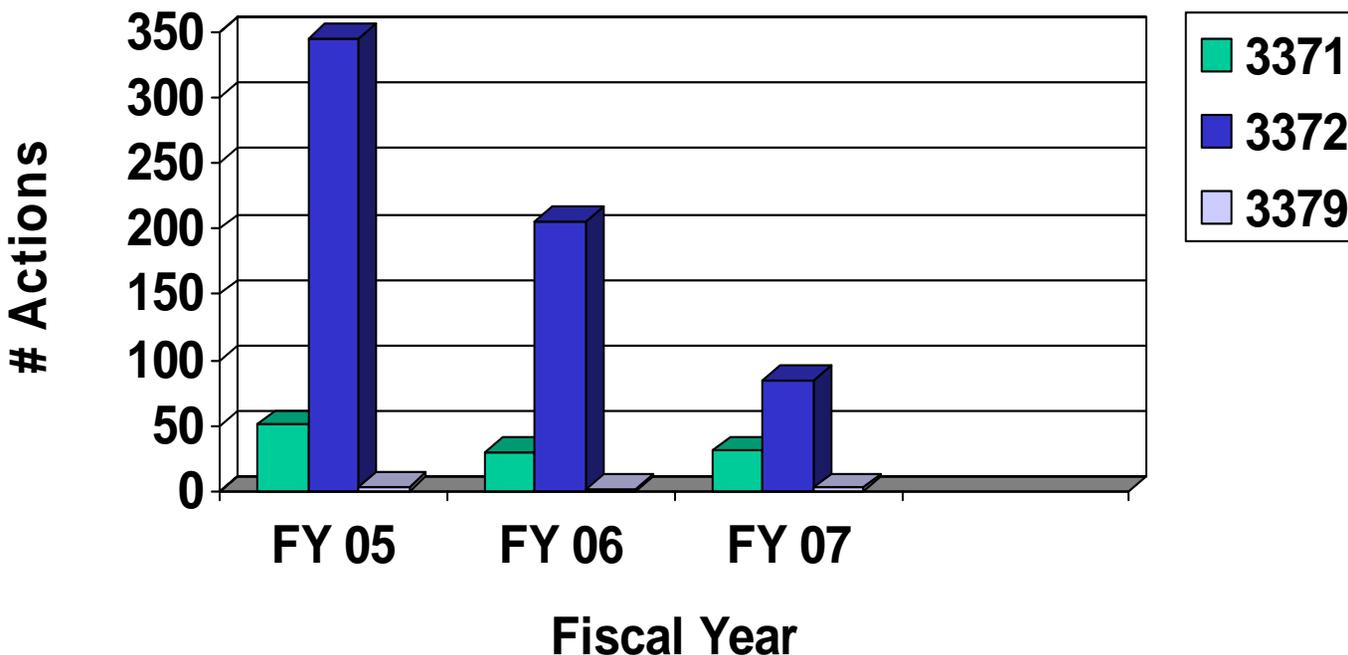


NRCC Obligations since 2002

	FY 02	FY 03	FY 04	FY 05	FY 06
Center	\$ 316,425,272	\$ 532,072,272	\$ 764,344,443	\$ 868,383,936	\$ 846,025,180
Carlisle Barracks	\$ 8,414,302	\$ 18,890,434	\$ 19,532,952	\$ 25,749,633	\$ 30,105,336
Eustis	\$ 110,435,278	\$ 103,664,284	\$ 175,843,700	\$ 126,320,429	\$ 117,893,819
Leavenworth	\$ 107,699,977	\$ 116,452,981	\$ 142,527,912	\$ 122,179,839	\$ 141,740,563
Lee	\$ 34,580,781	\$ 60,832,851	\$ 55,122,982	\$ 55,077,650	\$ 45,932,004
NRCC Total	\$ 577,555,610	\$ 831,912,822	\$ 1,157,371,989	\$ 1,197,711,487	\$ 1,181,696,902
ACA-NR	1,697,177,409	2,571,609,040	2,925,371,007	3,286,234,233	3,428,469,066
NRCC as a% of NR	34.0%	32.3%	39.6%	36.4%	34.5%



NAICS 337: Furniture & Related Product Manufacturing Actions



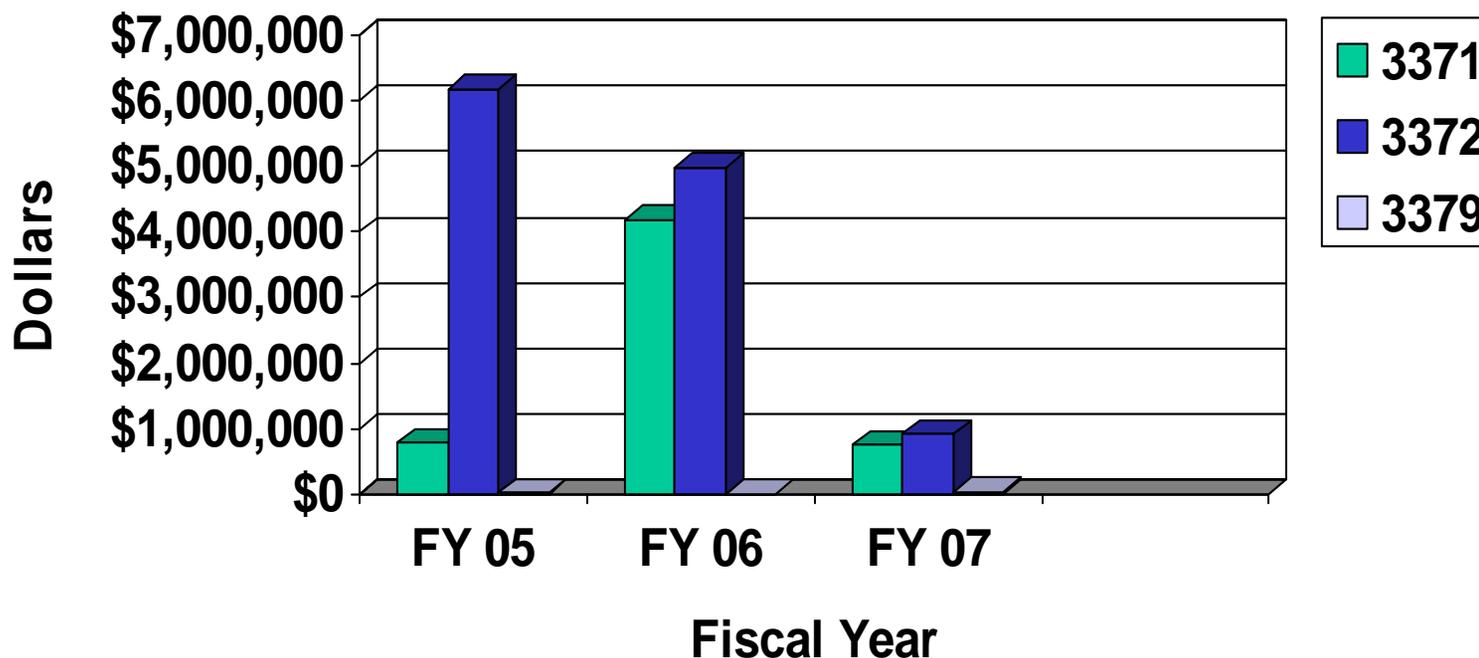
3371: Household & Institutional Furniture Manufacturing

3372: Office Furniture (including fixtures) Manufacturing

3379: Blind and Shade Manufacturing



NAICS 337: Furniture & Related Product Manufacturing Obligations



3371: Household & Institutional Furniture Manufacturing

3372: Office Furniture (including fixtures) Manufacturing

3379: Blind and Shade Manufacturing



Concerns - BRAC and Rebasing

In order to effectively execute mission support and respond to ongoing Army transformation, Army rebasing efforts, Army mandated personnel reductions, and the 2005 BRAC Commission recommendations of the Army Contracting Agency (ACA) must restructure to meet these challenges, and provide our customers with the contracting support required. The ACA must reorganize, reshape and restructure itself to better accommodate the shifting demands of our customers.

The ACA organization, as presently situated, must physically move its headquarters and a handful of its subordinate offices to comply with BRAC Commission recommendations. These BRAC recommended moves afford the ACA with the opportunity and the impetus to restructure itself by: taking advantage of efficiencies gained by the ensuing moves, transforming its business processes, and positioning itself to better serve Army rebasing initiatives and customer contracting requirements.



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ACA Eustis Procurement Strategies

Ms. Terry Hyatt-Amabile

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ACQUISITION PROCESS

- Utilize FAR, DFAR, AFAR and other policies and guidance
- Conduct Market Research (FAR Part 10)
- Required Sources of Supplies and Service (FAR Part 8)
- Determine Contracting Methods and Contract Type (FAR Parts 13-18)
- Solicitation, evaluation and award



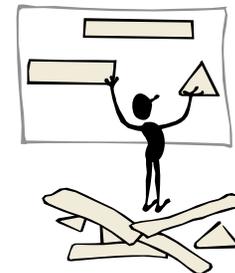
GSA Sources

- Marketing
 - Contact Small Business Specialists
 - Line card and/or capability statement
 - Provide a copy of your GSA Schedule and terms/conditions
- E-Buy & AFSI





GSA Sources



- Offer discounts off GSA Schedule
- Configuration management
- Offer solutions
- Authorized Dealers – Identify different product/product lines





GSA Sources

- Deliver and provide the best product and service!
- Past Performance





Questions?

ACA Web Page:

<http://www.aca.army.mil/>

ACA NR Web Page:

<http://www.aca-nrhq.army.mil/>

NRCC Web Page:

<http://www.aca-nrcc.eustis.army.mil/>