

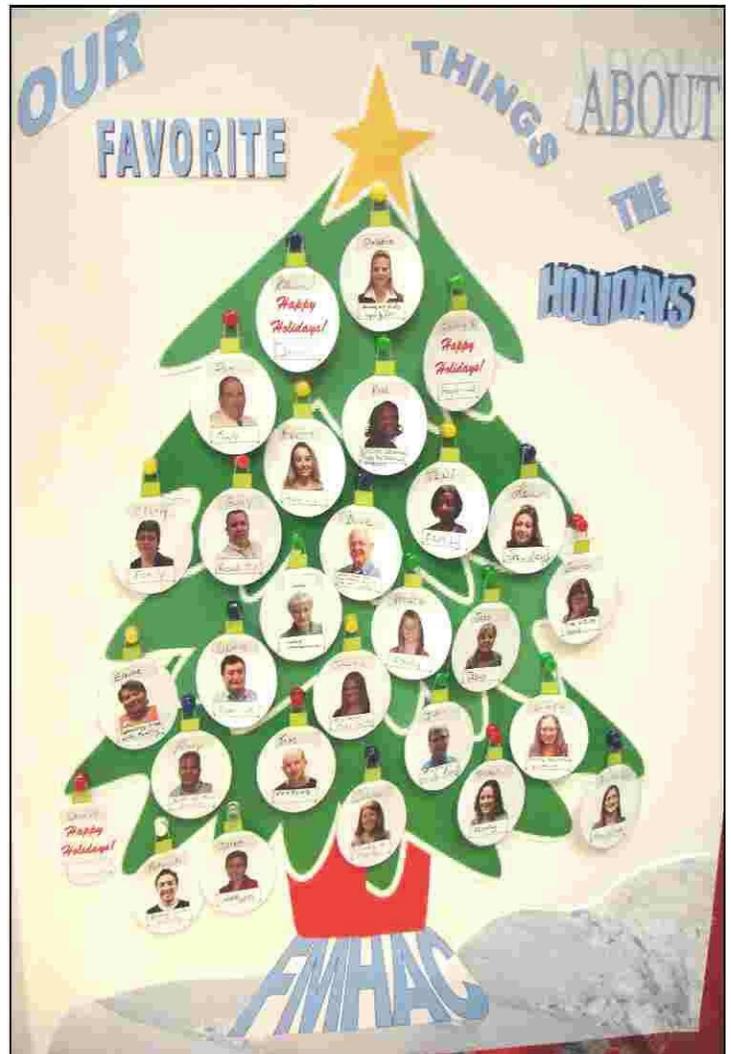
**THE CENTER FOR FACILITIES MAINTENANCE
AND HARDWARE (CFMH) WISH OUR
INDUSTRY PARTNERS SEASONS
GREETINGS AND HAPPY HOLIDAYS!!!**

PATRICK MAZZEI, CONTRACT SPECIALIST, SUBMITTED THIS HAND-MADE CARD AS AN ENTRY IN THE CFMH HOLIDAY CARD CONTEST. THERE WERE TWO ENTRIES AND BOTH WERE JUDGED AS EQUAL FOR ARTISTIC APPROACH AND SEASONAL MESSAGE. THE SECOND ENTRY BY **KENDRA MCQUERY**, CONTRACT SPECIALIST, IS DISPLAYED ON THE BACK COVER OF THIS ISSUE. BOTH SHOW AMAZING AND CREATIVE SKILLS.

HAPPY HOLIDAYS!
&
Seasons Greetings!



**From the
Facility Maintenance & Hardware
Acquisition Center**





The Chatter

Volume 1, Issue 9

GSA Center for Facilities Maintenance & Hardware

December 2009



From the Presidential Transition, to the American Recovery and Reinvestment Act, to the CFMH Industry Event, to the EXPO, and on to assisting with the establishment of the government-wide Energy Services BPA, it seems like FY09 passed by in a blur. I cannot remember another year when the workload in the Center was more demanding. Looking back I am truly impressed by the CFMH associates' accomplishments; and because of this, I thought I would use some print to enumerate a few of them:

- Through robust recruiting efforts, CFMH increased the number of companies participating on its Energy Services SINS by 75%.
- Despite an overall 38.5% increase in new offers, CFMH was able to maintain efficiency in the awarding of new contracts with an average cycle time of 53.5 days which exceeded the FY09 target of 59 days.
- During FY09 CFMH expanded efforts to enhance their contracting professional workforce by successfully recruiting three GS-13 Contract Specialists and three Contract Specialist Interns.
- During FY09 CFMH was able to increase sales for both schedules by 12%, while managing their direct costs of doing business by focusing on Return on Investment (ROI) analysis for travel.
- During FY09, in order to satisfy our customers needs, CFMH created an Energy Services SOW library that has become very popular with external customers and satisfied our customers needs.

With that said, the current fiscal year is also stampeding by; and the Center, not a group to rest on their laurels, has once again set some lofty goals that I would like to share:

- During FY10 CFMH will focus on growth initiatives for Energy Services by continuing to work with the Center for Innovative Acquisition Development to ensure the Government-wide Energy Services BPA is a successful solution for authorized federal agencies.
- During FY10 the Center will focus on growth of e-tools by digitizing all contracts under Schedules 51V and 03FAC, implement mandatory E-mod Centerwide, and look for avenues to enhance use of E-offers in the Center.
- During FY10 CFMH will continue to maintain cost controls by closely monitoring our direct costs while strategically planning the expansion of our acquisition workforce to manage our growing workload.
- During FY10 the Center will continue to look for efficiencies in operating through development and institutionalization of Standard Operating Procedures for its internal business processes.

Throughout the year I will try and keep you updated on the progress we are making towards our goals.

Debbie Harms

Special points of interest:

- Holiday Card Contest
- E-Verify and 03FAC
- E-Mod update!
- GSA Advantage
- Save the Date

Director's Corner	2
EVerify and 03FAC, Taiwan TAA Status	3
Inverted Domestic Corp, Digitization is Coming	4
Emod and Eoffer Up-	5
GSA Advantage Marketing Committee	6
Look who's Retiring!	
Who's New at CFMH?	7
Financial Outlook	8
Save The Date	
New IP's	9



E-Verify and 03FAC



E-Verify is soon to be required on all 03FAC contracts. If you have an 03FAC contract, expect to see a mass mod that will be initiated by the Office of Acquisition Management. *Failure to accept this modification could result in the cancellation of the contract.*

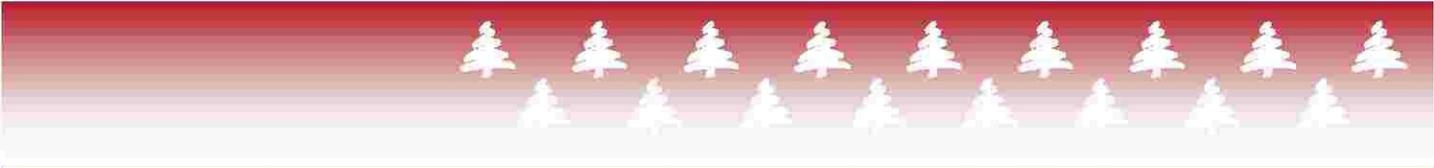
What is E-Verify? Simply put, E-Verify is the Government's electronic employment eligibility verification system. E-Verify is covered by Federal Acquisition Regulation (FAR) 22-18 and states that Federal contractors must:

- (1) Enroll as Federal contractors in E-Verify;
 - (2) Use E-Verify to verify employment eligibility of all new hires working in the United States, except that the contractor may choose to verify only new hires assigned to the contract if the contractor is:
 - (i) An institution of higher education (as defined at 20 U.S.C. 1001(a));
 - (ii) A state or local government or the government of a Federally recognized Indian tribe; or
 - (iii) A surety performing under a takeover agreement entered into with a Federal agency pursuant to a performance bond;
 - (3) Use E-Verify to verify employment eligibility of all employees assigned to the contract; and
 - (4) Include these requirements, as required by the clause at [52.222-54](#), in subcontracts for:
 - (i) Commercial or noncommercial services, except for commercial services that are part of the purchase of a COTS item (or an item that would be a COTS item, but for minor modifications), performed by the COTS provider, and are normally provided for that COTS item; and
 - (ii) Construction.
- (c) Contractors may elect to verify employment eligibility of all existing employees working in the United States who were hired after November 6, 1986, instead of just those employees assigned to the contract. The contractor is not required to verify employment eligibility of:
- (1) Employees who hold an active security clearance of confidential, secret, or top secret; or
 - (2) Employees for whom background investigations have been completed and credentials issued pursuant to Homeland Security Presidential Directive (HSPD) -12.

As a Federal contractor, you can begin the process by going to <https://e-verify.uscis.gov/enroll>

TAIWAN WINS TAA STATUS

Taiwan is now on the list of countries with Trade Agreements with the United States. This means that products from Taiwan are now acceptable to the Schedules program. Industry Partners may now modify their contracts and add items manufactured from Taiwan. *Please use E-mod to add items and ensure you update your ADVANTAGE listing once your mod is approved.* If you have any questions, please contact your Contracting Officer.

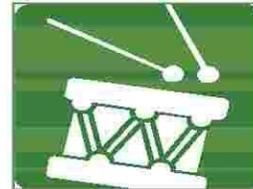


Inverted Domestic Corporation (FAR 9.108)

“*Inverted Domestic Corporation*” means a foreign incorporated entity which is treated as an inverted domestic corporation under 6 U.S.C. 395(b), i.e., a corporation that used to be incorporated in the United States, or used to be a partnership in the United States, but now is incorporated in a foreign country, or is a subsidiary whose parent corporation is incorporated in a foreign country that meets the criteria specified in 6 U.S.C. 395(b), applied in accordance with the rules and definitions of 6 U.S.C. 395(c).

A mass modification shall be issued to those schedule contractors who were awarded a contract after March 11, 2009 to include the latest version of 52.212-3 Offeror Representations and Certifications – Commercial Items. The exact date of the mass modification has not yet been determined. Contractors shall be given the opportunity to accept or reject the mass modification. By accepting the modification a contractor is representing that it is not an inverted domestic corporation and is not a subsidiary of one. By rejecting the modification a contractor is representing that it is an inverted domestic corporation or a subsidiary of one, which may result in contract cancellation.

Options: As part of the routine process of exercising an option period on a schedule contract, the contractor must submit updated Representations and Certifications as required in provision 52.212-3 Offeror Representations and Certifications – Commercial Items. By submission of the provision, the contractor represents that it is not an inverted domestic corporation or a subsidiary of an inverted domestic corporation.



Digitization is Coming!

Although the dates have not yet been set, the Center for Facilities Maintenance and Hardware will be digitizing all the paper contract files. Look for more information to follow as it becomes available. As we begin the transition to paperless, there will be many changes for all in the near future. Look for some of these with the next refresh for 51V, Hardware SuperStore.

These changes will include:

- ◇ Mandatory requirement for Contractors to submit all modification requests using the e-mod system
- ◇ Rapid Action Modifications (RAM) - This allows the contractor to initiate the actual modification via e-mod for simple modifications that do not affect pricing. RAMs will go through the system without intervention from the Contracting Officer (CO).
- ◇ Offerors encouraged to submit electronic offers through e-offer rather than hard copies. After a undetermined period of time this will also become mandatory.



Important eMod and eOffer update!

In an effort to improve and expedite the contract modification process, the Center for Facilities Maintenance and Hardware, Schedule 51V, will only accept modification requests submitted through the eMod system, effective January 16, 2010. The eMod is a web based application that allows contractors to electronically prepare and submit modification requests. Modification requests are received, reviewed, and tracked with greater efficiency when using the eMod system. However, the documentation required to support a modification request remains unchanged. **As of January 16, 2010, all modifications not transmitted through the eMod system will be rejected.**

The eMod system is the current preferred method of submittal; however, it will become mandatory after January 16, 2010. Modification requests must be submitted by an authorized contract representative. Your authorized representative must obtain a digital certificate before you attempt to process an eMod. A digital certificate is an electronic credential that is stored on your browser or token that identifies you, your organization, and your web browser. You will not be able to enter a modification request into the system without a current digital certificate. The following link will provide guidance on utilizing the eMod system, obtaining digital certificates, and using the eMod training guide.

<http://eoffer.gsa.gov>

Again, please note: The eMod system will become the mandatory method for processing and submitting modification requests. There is no change in the documentation required for the various types of modifications. You should continue to submit the same modification package and/or documentation to support your modification request that you have in the past through eMod.

Implementation of this procedure will continue to allow reliability in the tracking of modification requests and timely processing. It will create significant benefits to you as a contractor as well as to GSA, and most importantly, to our customers.

As GSA's industry partner, your cooperation in this endeavor is vital to its success and is appreciated.

If you have any questions about this procedure, please contact your Contracting Officer. If you are unable to reach your contracting officer, you may also contact Ellie Upchurch via email at ellie.upchurch@gsa.gov or by phone at 816-926-7808.

Please note that as we continue to pursue a paperless process we will be following up mandatory emods with the implementation of mandatory eOffers.





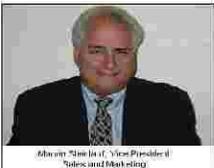
GSA Advantage!

For over 12 years *GSA Advantage* has been the one-stop, on-line resource for Federal employees worldwide to purchase supplies and services. *GSA Advantage* is a complete comprehensive selection of approved products and services from GSA contract holders. It includes contracts from our stock, special order, and Multiple Award Schedule (MAS) programs. Currently *GSA Advantage* has over 400,000 Federal users worldwide and is the most popular shopping website in the Federal government!

Once you receive your contract, you are required to provide your catalog data electronically and maintain the most current and accurate pricing. (See schedule clause I-FSS-597.) Pricing shown in *GSA Advantage* for MAS products and services is the responsibility of YOU - the MAS contractor. MAS contractors are required to honor the price shown in *GSA Advantage* when they receive an order SO you must maintain this site and keep your prices current at all times. If you have requested an Economic Price Adjustment (EPA) and it has been approved but you have not changed *GSA Advantage*, you still must honor the price posted at the time of the order. Under no circumstances can HIGHER prices be negotiated at the time the order is placed.

e-Buy - This is another good opportunity for YOU, the contractor. Ordering activities will obtain quotes from GSA contractors for the acquisition of both products and services. Remember that when you participate under this program only those products and services currently on your contract can be quoted. You can not quote anything that is open market, so if you know that there is a demand for a particular product or service within the Government market, contact your Contracting Officer and get those items on your contract.

CFMH Marketing Subcommittee



Robert Smith, Jr., Vice President
Sales and Marketing

Did you know?

GSA has authorized the American National Red Cross as an eligible ordering activity under GSA Federal Supply Schedule (FSS) contracts and other similar organizations may be authorized at a future date.

Look who's retiring!!



Judy Lynch, Schedule 51V Contracting Officer, is retiring from GSA after 32 years of service. Judy will be missed tremendously in the Center. We all wish you the best!

What did you enjoy most about your years at GSA? Working with all different kinds of people. My job has NEVER been boring and I have met and worked with some of the best in the world, and I mean that sincerely. Seriously. Really.

What will you miss most about GSA as you head into retirement? My coworkers, friends, and vendors. You are probably saying "oh, gag, puke," but it is really true. Seriously. Really.

What do you plan on doing after retirement? First, I am going to Cozumel and learn to scuba dive. Seriously. Really. And THEN, I'm going to Disney World. Seriously. Really. And then I am going to New Mexico for the hot air balloon festival. Seriously. Really. Then I don't know :)



Who's New at CFMH?



Name: Antoinette (Toni) Williams

Birthplace: Kansas City, MO

University Attended: Webster University

Degree: M.A. in Management & Leadership

Why did you pick GSA in your job search? I believe it's destiny – GSA just invited me back a third time.

What does being a Federal Government employee mean to you? It is an honor

What has your first month of work been like? Kind of slow. I had no computer access for two months while awaiting my security clearance!

What has surprised you most about your job so far? I actually like what I'm doing!!

What would someone be surprised to know about you? My first love is music. I have been a mentor for teen girls (ages 13-18), and I love traveling tremendously!

If you were an American Idol contestant what would you sing? I'd want to be judge on American Idol, but if not, I'd sing one of Paula Abdul's greatest hits! Just kidding!



Name: Aletha Pelham

Birthplace: Joliet, Illinois

University Attended: John Brown University

Degree: BS in Construction Management

Why did you pick GSA in your job search? I have been working at GSA for the past ten years. I first came to GSA as a Spencer Reed Contractor in 1999. During my time here I have found that GSA is a great place to work, both as a contractor and as a Federal employee.

What does being a Federal Government employee mean to you? I enjoy being a Federal employee and feeling like I am doing my small part to give something back to my country.

What has your first month of work been like? I am learning so much and still have SO MUCH to learn. So far the people I have worked with in the Center have been great helping me out and answering all my questions.

What has surprised you most about your job so far? I don't know that I have really been surprised by anything. People have been so nice, and I just hope to learn quickly and be able to help out with all the work. There does seem to be a lot of work!

Hobbies: I am married and have two kids. I enjoy traveling and spending time with my family. I use to love to read and workout, but find that hard to do anymore between the two kids and all their activities.

What would someone be surprised to know about you? I am an only child. Also, I once did a static line jump from an airplane. I was 18 years old and thought I was invincible. As I said, I only did it once.

If you were an American Idol contestant what would you sing? Oh my, who knows.... Maybe something by Taylor Swift... That is who I listen to the most as my daughter is a HUGE fan!



Name: Don Demmo

Birthplace: Clearwater, Florida

University Attended: Columbia College and Webster University

Degree: Bachelors: Double-major of Business Administration (with emphasis on Management) and Computer Information Systems. Masters: Dual-major of Management and Computer Information Resources Management

Why did you pick GSA in your job search? Promotion opportunities and excellent reputation.

What does being a Federal Government employee mean to you? It is a way to serve our government and at the same time have a rewarding career.

What has your first month of work been like? Hectic. I've worked for the government for over 20 years, but each organization is different, and GSA is no exception.

What has surprised you most about your job so far? The extent that GSA goes to welcome its new employees.

Hobbies: Golf

What would someone be surprised to know about you? The amount of time I try to devote to relaxing.

If you were an American Idol contestant what would you sing? Oh trust me, you wouldn't want to hear me sing.

GSA Center for Facilities Maintenance & Hardware
1500 E. Bannister Road
Kansas City, MO 64034
816-926-6760

Center for Facilities Maintenance & Hardware Financial
Outlook

CFMH FY09 Total Compared to FY08 Total

	<u>FY08 Total</u>	<u>FY09 Total</u>	<u>% Change</u>
51V	609,781	669,447	+9.78%
03FAC	194,995	228,181	+17.02%
Total	804,776	897,628	+11.54%

We are on the web at:

www.gsa.gov/cfmh

Save the Date!

CFMH 2010 11th Annual Industry Day

MEET ME IN

SAVE THE DATE

The Center for Facilities Maintenance and Hardware
Presents:

The 11th Annual Industry Day Event

March 23 – 25, 2010
23rd & 24th All Day events - 25th Half Day event

ST. LOUIS, MISSOURI

*Special hotel rates are being negotiated and
will be included in the official invitation.

ST. LOUIS



Welcome New Industry Partners!

03FAC	MERIDIAN MANAGEMENT CORP	GS-21F-0111V	03FAC	MOUNTAIN VALLEY MECHANICAL INC	GS-21F-0153V
03FAC	E C LONDON & ASSOCIATES INC	GS-21F-0114V	03FAC	NATURE'S TREES, INC.	GS-21F-0149V
03FAC	GULF COAST AIR CARE INC	GS-21F-0113V	51V	PALCO DISTRIBUTING	GS-21F-0154V
03FAC	ALLIANCE MANAGEMENT SYSTEMS CONS	GS-21F-0116V	03FAC	ENVIRONMENTAL & POWER SERVICES,	GS-21F-0003W
03FAC	G 2-V ENTERPRISES, INC.	GS-21F-0112V	03FAC	LIMBACH COMPANY LLC	GS-21F-0005W
03FAC	STEVEN WINTER ASSOCIATES, INC.	GS-21F-0117V	51V	LYNCH MACHINERY COMPANY INC	GS-21F-0002W
51V	PALM LABS ADHESIVES INC	GS-21F-0115V	03FAC	NEXANT, INC.	GS-21F-0004W
03FAC	ALLIANCE ENVIRONMENTAL, L.L.C.	GS-21F-0119V	51V	PRO LINE WATER LTD	GS-21F-0001W
03FAC	PROMET MARINE SERVICE CORPORATIO	GS-21F-0106V	03FAC	YAQUI ELECTRIC CO LLC	GS-21F-0006W
51V	LUCAS OIL PRODUCTS, INC.	GS-21F-0122V	03FAC	COMPU DYNAMICS, LLC	GS-21F-0008W
03FAC	ACCO ENGINEERED SYSTEMS, INC.	GS-21F-0121V	51V	ALLIANCE COATINGS INC	GS-21F-0010W
03FAC	VOLUNTEER TERMITE AND PEST CONTR	GS-21F-0124V	03FAC	GLASCO GROUP, INC.	GS-21F-0009W
03FAC	MILSPRAY LLC	GS-21F-0126V	03FAC	HRGM CORPORATION	GS-21F-0011W
03FAC	WATSON GROUP, L.L.C., THE	GS-21F-0125V	51V	BORDER CONSTRUCTION SPECIALTIES,	GS-21F-0007W
03FAC	STEARNS, CONRAD AND SCHMIDT CONS	GS-21F-0128V	03FAC	CENTURY ELEVATOR INC	GS-21F-0014W
03FAC	BULLSEYE ENGINEERING LLC	GS-21F-0131V	51V	TVI SUPPLY, LLC	GS-21F-0015W
03FAC	GSE FACILITY SERVICES, L.L.C.	GS-21F-0130V	03FAC	SOUTHCOAST WELDING & MANUFACTURI	GS-21F-0016W
03FAC	BOREAL RENEWABLE ENERGY DEVELOPM	GS-21F-0133V	51V	WOODCREST ACE HARDWARE, INC.	GS-07F-BWA01
03FAC	SUSTAINABLE DESIGN CONSULTING, L	GS-21F-0129V	51V	SUREBOND INC	GS-21F-0017W
51V	COLOR WHEEL PAINT MFG., CO., INC	GS-21F-0127V	03FAC	ADS-MYERS, INC	GS-21F-0019W
51V	NORTHWEST INDUSTRIAL SUPPLY INC	GS-21F-0132V	03FAC	BLUESTAR ENERGY SERVICES, INC.	GS-21F-0018W
03FAC	TEC INC.	GS-21F-0135V	51V	KELLY-MOORE PAINT COMPANY, INC.	GS-21F-0012W
51V	WINCHESTER RENTALS, LLC	GS-21F-0134V	51V	TRIPLE C HARDWARE & LUMBER, INC.	GS-21F-0013W
03FAC	CONSTELLATION ENERGY PROJECTS &	GS-21F-0139V	03FAC	STAFFORD ENVIRONMENTAL SERVICES,	GS-21F-0020W
03FAC	GLOBAL ENVIRONMENTAL ENGINEERING	GS-21F-0137V	03FAC	JEFFRIES ELECTRIC, A TEXAS FOR-P	GS-21F-0022W
03FAC	ECOLOGY AND ENVIRONMENT, INC.	GS-21F-0143V	03FAC	NOBLIS, INC.	GS-21F-0023W
03FAC	ENSAVE INC	GS-21F-0142V	51V	MAINSTREAM ENGINEERING CORPORATI	GS-21F-0021W
03FAC	PURE CHOICE HOLDINGS, INC.	GS-21F-0141V	03FAC	PACIFIC RIM MECHANICAL CONTRACTO	GS-21F-0024W
03FAC	ROOF EXPRESS, LLC	GS-21F-0144V	03FAC	HUBERT SERVICES INC	GS-21F-0025W
03FAC	MCKINSTRY ESSENTION, INC.	GS-21F-0140V	03FAC	AAF-MCQUAY INC.	GS-21F-0027W
51V	CAIL TOOL & MACHINERY, INC.	GS-21F-0146V	51V	JM INDUSTRIAL SUPPLY INC.	GS-21F-0028W
03FAC	CHEROKEE ENERGY MANAGEMENT & CON	GS-21F-0145V	03FAC	RGBS ENTERPRISES, INC.	GS-21F-0026W
03FAC	TENG & ASSOCIATES, INC.	GS-21F-0147V	03FAC	ICF INCORPORATED, L.L.C.	GS-21F-0029W
03FAC	SIGMA PLANNING GROUP, INC.	GS-21F-0148V	03FAC	A-1 MECHANICAL, INC.	GS-21F-0030W
03FAC	SKYETEC ENVIRONMENTAL DIAGNOSTIC	GS-21F-0151V	51V	NORTH SOUTH MACHINERY, INC.	GS-21F-0031W

