Facilities Maintenance and Hardware Acquisition Center Industry Event

"The Innovation Locomotion"

February 28- March 1, 2012

Tuesday
February 28, 2012

Indicates a class that incorporates "innovation"

7:15-5:00	Registration	Regency CD Foyer
7:15-8:30	Continental plus Networking	Regency CD
8:30-9:30	Renewable Energy in the Department of Veterans Affairs	Regency A
8:30-9:30	Innovations in on-line Contracting: E-Mods & E-Offers, Digital Certificates, Authorized Negotiator and the e-Mod Process	Regency B
8:30-9:30	Schedules and Global Supply	Regency E
8:30-9:30	Innovative Approaches in Marketing your GSA Schedule	Regency F
8:30-9:30	Innovations in Teaming: Understanding Contractor Teaming Arrangements	Sterling 9
8:30-9:30	The FY12/13 Federal Market Outlook for Schedule 03FAC Services	Regency CD
8:30-9:30	Meet your Contracting Officer	Sterling 1-5
9:30-9:45	Break	
9:45-10:45	How to do Business with GSA, Public Building Service (PBS) WILL BE VTC	Regency A
9:45-10:45	Where is the GSA Schedule Train Headed?	Regency B
9:45-10:45	ARA rental meeting	Regency E
9:45-10:45	Innovations in Marketing via Social Media	Regency F
9:45-10:45	Latest Enhancements to the GSA Suite of e-Tools: GSA *Advantage!,* e-Buy and Schedule Input Program (SIP)	Sterling 9
9:45-10:45	Meet your Contracting Officer	Sterling 1-5
10:45-11:00	Break	
11:00-11:15	Opening Remarks	Regency CD
11:15-11:30	Marty Jennings, FAS Regional Commissioner of GSA Heartland Region Jason Klumb, Regional Administrator of GSA Heartland Region	Regency CD
11:30-12:30	Keynote Speaker	Regency CD
12:30-1:30	Provided Lunch	Regency CD

1:30-2:30	Lunch Speaker: Jonathan Aronie, Partner, Sheppard Mullin	Regency CD
2:30-2:45	Break	
2:45-3:45	Innovations in on-line Contracting: E-Mods & E-Offers, Digital Certificates, Authorized Negotiator and the e-Mod Process	Regency A
2:45-3:45	CPES BPA Meeting	Regency B
2:45-3:45	Facilities Maintenance Meeting for Schedule 03FAC Contract Holders	Regency E
2:45-3:45	GSA's Industrial Operations Analysts (IOA) Contractor Assistance Visits	Regency F
2:45-3:45	Where is the GSA Schedule Train Headed?	Sterling 9
2:45-3:45	The FY12/13 Federal Market Outlook for Schedule 51V Products	Regency CD
2:45-3:45	Meet your Contracting Officer	Sterling 1-5
3:45-4:00	Break	
4:00-5:00	Ability One Program Overview	Regency A
4:00-5:00	Energy Services Meeting	Regency B
4:00-5:00	Innovative Approaches to Marketing Services to GSA, Public Building Service (PBS) from a Consultant's Perspective	Regency E
4:00-5:00	Small Business Assistance	Regency F
4:00-5:00	Innovative Approaches in Marketing your GSA Schedule	Sterling 9
4:00-5:00	51V Meeting: What's New and Different for 51V in 2012	Regency CD
4:00-5:00	Meet your Contracting Officer	Sterling 1-5
5:30	Reception	18th floor: Gateway East/West/Terrace

Wednesday
February 29, 2012

7:30-11:15	Registration	Regency CD Foyer
7:30-8:15	Continental plus Networking	Regency CD
8:15-8:45	Robin Bourne, GSA, Director, MAS Program Division, Office of Acquisition Management	Regency CD
8:45-9:15	Jeff Koses, GSA, FAS, Director GSS Office of Acquisition Operations	Regency CD
9:15-10:00	Roger Waldron, President, The Coalition for Government Procurement	Regency CD
10:00-10:30	Break	

10:30-11:30	Department of Energy: Federal Energy Management Program (FEMP)	Regency A
10:30-11:30	Innovative Approaches to Marketing Services to GSA, Public Building Service (PBS) from a Consultant's Perspective	Regency B
10:30-11:30	Assisted Acquisition Solutions for 03FAC Customers	Regency E
10:30-11:30	How to Offer your Products through DOD EMALL	Regency F
10:30-11:30	Innovation Session **(TBD)**	Sterling 9
10:30-11:30	Meet your Contracting Officer	Sterling 1-5
11:30-1:00	Lunch on Your Own	
1:00-2:00	Renewable Energy in the Department of Veterans Affairs	Regency A
1:00-2:00	Innovations in Air Force Strategic Sourcing: Doing Business with Wright Patterson	Regency B
1:00-2:00	Innovative Approaches in Marketing your GSA Schedule	Regency E
1:00-2:00	GSA's Industrial Operations Analysts (IOA) Contractor Assistance Visits	Regency F
1:00-2:00	Latest Innovations in High Performance Buildings	Sterling 9
1:00-2:00	How to Offer your Products through DOD EMALL	Regency CD
1:00-2:00	Meet your Contracting Officer	Sterling 1-5
2:00-2:20	Break	
2:20-3:20	Department of Energy: Federal Energy Management Program (FEMP)	Regency A
2:20-3:20	Innovations in Air Force Strategic Sourcing: Doing Business with Wright Patterson	Regency B
2:20-3:20	Innovative Approaches in Marketing your GSA Schedule	Regency E
2:20-3:20	Small Business Assistance	Regency F
2:20-3:20	Latest Enhancements to the GSA suite of e-Tools: GSA *Advantage!,* e-Buy and Schedule Input Program (SIP)	Sterling 9
2:20-3:20	Meet your Contracting Officer	Sterling 1-5
3:20-3:40	Break	
3:40-4:40	Partnership for Facilities and Hardware Solutions (PFHS) Meeting	Regency CD
6:00	Pre-registered Dinner	

Thursday
March 1, 2012

7:30-8:00	Continental plus Networking	Regency CD
8:00-8:15	Center Update	Regency CD
8:15-8:25	Marketing Subcommittee, Marvin Steinlauf, Vice President Sales, All Foam Products Company	Regency CD
8:25-8:30	Closing Remarks	Regency CD
8:30-8:45	Break	
8:45-9:45	Marketing Subcommittee Meeting	Regency A
8:45-9:45	Schedules and Global Supply	Regency B
8:45-9:45	Latest Innovations in High Performance Buildings	Regency E
8:45-9:45	Assisted Acquisition Solutions for 03FAC Customers	Regency F
8:45-9:45	Innovations in Marketing via Social Media	Sterling 9
8:45-9:45	Meet your Contracting Officer	Sterling 1-5
9:45-10:00	Break	
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