



The Coalition  
for Government  
Procurement



# The Coalition for Government Procurement Policy Update

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President

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# Who We Are

- National trade association representing commercial contractors in the Federal market
- Advocating common sense policies that improve the acquisition environment for government, industry and ultimately the American taxpayer for over 30 years
- Focused efforts on GSA, VA, DOD, OMB & Capitol Hill
- 300 members
  - Our members account for over 70% of all commercial services and products sold through the schedules program
  - The top 15 GSA Schedule contractors are members
  - Ten of the top ten GSA IT Schedule contractors are members
  - 25% of our members are involved in the Healthcare market place
- Website: [www.thecgp.org](http://www.thecgp.org)



# Mission

To advocate for common sense in government procurement policy and provide positive solutions that contribute to productivity, effectiveness and efficiency in the procurement system.



# Coalition Priorities for 2012

- Continue Myth-Busters Dialogue
- Other Direct Costs (ODC)
- MAS Pricing Policies and Procedures
- Implementation of Section 1331 of the Small Business Jobs Act of 2010
- Contract Duplication
- Improving MAS Blanket Purchase Agreements (BPAs)



# Budget Outlook

- 2014 Budget
  - It will be released on February 13<sup>th</sup>
  - Based on the President's State of the Union address, we will likely see the same priorities on jobs, small business development, clean energy, and veterans
  - There will be a focus on further re-organization of the government to more efficiently manage those programs



# GSA Outlook

- Integrations
- Next Generation Schedules
- Leveraging Spending on Schedules to Respond to the Current Budget Constraints
- Wireless Federal Strategic Sourcing Initiative (FSSI)
  - One of the key challenges is inventory management



# Key Interagency Regulatory Changes

- Small Business Set-Aside – Interim Rule
  - Directs OFPP, SBA, and GSA to develop regulatory guidance under which agencies may at their discretion set-aside contracts and/or orders for small businesses under multiple-award contracts
  - FAR implementation of Section 1331 has been expanded to include the Federal Supply Schedule contracts
  - Additional SBA guidance addressing the discretionary authority is anticipated to be issued in the next 4 to 5 months



# Key Interagency Regulatory Changes

- New FSS Ordering procedures- Interim Rule FAR 8.4
  - Requires additional competition for orders >\$150,000
    - notice to all contractors or as many as reasonable to insure 3 offers
  - eBuy cited as one method to provide notice to all
  - BPAs restricted
    - Preference for multiple award BPAs
    - New restrictions on single award BPAs-
      - Can only be one year with options approved by competition advocate



# Regulatory Changes & Healthcare

- BPA Interim Final Rule
- Trade Agreements Act
  - Compliance challenges for Government and industry
- Small Business Subcontracting Proposed Rule



# Congressional Items

- Digital Accountability and Transparency Act (H.R. 2146)
  - to create yet another Oversight Board for Government with investigative powers- modeled on the Recovery Act Transparency and Accountability Board (RAT Board)
- Acquisition Savings Reform Act (S. 1736)
  - A condition for reverse auctioning and a push for greater use of Federal Strategic Sourcing Initiative contract vehicles



# Small Business Legislation

- The House Committee on Small Business is working on 2012 Contracting Legislation:
- Bills introduced thus far: H.R. 3893, H.R. 3850, H.R. 3851, and The Subcontracting Transparency And Reliability (STAR) Act
  - Raising the small business prime contract goal from 23% to 25%
  - Increasing reporting on how contracts were awarded, not simply the dollars awarded, and requiring analysis of subcontractor industry distribution
  - Changing limitation on subcontracting requirements to price rather than cost
  - Providing small business with standing to challenge insourcing decisions
  - Directing SBA to help businesses identify and explore affiliation issues so that they can make the correct size representation through a publicly available website



# OMB Management Initiatives

- Development, Review and Approval of Business Cases for Certain Interagency and Agency-Specific Acquisitions
- Myth-busters Campaign
- Federal Strategic Sourcing Initiative (FSSI)
- Reducing Contract Spending for Management Support Services by 15%
  - See next slide for the 12 product and service codes (PSCs) affected



# List of Management Support Services

PSC	Product or Service Description	FY10 Obligations (\$M)
D302	ADP SYSTEMS DEVELOPMENT SERVICES	\$3,453
D307	AUTOMATED INFORMATION SYSTEM SVCS	\$2,894
D310	ADP BACKUP AND SECURITY SERVICES	\$132
D314	ADP ACQUISITION SUP SVCS	\$446
R408	PROGRAM MANAGEMENT/SUPPORT SERVICES	\$8,022
R413	SPECIFICATIONS DEVELOPMENT SERVICES	\$31
R414	SYSTEMS ENGINEERING SERVICES	\$4,887
R421	Technical Assistance	\$4,852
R423	INTELLIGENCE SERVICES	\$349
R425	ENGINEERING AND TECHNICAL SERVICES	\$17,972
R497	PERSONAL SERVICES CONTRACTS	\$312
R707	MGT SVCS/CONTRACT & PROCUREMENT SUP	\$778
<b>Total</b>		<b>\$44,127</b>



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# Thank You!

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