

# TELECOMMUNICATIONS LOCAL SERVICES CONTRACT FOR LOUISIANA

GS07T05BGD0008

The Greater Southwest Region awarded this Local Services Acquisition (LSA) contract to BellSouth. This is an Indefinite Delivery, Indefinite Quantity (IDIQ) telecommunications local services contract for areas within the State of Louisiana. The LSA has a base period of two years with three one-year options. This contract offers a wide range of voice and digital local services. These offerings include both circuit switched and dedicated transmission services, extending from a single analog line to Primary Rate Interface (PRI) services, to point-to-point data connectivity, to DSL. For analog "Centrex-type" service, this BellSouth award will provide federal agencies an average 45 percent cost savings over tariff rates.



## Typical savings by choosing the Louisiana LSA Contract over Tariff:

	NON-RECURRING	RECURRING	TOTAL
<b>001A - Analog Business Line</b>			
Tariff	\$85.00	\$60.27	<b>\$145.27</b>
LSA Contract	NC	\$43.22	<b>\$43.22</b>
<b>Percentage Savings</b>	<b>100.00%</b>	<b>28.29%</b>	<b>70.25%</b>
<b>001D - Analog Off-Premise Switch-Based Voice Service (Centrex) Line</b>			
Tariff	\$54.00	\$19.81	<b>\$73.81</b>
LSA Contract	\$33.23	\$15.95	<b>\$49.18</b>
<b>Percentage Savings</b>	<b>38.47%</b>	<b>19.49%</b>	<b>33.37%</b>
<b>001L - PRI Applications Interface for Centrex Service Line</b>			
Tariff	\$1,652.00	\$504.00	<b>\$2,156.00</b>
LSA Contract	\$60.50	\$401.50	<b>\$462.00</b>
<b>Percentage Savings</b>	<b>96.34%</b>	<b>20.34%</b>	<b>78.57%</b>
<b>002F - DS1 T1 Line</b>			
Tariff	\$910.00	\$136.00	<b>\$1,046.00</b>
LSA Contract	NC	\$122.94	<b>\$122.94</b>
<b>Percentage Savings</b>	<b>100.00%</b>	<b>9.60%</b>	<b>88.25%</b>
<b>002G - DS3 T3 Line</b>			
Tariff	\$300.00	\$2,295.00	<b>\$2,595.00</b>
LSA Contract	\$165.00	\$1,425.60	<b>\$1,590.60</b>
<b>Percentage Savings</b>	<b>45.00%</b>	<b>37.88%</b>	<b>38.71%</b>



Smarter Solutions

# Greater Southwest Region Federal Acquisition Service

819 Taylor Street, Fort Worth, TX 76102

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<b>Regional Commissioner</b>	<b>Gorge Prochaska</b>	<b>817 574-2521</b>
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**Network Services Division**  
**Director**

<b>Sylvia Hernandez</b>	<b>817 574-4300</b>
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**Louisiana Points Of Contact**

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<b>Project Managers</b>	<b>Keith Ellison</b>	<b>225 667-4092</b>
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<b>Contracting Officers</b>	<b>Dana Weaver</b>	<b>817 574-2327</b>
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January 26, 2010

**GSA Greater Southwest Region**

**U.S. General Services Administration**

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<http://www.gsa.gov/greatersouthwest>