

Disposal Process

- Landholding agency reports property **Excess** to GSA for disposition
- **Federal transfer** - Notice is sent to land holding agency's designated contact. If there is Federal interest, transfer is completed by letter (U.S. to U.S). Federal Agencies are required to pay Fair Market Value
- Determined **Surplus** if not transferred to another federal agency
- **Discount Conveyance** – property available for certain public uses up to 100% discount

*AIRPORT
CORRECTIONAL
EDUCATION
HISTORIC
HOMELESS
SELF HELP HOUSING
PARK & RECREATION
PUBLIC HEALTH
LAW ENFORCEMENT
EMERGENCY MANAGMENT
WILDLIFE CONSERVATION*

- **Negotiated Sale** to eligible public agencies for other public uses

*FAIR MARKET VALUE REQUIRED
NO RESTRICTION ON USE OF PROPERTIES
SUBJECT TO OBTAINING SUCH COMPETITION AS IS FEASIBLE UNDER THE CIRCUMSTANCES
ESTIMATED FAIR MARKET VALUE & SATISFACTORY TERMS OBTAINED BY NEGOTIATION*

- **Public Sale** – offered to public and private parties via auction or sealed bid

*AUCTION
WRITTEN AUCTION
SEALED-BID SALE
ONLINE AUCTIONS*