

General Services Administration  
Office of Small Business Utilization  
Calendar of Events - DECEMBER 2010

- December 2—St. Louis Business Networking Breakfast (Heartland)
- December 2—[Winning Government Contracts: The First Steps](#) (Heartland)
- December 6—Get on Board – A Construction Industry Business to Business Exchange – Illinois Department of Transportation (Great Lakes)
- December 7—[Kansas City's Small Business Networking Breakfast](#) (Heartland)
- December 7—Alliance South Conference (Southeast Sunbelt)
- December 8—[Hispanic Chamber of Commerce Business After Hours](#) (Heartland)
- December 8—[10<sup>th</sup> Annual Small, Minority, Woman & Veterans Business Owners Contracting Conference](#) (Greater Southwest)
- December 9—SBA/GSA Veteran Workshop (Southeast Sunbelt)
- December 10—[Omaha Empowerment Small Business Networking Breakfast Meeting](#) (Heartland)
- December 13—[Steps to Obtaining a GSA Multiple Award Schedule Contract: The Process](#) (National Office)
- December 13—[Steps to Obtaining a GSA Multiple Award Schedule Contract: The Solicitation](#) (National Office)
- December 14—[Kansas City's Small Business Networking Breakfast](#) (Heartland)
- December 14—[Selling to the Government PTAC](#) (Heartland)
- December 15—Regional Small Business Workshop (New England)
- December 16—[Winning Government Contracts: The First Steps](#) (Heartland)
- December 20—[Marketing to the Federal Government](#) (National Office)
- December 20—[OSBU Q&A for Small Business: GSA Schedules and Marketing](#) (National Office)
- December 23—[Sustainability Awareness for Small Business](#) (National Office)
- December 29—[How to do Business with the City of Kansas City Missouri](#) (Heartland)

For further information regarding an event, please contact the Small Business Utilization representative listed below.

<b>Region</b>	<b>Point of Contact</b>	<b>Phone Number</b>	<b>Website</b>
National Office	National Office Representative	(202) 501-1021	<a href="http://www.gsa.gov/sbu">www.gsa.gov/sbu</a>
New England Region	Deborah Tarleton	(617) 565-8100	<a href="http://www.gsa.gov/r1smallbusiness">www.gsa.gov/r1smallbusiness</a>
Northeast and Caribbean Region	Janice Bracey	(212) 264-1235	<a href="http://www.gsa.gov/r2smallbusiness">www.gsa.gov/r2smallbusiness</a>
Mid-Atlantic Region	Helena Koch	(215) 446-4618	<a href="http://www.gsa.gov/r3smallbusiness">www.gsa.gov/r3smallbusiness</a>
Southeast Sunbelt Region	Mildred Quinley	(404) 331-5103	<a href="http://www.gsa.gov/r4smallbusiness">www.gsa.gov/r4smallbusiness</a>
Great Lakes Region	Stephanie Wilson-Coleman	(312) 886-8194	<a href="http://www.gsa.gov/r5smallbusiness">www.gsa.gov/r5smallbusiness</a>
The Heartland Region	Pat Brown-Dixon	(816) 926-7203	<a href="http://www.gsa.gov/r6smallbusiness">www.gsa.gov/r6smallbusiness</a>
Greater Southwest Region	Albert Garza	(817) 978-0800	<a href="http://www.gsa.gov/r7smallbusiness">www.gsa.gov/r7smallbusiness</a>
Rocky Mountain Region	Pennie Estrada	(303) 236-7409	<a href="http://www.gsa.gov/r8smallbusiness">www.gsa.gov/r8smallbusiness</a>
Pacific Rim Region	Pamela Smith-Cressel	(213) 894-3210	<a href="http://www.gsa.gov/r9smallbusiness">www.gsa.gov/r9smallbusiness</a>
Northwest/Arctic Region	Kenyon L. Taylor	(253) 931-7956	<a href="http://www.gsa.gov/r10smallbusiness">www.gsa.gov/r10smallbusiness</a>
National Capital Region	Shaunta P. Johnson	(202) 708-5804	<a href="http://www.gsa.gov/ncrsmallbusiness">www.gsa.gov/ncrsmallbusiness</a>