



# Your Guide to GSA Technology Contracts

Great Government through Technology

# GUIDE TO GSA TECHNOLOGY CONTRACTS



# Acquisition Options for Your Specific Technology Requirements

Acquiring technology is easy with GSA. You can use our Governmentwide Acquisition Contracts (GWACs), information technology (IT) Schedule 70, and the Network Services Program (NSP) contracts to gain fast access to cutting-edge IT, telecommunications and infrastructure products, services and integrated solutions.

Our comprehensive set of pre-competed and customizable acquisition solutions supports your technology lifecycle needs – from management to execution – at competitive prices.





Across government, IT, telecommunications and infrastructure are inseparable from agency mission requirements. Agencies also face constantly shifting priorities – ranging from cloud computing and infrastructure consolidation to cybersecurity and environmental sustainability. With tight budgets and a smaller workforce, finding the right solution to meet your IT needs as well as your telecommunications and infrastructure needs can be a significant burden.

At GSA, we enable smart decisions when evaluating, purchasing and implementing technology – from navigating available commercial offerings to determining the most appropriate acquisition vehicle. Working with leading industry partners and your in-house contracting professionals, we maximize operational effectiveness and efficiency while minimizing acquisition risks.

#### **Follow Mandates and Policies**

Whenever your agency needs support addressing our nation's priorities, GSA stands ready to work with you across a broad spectrum of IT initiatives while ensuring your compliance with federal mandates and policies. These initiatives include protection against cyberthreats, progress toward environmental sustainability, evolution to a more mobile workforce, support of small and veteran-owned businesses, and migration of your computing systems to the cloud.

#### **Meet Your Technology Needs**

With GSA, you have access to virtually anything technology-related to meet your mission requirements – such as infrastructure and applications, mobile management solutions, and professional IT services and communications services.

#### **Get Acquisition Help**

GSA offers your agency all levels of acquisition assistance, including turnkey solutions. Based on your specific needs, our certified professionals can support you during every phase of the acquisition lifecycle, including contracting, project management, and financial management.

#### For Further Information

To learn more about GSA's technology contracts and solutions, visit www.gsa.gov/technology or contact GSA's IT Customer Service Center at itcsc@gsa.gov or (855) ITaid4U/(855) 482-4348.

# GSAII C<u>ONTRACT M</u>ATRIX

INFORMATION TECHNOLOGY (IT)

Program	ALLIANT	ALLIANT Small Business	8(a) STARS II (Streamlined Technology Acquisition Resources for Services II)	VETS (Veterans Technology Services)	IT Schedule 70 (Multiple Award Schedule Program)
Website	www.gsa.gov/alliant	www.gsa.gov/alliantsb	www.gsa.gov/8astars2	www.gsa.gov/ vetsgwac	www.gsa.gov/ itschedule70
Products and Services Provided	Integrated, customized IT solutions	Integrated, customized IT solutions	Integrated, customized IT solutions	Integrated, customized IT solutions	Broad range of commercial products, services and customized IT solutions
Key Features	Aligned with Federal Enterprise Architecture and Department of Defense Enterprise Architecture	Provides small business credit Aligned with Federal Enterprise Architecture and Department of Defense Enterprise Architecture	Provides 8(a) small business credit  Sole-source task order awards for orders under \$4 million  Vendors hold certifications for Capability Maturity Model Integration (CMMI) and ISO 9001	Provides service- disabled veteran-owned small business (SDVOSB) credit	Flexible, pre-competed on-demand contracts     Vast selection of vendors offering expert IT solutions, services and supplies     Ability to negotiate further discounts at the order level     More than 80% of vendors are small businesses of varying socioeconomic status     Green IT products     BPAs, vendor team arrangements, and small business set-asides available
Value-Added Services	Scope compatibility review Sample statements of work Contracting templates Training	Scope compatibility review     Market research assistance     Training	Scope compatibility review     Market research assistance     Training	Scope compatibility review     Market research assistance     Training	Scope compatibility review     On-site and online training     eTools available     Contracting templates     Self-service access for agency Contracting Officers
Task Order Types	Fixed price (all types) Cost reimbursement (all types) Labor hour Time and materials Combination	Fixed price (all types) Cost reimbursement (all types) Labor hour Time and materials Combination	Fixed price (all types)     Labor hour     Time and materials     Combination	Fixed price (all types) Labor hour Time and materials Combination	Fixed price (all types)     Labor hour     Time and materials
Period of Performance	10 years (Five-year base with one five-year option) Expiration: 4/2019	10 years (Five-year base with one five-year option) Expiration: 2/2019	10 years (Five-year base with one five-year option) Expiration: 8/2021	10 years (Five-year base with one five-year) option Expiration: 2/2017	20 years (Five-year base with three five-year options) Expiration: Varies by agreement
Place of Performance	Global	Global	Global	Global	Global
Eligible Users	Federal	Federal	Federal	Federal	Federal, state, local and tribal

NITCP (National IT Commodity Program)	SmartBUY	EaaS (Email as a Service)	laaS (Infrastructure as a Service)	RMF (Risk Management Framework) Services
www.gsa.gov/ itcommodity	www.gsa.gov/ smartbuy	www.gsa.gov/eaas	www.gsa.gov/iaas	www.gsa.gov/rmf
IT commodities and integrated support services	Enterprise-level commercial software and software-related services	Broad range of EaaS solutions for government	Cloud storage, virtual machines, and Web hosting services	Certification and Accreditation Services, which agencies can use to obtain Authority to Operate (ATO)
Discounted, tiered pricing through established BPAs     Reverse auctions at the ordering level     Incorporates Supply Chain Risk Management (SCRM) principles     Requires environmental certifications and responsible disposal	Discounted pricing through established BPAs     A Federal Strategic Sourcing Initiative (FSSI)     Cloud Email as a Service     Tiered pricing discounts     Complies with NIST and OMB security standards     Small business credit available	Email as a Service (billed per mailbox)     Office automation and electronic records management     Migration and Integration services     FISMA compliance (at moderate-impact level), government community, Private, Secret Enclave and Public cloud delivery models	Discounted pricing through established BPAs     Pay-as-you-go subscriptions     Vendors have received Authority to Operate (ATO) at FISMA Moderate security level     Small business credit available	Discounted pricing through established BPAs     Complies with NIST Risk Management Framework (RMF), FISMA requirements, and OMB guidance     Small business credit available
Reporting of accurate and detailed agency spend data     New products can be added within 24 hours		Sample statement of objectives     Independent     Government Cost     Estimator Calculator	Sample statement of objectives     Independent     Government Cost     Estimator Calculator	
Fixed price	Fixed price	Fixed price	Fixed price	Fixed price
3 or 5 years (One-year base with two one-year options or one-year base with four one-year options) Expiration: Varies by agreement	5 years (Single award: One-year base with four one-year options Multiple award: Five-year base) Expiration: Varies by agreement	5 years (Two-year base with three one-year options) Expiration: 8/2014	5 years (One-year base with four one-year options) Expiration: 10/2015	3 years (Three-year base) Expiration: 06/2014
National	Global	Global	Global	National
Federal, state, local and tribal	Federal (all agreements) local and tribal (some agreements)	Federal, state, local and tribal	Federal, state, local and tribal	Federal

### GSAII CONTRACT MATRIX

#### TELECOMMUNICATIONS

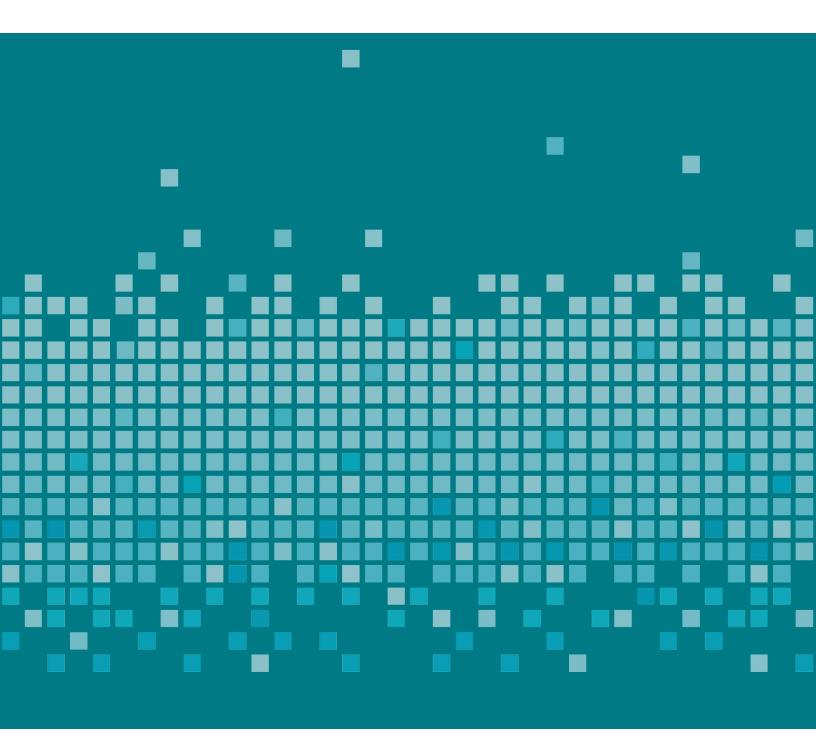
Program	Networx Universal	Networx Enterprise	Connections II	CS2 (Custom SATCOM Solutions)
Website	www.gsa.gov/ networxuniversal	www.gsa.gov/ networxenterprise	www.gsa.gov/ connectionsii	www.gsa.gov/cs2
Products and Services Provided	Full range of telecommunications services and infrastructure solutions	IP-centric telecommunications and related services	Telecommunications and network infrastructure products, services and solutions for buildings and campuses	Full range of commercial satellite solutions
Key Features	Service continuity with FTS2001 contracts	Service continuity with FTS2001 contracts	Integrates with Networx and local telecommunications contracts     Supply Chain Risk Management (SCRM) principles     Sustainability practices     Telecom Expense Management Services (TEMS)     Small business credit available	Created in partnership with DISA Continuity with DSTS-G, Inmarsat, and SATCOM-II contracts
Value-added Services	Operations support, including ordering, billing, and inventory management	Operations support, including ordering, billing, and inventory management	Scope compatibility review     Sample statements of work	Scope reviews
Task Order Types	Fixed price with a form of economic price adjustment	Fixed price with a form of economic price adjustment	Firm fixed price     Time and materials	Fixed price
Period of Performance	10 years (Four-year base with three two-year options) Expiration: 3/2017	10 years (Four-year base with three two-year options) Expiration: 5/2017	9 years, 3 months (Three-year, three-month base with six one- year options) Expiration: 1/2021	5 years (Three-year base with two one-year options) Expiration: 8/2017
Place of Performance	Global	Global with exceptions	Global	Global
Eligible Users	Federal, tribal	Federal, tribal	Federal, tribal	Federal

Acquisition assistance is available across all contract vehicles on a fee-for-service basis. Fees differ based on the level of service provided.

CS2-SB (Custom SATCOM Solutions: Small Business)	FedRelay (Federal Relay) Accessible Telecommunications Services	FSSI Wireless (Federal Strategic Sourcing Initiative for Wireless Services)
www.gsa.gov/cs2sb	www.gsa.gov/fedrelay	www.gsa.gov/ wirelessfssi
Full range of commercial satellite solutions	Accessible telecom-munications services for federal agencies and tribal governments to conduct official business with individuals who are deaf, hard of hearing, or speech disabled	Full range of wireless voice and data, devices and related services
Provides small business credit Created in partnership with DISA Continuity with DSTS-G, Inmarsat, and SATCOM-II contracts	Agencies may meet obligations under Section 504 of the Rehabilitation Act by using FedRelay as an option to provide reasonable accommodations in the workplace to employees with disabilities     FedRelay systems comply with federal security mandates and GSA's IT security policy	A Federal Strategic Sourcing Initiative (FSSI)     Cellular service plans with zero-cost devices available to meet a variety of needs     Option available to bring your devices and subscribe to service plans
Scope reviews	Quality of service monitoring	Price benchmarking and rate optimization to ensure best prices Device approach eliminates waiting for contract modifications Centers of excellence to identify and share best practices
Fixed price	Fixed price	Fixed price
5 years (Three-year base with two one-year options) Expiration: 1/2017	8 years (Four-year base with two two-year options) Expiration: 1/2021	5 years (Five-year base) Expiration: 5/2018
Global	National	Global
Federal	Federal, tribal	Federal, state, local and tribal







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