

# COMMERCIAL PLATFORMS

— FY2023 Highlights —

## PROGRAM

### TOTAL SPEND



2021	2022	2023
\$11.7M	\$40.3M	\$80M

### TOTAL ORDERS



2021	2022	2023
45K	150K	305K

### 3RD PARTY SPEND



2021	2022	2023
\$8.2M	\$31.9M	\$66.7M

### SMALL BUSINESS SPEND



2021	2022	2023
\$775K	\$7.2M	\$24.9M

### GREEN SPEND



2021	2022	2023
\$111K	\$1.8M	\$5.2M

## PARTICIPANTS



**52%**  
Repeat buyers



**\$250-\$350**  
Average order size



**34**  
Training sessions offered

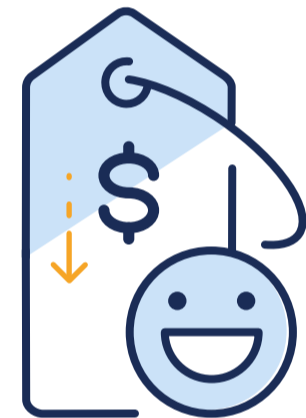
**5,400+**  
Registrants

## CUSTOMER EXPERIENCE



**9.1**

OVERALL SATISFACTION



**89%**

Satisfied with fair and reasonable pricing

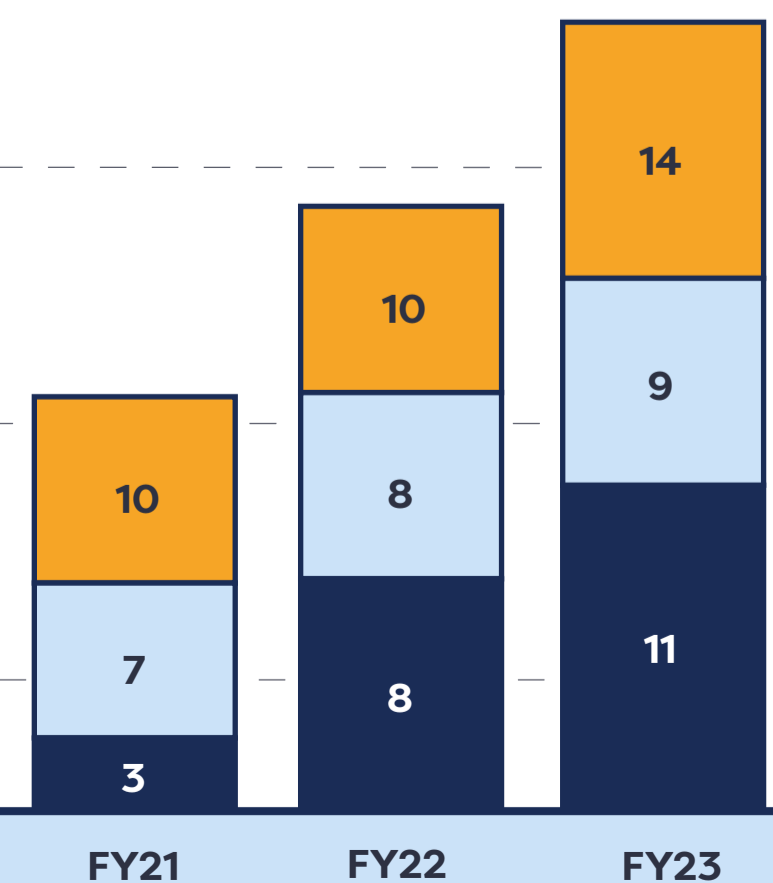


**2,800+**

Buyer surveys completed











## AGENCIES PARTICIPATING

Small Mid-Sized Large



**TOP**  
**10**

# Categories of Product Spending

									
1	2	3	4	5	6	7	8	9	10
Information Technology Peripherals	Office Equipment & Supplies	Office Furniture	Domestic Appliances & Supplies	Apparel & Luggage	Power Generation & Distribution	Printed Publications	Laboratory/Measuring, Observing & Testing Equipment	Tools and General Machinery	Safety Equipment & Supplies
Computer Displays Headsets Docking Stations Computer Accessories	Printer or facsimile toners Ink Cartridges Folders and binders Office Equipment Writing Instruments	Furniture and Furnishings Office furniture Outdoor Furniture Furniture	Televisions Domestic kitchenware Domestic Appliances Headphones Earphones	Clothing Backpacks Bath and Body Personal Care Products Footwear	Batteries and cells Battery Chargers Power Generators Electrical Cable and accessories Alkaline Batteries	Books Signage Electric Publications Flags or Accessories Labels	Measuring and observation tools Laboratory and Measuring equipment Binoculars Laboratory and Scientific equipment	Hand tools Power tools Agriculture, Forestry and Garden Handtools Automotive Specialty Tools	Masks or Accessories Face and Head Protection Safety Apparel Personal Safety and protective equipment