

## OPPORTUNITY

How much energy could GSA save by converting CFL downlights to LED?

### 5.7 GWH OF ELECTRICITY PER YEAR

If all 95,000 CFL-based downlights within the portfolio were replaced<sup>1</sup>  
Annual savings of \$600,000 at national average of \$0.11/kWh

## TECHNOLOGY

How do direct replacement LED downlight lamps work?

### ONE-TO-ONE LAMP REPLACEMENT

POWERED BY THE EXISTING CFL BALLAST

Light directed down toward living and work surfaces

## M&V

Where did Measurement and Verification occur?

**PACIFIC NORTHWEST NATIONAL LABORATORY** assessed LED downlight lamps provided by Lunera in three federal buildings: GSA 's regional headquarters in Auburn, Washington; the Cabell Federal Building in Dallas, Texas; and the Veterans Administration Center in Philadelphia, Pennsylvania

## RESULTS

How did LED downlight lamps perform in M&V?

### 40-50% ENERGY SAVINGS<sup>2</sup>

\$6.37 ANNUAL SAVINGS<sup>3</sup>  
Over typical CFL lamp at avg. utility rate of \$0.11/kWh

### LEDs APPROXIMATED CFLs

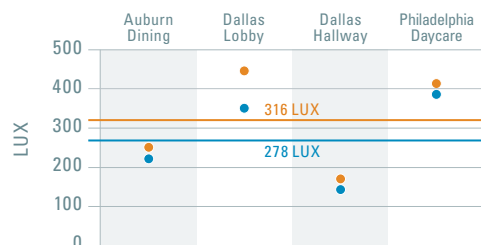
OCCUPANTS NOTICED LITTLE DIFFERENCE<sup>4</sup>

### < 3 YR PAYBACK

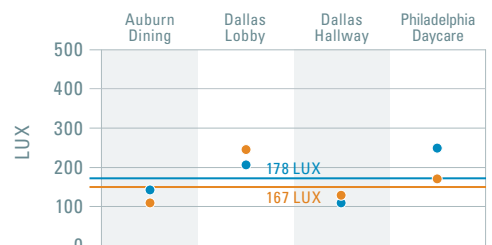
AT AVERAGE UTILITY RATE<sup>5</sup>

### Light Levels Between CFL and LED Were Comparable

Average Horizontal Light Levels  
Work Surface or Floor



Average Vertical Light Levels  
Wall



Key  
● CFL  
— CFL AVG. ACROSS TEST BEDS  
● LED  
— LED AVG. ACROSS TEST BEDS  
  
A difference of less than 100 Lux is typically not noticeable by the human eye.

## DEPLOYMENT

Where does M&V recommend deploying LED downlight lamps?

### DEPLOY BROADLY

Where advanced lighting controls are not desired or useful

### LED Replacement Options for CFL Downlights

Consider compatibility and controls when selecting an LED replacement

	REPLACE LAMP IF :	INSTALL RETROFIT KIT IF :	INSTALL NEW FIXTURE IF :
<b>COMPATIBILITY</b>	CFL ballast is verified to work with LED replacement lamp (per manufacturer or by testing).	Lamp is incompatible with CFL ballast (consult manufacturer specifications).	New construction or renovation.
<b>CONTROLS</b>	No controls are necessary.	Dimming is desired and CFL ballast does not support it.	Integrated advanced lighting controls are desired (tuning, occupancy sensing, daylighting).
	<b>PAYBACK—2.9 years*</b> Cost \$39 Material \$22 <sup>6</sup> , Install \$17  With ballast replacement \$94 (Material \$38, Install \$56) PAYBACK 7.1 years	<b>PAYBACK —10.4 years*</b> Cost \$137 Material \$81, Install \$56	<b>PAYBACK—12.4 years*</b> Cost \$165 Material \$109, Install \$56

\*Assumes maintenance savings included; midrange material cost; RSM means derived labor estimates; national average energy rate \$0.11; 4000-hr/yr operation

<sup>6</sup>April 2016 — updated material cost of \$15, provided by the vendor, reduces payback to 2.4 years

<sup>1</sup>LED Downlight Lamps for CFL Fixtures, EE Richman, JJ McCullough, TA Beeson, SA Loper (PNNL), March 2016, p.17 <sup>2</sup>Ibid, p.10  
<sup>3</sup>Ibid, p.12 <sup>4</sup>Ibid, p.11 <sup>5</sup>Ibid, p.12