LEASE NO. GS-09P-LCA03450

This Lease is made and entered into between

EGP SSA SAN DIEGO LLC

(Lessor), whose principal place of business is 2101 L Street, NW, Suite 650, Washington, D.C. 20037-1526, and whose interest in the Property described herein is that of Fee Owner, and

The United States of America

(Government), acting by and through the designated representative of the General Services Administration (GSA), upon the terms and conditions set forth herein.

Witnesseth: The parties hereto, for the consideration hereinafter mentioned, covenant and agree as follows:

Lessor hereby leases to the Government the Premises described herein, being all or a portion of the Property located at

8505 Aero Drive San Diego, CA 92123-1722

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and more fully described in Section 1 and Exhibit A-1, together with rights to the use of parking and other areas as set forth herein, to be used for such purposes as determined by GSA.

LEASE TERM

To Have and To Hold the said Premises with its appurtenances for the term beginning upon acceptance of the Premises as required by this Lease and continuing for a period of

Firm

subject to termination and renewal rights as may be hereinafter set forth. The commencement date of this Lease, along with any applicable termination and renewal rights, shall be more specifically set forth in a Lease Amendment upon substantial completion and acceptance of the Space by the Government.

In Witness Whereof, the parties to this Lease evidence their agreement to all terms and conditions set forth herein by their signatures below, to be effective as of the date of delivery of the fully executed Lease to the Lessor.

| FOR THE PESSOR: | FOR THE GOVERNMENT |
|------------------------------------|---|
| Name: WILLIAM C. TRIMBLE, III | Name: Jason Reising |
| Title: CHIEF EXECUTIVE OFFICER | Title: Lease Contracting Officer |
| Entity Name: EGP SSA SAN DIEGO LLC | General Services Administration, Public Buildings Service |
| Date: 1/27/17 | Date: |
| | |

| WITNES | SSED FOR THE LESSOR-BY: |
|--------|-------------------------|
| Name: | NICHOLAS A. NIMERALA |
| Title: | VICE PRESIDENT |
| Date: | 1/27/17 |

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LESSOR! GOVERNMENT:

GSA FORM L100 (09/15)

| The information collection requirements contain Office of Management and Budget pursuant to the | ned in this Solicitation/Contract, that are not required by the ne Paperwork Reduction Act and assigned the OMB Control N | e regulation, have been approved by the No. 3090-0163. |
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| LEASE NO. GS-09P-LCA03450 | LESSOR: GOVERNMENT: 5/ | GSA FORM L100 (09/15) |

SECTION 1 THE PREMISES, RENT, AND OTHER TERMS

1.01 THE PREMISES (SEP 2015)

The Premises are described as follows:

- Office and Related Space: 10,059 rentable square feet (RSF), yielding 9,490 ANSI/BOMA Office Area (ABOA) square feet (SF) of office and related Space located on the 1st floor(s) of the Building, as depicted on the floor plan(s) attached hereto as Exhibit A-1.
- Common Area Factor: The Common Area Factor (CAF) is established as 6 percent. This factor, which represents the conversion from ₿. ABOA to rentable square feet, rounded to the nearest whole percentage, shall be used for purposes of rental adjustments in accordance with the Payment Clause of the General Clauses.
- C. Sub-Paragraph Intentionally Deleted

EXPRESS APPURTENANT RIGHTS (SEP 2013) 1.02

The Government shall have the non-exclusive right to the use of Appurtenant Areas, and shall have the right to post Rules and Regulations Governing Conduct on Federal Property, Title 41, CFR, Part 102-74, Subpart C within such areas. The Government will coordinate with Lessor to ensure signage is consistent with Lessor's standards. Appurtenant to the Premises and included in the Lease are rights to use the following:

- Parking: 44 parking spaces as depicted on the plan attached hereto as Exhibit A-2, reserved for the exclusive use of the Government, of which 31 shall be secured outside parking spaces, and 13 shall be surface/outside parking spaces.
- Antennas, Satellite Dishes, and Related Transmission Devices: (1) Space located on the roof of the Building sufficient in size for the installation and placement of telecommunications equipment, (2) the right to access the roof of the Building, and (3) use of all Building areas (e.g., chases, plenums, etc.) necessary for the use, operation, and maintenance of such telecommunications equipment at all times during the term of this Lease.

1.03 **RENT AND OTHER CONSIDERATION (SEP 2015)**

A. The Government shall pay the Lessor annual rent, payable in monthly installments in arrears, at the following rates:

| | FIRM TERM | FIRM TERM | Non Firm Term |
|---|-------------|--------------|---------------|
| | ANNUAL RENT | ANNUAL RENT | ANNUAL RENT |
| SHELL RENT ¹ | \$0.00 | \$213,943.07 | \$283,649,61 |
| TENANT IMPROVEMENTS RENT ² | \$0.00 | \$66,775.60 | \$0,00 |
| OPERATING COSTS ³ | \$0.00 | \$113,479.71 | \$113,479,71 |
| Building Specific Amortized Capital (BSAC)4 | \$0.00 | \$2,930.94 | \$0.00 |
| TOTAL ANNUAL RENT | \$0.00 | \$397,129.32 | \$397,129,32 |

¹Shell rent calculation

(Firm Term) \$21.268821 per RSF multiplied by 10,059 RSF

B. Sub-Paragraph Intentionally Deleted

- Rent is subject to adjustment based upon a mutual on-site measurement of the Space upon acceptance, not to exceed 9,490 ABOA SF based upon the methodology outlined under the "Payment" clause of GSA Form 3517.
- Rent is subject to adjustment based upon the final Tenant Improvement (TI) cost to be amortized in the rental rate, as agreed upon by the parties subsequent to the Lease Award Date.
- E. SUB-PARAGRAPH INTENTIONALLY DELETED

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⁽Non Firm Term) \$28.198589 per RSF multiplied by 10,059 RSF
Tenant Improvements of \$501,225.73 are amortized at a rate of 6 percent per annum over 10 years

Operating Costs rent calculation \$11.28141 per RSF multiplied by 10,059 RSF

⁴Building Specific Amortized Capital (BSAC) of \$22,000 are amortized at a rate of 6 percent per annum over 10 years

⁵Parking costs described under sub-paragraph I below

- F. If the Government occupies the Premises for less than a full calendar month, then rent shall be prorated based on the actual number of days of occupancy for that month.
- G. Rent shall be paid to Lessor by electronic funds transfer in accordance with the provisions of the General Clauses. Rent shall be payable to the Payee designated by the Lessor in the System for Award Management (SAM). If the payee is different from the Lessor, both payee and Lessor must be registered and active in SAM.
- H. Lessor shall provide to the Government, in exchange for the payment of rental and other specified consideration, the following:
 - 1. The leasehold interest in the Property described in the paragraph entitled "The Premises."
- 2. All costs, expenses and fees to perform the work required for acceptance of the Premises in accordance with this Lease, including all costs for labor, materials, and equipment, professional fees, contractor fees, attorney fees, permit fees, inspection fees, and similar such fees, and all related expenses.
- 3. Performance or satisfaction of all other obligations set forth in this Lease; and all services, utilities, and maintenance required for the proper operation of the Property, the Building, and the Premises in accordance with the terms of the Lease, including, but not limited to, all inspections, modifications, repairs, replacements, and improvements required to be made thereto to meet the requirements of this Lease.
- Sub-Paragraph Intentionally Deleted
- J. In accordance with the Lease negotiations, the Lessor has offered free rent to the Government for the first two (2) months of the Lease. Therefore, the first two (2) months of the Lease shall be provided at no cost to the Government.

1.04 BROKER COMMISSION AND COMMISSION CREDIT (SEP 2015)

- A. DTZ AMERICAS, INC. d/b/a Cushman & Wakefield U.S., Inc. (Broker) is the authorized real estate Broker representing GSA in connection with this Lease transaction. The total amount of the Commission is and is earned upon Lease execution, payable according to the Commission Agreement signed between the two parties.

 Wakefield U.S., Inc.
- B. Sub-Paragraph Intentionally Deleted

1.05 TERMINATION RIGHTS (AUG 2011)

The Government may terminate this Lease, in whole or in part, at any time effective after the Firm Term of this Lease, by providing not less than 90 days' prior written notice to the Lessor. The effective date of the termination shall be the day following the expiration of the required notice period or the termination date set forth in the notice, whichever is later. No rental shall accrue after the effective date of termination.

1.06 INTENTIONALLY DELETED

1.07 DOCUMENTS INCORPORATED IN THE LEASE (SEP 2015)

The following documents are attached to and made part of the Lease:

| DOCUMENT NAME | No. of Pages | Ехнівіт |
|---|-----------------|---------|
| FLOOR PLAN(S) | 1 | A-1 |
| Parking Plan(s) | 1 | A-2 |
| AGENCY SPECIAL REQUIREMENTS | 27 | B-1 |
| AGENCY'S ELECTRICAL REQUIREMENTS | 45 | B-2 |
| AGENCY'S ELECTRICAL SECURITY REQUIREMENTS | 18 | B-3 |
| SECURITY REQUIREMENTS | 7 | С |
| GSA FORM 3517B GENERAL CLAUSES | 15 | E |
| GSA FORM 3518-SAM, ADDENDUM TO SYSTEM FOR AWARD MANAGEMENT (SAM) REPRESENTATIONS AND CERTIFICATIONS (ACQUISITIONS OF LEASEHOLD INTERESTS IN REAL PROPERTY) | 2 | Н |
| SECURITY UNIT PRICE LIST | 2 | J |
| SEISMIC FORM C, BUILDING RETROFIT OR NEW CONSTRUCTION PREAWARD COMMITMENT | 1 | К |

1.08 TENANT IMPROVEMENT RENTAL ADJUSTMENT (SEP 2015)

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- A. The Tenant Improvement Allowance (TIA) for purposes of this Lease is \$52.8161994 per ABOA SF. The TIA is the amount that the Lessor shall make available for the Government to be used for TIs. This amount is amortized in the rent over the Firm Term of this Lease at an annual interest rate of 6 percent.
- B. The Government, at its sole discretion, shall make all decisions as to the use of the TIA. The Government may use all or part of the TIA. The Government may return to the Lessor any unused portion of the TIA in exchange for a decrease in rent according to the agreed-upon amortization rate over the Firm Term.
- C. The Government may elect to make lump sum payments for any or all work covered by the TIA. That part of the TIA amortized in the rent shall be reduced accordingly. At any time after occupancy and during the Firm Term of the Lease, the Government, at its sole discretion, may elect to pay lump sum for any part or all of the remaining unpaid amortized balance of the TIA. If the Government elects to make a lump sum payment for the TIA after occupancy, the payment of the TIA by the Government will result in a decrease in the rent according to the amortization rate over the Firm Term of the Lease.
- D. If it is anticipated that the Government will spend more than the allowance identified above, the Government may elect to:
 - 1. Reduce the TI requirements;
 - Pay lump sum for the overage upon substantial completion in accordance with the "Acceptance of Space and Certificate of Occupancy" paragraph;
 - 3. Negotiate an increase in the rent.

1.09 TENANT IMPROVEMENT FEE SCHEDULE (JUN 2012)

For pricing TI costs, the following rates shall apply for the initial build-out of the Space.

| | INITIAL BUILD-OUT |
|--|---|
| ARCHITECT/ENGINEER FEES (\$ PER ABOA SF OR % OF TI CONSTRUCTION COSTS) | 4.00% |
| LESSOR'S PROJECT MANAGEMENT FEE (% OF TI CONSTRUCTION COSTS) | 8.50% FOR INITIAL TI CONSTRUCTION, 10.00% FOR ALTERATIONS DURING TERM OF LEASE. |

1.10 INTENTIONALLY DELETED

1.11 INTENTIONALLY DELETED

1.12 PERCENTAGE OF OCCUPANCY FOR TAX ADJUSTMENT (JUN 2012)

As of the Lease Award Date, the Government's Percentage of Occupancy, as defined in the "Real Estate Tax Adjustment" paragraph of this Lease is 92.6584377 percent. The Percentage of Occupancy is derived by dividing the total Government Space of 10,059 RSF by the total Building space of 10.856 RSF.

1.13 REAL ESTATE TAX BASE (SEP 2013)

The Real Estate Tax Base, as defined in the "Real Estate Tax Adjustment" paragraph of the Lease shall be \$42,439.64. Real Estate tax reimbursements shall begin on the first (1st) Lease anniversary and continue each year thereafter in accordance with Section 2.07 of the Lease.

1.14 OPERATING COST BASE (SEP 2013)

The parties agree, for the purpose of applying the paragraph titled "Operating Costs Adjustment," that the Lessor's base rate for operating costs shall be \$11.28 per RSF (\$113,479.71/annum).

1.15 RATE FOR ADJUSTMENT FOR VACANT LEASED PREMISES (SEP 2013)

In accordance with the paragraph entitled "Adjustment for Vacant Premises," if the Government fails to occupy or vacates the entire or any portion of the Premises prior to expiration of the term of the Lease, the operating costs paid by the Government as part of the rent shall be reduced by \$4.00 per ABOA SF of Space vacated by the Government.

1.16 HOURLY OVERTIME HVAC RATES (AUG 2011)

The following rates shall apply in the application of the paragraph titled "Overtime HVAC Usage:"

- \$13.00 per hour per zone
- No. of zones: 5

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1.17 INTENTIONALLY DELETED

1.18 BUILDING IMPROVEMENTS (MAR 2016)

Before the Government accepts the Space, the Lessor shall complete the following additional Building improvements:

- A. Installation of interior/exterior LED lights.
 B. _____
- 1.19 HUBZONE SMALL BUSINESS CONCERNS ADDITIONAL PERFORMANCE REQUIREMENTS (MAR 2012)

If the Lessor is a qualified HUBZone small business concern (SBC) that did not waive the price evaluation preference then as required by 13 C.F.R. 126.700, the HUBZone SBC must spend at least 50% of the cost of the contract incurred for personnel on its own employees or employees of other qualified HUBZone SBC's and must meet the performance of the work requirements for subcontracting in 13 C.F.R. § 125.6(c). If the Lessor is a HUBZone joint venture, the aggregate of the qualified HUBZone SBC's to the joint venture, not each concern separately, must perform the applicable percentage of work required by this clause.

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