




GSA Office of Government-wide Policy

10/24/2022

SPE Memo SPE-2021-03  
Supplement 2

## MEMORANDUM FOR ALL GSA CONTRACTING ACTIVITIES

FROM:

JEFFREY A. KOSES   
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SENIOR PROCUREMENT EXECUTIVE  
OFFICE OF ACQUISITION POLICY (MV)

SUBJECT:

Supplement to SPE Memo 2021-03 to Establish GSA's AbilityOne Pledge for Fiscal Year 2023

**1. Purpose.**

In October of 2020, the Office of Federal Procurement Policy (OFPP) asked Federal agencies to enter into a pledge with the AbilityOne Commission to increase dollars going to the AbilityOne Program. OFPP further encouraged agencies to set a pledge of not less than 1% of their total obligated dollars for Fiscal Year (FY) 21, with a goal of increasing the pledge to 1.5% in FY22. The General Services Administration (GSA) established a pledge of 2% for FY21 and increased the pledge to 2.5% for FY22.

This memorandum further increases the GSA AbilityOne pledge to 3% of total obligated dollars for FY23.

Achievement of the pledge will be led by GSA's ABOR and service level ABORs. Progress against the pledge will be shared by the Office of Government-wide Policy (OGP).

**2. Background.**

The General Services Administration (GSA) is one of the primary supporters of the AbilityOne Program, procuring roughly \$468 million of products and services in FY22. More than 40,000 individuals who are blind or have significant disabilities provide quality goods and services to federal agencies and the DoD at fair market prices. AbilityOne Community-based non-profit agencies (NPAs) employ more than 3,200 veterans, including wounded warriors across the country.

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The acquisition workforce is critical to expanding business with the AbilityOne Program by identifying new product lines and services to add to the Procurement List and creating opportunities for pathways to successful employment.

At the close of FY22, over 7% of GSA's total obligations supported the AbilityOne Program. This is a testament to the commitment and hard work of the acquisition workforce and the official launch of the GSA AbilityOne Program – led by the GSA ABOR team championed by Millisa Gary.

### **3. GSA Support of the AbilityOne Program.**

The ABOR Team worked closely with acquisition centers to advocate Federal buying in accordance with mandatory source contracting procedures; conducted training both internal and external to promote a better understanding of the Program's workings; assisted with resolving conflicts with contract performance; worked to identify innovative program solutions and engaged with the AbilityOne Commission to improve the overall value of the Program. GSA added 65 items to the Procurement List in FY22. In addition, the ABOR team will roll out Service level strategic action plans focused on promoting acquisition strategies that include consideration of AbilityOne program offerings. The primary tenet of the GSA AbilityOne Program is to increase utilization of AbilityOne across the GSA enterprise.

### **4. Effective Date.**

This policy is effective immediately and remains in effect, along with SPE-2021-03, until rescinded.

### **5. Point of Contact.**

The senior staff lead for GSA's AbilityOne Program is Ms. Millisa Gary who may be reached at [gsaabor@gsa.gov](mailto:gsaabor@gsa.gov) .

### **6. Additional Resources.**

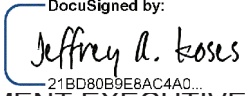
- [Acquisition Portal AbilityOne Topic Page](#)
- [AbilityOne Program](#)



GSA Office of Government-wide Policy

SPE Memo SPE-2021-03  
Supplement 1  
10/14/2021

MEMORANDUM FOR ALL GSA CONTRACTING ACTIVITIES

FROM: JEFFREY A. KOSES   
21BD80B9E8AC4A0...  
SENIOR PROCUREMENT EXECUTIVE  
OFFICE OF ACQUISITION POLICY (MV)

SUBJECT: Supplement to SPE Memo 2021-03 to Establish GSA's AbilityOne Pledge for Fiscal Year 2022

1. Purpose. The purpose of this supplement to SPE Memo SPE-2021-03 is to establish GSA's AbilityOne Pledge for Fiscal Year 2022 (FY22).

2. Background. On January 26, 2021, the Senior Procurement Executive issued SPE Memo SPE-2021-03, which included the establishment of GSA's FY21 AbilityOne Pledge of 2% of dollars. The memo also stated that an FY22 AbilityOne Pledge would be established through a supplement to the memo.

To continue to support and grow the use of the AbilityOne Program within GSA, the SPE has established GSA's FY22 AbilityOne Pledge as 2.5% of dollars.

3. Amendment. Unless otherwise further amended, the GSA FY22 AbilityOne Pledge is hereby established as 2.5% of dollars.

4. Effective Date. The GSA FY22 AbilityOne Pledge is effective immediately and SPE Memo SPE-2021-03 remains in effect until rescinded.

5. Point of Contact. Questions regarding SPE memo SPE-2021-03 and this supplement may be directed to the GSA AbilityOne Representative (ABOR) identified on the [AbilityOne Program topic page](#) on the Acquisition Portal.

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GSA Office of Governmentwide Policy

SPE Memo SPE-2021-03  
January 26, 2021

## MEMORANDUM FOR ALL GSA CONTRACTING ACTIVITIES

FROM: JEFFREY A. KOSES DocuSigned by:  
Jeffrey Koses  
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SENIOR PROCUREMENT EXECUTIVE  
OFFICE OF ACQUISITION POLICY (MV)

SUBJECT: Increasing Opportunities for Americans with Disabilities

### 1. Purpose.

The Office of Federal Procurement Policy (OFPP) has asked all Federal agencies to enter into a pledge with the AbilityOne Commission to increase dollars going to the AbilityOne Program.

This memorandum establishes the GSA pledge at 2% of dollars for Fiscal Year (FY) 2021, and designates GSA's AbilityOne Representative (ABOR).

Achievement of the pledge will be led by GSA's ABOR and service level ABORs. Progress against the pledge will be shared by the Office of Government-wide Policy (OGP).

### 2. Background.

OFPP released a memo dated October 30, 2020, titled "[\*Increasing the Participation of Americans with Disabilities in Federal Contracting.\*](#)" This memo asked Federal agencies to further enhance opportunities for persons with disabilities in Federal contracting through the AbilityOne Program. The AbilityOne

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Program is the nations' largest employer of persons who are blind or have significant disabilities. The Program, managed by the AbilityOne Commission has a collective workforce of approximately 45,000 persons through over 500 participating nonprofit agency (NPA) vendors spanning over 1,000 locations all across the nation.

Because persons with disabilities continue to comprise the lowest employment category of any segment in our society. OFPP has asked agencies to take several actions including:

- Establishing an AbilityOne Pledge of at least 1% of dollars in FY 2021 and at least 1.5% of dollars in FY 2022.
- Establishing an AbilityOne Representative ("ABOR") to advocate for the program, engage with the workforce, and help improve the program. GSA has established an agency level ABOR and will also establish service level ABORs for FAS and PBS. Once established, ABOR contact information will be available on the [AbilityOne Program topic page](#) on the Acquisition Portal.

### **3. Effective Date.**

This policy is effective immediately and remains in effect until rescinded.

### **4. AbilityOne Pledge.**

The AbilityOne Program and the GSA have had a long-standing relationship in creating opportunities for the disabilities community. PBS has had a strategic alliance with SourceAmerica (formerly NISH)<sup>1</sup> since 2002 and FAS' strategic alliance with the National Industries for the Blind (NIB)<sup>1</sup> was established in 2011. Through these agreements, GSA has developed over 300 contracts worth over \$500 million with AbilityOne NPAs and distributors.

Thanks to GSA's long-standing partnership with AbilityOne, GSA will exceed the

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<sup>1</sup> A Central Nonprofit Agency (CNA) under AbilityOne. The CNAs work closely with Federal contracting activities and NPAs (i.e. as liaisons) to match Government requirements with NPA capabilities. While the CNAs are liaisons to the AbilityOne Program, SourceAmerica and NIB are non-governmental organizations.

OFPP target. To demonstrate our higher commitment, GSA is pledging that 2% of our contract spend in FY 2021 will go through the AbilityOne Program. An FY 2022 pledge will be established through a supplement to this memo.

To ensure broad awareness and support for the Program across the agency, OGP has named a GSA [ABOR](#) and both FAS and PBS have named service level [ABORs](#). These individuals will lead GSA's efforts to champion the use of AbilityOne. This will include promoting training, identifying opportunities to add items to the procurement list and identifying opportunities for AbilityOne to compete in accordance with FAR 8.713, including through the Federal Supply Schedule.

To support new and emerging opportunities, under leadership of the ABOR team, GSA will also pursue innovative procurement approaches such as temporary procurement list additions, establishment of AbilityOne IDIQs, and more. To ensure we continue to strive for growth in the use of the AbilityOne Program new target categories and approaches will be set each FY and will be posted annually to the [AbilityOne Program topic page](#) on the Acquisition Portal.

## **5. Point of Contact.**

If you have any questions regarding this memo, please contact the GSA ABOR noted on the [AbilityOne Program topic page](#) on the Acquisition Portal.

## **6. Additional Resources.**

- [Acquisition Portal AbilityOne Program Topic Page](#)
- [AbilityOne Program](#)