



Office of Government-wide Policy

GSA Webinar to Discuss Executive Orders

Contract Consolidation & FAR Overhaul

Jeff Koses

Today's Agenda

1:00 pm	Welcome/Introduction (Maria Swaby)
1:05 pm	Remarks (Stephen Ehikian , GSA Acting Administrator)
1:10 pm	Remarks (Josh Gruenbaum , FAS Commissioner)
1:15 pm Koses)	Contract Consolidation and Summary of FAR Overhaul (Jeff
1:45 pm	Acquisition.gov Site Demo (Dan Briest)
1:55 pm	Non-Regulatory Resources (Buying Guides) (Polly Hall)
2:10 pm	GSA Deviations to FAR Parts (Nick West)
2:20 pm	Live Q&A (Maria Swaby)
2:40 pm	Closing Remarks (Maria Swaby)

Executive Orders

- 30 Executive Orders issued since January that impact Federal Acquisition.
- Two EOs:
 - EO 14240: *Eliminating Waste and Saving Taxpayer Dollars by Consolidating Procurement.*
 - EO 14275: *Restoring Common Sense to Federal Procurement.*

Consolidating Procurement



EO 14240: *Eliminating Waste and Saving Taxpayer Dollars by Consolidating Procurement*

“Consolidating domestic Federal procurement in the General Services Administration — the agency designed to conduct procurement — will eliminate waste and duplication, while enabling agencies to focus on their core mission of delivering the best possible services for the American people.”

GSA's role in Federal Acquisition is expanding

- All common goods and services every agency needs all under one roof – GSA.
- Today, GWACs are managed by GSA, NASA, and NIH.
- EO 14240 directs OMB to name GSA as the Executive Agent for all GWACs.
- Once this occurs, GSA will align NASA and NIH managed GWACs with the rest of GSA's offerings.
- GSA will work with NASA, NIH, and OMB to understand the state of the current GWACs, commitments, finances, staffing, etc. to map a sound business strategy.

10 Categories of Spend

Category	Example	GSA-led?
Information Technology	IT hardware, software, consulting, security, and outsourcing.	✓
Professional Services	Business administration, financial, legal, management, and technical services.	✓
Security & Protection	Security systems, equipment, and related services.	✗
Facilities & Construction	Construction materials, services, and facilities related to buildings and infrastructure.	✓
Industrial Products & Services	Basic materials, tools, equipment, and services for industrial purposes.	✓
Office Management	Office supplies, equipment, and related services.	✓
Transportation & Logistics	Transportation equipment, fuels, and logistics support	✗
Travel	Employee travel, lodging, and related services.	✓
Medical	Drugs, healthcare services, and medical equipment.	✗
Human Capital	Human resources, recruitment, and related services.	✗

Next steps

- Right now, agencies are wrapping up their proposals.
- Once all plans are received, GSA will analyze and begin discussions with OMB.
- Key considerations:
 - **Capacity** – people, technology, & financial resources.
 - **Financial impacts** -potential savings.
 - **Performance** – how consolidation will help agencies better deliver mission, acknowledge risks, and monitor performance.

Next steps continued

- There is no single answer.
 - Shared Services – e.g. Federal Fleet management
 - Global Supply – GSA management of common product acquisitions
 - New Contracts – e.g. FSS, GWACs, or OASIS+
 - Increased Assisted Acquisitions
 - Some transition of acquisition related functions to GSA

What does this all mean for industry?

1. Shift in agency resources towards supporting consolidated procurement efforts to deliver on new priorities.
2. Opportunity costs and risk management: what work has to be done, what can we reduce, and what do we have to stop.
3. Improving market intelligence to better serve agencies.
4. Expanding industrial base.

Revolutionary FAR Overhaul

EO 14275: *Restoring Common Sense to Federal Procurement*

- The FAR is too big, too complicated – keeps companies from doing business with the US Government.
 - Strip out non-statutory requirements.
- Make the changes now and implement via deviations.
- Rewrite agency supplements to the FAR.

The Facts

1. Aggressive timeline.
2. The EO does **not** say the FAR will only contain statutory language.
 - a. The FAR has to include all of the basic necessities of Federal contracting.
3. We are **not** aiming at a 100 page FAR.
4. Requirements from active EOs will not be going away.

Keep the Best of the FAR

- One central location for the acquisition community (government, stakeholder, and industry).
- Common clauses and representations.
- A common vocabulary to enable effective communication.
- Common rules of operation.
- Safeguards against waste, fraud, and abuse.
- A shared rulebook.

RFO Workstreams



Policy

- Move towards a FAR more focused on terms applicable to a specific type of buy with relatively few broadly applicable terms
- Support continuous process improvement that helps a smaller acquisition workforce produce more impactful results



Practitioner

- Enable the acquisition workforce to immediately and incrementally leverage the new framework as it is being built



Legislative

- Remove regulatory burden so we can grow the industrial base



Technology

- Disseminate and make available best buying practices across common high impact categories of spend
- Identify portions of the acquisition lifecycle prone for artificial intelligence optimization

Stakeholder & Industry Engagement

The Revolutionary FAR Overhaul

- FAR rewrite part by part, through a series of deviations.
- Follow along on the [Revolutionary FAR Overhaul site at Acquisition.gov](#).
 - Memos, deviations, & language lined-out.
 - GSA will post deviations to provide overview of the key changes.
- Parts available:
 - FAR part 1
 - FAR part 10
 - FAR part 34
 - Representations and clauses in FAR 52
- Public comment on rewrite through the [RFO page on Acquisition.gov](#)

A Shift in Focus

- FAR changes:
 - Acquisition will meet the agency's mission first.
 - Time is critical.
 - Buying commercial.
 - Awarding contracts to contractors who demonstrate superior ability to perform.
- This means long-standing practice changes.

Summary

- GSA sees a lot of relationships between the two EOs and our goal is to have them reinforce each other.
- The consolidation EO expands GSA's role and pushes us to save taxpayer dollars and to better support agency missions.
- The FAR overhaul gives GSA the opening to simplify processes, remove low value process work, and better empower our workforce.
- One of our key outcomes will be an acquisition system which is more open and welcoming to innovative small businesses.
- It's imperative that we take this journey together.

RFO on Acquisition.gov

Dan Briest

Accessing The Revolutionary FAR Overhaul



Signing up for FAR Overhaul News and Announcements

ACQUISITION.GOV

FAR Overhaul Regulations Tools Policy Network

May 02 Revolutionary FAR Overhaul Under the President's E...

Sep 03 FAR Rule Published and Open for Comment The following Federal Acquisition Regulation (F...

Aug 29 Publication of FAC 2024-07 Federal Acquisition Circular (FAC) 2024-07 was ...

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Navigating The Revolutionary FAR Overhaul

FAR OverhaulRegulationsToolsPolicy Network

Home

Revolutionary FAR Overhaul

Restoring Common Sense to Federal Procurement

Under the President's Executive Order, Restoring Common Sense to Federal Procurement, the Federal government is undertaking the first-ever comprehensive overhaul of the FAR.

Led by the Office of Federal Procurement Policy (OFPP) and the Federal Acquisition Regulatory Council (FAR Council), this initiative will return the FAR to its statutory roots, rewritten in plain language, and remove most non-statutory rules. In addition, non-regulatory buying guides will provide practical strategies grounded in common sense while remaining outside the FAR.

The goal is clear: faster acquisitions, greater competition, and better results.

FAR Streamlining & Deregulation

The FAR Council is issuing model deviation guidance to kickstart FAR streamlining. The guidance, which will be released on a rolling basis by FAR part, will be adopted by agencies until the FAR is formally revised through rulemaking.

- Revised Streamlined FAR Parts and Agency Deviations

Buying Guides

As the FAR is streamlined, helpful non-regulatory content will be moved to new Buying Guides, designed to support smarter and faster acquisitions.

- Buying guides coming soon.

Latest News & Announcements

- Executive Order: Restoring Common Sense to Federal Procurement
- Fact Sheet: President Donald J. Trump Restores Common Sense to Federal Procurement
- OMB Guidance: Overhauling the Federal Acquisition Regulation
- FAR Council Deviation Guidance

Have Questions?

The OMB MBX mailbox is intended for feedback on the OMB guidance and general policy questions to OFPP.
MBX.OMB.OFPPv2@OMB.eop.gov

Navigating The RFO Parts and Deviations

evolutionary FAR Overhaul

FAR Parts and Agency Deviations

Completed Parts

Part 1 - Federal Acquisition Regulation System	Issuance Date: May 2, 2025
Agency Deviations	
Part 10 - Market Research	Issuance Date: May 2, 2025
Agency Deviations	
Part 34 - Major System Acquisition	Issuance Date: May 2, 2025
Agency Deviations	
Part 52 - Solicitation Provisions and Contract Clauses	
Agency Deviations	

Useful Links

- FAR approved OMB control numbers under the Paperwork Reduction Act
- Renaming of Public Laws (Positive Law Codification)
- Emergency Procurement List

Caveat

The FAR Council created deviations will include clauses and provisions currently required by statute and Executive Order. OMB and the FAR Council will work with Congress to recommend statutory changes and with the White House to recommend rescission of requirements stemming from prior Executive Orders that are inconsistent with the goals of Executive Order 14275 to stop the inefficient use of American taxpayer dollars in federal procurement. Any changes to Executive Orders or statute will be reflected when the Revolutionary FAR

Awaiting Overhaul

Navigating Part Pages

An official website of the United States Government



FAR Overhaul Regulations Tools Policy Network



Home > Revolutionary FAR Overhaul > FAR Overhaul - FAR Part Deviation Guidance

Part 10 - Market Research

- 10.000 Scope of part.
- 10.001 Market research requirements.
- 10.002 Clause.

10.000 Scope of part.

This part prescribes minimum requirements for conducting market research before procuring supplies and services. See section 887 of Public Law 114-92(41 U.S.C. 1703 note [§](#)), 41 U.S.C. 3306(a)(1) [§](#) , 41 U.S.C. 3307 [§](#) , and 10 U.S.C. 3453 [§](#) .

10.001 Market research requirements.

- (a) Agencies must describe their legitimate needs.
- (b) Agencies must conduct market research appropriate to the circumstances before—
 - (1) Developing new requirements documents;
 - (2) Soliciting offers for acquisitions with an estimated value over the simplified acquisition threshold;
 - (3) Awarding a task or delivery order over the simplified acquisition threshold.
- (c) Agencies should engage in responsible and constructive exchanges with industry. Agencies may use different strategies and methods to gather information, so long as they comply with existing law and regulation and do not provide an unfair competitive advantage to particular firms or violate the procurement integrity requirements (see 3.104).
- (d) When conducting market research, agencies must not ask potential sources to submit more than the minimum information necessary to make the determinations required in paragraph (f).
- (e) Agencies must document the results of market research in a manner that suits the acquisition's size and complexity.
- (f) Agencies must procure commercial products and commercial services to the maximum extent practicable. Using the results of market research, agencies will determine, in the following order of priority, whether—

Feedback

We welcome informal input on the revised FAR Part 10:

[SUBMIT YOUR FEEDBACK](#)

Non-regulatory Resources

The following are non-regulatory resources associated with FAR Part 10:

- [Practitioner Album](#)
- FAR Companion Guide Coming Soon.

Caveat

The FAR Council created deviations will include clauses and



From Policy to Practice

Polly Hall

From Policy to Practice

- The OMB memo refers to the FAR and buying guides collectively as “Strategic Acquisition Guidance” or SAG.
- The practitioner workstream supports the bridge from the new RFO policy framework to practice - how we operationalize the new regulation, including the interim deviations prior to rule-making, in acquisitions to effectively deliver mission.
- Federal Acquisition Institute (FAI) and Defense Acquisition University (DAU) will ensure resources and training are available immediately for our acquisition workforce, and tracking more systematic training and certification changes out of rule-making downstream.

Practitioner Albums & Buying Guides

Non-Regulatory Resources (posted on [acquisition.gov/far-overhaul](https://www.acquisition.gov/far-overhaul))

- Practitioner Albums (available now for FAR part 10)
 - learning assets and resources associated with each FAR rewrite released.
 - designed to help understand the changes as they are made along this journey
 - shared with industry and other stakeholders to support shared understanding of the changes and implementation of the RFO.
- FAR Companion Guide (forthcoming)
 - aligned to FAR parts & designed to operationalize the new FAR and strengthen adoption of proven acquisition best practices.
- Category Buying Guide (forthcoming)
 - efficiently navigate buying pathways aligned to category management.

Navigating to Non-Regulatory Resources



ACQUISITION.GOV

FAR Overhaul

Regulations

Tools

Policy Network



Home > Revolutionary FAR Overhaul > FAR Overhaul - FAR Part Deviation Guidance

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(e) Agencies must document the results of market research in a manner that suits the acquisition's size and complexity.

(f) Agencies must procure commercial products and commercial services to the maximum extent practicable. Using the results of market research, agencies will determine, in the following order of priority, whether—

- (1) A commercial product or commercial service on an existing governmentwide contract can meet the agency's requirements;
- (2) The requirements could be modified so the agency could use an existing governmentwide contract;
- (3) A commercial product or commercial service is available from another source;
- (4) A commercial product or commercial service could be modified to meet the agency's requirements; or
- (5) The requirement can only be satisfied by a nondevelopmental item.

10.002 Clause.

The contracting officer must insert the clause at 52.210-1, Market Research, in solicitations and contracts for noncommercial acquisitions over \$6 million. This policy was established in 10 U.S.C. 3453 *et* (c).

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Navigating to Non-Regulatory Resources

Practitioner Album: FAR Part 10 - Market Research

START PRACTITIONER ALBUM

- 
- ≡ FAR Part 10 Change Summary
 - ≡ FAR Part 10 Line Out
 - ≡ Smart Accelerators
 - ≡ Practitioner's Perspective: Value of Industry Days & Forms-Based RFIs
 - ≡ Federal Acquisition Workforce - DAU and FAI CSOD



Navigating to Non-Regulatory Resources

Practitioner
Album: FAR Part
10 - Market
Research

0% COMPLETE

- FAR Part 10 Change Summary
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Track 2 of 5

FAR Part 10 Line Out



This line-out document is the current text for FAR Part 10 with markings to identify high level changes. The portions of the regulation that are proposed for removal are struck through. This document is not a crosswalk to the new proposed FAR Part 10. To see the new proposed regulation for Part 10, view the completed part at <https://www.acquisition.gov/far-overhaul/far-part-deviation-guide>.

PART 10—MARKET RESEARCH

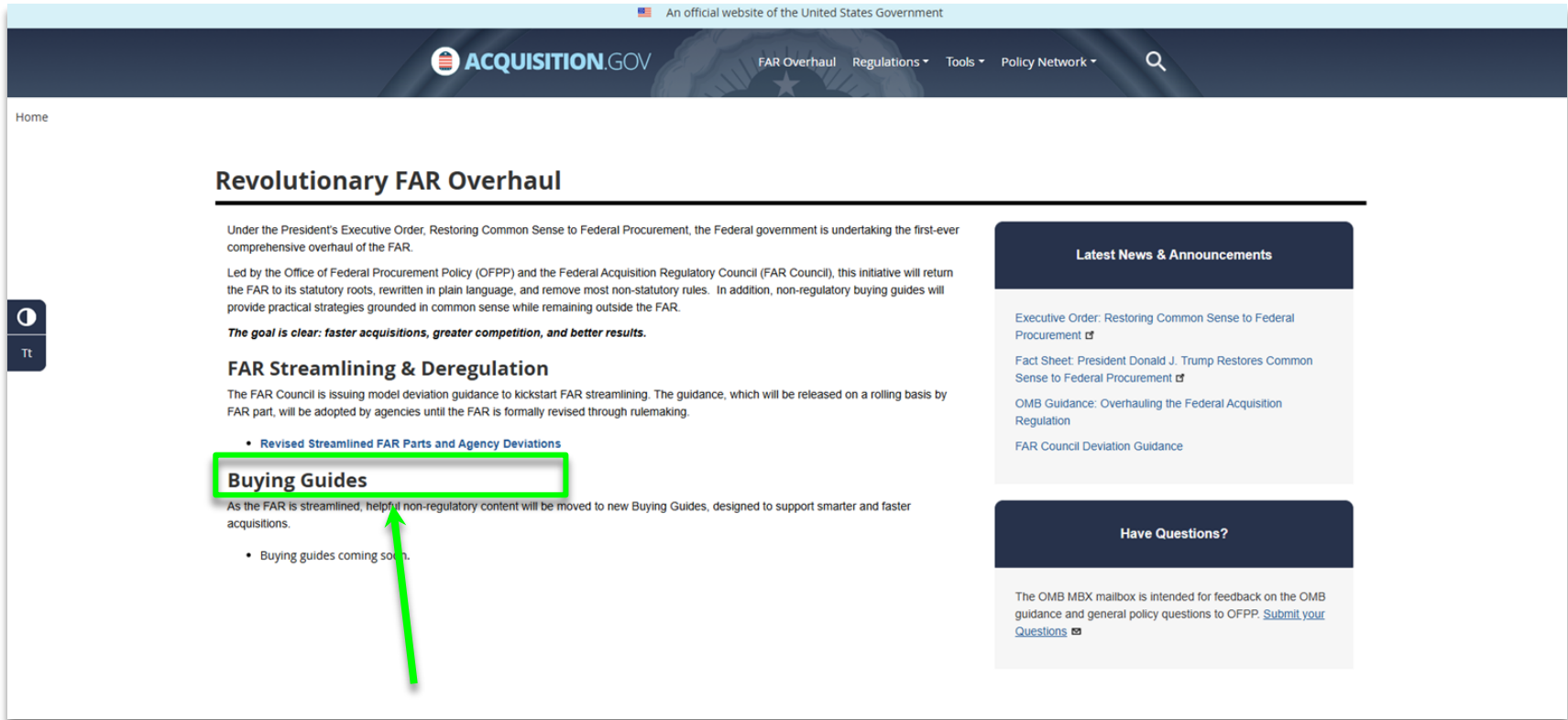
10.000 Scope of part.

This part prescribes policies and procedures for conducting market research to arrive at the most suitable approach to acquiring, distributing, and supporting supplies and services. This part implements the requirements of 41 U.S.C. 3306(a)(1), 41 U.S.C. 3307, 10 U.S.C. 3453, and 6 U.S.C. 796.

10.001 Policy.

- (a) Agencies shall—
 - (1) Ensure that legitimate needs are identified and trade-offs evaluated to acquire items that meet those needs;
 - (2) Conduct market research appropriate to the circumstances—

Navigating to Non-Regulatory Resources (Forthcoming)



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FAR Overhaul Regulations Tools Policy Network

Home

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- [OMB Guidance: Overhauling the Federal Acquisition Regulation](#)
- [FAR Council Deviation Guidance](#)

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Testing & Sharing Framework

Testing & Sharing

- What is testing? Testing means applying the RFO in practice (e.g., FAR rewrites, deviations, non-regulatory resources, novel acquisition methods).
- Coaching support by experienced acquisition innovation professionals provided to federal acquisition teams.
- Feedback and sharing loop ensures learning and adjustment based on experiences.
- Informs FAR changes prior to rule-making, improvements to non-regulatory resources, and long-term training and certification needs.

This is an important time for partnering and learning together as the federal acquisition workforce will be implementing new buying practices.

GSA Implementation of RFO

Nick West

GSA Deviations & Corresponding GSAM Parts

- OMB Guidance
- Primary goals for GSA Deviations:
 - Highlight key changes in **processes** for COs.
 - Instructions on how to address **provisions/clauses** that are impacted.
- Review corresponding GSAM part for conflicting guidance and revising it quickly.
- Stand up additional training for AWF based on their needs.

GSA FAR Part 1 Deviation

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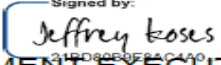


4/21/2025

GSA Office of Governmentwide Policy

→ Class Deviation RFO-2025-01

→ **MEMORANDUM FOR GSA CONTRACTING ACTIVITIES**

FROM: JEFFREY A. KOSES Signed by: 
SENIOR PROCUREMENT EXECUTIVE
OFFICE OF ACQUISITION POLICY (MV)

SUBJECT: FAR Class Deviation for FAR Part 1 in Support of Executive Order on Restoring Common Sense to Federal Procurement

1. Purpose. This memorandum approves a class deviation to Federal Acquisition Regulation (FAR) part 1 for purposes of implementing the Federal Acquisition Regulatory Council's (the Council's) model deviation text to FAR part 1.

→ **2. Background.** On April 15, 2025, the [Executive Order \(E.O.\) 14275 on Restoring Common Sense to Federal Procurement](#) was signed. Section 2 of the E.O. establishes the policy that the FAR "should only contain provisions required by statute or essential to sound procurement, and any FAR provisions that do not advance these objectives should be removed."

The FAR is being updated to:

- Remove language that is not required by statute
- Remove duplicative or outdated language
- Clarify or provide more plain language
- Revise language for the new FAR framework
- Retain language necessary for governmentwide acquisition standards.

GSA FAR Part 1 Deviation cont'd

Statutory requirements retained in the RFO FAR part 1 model deviation include, but are not limited to, the following:

- 31 U.S.C. 3702, Authority to Settle Claims

Page 1 of 2

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Class Deviation RFO-2025-01

- 41 U.S.C. 13 et seq, Acquisition Councils
- 41 U.S.C. 17 et seq, Agency Responsibilities and Procedures
- 41 U.S.C. 1908, Inflation Adjustment of Acquisition Thresholds
- 41 U.S.C. 3102, Delegation and Assignment of Powers, Functions, and Responsibilities

Non-statutory requirements removed from FAR part 1 include, but are not limited to, the following:

- The list of OMB approved control numbers contained in subpart 1.1. These controls numbers are now listed on [Acquisition.gov](https://www.acquisition.gov)
- Subpart 1.2 - Administration
- Subpart 1.5 - Agency and Public Participation procedures.

Other key changes include:

- Class deviations require approval by the FAR Council except where required to implement agency-specific executive or statutory direction. More guidance will follow on GSA's internal process for routing class deviation requests.

GSA FAR Part 1 Deviation cont'd

→ **3. Instructions.** The GSA acquisition workforce shall follow the RFO part 1 model deviation text instead of FAR part 1 as codified at 48 CFR Chapter 1. The Council's RFO part 1 model deviation text is available at [Acquisition.gov/far-overhaul](https://www.acquisition.gov/far-overhaul), and is incorporated into this class deviation.

→ **4. Applicability.** This class deviation applies to all GSA procurements.


→ **5. Authority.** This class deviation is issued under the authority of E.O. 14275, [OMB M-25-25](#), and 48 CFR 1.4.

→ **6. Effective Date.** This class deviation is effective immediately and remains in effect until rescinded or incorporated into the FAR.

→ **7. Points of Contact.** Questions regarding this class deviation may be directed to GSA Acquisition Policy Division at GSARPolicy@gsa.gov.

Q&A Session

Maria, Jeff, Dan, Polly & Nick



Closing

Maria Swaby

Take-Aways

- Today's slides will be posted on the GSA Acquisition Policy Library webpage under the Resources tab. The link to the webpage is in the chat and the slides will be up tomorrow.
- The [acquisition.gov](https://www.acquisition.gov) website is the place to go for anything related to the FAR Overhaul including the FAR Part Rewrites, Buying Guides and Agency Deviations.
- Click the [Sign up for FAR News](#) link to get notified when there have been new FAR Parts and Buying Guides posted.
- Go to the feedback section to submit your feedback for each FAR part and for the buying guides, once the buying guides are released.

