



# **FAS & Industry Partners: Opportunities to Advance Climate & Sustainability**

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# Agenda

Overview of the Federal Acquisition Service (FAS)

Examples of FAS Industry Engagements on  
Climate and Sustainability

Key Challenges

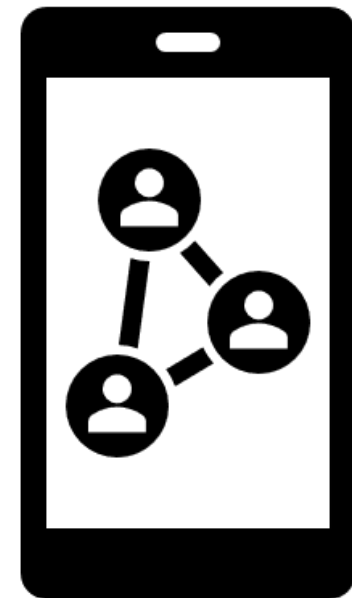
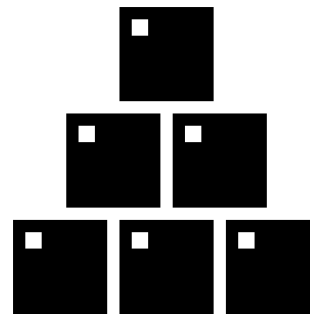


# Overview of FAS

# Federal Acquisition Service (FAS)

Delivers comprehensive products & services across government at the best value possible in the areas of:

- Technology
- Motor Vehicle Management
- Transportation
- Travel
- Procurement and Online Acquisition Tools



# The FAS "North Star" Goals

Add **tremendous value** to our customers' mission

Enable and support a **thriving, innovative, compliant, and resilient** marketplace

Make it **dead easy** to do business with FAS



# Building a Climate-Ready FAS



Manage and reduce supply chain emissions



Manage and reduce climate-related supply chain risks



Boost sustainable and climate-ready offerings



Maximize net-zero economy offerings



# Examples of FAS Industry Engagements on Climate and Sustainability

# Green Procurement Compilation (GPC)

The screenshot displays the website's navigation bar with the SF TOOL logo and the title "Green Procurement Compilation". The navigation menu includes "LEARN" (Sustainability Topics), "PLAN" (Strategies & Tools), "EXPLORE" (Virtual Facility), "PROCURE" (Products & Services), "APPLY" (Case Studies), and "TRAIN" (Career Planning). A search bar is located below the navigation, with the placeholder text "Search the GPC for green products and services..." and a "Search" button.

The main content area features a large green banner with the heading "Green Procurement Compilation" and the text: "The Green Procurement Compilation (GPC) is a comprehensive green purchasing resource designed for federal contracting personnel and program managers." Below this banner are two buttons: "Read About" and "Watch Video".


On the right side, there is a section for "Greenhouse Gas (GHG) Management Training for Federal Contractors". It includes the text: "Learn about federal policies impacting GHG management, how to develop a GHG inventory for your company, and how to begin reducing your GHG emissions now!" and a "Watch Training" button.

At the bottom, there are three colored boxes: "SFTool Product Search" (blue), "Buyer Resources" (maroon), and "Vendor Resources" (purple). Each box contains an icon: a magnifying glass with a checkmark, a shopping cart, and a handshake, respectively.

On the right side, there is a "Register for Training" section with the text: "SFTool Product Search training: Coming soon!" and a "Workspaces" section with the text: "Search products by space".



# GSA Advantage!® Environmental Aisle



Welcome to the GSA Environmental Program Aisle on GSA Advantage.  
The aisle makes it easy to find and purchase products that meet mandatory or voluntary sustainability programs.












GSA Advantage offers thousands of products and services that meet federal sustainable purchasing requirements. The Environmental Program Aisle is designed to help purchasers easily find and purchase products that comply with FAR Part 23 requirements and other sustainability programs. Use the aisle to purchase products designated as "ENERGY STAR Certified", "CPG Compliant", "EPEAT registered" and more.

**Note:** For many products on GSA Advantage, vendors self-designate the environmental symbols listed with a product. If you have a question about a specific product environmental attribute, please contact the vendor directly for confirmation prior to placing the order.

### Product Search

Look for:  in All Categories

**SELECT AN ENVIRONMENTAL PROGRAM BELOW**  
Note: checking more than one will return only those items having all the indicators selected

|  |  |   |
|--|--|---|
| <input type="checkbox"/>  BioPreferred Compliant      | <input type="checkbox"/>  Energy Star Certified | <input type="checkbox"/>  SNAP Compliant         |
| <input type="checkbox"/>  CPG Compliant               | <input type="checkbox"/>  FEMP Energy Efficient | <input type="checkbox"/>  Safer Choice Certified |
| <input type="checkbox"/>  EPA's Recommended Ecolabels | <input type="checkbox"/>  LOW VOC               | <input type="checkbox"/>  WaterSense Certified   |
| <input type="checkbox"/>  EPEAT registered            | <input type="checkbox"/>  PRIME Program Items   |   |

# GSA Interact

The screenshot shows the GSA Interact website homepage. At the top left is the GSA logo and the text 'BUY.GSA.GOV | Interact'. To the right is a search bar with the placeholder text 'I'm looking for...' and a magnifying glass icon. Further right is a grid icon and a 'Sign In' button. Below the navigation bar are links for 'Buying', 'Selling', 'Help', and 'About'. The main heading is 'Interact' in a large, bold, blue font. Below this is a paragraph: 'GSA Interact helps industry and government better communicate and learn from each other in order to build more successful business partnerships.' The bottom section has a light blue background with the heading 'EXPLORE INTERACT COMMUNITIES' and a paragraph: 'Join our communities to learn about acquisition topics, as well as interact with others in government and industry.'

GSA BUY.GSA.GOV | Interact

I'm looking for...

Sign In

Buying ▾ Selling Help ▾ About

## Interact

GSA Interact helps industry and government better communicate and learn from each other in order to build more successful business partnerships.

### EXPLORE INTERACT COMMUNITIES

Join our communities to learn about acquisition topics, as well as interact with others in government and industry.

# Informational Webinar Series

Partnered with EPA to deliver a [three-part webinar series](#) on GHG Management Training for federal contractors

Launched a Policy Landscapes Webinar series to support industry awareness of existing and potential new requirements

## Greenhouse Gas (GHG) Management Training for Federal Contractors

Learn about federal policies impacting GHG management, how to develop a GHG inventory for your company, and how to begin reducing your GHG emissions now!

[Watch Training](#)  

GSA

FAS Office of Policy & Compliance

## Policy Landscape Webinar #1

Engagements with Industry - Webinar #1  
Resources for Federal Acquisition Service Contractors

December 13, 2022

# Carbon Disclosure Project (CDP) 2015 - Present

In 2015, GSA launched a pilot with CDP and invited 120 GSA suppliers to voluntarily disclose their GHG emissions

In 2022, FAS invited 184 of its top suppliers to report to CDP

Of the FAS suppliers who responded:

- 52% currently have GHG emissions-reduction targets
- 62% have identified climate-related risks that could have a financial or strategic impact on their business

## GSA Federal Contractor Climate Action Scorecard

### Climate Action By Individual Contractors: Top 200 and Climate Action Leaders

This table summarizes corporate climate change disclosures by the largest 200 federal contractors by contract value in FY 2021. These contractors receive the majority of federal contract dollars and are responsible for the majority of supply chain GHG emissions and climate risks. To recognize their contributions, contractors who did not make the top 200 are shown if they have disclosed the below metrics via CDP.

- **Public CDP Disclosure** shows whether the contractor made a publicly available CDP disclosure in 2022. CDP scores shown are based on 2021 disclosures, pending CDP's release of scores for 2022.
- **GHG Inventory** shows whether the contractor has a publicly available GHG inventory.
- **GHG Target** shows whether the contractor has a publicly available GHG reduction target (SBTi targets are in dark green).
- **Climate Risk Disclosure** summarizes types of climate risk identified (rollover for details).

| Contractor         | Rank in Top 200 | Public CDP Disclosure | Public GHG Inventory | Public GHG Target     | Climate Risk Disclosure | Contracts in FY 2021 |
|--------------------|-----------------|-----------------------|----------------------|-----------------------|-------------------------|----------------------|
| Lockheed Martin    | 1               | C                     | In CDP               | CDP: Intensity Target | AP ER                   | \$42,841M            |
| Boeing             | 2               | C                     | In CDP               | CDP: Absolute Target  | AP ER                   | \$23,870M            |
| Raytheon           | 3               | B                     | In CDP               | CDP: Absolute Target  | AP ER T                 | \$21,378M            |
| General Dynamics   | 4               | B                     | In CDP               | CDP: Absolute Target  | AP                      | \$20,694M            |
| Northrop Grumman   | 5               | B                     | In CDP               | CDP: Absolute Target  | AP CP ER                | \$14,773M            |
| Pfizer             | 6               | A-                    | In CDP               | SBTi 1.5°C            | AP ER                   | \$14,111M            |
| McKesson           | 7               | None                  | Website              | SBTi Committed        | None found              | \$12,514M            |
| Leidos             | 8               | B                     | In CDP               | CDP: Absolute Target  | AP ER M                 | \$9,615M             |
| L3Harris           | 9               | B                     | In CDP               | CDP: Absolute Target  | AP                      | \$7,690M             |
| Huntington Ingalls | 10              | None                  | None                 | None                  | None found              | \$7,366M             |

# 2010-2012 GHG Reporting Small Business Pilot

Explored the benefits and challenges of measuring GHG emissions with small business participants

Pilot participants received technical assistance through FAS to measure, report, and reduce their GHG emissions

- 80 small businesses invited to participate
- 47 small businesses participated
- 35 participants conducted a base year 2010 GHG inventory
- 11 participants submitted a 2011 inventory
- Pilot ended in 2012 due to a significant decrease in participation

The logo for greengov, featuring the word "green" in a light green font with a leaf-like texture, "gov" in a dark blue font, and a small "SM" trademark symbol to the right.

# Procurement Process

Leverage the FAS Acquisition Council review process

Define requirements in [GSA's Climate Change Risk Management Plan](#)

Collect feedback through draft Requests for Proposals





# Key Challenges

# Challenge: Prioritization





Challenge:  
Learning  
Curve



Challenge:  
Properly  
Identifying  
Sustainable  
Offerings



Challenge:  
Defining the  
Path to  
Net Zero  
Procurement



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Thank You & Questions